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NEWS SUMMARY

GENERAL

Security service inguiry ordered

The Prime Minister ordered an inquiry into the sources of Chapman Pincher's allegations of Soviet infiltration of UK security services.

The inquiry, expected to be carried out by MI5, will investigate past and present members of the services.

Evidence will be presented to Sir Michael Havers, Attorney General, with a view to Official Secrets Act prosecutions.

Airport strike

Heathrow airport faces disruption by immigration staff in Civil Servants' pay action. Page 3

'Mini' airfare

British Caledonian is to offer a £42 "Mini-Prix" London-Amsterdam fare from Wednesday. Page 3

Envoy nomination President Reagan is to nominate John J. Louis Jr. as

Ambassador to Great Britain and Northern Ireland. 'No' to Biggs

Ronald Biggs' application for release was rejected in Barbados, Extradition proceedings can now begin.

Siege verdict David Pagett was sentenced to

12 years for the manslaughter of Gail Kinchin, whom he used as a shield as police fired at Ex-PC cleared

Swindell was cleared of the manslaughter of prostitute Pat Malone, but found guilty of preventing her burial.

Sailors dismissed Nine sailors from the Royal

yarht Britannia were dismissed the service for homosexual acts, illegal for forces members.

Access action

Computer data staff for Access card operations were instructed to work to rule from Monday.

Times claim lost

A Frankfurt firm commissioned to print The Times during its dispute lost a claim against the West German union that stopped the plan.

Honduran hijack

A Honduran airliner with S7 on board was hijacked and ordered flown to Nicaragua, where negotiations had begun.

Briton expelled

Pakistan deported a Briton after announcing it would expel mercenaries seeking to fight with tribal-led Afghanistan

Rugby tour snub Irish rugby player John Robbie quit his job with Guinness after being refused leave for May's South African tour.

Fishermen lost

The search for two fishermen from Buckie, North East Scotland, was called off. Six

others were lost only last week. Child abuse case

Essex social workers were criti-

cised for taking "no positive action" to prevent the death of 14-month-old Malcolm Page

Briefly - - -Summer time starts on Sunday. Clocks go forward an hour. Queen gave formal consent to

Prince Charles' marriage. Danube rose to its highest level this century in widespread floods around Belgrade

Ching-ching, London Zoo's

RISES

Treas. 12 pc 2003 05 £991 + 1 Amal. Metal 283 + 19

British Aerospace... 195 + 4 Cohen (A.) 260 + 20

Dixons Photogrphe 159 + 11 Henlys 95 + 11 Howden (Alex.) 123 + 5

Ibstock Johnsen ... 77 + 9

Land Securities ... 430 + 8

CHIEF PRICE CHANGES YESTERDAY

(Prices in pence unless otherwise indicated)

BUSINESS

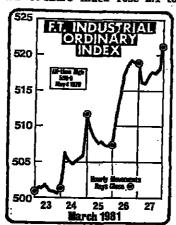
Sterling off 2.25c; equities firm

• DOLLAR benefited from thin trading because of the worries about Poland. It closed at DM 2.1150 (DM 2.1100) and SwFr 1.9300 (SwFr 1.9200). Ifs trade-weighted index was higher at 100.7 (99.7). Page 21

 STERLING was weaker overall. It finished 2.25 cents lower at \$2.2280. Its trade-weighted index fell to 100.4 (100.9).

GOLD was unchanged at \$539.5, a \$22 rise on the week. Page 21

● EQUITIES were firm. The FT 30-share index rose 2.4 to



521.3, its highest level since May 1979. Page 19

lower. The Government Securities Index fell 0.02 to 70.16.

Former policeman Poter 11.43 to 994.33 near the close. Page 18

> • U.S. ECONOMIC indicators index fell by 0.4 per cent in February. Page 2

• WEST GERMAN TRADE figures improved last month to a DM 900m (£158m) surplus, against a DM 924m deficit in January. Back Page

■ INTERNATIONAL Harvester. the U.S. heavy transport and farm equipment maker, said some of its creditor banks declined to roll over maturing notes and placed them on a demand basis. Back Page

● C. E. LUMMUS, a U.S. contracting group, and Vepica of Venezuela, won contracts worth \$700m (£314m) to supervise Orinoco oil belt development.

COURTAULDS will axe a further 380 jobs at its Green-field, North Wales, plant. Page 3

S. PEARSON will take legal and accounting advice on whether to make any claims over Fairey Holdings' failure to meet its profits forecast last

● LONRHO'S bid for The Observer was referred to the Monopolies and Mergers Commission. Page 16

year. Back Page

● SAUDI ARABIAN investment group paid FFr 65m (£5.8m) for a 5 per cent stake in Club Méditerranée, the French holiday-village operator. Page 19

COMPANIES

• COPE ALLMAN International, engineering and packag-ing group, reported pre-tax losses of £0.95m for the halfyear to end-December, against profits of £5.71m previously. Interim dividend is omitted.

• IBSTOCK JOHNSEN, building products group, reported 1980 pre-tax profits down from £4.68m to £2.16m, but the dividend is maintained at 4.5p.

• FAIRVIEW ESTATES, property developer and investor, reported reduced pre-tax profits panda, was back on view after of £2.7m (£4.8m) for the halfyear to end-December. Page 17

Ricardo Engineers 492 + 14
Rank Org. 194 + 8
Wilkes (J.) 85 + 5

Wolseley-Hughes ... 268 + 11

Ashton Mining 135 + 5

Randfontein Ests. £281 + 1

Brown and Jackson 66 - 4

Standard Inds. 80 - 9
Ryl. Bk. of Scotland 142 - 5

FALLS

Solidarity brings Poland to standstill

SOLIDARITY, Poland's 8mstrong independent union, yesbrought industry throughout the country to a standstill for four hours.

Later in the day the Government met union leaders to continue the search for an agree-ment which could head off an indefinite national strike scheduled to start next Tues-

The meeting took place at a time when Warsaw Pact troops are engaged in "Spring engaged in manoeuvres" on Polish soil; and when the issue of intervention in Poland appears to be under active discussion in other East European capitals.

Party leadership, who include General Wojciech Jaruzelski, the Prime Minister and Mr. Stanislaw Kania, the Party leader, are thought to be cager to find a settlement before a crucial meeting of the Polish party central committee on Sun-

an offensive against the moderates and win approval for

backers, however, hope that their hand will be strengthened if they can conclude a peace deal before Sunday.

Central committees of all the East European Communist Parties, except the Soviet Union's have met in the past few days. This is seen as an indication that Poland's Warsaw Pact partners are ready to support the hard liners should the need arise.

A statement from President Nikolaj Ceaucescu, Romanian leader, that each nation had the right to determine its own fate was seen as Moderates in the Communist another reminder that the decision to intervene is being weighed.

Mr. Lech Walesa, leader of Solidarity, told strikers at the Ursus tractor factory outside Warsaw that the strike had been 'essential" in order to show the authorities that Solidarity day.

At this meeting, the hard-line back its demands with concerted majority is expected to mount action.

Just after 5 pm, Mr. Walesa moderates and win approval for began talks with Mr. Mieczyslaw a policy ruling out concessions Rakowski, a deputy prime

minister, at which take Govern-The Prime Minister and his ment was reported to have presented a new set of proposals

to counter Solidarity's demands. The union insists on punishment for the policemen who, it claims, last week beat up a union official in Bydgoszcz. It also seeks the dismissal of local

This is a major sticking point because any official confirmation that the union man was attacked engineered the incident in order to bring about the present

by police would be a blow to the hard-liners in the leadership who are thought to have

of being ready to make conces-

The General Council of the Polish Journalists' Association yesterday instructed its

The two sides are, however, expected to make progress on the question of official recogniion of private farmers' right to form trade unions. It seems the church, which is playing an active role in the search for an agreement, has persuaded the authorities to make concessions

Another difficult Solidarity members not to allow them-demand is an amnesty for all dissidents since 1976. The union has so far shown no signs the channels of social communication remain open."

Jurek Martin in Washington

writes: A battery of senior U.S. Government officials yesterday stepped up their warnings of the dire convequences for East-West relations if the Soviet Union intervened in Poland. Predicting that there would be a much more unified allied response than was the case

with the invasion of Afghanistan, Mr. Caspar Weinberger. the Secretary of Defence, said

NERVOUS BUYING OF DOLLAR AND GOLD

Concern about the Polish crisis sparked off pervous buying of dollars and gold international financial markets yesterday. The D-Mark was particularly depressed in London, but recovered later in thin and erratic trading.

Sterling fell 2.25 cents to close in London at \$2,2280. after dropping at one point to

The dellar finished at DM 2.1150, up from Thursday's DM 2.1100. Its drop from the peak during the day of DM 2.1430 reflected profittaking and dealers' favourable reaction to news of a lower West German current account deficit in February.

Gold jumped to around \$550 per ounce at one stage, but fell later to finish in Loudon at \$539.50, unchanged from

Thursday. Within European the Monetary System, the Belgian franc remained throughout the day at its lowest permitted level against the D-Mark. It has been under strong downward pressure this week in spite of support intervention from central banks and the Belgian authorities' moves to raise interest rates and cut public spending.

"totally useless" any planned report the objective truth in this arms reduction talks with crisis "as it is important that Moscow, including those on European theatre nuclear force

> Mr. Alexander Haig, the Secretary of State, described the coming weekend as crucial." He said the Polish Communist Party was split between hard and soft-liners. He viewed with grave concern the extension of the Warsaw Pact military manouevres in Poland beyond their scheduled end on Thursday this week.

David Satter in Moscow writes: " The Soviet news agency Tass yesterday denounced the leaders of Solidarity as "political instigators" and said the four-hour warning strike was an attempt to force the Polish Government to accept "antisocialist, anti-people " demands.

In another carefully measured escalation of the Soviet rhetoric over Poland, Tass said the leaders of the dissident group KOR had entrenched them-selves in Solidarity and were creating "chaos and anarchy" in the country.

£1bn short tap floated as index-linked gilts sell out

BY PETER RIDDELL, ECONOMICS CORRESPONDENT

THE NEW £1bn indexed-linked £1m of stock; and tenders of at exactly £100 to give a real (inflation-adjusted) rate of re-

turn of 2 per cent a year. The Bank of England quickly followed the sell-out of this stock with the announcement of a short-dated tap-£1bn of 111 per cent Treasury 1985. This issue takes advantage of

market hopes that Minimum Lending Rate will be cut in the next couple of months. The allotted price on the indexed stock-2 per cent Treasury 1996-is lower than expected by many gilts analysts.

This follows an intense de-

bate among actuaries and investors in the past 10 days. At first the market thought that pension funds and similar schemes, the only bodies eligible to subscribe, would bid above £110 and accept a real return of 1 to 11 per cent a

But these views were revised as several leading actuaries argued that a higher real return was needed in relation to vields on conventional gilts, equities and property. All allotments on the stock

have been allotted in full. Tenders made at £100 have

gilt-edged stock was over-sub- £2m and above will be allotted scribed yesterday and allocated 55 per cent. No allotments have been made at below £100. The .1985 stock is being

offered in a partly-paid form next Wednesday. At the minimum tender price of £96.50 per cent the flat return is 11.92 per cent and the gross redemption yield is 12.60 per cent. Only £15 per £100 is payable

The government has decided to withdraw the success al 19th issue of National Savings to replace it with a lower interest bearing 21st issue. There will be a £5,000 maximam investment in the new issue, which will offer an over-

all compound interest rate of

9 per cent a year if held for

the full five years. This is equivalent to 12.9 per cent

gross for basic rate taxpayers.

next Wednesday, with a further balance on June 12. The small early payments take account of the large amount of funding already arranged over the next six weeks. This phasing is also have been made at £100. a bait for the market though Tenders at prices above £100 the tender price is slightly

above the current market level. In a further move towards a been allotted as follows: tenders more market-determined system of up to £1m will be allotted of fixing short-term interest in full; tenders of above £1m rates the Bank of England but less than £2m will receive yesterday did not anonunce any

dealing rates for one-month Treasury Bills in the money market. This in fline with the moves since last November.

Two months ago, for example, the Bank stopped announcing dealing rates for Treasury bills of over one month and up to three months maturities. Consequently, the market will

have to take its own view on the rates at which it will offer hills. It will thus have a greater say in fixing rates than in the past. Eric Short adds: The yields shown in the Share Information | the worsening crisis in the Service on the new indexed European steel

linked stock are based on the latest interest payments and redemption value. As such they represent the real rate of return on the stock above the rate of price inflation. Interest payments and the final capital repayment are linked to movements in the Retail Prices The yield calculation differs

from the normal yields shown for British Government securities, where interest and capital payments are fixed in money terms. The redemption yield is lower

than the flat yield at par because of the incidence of payment for the stock. To compare yields between the indexed stock and ordinary gilts, the real rate of return should be added to the current

EEC ministers agree to back fines for steel price cutting

BY GILES MERRITT IN BRUSSELS

EUROPEAN Community industry ministers yesterday agreed industry's excess capacity.
to back the Commission's Italy refused to accept threats to impose fines on steelmakers who cut prices. The special council of minis-

negotiations in Brussels, also reached tentative agreement on phasing out what have been regarded as unfair national subsidies to the steelmakers, and establishing a restructuring programme aimed at cutting out excess capacity in the industry. The decisions mark a major advance in attempts to tackle

although, to break the deadlock which almost threatened to wreck the negotiations, the new steel deal has been watered down and contains no timetable. The council, discussing the steel prices war which has broken out in a number of product sectors, supported the Commission's plan to enforce

cutters. The breakthrough on subsidies followed an apparent softening of West Germany's

needed to reduce the steel Italy refused to accept this

because it feared that such a code could jeopardise its \$6bn (£2.7bn) financing project for ters, at the end of 16 hours of State-owned Finsider and would eventually open much of its

Fish talks fail

The emergency meeting of EEC Fisheries ministers in Brussels yesterday to discuss a Community Fishing policy un wi French demands for access to British coastal waters were blamed for the deadlock. It is not expected that France will make any concessions elections in May. Page 2

domestic market to other EEC

M. Gaston Thorn, President of the Brussels Commission, yesterday expressed cautious optimis at the outcome of the meeting, although he warned that the aids pact at present was largely an agreement of principles which left divisive details to be worked out.

He said the accord should encourage the major State-owned steelmakers of the Eurofer 'club" to accept voluntary production quotas.

Tomorrow in Luxembourg the dozen major EEC steel producers are to begin two days of talks on a voluntary replace the mandatory controls régime which expires on June 30. They do so in the shadow of an April 1 deadline set by member-Governments, although the producers have said that "broad consensus' has been reached, West Germany's Klöckner is understood

The European Commission now has two months in which to prepare a study of steel aids in the EEC. A review of the types of assistance and their impact began with national experts in Brussels yesterday. Member-Governments must also address themselves to agreeing the timetable for major restructuring and the allocation of

Saudis may lend IMF \$5bn

BY JUREK MARTIN, U.S. EDITOR, IN WASHINGTON

is believed to have reached agreement on a borrow-Ministers is also expected to ing of approximately \$5bn confer prior to the Gabon ing of approximately \$5bn (£2.2bn) from Saudi Arabia. In exchange, the Kingdom is to be given exhanced voting power on the IMF board. An announcement to this effect was expected

late last night. At the same time it emerged that finance ministers representing the group of five major industrialised countries - the and intented to supplement the U.S., Japan, West Germany, IMF's liquidity, obviously France and the UK—would removes what would have been meet, probably in London early a major item from the Minisnext month, to discuss both the terial agenda. state of the world economy and particular policy decisions con- ing would mark the debut of fronting the IMF. They would Mr. Donald T. Regan, the U.S. central bank governors.

as a logical preparation for the

meeting, probably in early May. The April meeting will also allow European countries, led by West Germany, to voice unease over recent fluctuations in currency markets caused by swings in U.S. interest rates. The resolution of the Saudi borrowing, long in negotiation

The larger group of 10 Finance

But the group of five meet be joined by their respective. Treasury Secretary, in the central bank governors. Such a meeting while not at a time when there is great officially confirmed by either uncertainty over the U.S. attithe U.S. Treasury or the tude towards the multinational Federal Reserve, was seen here agencies in particular

THE International Monetary to be held in Gabon late in May. Cations of Special Drawing Rights (the IMF's own currency), how the proposed new "food facility" will be created. the question of the IMF's raising money on its own account from the private markets, andif only in a preliminary way— the eighth increase in IMF quotas, supposed to take effect

All these topics are to be taken up in Gabon, but in none of them is the position of the Reagan Administration known. Paull Betts writes in New York: Security Pacific National Bank, one of the largest West Coast banks, increased its prime rate by half a percentage point to 17.5 per cent yesterday.

£ in New York Mar. 26 Previous Spot \$2,2235-2250;\$2,2840-2655 1 month 0.26-0.30 pm. 0,10-0.15 pm. 3 months 1.17-1.32 pm. 1,08-1,13 pm. 12 months 4.80-5.00 pm. 4,80-5.00 pm.

IMF officials note, for ex-

Pensions: making two nations one 6 Your savings: developments in the bond Travel: last-minute decisions 8 Property: living by the golf course 9

session of the IMF's policy- ample, that the Ministers are

making interim committee, due bound to discuss additional allo-

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INTERIM STATEMENT Wankie Colliery ... Save and Prosper Vanbrugh Life Henderson

OFFERS FOR SALE

still to object to the scheme. steel-makers. discipline by using tough rules in the European Coal and Italy managed to "financial restructuring" in the Steel Community's Paris Treaty to levy fines on the pricemodernisation and closure conditions under which aids until mid-1983 may be acceptable. In spite of the lack of a timetable on the steel deal, it is hard line demands that such being viewed in Brussels as an aid should be tightly linked to . expression of political will to genuine restructuring efforts resolve the problem. capacity cuts.

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the descriptive booklet of the Plan.

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		Amount of loan £
	Postcode	Term of loanyears (min 10 years
Tel. No	(Home)	(Business)
If top-up, amount of f	itst mortgage and interest rat	e£%
C 45 75 0 T		CDOVIDA

Economic activity in U.S. falls for third month

BY FUREK MARTIN, U.S. EDITOR, IN WASHINGTON

day reported further evidence pending softness in the economy later in the year but continued to maintain that a fully-fiedged recession is un-

Its index of leading economic indicators, designed to predict future economic activity, fell by 0.4 per cent in February. according to provisional figures put out by the Commerce

This is the same decline as in January. In December, the index also fell, though the Department sharply revised its original calculations to come up with a 0.1 per cent drop, com-pared with the previously estimated 0.9 per cent fall.

This means that the index has declined for three consecutive months which normally, though not infallibly, is con-

sidered a harbinger of a change in economic fortunes. Department analysts noted that the monthly declines were quite modest and certainly not of the size which presaged the short but sharp recession of last year and the deep recession

since World War II, there had been six occasions of three monthly declines in the index which had not been succeeded by an actual recession.

Government economists now predict that the second and third quarters of this year may show little, if any, growth in In the first three months, an

internal estimate drawn up by the Commerce Department suggested that the economy has expanding at a real annual rate of about 5 per cent. But recent indices, most notably the sharp fail in housing starts and the decline in industrial production, have pointed to a growing slack in

the economy.

Reuter adds from Washington:
Mr. Paul Volcker, Federal Reserve Board chairman, said yesterday the Fed will maintain a firm control on monetary growth, and that recent changes short-term interest rates should not be interpreted as a change of Fed policy. The Fed's policy of restraint

on money creation should lead to lower, not higher interest rates, as inflation subsides, he They also pointed out that, added.

The fear is not so much of

The second major pillar of

the plan is to speed up moves

to improve the status of the

indigenous Malays. The Malays

—economically backward but politically dominant—are to control 30 per cent of the cor-

porate sector by 1990.

Malaysia defence spending to rise to £1.9bn

ALAIN CASS AND WONG SULONG IN KUALA LUMPUR

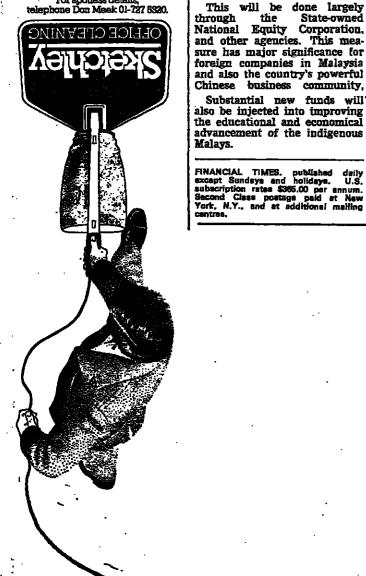
Hussein Onn is to increase tically over the next five years. as part of a major effort to protect itself against instability in the region arising from the confrontation between Vietnam

Under the new Five-Year Development Plan announced yesterday, defence spending will soar to \$4.16bn (£1.9bn), or 24 per cent of total expenditure over the period.

According to senior officials, even this figure will be further increased — possibly doubled within two years. The armed forces, including the paramilitary police, will double in size to more than 250,000 men

New weapons are likely to include U.S. Skyhawk fighters, include U.S. Skyhawk fighters, a direct external invasion by attack-helicopters to fight Com- either Vietnam or China, but munist insurgents along the an overspill into Malaysia of a border with Thailand, fast second major clash between patrol boats. tanks, and a Peking and Hanoi. around the country.

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riot police fly in to quell students

Yugoslav

STUDENT UNREST in Pristina. capital of the Albanian-speaking Yugoslav province of Kosovo, subsided yesterday after riot police suppressed protests on the university campus on Thurs-

The fact that special riot Belgrade to put down what was ostensibly a protest against liv-ing conditions on the campus reflects the Yugoslav leadership's sensitivity to any unrest conceivably which . might the existing balance damage between ethnic groups in this multi-national country.

Ten students were arrested and police allegedly beat up another in the philosophy faculty during the protests, which involved about 400 students. Only four students were detained overnight, an efficiel evolverness said. official spokesman said.

Police used tear gas to break up groups of students who gathered on the campus and riot police sealed off the university from the rest of the town which was crowded for Yugoslavia's annual National

University sources confirmed yesterday that demands for improved conditions had been put by the students after a similar riot two weeks ago. Some im-provements have already been

But political undertones were revealed by the demand of a minority of students for the upgrading of Kosovo from its present status as an autonomous province of Serbia to a fully-fiedged republic. Yugoslavia bas six republics and two autonomous provinces—Kosovo and Voivolvina.

The last time republican demands were raised was in 1968, but then they were more consistent and overtly political. Since then Kosovo has received several hundred milion dollars of Federal aid and local autonomy has been considerably

The province now has its own scarlet flag with a black Albanian eagle and rapid population growth has increased the Albanian component to around 80 per cent of the total.

Rapid economic development has helped to defuse such pressures in the past. Kosovo will continue to receive large Federal subsidies in future. But the present economic slowdown -inflation is at 40 per cent and unemployment rising — could create further strains in what is still Yugoslavia's poorest province. Average incomes are less than half the national average

Kosovo was ruled by the Turks for more than 600 years and only 20 years ago Pristina.

now a city of 130,000 people,
was a mere village of 16,000
people with low Turkish tyle
houses and a shicket of minaress standing out against the rets standing out against the surrounding brown hills.

The minarets remain, but Pristing now boasts Yugoslavia's second-largest university with 36,000 students, a brand new campus, new modern-design campus, new modern-design library, copper-roofed cultural centre and high-rise buildings. THREE MILE ISLAND CELEBRATES AN ANNIVERSARY

Two years of coma for U.S. nuclear power

BY FAUL BETTS IN HARRISBURG, PENNSYVANIA

ing the reactor core."

Mr. George Kunder, a super-visor in the Three Mile Island nuclear plant's Unit Two control a state of coma, shattering pany barely affoat, public confidence, and under-

alternative to oil, gas and coal.

The controversy still rages. The two units with a combined capacity of 1,700 magawatts, owned by the General Public Utilities Corporation (GPU), lie idle on the island in the Susquehanna River. The damaged Unit Two still contains 700,000 gallons of radioactive water. No agreement has yet been reached on the \$1bn clean-up of the crippled plant. And, unless a solution its swiftly found, the future of Three Mile Island and, for that matter, of U.S. nuclear energy—will probably be decided in a bankruptcy

The fact is that GPU, faced with continuing delays and bitter arguments at federal and local level, has spent about \$200m from its insurance funds and now has only \$100m in insurance money left to com-plete the \$1bn clean-up. GPU's financial position is

"IT ALL happened here two omitted five consecutive quaryears ago. Like today, there terly dividend payments. It has were three or four people in had to buy expensive replacethe control room and every- ment power to offset the losses thing looked fine. The panel from Three Mile Island, de showed that the pressuriser signed to supply electricity to valve was closed, but in fact it nearly 1.25m homes. Its net was jammed and open, damag- income last year totalled \$21m, compared with \$96m in 1979. In this matter-of-fact way, Its only source of funds, apart from the insurance money, is short-term borrowing, but the banks now appear reluctant to room, described the accident extend the revolving credit which two years ago today sent agreement negotiated in June the U.S. nuclear industry into 1979 which has kept the com-

> Mr. Philip Clark, a senior GPU official, warned during a tour of the plant: "Unless we can borrow more from the banks, default is a real possi-bility." The banks have bility." The banks have indicated they would extend GPU's capital lifeline only if the utility got adequate rate relief. But on April 15, GPU must come up with \$26m to pay its Pennsylvania taxes, and unless it can do so, bankruptcy proceedings will begin.

"Bankruptcy is in nobody's interest," claimed Mr. Robert Arnold, chief operating officer of GPU's nuclear group. It would not resolve the clean-up problems or dispose of the radioactive water. EPU has indeed decided to go ahead with removing and treating the contaminated water at its own financial risk.

According to GPU, the contaminated water is the biggest potential risk. "This plant was not designed as a reservoir. And so long as the water desperate. The utility has remains in the reactor building,



Three Mile Island: Nemesis for nuclear power

there is a chance it could leak out and eventually reach the Susquehanna River," said one official as he showed off a \$9m system now being installed to decontaminate the water. But he also suggested GPU was worried less by the effects of a leak than by the public reaction.
"We would be back to the hysteria of two years ago and all the old wives tales about contaminated fish that glows in the freezer."

More significantly, unless the clean-up is speeded-up—the present uncertain schedule is for it to be completed by 1988— Three Mile Island will remain

the major obstacle to the development of nuclear energy in the U.S. Since the accident, no U.S. utility has ordered a nuclear reactor, and scores have Other obstacles are clouding the U.S. nuclear industry's future, including regulatory delays, the unresolved problem of permanent disposal of nuclear waste, lower than expected demand for

been encouraged by the new Republican Administration's apparent commitment nuclear energy. Mr. James Sowards the new Energy Secrery recently said: "I am a strong supporter of nuclear energy. There is no real place to turn to in the next 30 years other than nuclear to help keep us being all hostages to

foreign countries."

• Last month, the nuclear safety oversight committee, a congressional advisory group set up last year by President Jimmy Carter, recommended that a federal assistance plan be implemented for Three Mile Island. The proposals call for direct federal funding of 50 per cent of uninsured clean-up costs and federal loans of loan guarantees. similar to those granted to Chrysler, for the rest.

President Reagan recently re-instated as chairman of the U.S.

Nuclear Regulatory Commission Mr. Joseph Hendrie, who step-ped down after the Three Mile Island accident. Mr. Bendrie is expected to adopt a more sympathetic approach to Three Mile

Yet despite all these developments, there are still few signs of broad consensus. The basic issue, according to GPU, is that the clean up should be spread not placed firmly on the utility's shoulders. The utility

Turkey 'to

approach

Ten again'

By Metin Munic in Ankara

TURKEY'S military rulers hav

decided that Turkey should

electricity—prompting utilities industry is by no means united to reconsider their long-term nor are the state and federational investment programmes regulatory agencies. As one —and the continuing lack of official at Three Mile Island clear government policies.

None the less, GPU and the mo workable solution is in nuclear industry in general have sight."

Englan

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French poll puts brake on EEC fish pact

BY LARRY KLINGER IN BRUSSELS

d as soom as possible,

the Ministers yesterday found themselves only side to

reiterate their national posi-

THE EMERGENCY EEC Council of Fisheries Ministers broke up after only a few hours of talks in Brussels yesterday with the clear im-pression that there could be lishing a common fisheries policy until after the French presidential elections are over Despite the declaration by the European heads of Gov-ernment at their summit meeting earlier this week that final agreement should be

tions and to agree on a state-ment to continue their efforts at a later dete.

'Although it proved impossible to arrive at a complete solution in such a short time, the political resolve to reach final decisions this spring on all of the problems was con-firmed," the statement said. The Ministers made no real

effort to hide their awareness that the French Government finds it impossible to be seen to make real concessions ahead of the approaching elections—the first round of which is on April 26.
Mr. Peter Walker, the British Minister, and Herr Josef Ertl, the West German Minister, admitted as much, and even M. Daniel Hoeffel, the French Minister, said that further serious negotiation had to be postponed. While avoiding a direct reply on whether the elec-

tions were a deciding factor, he said that to fix a date for a time would serve no purpose.

The most likely time for full-scale talks to resume is in the weeks between the French elections and ahead of the close of the Dutch presidency of the Council at the

Mr. Walker is due to assume the presidency for six months from July 1, and the British clearly feel that their term of office could be damaged by a continuing battle over fisheries policy. Meanwhile, the battle lines

remained little changed. While there were again claims that progress had been made over the past week because the issues had been better defined, the British. French and Germans showed little indication that they were prepared to modify

the township since then.

Gen. Geldenhuys denied an

earlier ... statement, ... attri-buted to the chief of the

security police, that large quantities of explosives, ammunition and arsenic poison had been siezed. The

security chief was also re-ported to have said that the

raid had uncovered a hideout

suspected of being used by

published in a Johannesburg

morning newspaper yesterday suggests that the mining in-dustry, which is the country's

largest private sector employer, should not recognise unions representing blacks unless they

meet a number of stringent

American Express Company

Enrolment Fee for

Annual Subscription for

Annual Subscription for

Supplementary Cards...

Basic Cards.

Basic Cards...

announces that, with effect from 1st

April, 1981, fees for Sterling American

Express Cards for UK residents will be:

urban guerillas.

seriously start preparing t make an application to becom a full member of the Europea Economic Community after democracy is restored. The decision was made at meeting earlier this week b General Kenan Evren, the hea of state, and his ruling Nations... Security Council of General:

after they listened to a briefin-be senior civil servants o Turkey's troubled history wit the community. In 1989 the civilian govern ment of Mr. Süleyman Demire -had alarmed Brussels by sayin for membership by the end carrelling.

The generals decided the DEUS INCSSES Turkey should aim to become a full member of the EEC a soon as possible and start takinal economic, technical an social measures necessary t achieve this target after civilia rule is restored, officials said.

Greece's accession to th Community and Spain an Portugal's imminent member ship seems to have created th feeling in the Government the Turkey is being squeezed ou the officials said.

Turkey, which is an associate member of the EEC, was origin ally scheduled to becom a member in 1995. However, stopped fulfilling some obligations since 1977 and at on point froze its relations with the Community.

Pretoria proposes controls on trade unions

NEW CONTROLS on trade unions and greater rights for individual workers are included in the draft of a wide-ranging new labour law published by the South African Government

Trade Unionists and other analysts have not yet had a chance to study the provisions of the draft legislation, known as the Industrial Conciliation Act Amendment Bill, in detail. It appears, however, that substantial changes have been made to an earlier draft,

The Minister of Manpower Utilisation, Mr. Fanie Botha, said that the new bill provides for trade unions to open their membership to workers of all races. It also abolishes all sex discrimination

Mr. Botha said that the bill guarantees trade union "auto-nomy," including the right of

SOUTH AFRICAN army and air force units are co-operating with the police in a massive swoop on the black township of Soweto, oustide Johannesburg, writes Bernard Simon.

The raid, described yesterday by the Commissioner of Police, Gen. Mike Geldenhuys as an "ordinary crime prevention operation," has lasted several days. House-to-house searches have been conducted

unions to decide how their financial affairs are managed and who should be allowed to to join their ranks.

The new controls on unions include the regulation of their political activities." Mr. Botha said the bill also aims to combat "alleged irregularities" in unions and employer bodies, It provides for new rules on strike ballots, apparently in an effort set up at all entrances to the Soweto has been the focal

throughout the sprawling township, which has an esti-

mated population of over 1m people. Roadblocks have been

point of black opposition to the South African Government for several years. Widespread urban unrest in 1976 and 1977 began there, and nolice have frequently raided

to ensure that union leaders calling a strike do not organise ballots themselves.

Meanwhile, evidence that some powerful South African employers still favour tight controls on black trade unions has been reinforced by a memorandum on the unionisa- conditions, tion of black mineworkers, com piled by the Chamber of Mines, The confidential document

Israel warns UN over

Lebanon plan ISRAEL warned yesterday that their troops could be drawn into conflict with UN forces if the UN command keep try-ing to change the picture along Israel's nothern border, our Tel Aviv correspondent

The warning was issued privately by senior israeli officers who see a serious threat in UN aftempts to post Lebanese Government forces in so-called "free Lebanon" the border strip roled by Major Saad Haddad and his pro-Israel right-wing militia.

Main target of criticism has been Ireland's Maj. Gen. William Callaghan, the forceful newly-appointed com-mander of UN troops in South Lebanon.

NJONJO, Kenya's powerful Minister of Constitutional and Home Affairs, denied yesterday that he was involved in an alleged

Mr. Njonjo was called as a prosecution witness in a treason

Oslo awards three new oil exploration licences

Norway and two off the Arctic town of Hammersfest.

Norwegian firms have been chosen as operators on each of the licence areas, or blocks, with a major foreign oil company acting as technical assistant in each case. Statoil, the Norwegian state oil company, has a 50 per cent stake in each

Saga, Norway's largest the private oil company, will be date.

Minister denies Kenya treason nlot links

cure two air force officers to steal hand grenades, aircraft hombs, machine guns, rifles, ammunition and plastic explo-

Another man is charged with knowing the husinessman's intentions and failing to report

mid-Norway, with Shell as

Hydro, 51 per cent state-owned,

will be operator on one of the northernmost blocks, with BP

as technical assistant, while Statoil will be operater on the other, with technical help from

The Norwegian Storting (Par-liament) decided earlier this

week that exploration drilling

on blocks north of the parallel

could begin on April 15 this

year, a fortnight earlier than the 1980 permitted start-up

technical

assistant. Norsk

Government the operator on the block off yesterday awarded three new petroleum exploration licences in coastal waters north of the 62nd parallel, one off central

CHARLES plot to overthrow President Daniel Arap Moi, John Worrall reports from Nairobi.

case at Nairobi magistrates court where a businessman is accused of attempting to prosives from Kenya's army and air

Following the recommendation of The Building Societies Association all interest rates paid to investing members and personal depositors will be reduced by 0.75% from 1st.April 1981, except for SAYE accounts where the rate remains unchanged. Holders of deposit accounts subject to basic rate tax will be individually advised.



The American Express Card

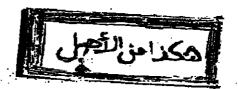
Let's start with This spring, a med at South N This hotel wil nach as the holi

do thave happ ast Board









Talks begin

on Brazilian

reinsurance

REPRESENTATIVES of the

Instituto de Resseguros do Brasil, the Brazilian reinsur-

ance institute, and Lloyd's of

London are trying to settle

elaims made against the

Brazilian group by members

The Brazilian group's

original resistance to reinsur-

ance claims made against it

A range of irregularities

were uncovered by the Lloyd's authorities. The Frand Squad were called in to in-vestigate when fire and

damage to properly insurance business was placed with the

Losses rose to more than

£21.5m on the syndicate, including losses on computer

leasing insurance business

and entertainment and leisure

Lloyd's offered to help

Sasse members last July by

limiting the syndicate's losses

to £6.25m. The remainder of

the losses were met through

Until the Lloyd's offer, the

syndicate was suing Lloyd's for breach of duties.

In the subsequent settle-ment Lloyd's took over the

syndicate's action against the

Brazilians. The syndicate is

seeking to recover \$13m in

So far the Brazilians have

offered \$6.35m. This was

rejected last August by Addi-

tional Underwriting Agencies

(No. 2), the Lloyds company

looking after the affairs of

Hospital plan vetoed

PLANS by the Grosvenor

Estate to restore St. George's

Hospital at London's Hyde

Park Corner and to build a

£30m office scheme behind it

have run into opposition from

Grosvenor Estate announced in January that it intended to spend £8m on modernising the disused St.

George's Hospital complex and a 204,000 sq ft office

The proposals include the transformation of the old

hospital into an exhibition

centre. The Location of In-

dustry Bureau, a private or-ganisation which helps local

authorities promote industry

in their areas, has been lined

up to occupy the centre.

Liete - buildings Bill

MR. JOHN HEDDLE, Conser-

vative MP for Lichfield and Tamworth is to ask Mr.

Michael Heseltine, Environ-

ment Secretary, to find Par-

liamentary time for a Rill

Crean watch han

Motor-bike surge

nearly 8 per cent.

vear.

Spencer.

cupro-nickel

MAIL ORDER company,

J. Wiltshire, was banned

in the High Court in London

yesterday from selling cheap

copies of a quartz watch sold exclusively by Cartiers, the international jewellers.

SALES OF motorcycles,

scooters and mopeds have

risen as buyers have sought to beat the April I deadline after which an extra sales tax

which will raise prices by

Since the announcement of

the tax in the March Budget, nearly 12,000 vehicles have been sold. 38 per cent more

than in the same period last

A SPECIAL crown piece is to

he minted to celebrate the

July 29 wedding of Prince

Charles and Lady Diana

Sir Geoffrey Howe. the Chancellor, said in a Com-

mons written reply yester-day that there would be three

versions of the coin, one in

cupro-pickel, another in

pack and the third in sterling

presentation

Royal wedding coin

Westminster City Council.

reinsurance claims.

the syndicate.

scheme.

of the Sasse syndicate.

affairs by Lloyd's.

syndicate.

insurance.

the market.

reinsurance

claims

outstanding

London-Amsterdam air fare cut to £42

BY LYNTON MCLAIN, TRANSPORT CORRESPONDENT

BRITISH CALEDONIAN Airways will offer passengers its of these nine routes to Paris flights by BCal. first cheap Mini-Prix off-peak and to Brussels but approval Passengers may travel for £42 air fares from Wednesday. The for Mini-Prix fares has not been single on the 2.45 pm flight from ther follows this week's deci- received from the French and Gatwick and on the 1.45 pm sion by the Dutch Government Belgian Governments. return flight from Amsterdam o allow the airline to cut

sion as an advance in its efforts proval.

to win approval from 13 other Governments in Europe for its Mini-Prix plan launched in May,

The applications to these Governments involve 22 cities in Europe. BCal has only won

SHELL and BP Oil are raising

their pump petrol prices by 4p

a gallon from midnight on Sun-

day and adding £7 a tonne to

the pre-tax price of heavy fuel

price of heavy fuel oil will

increase many manufacturers'

energy bills substantially. The

average UK pre-tax fuel oil price of £103 a tonne compares

tolerably favourably with the

pre-tax Belgian price of £100 a tonne, with £101 in the Nether-

lands, £103 in France and £109

to pay £8 a tonne in heavy fuel

levels of duty in Europe and

more than twice the rate in

However British buyers have

tax-one of the highest

FINANCIAL TIMES REPORTER

Courtaulds' Greenfield plant in

North Wales from July 1. The

move comes in the wake of a

plant because of the recession

when demand was rising,

intended to give Courtaulds

A local trade union leader

said some redundancies had been anticipated, but the number announced was twice

Last month Courtaulds announced it was pulling out

of the nylon yarn business

altogether, with the loss of 1.903 jobs in England and

BY MICHAEL CASSELL

wide Building Society.

Sir Herbert Ashworth, chair-

man of Nationwide, told the

society's annual meeting in

London yesterday that there

were signs that the housing

market was becoming more active, although there were noticeable regional differences.

was made to have two directors

of Armalite jailed for alleged contempt of court.

In the High Court yesterday Mr. Ian Leaf and Mr. John Lep-

pard, respectively the company's

chairman and managing direc-

tor, were alleged to have broken

an undertaking given to the

A jailing order was sought by

Night Vision Systems which

shares North London premises

with Armalite, the lease on the

"OUSE PRICES could be ris- stimulate demand.

sharply by the end of the "Consequently, 1981 could turn out to be a much better

First-time buyers were a the start of the year, so much source of strong demand. The

prospect of lower interest rates revising upwards their 1981 would raise confidence and construction programme.

BY RAYMOND HUGHES, LAW COURTS CORRESPONDENT

weeks an unsuccessful attempt tional (Finance) last November.

increased output.

that expected.

decision to postpone a £9m ning of the year, with the loss investment programme at the of 350 jobs.

Greenfield manufactures vis- large drilling and boring

cose staple, a cotton-type fibre mechines for use in production made from wood pulp. The of turbine casings, ships diesel

project was begun at a time engines and tanks. The effect of

particularly from Asia. It was negotiations to sell off to senior

in Germany.

Turkery

Fress (a)

The increase in the pre-tax

The airline operates on two of the six scheduled daily announced an "indicated inten- up to 100 of these aircraft.

Similarly, on the seven other only.

A different time-table applies

A different time-table applies economy fares by a quarter, to routes the CAA has approved A different time-table applies a single fare of £42 between as suitable for Mini-Prix operation at the weekend but passengers London and Amsterdam.

However, the Dutch refused to let BCal offer a £21 single stand-by fare on the route.

BCal regards the Dutch decimal to the content of the content BCal regards the Dutch deci- involved here withheld ap-

> Applications from BCal are being considered by the CAA for Mini-Prix flights to Stockholm, Gothenberg, Copenhagen, Oslo, Barcelona, Marseilles, Oslo, Barcelona, Marseilles, Madrid Athens Rome Lisbon, Turin, Milan and Geneva.

This £8 a tonne duty is on UK petrol market with Esso

prices. Shell, which leads the the pumps is particularly fierce.

capital intensive side of the blamed the motor industry

loss of over 200 jobs because since 72 men have accepted

may follow.

of the slump in cycle sales over voluntary retirement and others

the end of the year and in 1982 brought on to the spring market.

company.

Shell and BP raise petrol and

top of the new pre-tax price of around £110 a tonne in the UK.

the wholesale price of heavy fuel oil—used chiefly by manu-

facturing industry to power its plants—represents a rise of 3p

gallon by Shell and BP Oil.

On Wednesday Esso announced it was putting up its heavy fuel oil schedule prices by 2.7p a

Esso also raised its petrol prices by 2p a gallon and 24 hours later Mobil followed with

Shell and BP-unlike Esso-

are cutting the price support

as increasing their wholesale

Courtaulds to cut 380 more jobs

A FURTHER 380 workers are the past two years to about tions by more than half with to be made redundant at 15.000.

Staveley Industries, the en-

gineering group, is to close its

third factory since the begin-

The Asquith machine tool

plant at Halifax, Yorks, makes

the closure may be mitigated by

1.903 jobs in England and Britain's main cycle manufac- has closed the Seamans Dairy Northern Ireland. That brought turer, is investigating the pos- in Knightsvale Road, Ipswich.

Consequently, 1981 could

year for the housing market

than many now expect. Towards

it is possible that house prices

will be rising again quite sharply," said Sir Herbert.

His views came in the wake

of evidence that demand from

purchasers in the private sector

has picked up significantly since

company. Rapport Engineering.

That had been a breach of the

lease, which was jeopardised.

with NVS no order was made.

Armalite on legal advice then

agreed with Rapport Engineer-

Armalite directors not in contempt

total Courtaulds job losses in sibility instead of cutting opera- with the loss of 64 jobs.

management some of the

recent months. However, the

House prices 'to increase sharply'

they give their retailers as well

a 2p increase at the pumps.

The increase of £7 a tonne in

pre-tax heavy fuel oil prices

Passengers may travel for £42

tive of its 737 twin-jet airliner, to be called the 737-300. The Boeing 737 is the corporation's most successful civil airliner. World airlines have purchased 902 such aircraft.

is putting up its schedule petrol

prices by 1.5p a gallon while

cutting price support to dealers

by 2.5p a gallon.

BP Oil is raising its schedule petrol prices by 1.7p a gallon and cutting support for dealers by 1.7p a gallon. VAT will then

be added on. The new pump price for four star petrol at BP garages is expected to be

between 154p and 155p a

Shell and BP are expected to

continue giving substantial price support to their dealers

although at a lower rate, Shell

is believed to be giving many dealers about 6p a gallon in

price support, and even more

in areas where competition at

Allied Bakeries is to close its

Sunblest bakery in Norwich on

May 2, with the loss of 150 jobs.

A further 130 workers, mainly office staff, will be transferred

to a more modern group bakery

in Norwich, called the Beta-

Silent Channel Products.

which makes rubber mouldings

for doors and windows used in

the motor trade, is to make 140

workers redundant at its Hunt-

The Milk Marketing Board

Estate agents also report a growing number of transactions.

The impact of such transactions

on prices is being partially

offset by more properties being

In spite of the increase in

activity, few people suggest that

substantial Price rises can be

expected because of the large

backlog of unsold properties and

The most common projection

is for average increases of about

10 per cent this year, repeating

last year's pattern.

the outlook for real incomes.

ingdon factory. The company

tion to complete contract nego-tiations." These cover the purchase of 10 Boeing 737-300 airliners each, with options for a further 10 aircraft each. USAir is also negotiating for a further 20 options.

The aircraft will be ready for peak flight.

peak flight.

powered by two Franco-U.S.

CFM56 engines, built by

SNECMA of France and

General Electric of the U.S.

• Delta Airlines of the U.S. said in Atlanta yesterday that it had delivered specifications for a short-range twin jet with Morid airlines have purchased 150-seat capacity to Airbus 102 such aircraft. Industrie, Lockheed, Boeing. The 737-300 will have 121-149 Fokker and McDonnell Douglas, seats and a 2,000-mile range. It and for engine needs to Rollsapproval from the British Civil Mini-Prix fares will be available on the London (Gatwick)- Washington DC and Southwest General Electric. Delta said it plans for nine of the 22 routes. Amsterdam route on only one Airlines of Dallas this month would be interested in buying

British Airways is to

abandon first-class services on all routes between London and 58 cities in Europe from tomorrow. Instead, BA will introduce the club and tourist class services the airline tried out on the London-to-Paris route a year ago.

That experiment resulted in an extra 72,000 passengers on the route and boosted revenue by £1.5m in its first full year.

Club class has a free bar, high quality meals and passengers have separate check-in facilities by 110 members of the syndicate, and subsequent legal action by the syndicate from those travelling tourist three years ago, prompted an examination of the syndicate's

In tourist class BA plans to offer lower fares with limited in-flight facilities, "to meet the growing demand for cheap, no-frills European travel."

British Steel subsidiary to sell Consett works

BY MAURICE SAMUELSON

MR. "MAC" MURRAY, the work immediately at Consett businessman who has been trying to take over the Consett works of Redpath Dorman Long, the British Steel Corporation's heavy engineering subsidiary, will make a formal offer next week for the plant. He claims that he can eventually create more than 500 jobs there.
This follows RDL's decision

to put the 90,000 sq ft factory on to the open market at an asking price of £225,000. Mr. Murray, and Mr. Stanley

Bridges, a consulting engineer, have already held protracted talks with RDL and British The talks have broken down largely over Mr. Murray's claim that the deal should include some heavy equipment used for shaping tubular sections for offshore steel struc-

tures.

RDL's heavy rolling equipment has been transferred to Stockton where it is used in similar work to that which Mr. Murray plans to resume at

However, Mr. Murray and his

with the existing equipment at the RDL yard on an order for a large engineering company, which would create 30 to 40

According to Mr. Bridges, RDL had offered to let Mr. Murray's company have other redundant factories in the North-East, but Mr. Murray had particularly wanted to help solve the grave unemployment problem at Consett, where he

Mr. Bridges also claims that when he first expressed interest in the Conset works, the heavy rolling equipment was still being used there.

various kinds of financial assistance from British Steel, the Industry Department and the EEC.

 BSC confirmed yesterday that British Steel Service Centres, its chain of stockholding yards, had been turned into a limited company, making it the second largest steel stockassociates claim they can start holding group in the country.

Gold futures market team reaffirms sterling plan

BY JOHN EDWARDS, COMMODITIES EDITOR

THE working party drawing meeting and the working party up proposals for London gold merely promised to consider the futures market yesterday reaffirmed its recommendation dollar contract. However, that the contract should be in has not been persuaded sterling not dollars.

Its decision follows a special meeting on Monday at Guild-Investments group, plans to decision to cut 122 jobs in the close a bicycle factory in Worksop. Nottinghamshive hall of members from the London Metal Exchange. The meeting was called in response to protests that the contract should be in dollars, the currency in which gold generally is traded

No vote was taken at the

merely promised to consider the views of those favouring a change its mind.

ted that the working party recommendations would be accepted by members of the proposed market. The market s to be formed by the London bullion brokers who hold twicedaily price fixings and control physical trading in gold, and ring-dealing members of the London Metal Exchange.

No help for energy users

DEMANDS from both sides of slowing down somewhat." the Commons for more help for energy intensive industries. going beyond the action taken Lamont's claim that the steps in the Budget, met with a blank already taken to help intensive response from the Government energy users had not been fully in the Commons yesterday.

Mr. Norman Lamont, Undersound a "little note of to ease industrial energy costs optimism" about the trend in as too little and too late. energy prices.

Tory and Labour MPs were clearly unimpressed by Mr. appreciated.

Mr. Ted Rowlands, a Labour Secretary for Energy, insisted energy spokesman, dismissed that he could do no more than the action taken in the Budget

For many companies, he said With a heavy emphasis on the particularly those that were need for caution, he suggested large energy users, the benefits that the price rises which had which they had been led 10 followed in the wake of the expect from the Budget had soaring cost of oil "may be proved entirely illusory.

Nigerian wins debt claim

CHIEF Francis Arthur Nzeribe, a Nigerian businessman, was given judgment by consent in the High Court, London, yesterday for £235,000, including £10,000 agreed costs, against one of his executives.

Mr. Justice Milmo agreed that the judgment should not be enforced except in accordance with terms agreed between the parties. Chief Nzeribe, chairman of

Fanz Holdings, had sued Mr. Godfrey Williams, now of Foxley Lane, Purley, Surrey, the head of Fanz Civil Roads and Works, for the return of a £175,000 loan and interest from

Mr. Williams, a former senior official with the Rural Develop-

Kano, Nigeria, had denied indebtedness.

When the hearing of the action began on Tuesday Mr. Leslie Joseph, QC, for Chief Nzeribe, told the judge that Mr. Williams' allegation that the money was a bribe in return for securing a £4m Government contract for the construction of 300 water-wells in the desert for the Fanz empire was denied by Chief Nzeribe.

The money, said counsel, was a loan repayable in 24 monthly instalments. Fanz Holdings has interests

in major construction works, transport, education, computers, oil and petrochemicals, scientific equipment, and engineering.

Savings rate down

FROM MAY 1 the interest rate on deposits in the National Savings Bank investment account will be cut from 15 per cent to 13 per cent.

This reduction. shadowed in the Budget, was announced in the Commons yesterday by Mr. Nigel Lawson, Financial Secretary to the Treasury.

A PORTRAIT of the Hon. George Scymour Conway, painted in 1770 by Sir Joshua Reynolds, sold for £110,000 at Christie's yesterday to the

Heathrow airport disruption planned by immigration staff

BY PHILIP BASSETT, LABOUR STAFF

HEATHROW AIRPORT, with suspension from 2 pm London, faces disruption today yesterday had now given assurfor the second time in three weeks because of immigration staff participating in industrial action in the Civil Service pay

The Council of Civil Service Unions yesterday confirmed Heathrow to be the target for weekend action. Immigration officers will provide only a skeleton staff in the airport's No. 2 and No. 3 terminals. This will delay departures, particularly at peak periods.

The council said large numbers of civil servants across the country came out on strike yesterday in protest at the threatened suspension of 29 Customs and Excise staff who have been refusing to perform work normally done at the Department's strike-bound computer centre at Southend.

The unions said they had received reports of walkouts, mainly in the afternoon, of about 75,000 staff. However, officials said this figure taken with action in areas for which they had no clear figures could

mean as many as 100,000 officials had walked out. The work of several Depart-

Customs itself, acknowledged the outbreaks of local action. 29 staff who were threatened industry.

ances they would work normally. The other six were called out on indefinite strike by the unions to avert the suspensions. The council said the action would close the Customs clearance computer for all imported cargo.

It said this would affect the collection of deferred duty on imports. The council said collection of betting, oil and tobacco duty in the North West would be hit.

Sir Geoffrey Howe, the Chancellor of the Exchequer, was booed and jeered at by civil servants during his visit to the Royal Mint, South Wales.

He told protesters there was a limit to what the Government could afford to pay out of taxpayers' money to meet the unions' 15 per cent claim. The Government has offered 7 per

to a statement by the Prime Minister in the Commons on Thursday as being an indication of the effectiveness of the industrial action, aimed at dis-rupting Government cash-flow.

Mrs. Thatcher told MPs that if because of the strikes the ments was affected. Two Depart- Government could not collect ments probably hit the worst, all the money it required it the Inland Revenue and would have to increase state borrowing, which short-term could have quite damaging con-Customs said that 23 of the sequences for the rest of

Credit card staff to start work to rule

BY NICK GARNETT, LABOUR STAFF

Joint Credit Card Company controls the clearing banks' Access card operations were instructed yesterday by to rule and policy of nonco-operation from Monday.

The decision, which followed a short strike yesterday, is over a local grading dispute but has now become involved with the industrial action over the clearing banks' national pay negotiations.

The union said the handling of new and replacement Access cards will be slowed down and retailers to join the scheme. Barclays Bank, whose com-

puter centres at Gloucester and Wythenshawe were hit by a 24-hour strike, said last night that half the staff in the centres were working over that period. The bank said it had completed all updating of custo-mers accounts at the centres, but these statistics had not left the centres during the strike period and would therefore be delayed in arriving at branches. Cash dispensing machines

providing stiffer penalties for people who demolish listed buildings.

Mr. Heddle announced his move yesterday after a court were working, said hte bank but case in which a property owner was fined the maxi-mum of £1.000 for demolishthere had been disruption to its cheque clearing. The union said the strike had ing a group of 17th century

been a complete success and challenged the bank's 50 per cent figure. Mr. Leif Mills, the union's general secretary said the strike had had the intended effect and the backlog of paperwork would take two to three days to clear up. A number of TUC affiliated

unions, including the Transport and General Workers Union current wage round.

COMPUTER DATA staff at the and the postmens' union had agreed not to cross picket lines, BIFU said.

The ability of the union to deliver decisive industrial the Banking, Insurance and action will almost certainly Finance Union to begin a work depend now on its success in getting out its messengers and ils members in the bank's cash

The banks are very vulnerable in these areas in which the union is currently balloting staff. The results of those ballots could be a clear pointer to whether the union can move the

banks on their final 10 per cent Both BIFU and the Clearing

seeking rises closer to the Retail Price Index. In the ballot which the CBU is carrying out, the union's technical and services staff will be separated from clerical staff to produce

two ballot results. Mr. Jack Britz, CBU general secretary, said yesterday be did

not believe there would be a

significant difference in the response of the two groups.

The feeling among CBU officials still appears to be that the pay offer will be accepted in

the ballot Norwich Union Insurance has

made a "final" pay offer of 11.5 per cent to 9,000 clerical staff. The half per cent is com-pensation for stricter rules about cheap mortgages for staff. The main union, the Association of Scientific Technical and Managerial Staffs, said the offer was not acceptable. It has achieved settlements of 121 per cent to 15 per cent in other insurance companies during the

North Sea divers to vote on union membership

a ballot on union membership among its offshore divers.

Comex Houlder will be the

first diving contractor to hold a ballot as a result of the two-year drive for membership of North Sea divers conducted by the National Union of Seamen. The company suggested the ballot to resolve conflicting claims about the level of recruitment. The union claims up to 75 per cent recruitment,

ONE OF the largest diving in 21 companies, mostly operatcompanies operating in the ing in the North Sea but also North Sea has agreed to hold some in the Middle East.

Comex has suggested that the hallot he held in June or July at the height of the diving season. The union, fearful of being swamped by new employees who are not union members, is holding out for an earlier ballot in

Yesterday Mr. Warren Duncan, Aberdeen NUS North Sea official, claimed the ballot was a breakthrough, pointing out that the company was the first to agree to this type of exercise. "I am confident about the breakthrough for the trade outcome of the poll," he said, The union is claiming 114

divers out of a total of 129 is highly mobile and tradition- employed by the company. ally seen as too aggressively There was no comment yesterindependent for collective day from the company, a joint venture between Comex Diving To date the seamen's union of Marseilles and Houlder Off-

Sugar plant rescue fails

THE CAMPAIGN to save the improved redundancy terms,

Tate and Lyle sugar refinery and better pensions and holiday at Liverpool and 1,560 jobs was entitlement called off yesterday when workers voted overwhelmingly close the plant next weekend. to accept the recommendation of shop stewards.

It followed talks in London pany told Mr. David Basnett. general secretary of the General and Municipal Workers' Union, unions will now campaign for not made until January.

but redundancy pay will continue for the final three weeks of the 90-day period. The shutdown brings the number of on Wednesday when the com- job losses on Merseyside this pany told Mr. David Basnett. year to nearly 6,000. The future of the loss-making refinery had been in doubt for eight years there could be no reprieve. The but the decision to close it was

The management hopes to

Gilgate directors banned THREE DIRECTORS of the three said yesterday they did Gilgate property and insurance not wish to make a further

group were banned from hold- application. The judge said he ing any directorship by Sir Robert Megarry, the Vice-Chancellor, in the High Court, London, yesterday. The judge had proposed the

ban a fortnight ago, but gave the directors, Mr. Christopher Reynolds, a chartered account: Mr. John Kidd, a solicitor; and Mr. David Lucas, an estate agent, an opportunity to return to the court and apply for longer to clear outstanding business affairs.

Mr. John Martineau, for the times.

would make the order, banning Reynolds for four years. Kidd

for three and a half, and Lucas

for two. The Department of Trade on March 13 sought a five-year ban against all three for persistent ference in Harrogate, that in the next five years. breaches of company law. The judge said then that Mr. Kidd had been in default a total of 134 times in relation to filing accounts or returns. Mr. Reynolds had been in default consumer goods or create un-remployment by forcing retailers Austin Reed was for

However, when Armalite under- lawyers give them the matches, took that no one other than are in danger of going up in itself would share the premises flames."

FOR THE second time in four was sold to Rapport Interna- no more than a device to get undertaking. the

unfair to criticise Mr. Leaf and Although the undertaking had

around Mr. Justice Lawson said that Because it had embarked upon after the sale another Rapport on legal advice it would be moved staff into the premises. Mr. Leppard too severely.

That had been a breach of the But, he said: "It is to be borne in mind that people who NVS began legal proceedings, play with fire, even if the

been broken Mr. Leaf and Mr. Leppard had not acted in bad ing that the latter would pro-vide Armalite with the services made against them, the judge May, 1977. Both companies were associof Rapport Engineering staff. decided He awarded costs to ated with Alcom until Armalite That, said the judge, had been NVS.

Rent, rate rises 'put retailers at risk'

BY RHYS DAVID, TEXTILES CORRESPONDENT

COLOSSAL rent and rate imports. increases were putting the survival of specialist retailers at ance companies and other instirisk, Mr. Barry Reed, chairman tutions which own the bulk of of the 60-strong Austin Reed commercial property for seekgroup of stores, said yesterday. ing rent rises based on 20 per Mr. Reed, told a textile con- cent compound inflation over some areas commercial rates

He also criticised big insur-Austin Reed itself was being

virtually equalled market rents. asked for £350,000 per annum Profligate councils must be against £80,000 fixed seven years made to understand that the ago on one property and effect was to raise the price of £230,000 against £39,000 five Austin Reed was fortunate in obtain the merchandise switch to lower-priced owning many of its shops, but needed in Europe.

in recent years relying on rented property faced a bleak future. Mr. Reed urged the conference—on textiles in the 1980s -to switch its concern from

low cost to high cost imports which he claimed exposed the real failure of UK producers His group would like to reduce its imports from 30-40 per cent of turnover to 10-15 per cent but found it could often only

companies that had grown up

Record Reynolds

London dealer Mallett.

Мау.

the company 35 to 40 per cent. If the ballot reflects union claims it will be a significant union movement in the North Sea among a workforce which

has recruited nearly 400 divers shore.

Industrials back in the limelight

Perhaps it was the first hint of spring or maybe it was a touch of infectious enthusiasm drifting across the Atlantic from Wall Street; whatever the case, the stock market was in euphoric mood in the second leg of the two week account and enthusiasm only started to moderate yesterday as prices ran into a slight dose of profit

The indexd linked stock made its heralded appearance and is giving the fund management industry much to think The City of Leeds Corporation issue re-opened this particular segment of the bond market but perhaps the dominant feature of trading on the Stock Exchange last week was the remarkable performance of manufacturing sectors.

The 488 companies which make up the Industrial section of the FT-Actuaries Share Index exclude last year's glamour sectors—such as oils and merchant banking. But the index which does most to reflect the performance of Britain's industrial base was hitting new highs last week at over 280 against 217 a year ago.

Shrunken dividend payments and hefty losses were quickly iscounted at GKN, for stance, which was rising liscounted apidly towards the end of the reek. And it is a sign of the mes that Johnson and Firth Brown was by far and away the weekly analysis of share move-

F.T. Ind. Ord. Index

F.T. Gald Mines Index

Associated Newspapers

Bell (Arthur)

Bestobell

Bowater

Church

Eagle Star

Lucas Inds.

Ricardo

Wearwell

Blue Cirde

British Sugar

Lane (Percy)

Paringa Mining

Sainsbury (}.)

Wood Half Trust

Wilkinson Warburton

Berkeley Hambre

LONDON

ments with a rise of 31 per cent —problems in the special steels sector notwithstanding.

Labours of Lucas

guessing that Lucas' interim profits would be very poor. Yet even though the first half deficit of £27.5m was probably worse than the gloomiest projections, the share price was blithely motoring upwards at the end of the week.

This optimism serves to underscore the market's willingness to accept almost any level of loss, redundancies and dividend cuts provided it can see some prospect of recovery.
Whereas GKN was giving no hostages to fortune a week ago about its immediate outlook, Lucas is at least sounding rather more sanguine. Yes, the second half will be better, the motor component giant was saying although it did warn that any swing back into profit will not be sufficient to cover first half

It can point to an encouraging Household claims performance from its aerospace division, plagued for so long by problems but now labour responding well to reorganisabest performer of DataStream's tion, the growing maturity of weekly analysis of share move-

High

521.3

421.1

293

180

268

420

247

300

261

197

64

88

76

1980-81

446.0

281.4

234

152

203

272

171

243

156

229

21

159

42

209

460

60

47

MARKET HIGHLIGHTS OF THE WEEK

370.I

420

292

182

26

75

+20.4

+25.0

+20

+58

+27

+30

+25

-25

+18

--82

+28

+13

+14

frame builders. The aerospace contribution climbed by almost £5m to £6.9m on a turnover increase of 60 per cent.

But recovery hopes still rest almost entirely on the automo-All the UK-based vehicle equipment subsidiaries were in the red during the first half and volume was down by 29 per cent. There has been no pick up yet since the January 31 year end but the de-stocking by distributors does appear to be

Some analysts calculate that component distributors are 40 per cent understocked at present but demand should be set to rise if the second quarter of the calendar year follows the usual pattern of relative seastrength. There is the potential stimulus, too, from the commercial vehicles sector which has seen much cannibalisation of parts from off the

Original equipment forecasts are very much less optimistic but Lucas has reduced costs substantially and the spin-offs from the replacement market could have a useful impact on a highly volume-sensitive indus-

Economic recovery hopes

Polish situation lifts gold

int, results & scrip issue

Annual results/bid speculation

M.C. go-ahead for Berisford bid

Inv. demand/stock shortage

Sale of Rail/results due soon

Disappointing annual results

Excellent results/scrip issue

Int. div. held despite big loss

Disappointing annual results

Revived investment demand

Interim profits disappoint

Talk of broker's circular

Good annual results

Bid speculation

Bid approach from Hampton Areas

investment support

Good annual results

No one was expecting anything but poor results from the insurance groups for 1980, but even so those of Eagle Star and

good orders from civilian air- pessimistic. In both cases adverse UK business had much to do with the results.

> The recession in the UK is hitting liability business as claims race ahead of premiums. Eagle Star, a leader in this field. saw the cost of employers' liability claims jump 40 per cent and liability losses slump from £2.6m to £13.1m. Despite a £10m transfer from its catastrophe reserve, underwriting losses almost doubled to £32.5m and pre-tax profits barely moved ahead to £65.9m even though investment income rose by onequarter to £73.8m.

The Pru's problems were twofold. Its international reinsurance operations through Mercan-tile and General reflected the overall weakness of the market and losses tripled to £12.4m Its UK householder account recorded heavier losses, the corrective measures on contents business being counter productive for higher premiums merely resulted in even higher claims. The general account had a trading loss, with investm income being swallowed up by the underwriting losses.

The Pru's saving grace was the steady improvement in life business with shareholders getting a one-fifth rise in profits. Even so, overall net profits declined 7 per cent to £42.5m.

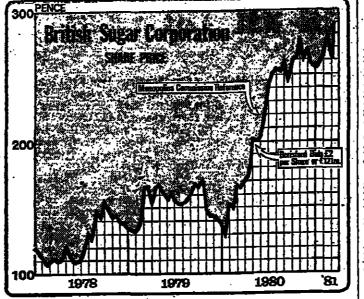
The outlook for 1981 for both companies is not promising. The liability account is not going to improve until the UK starts pulling out of the recession. The reinsurance market is likely to remain weak. Little advance on rofits is expected. But shareholders still receive a 15 per cent lift in dividends from the Pru and even more from Eagle

Payment deferred

This week saw yet another chapter in the Great British Oil Success Story as London and Scottish Marine Oil (LASMO) produced more than doubled pre-tax profits at £47,28m for the year against £23.4m last

This news, plus the announcement of successful drilling on the T-Block, helped the shares to rise 15p on Tuesday to reach 620p. But end-of-account selling brought the LASMO price right back to 580p yesterday, a behind substantially higher performance reflected elsewhere in the currently lacklustre oil sector.

One reason why some shareholders may not have been enamoured of LASMO was the decision not to pay a first-ever dividend until the 1981 interim to September, 1979, it pro-period. Some analysts sug-duced £32.4m pre-tax but was gested that the group was being struggling in the following year



something of a dilettante in to keep profits above £30m lingering another six months It now seems probable that it before joining the dividend list. But the business is still

sound. Tuesday's figures showed 47 per cent increase in output from the important Ninian Field in which LASMO now holds a 9.3 per cent stake and production is expected to average above 300,000 barrels a day during the current year.

The future looks reasonable since the group will drill in other areas to make up for the declining bell curve of Ninian production. The Seventh Round of licences was encouraging for LASMO too, yielding acreage for the 1990s.

New North Sea taxes will bite into LASMO earnings and this could be another reason why the shares ended the week 40p below Tuesday's evening's price. But the former fledgling is now growing up and the North Sea remains its main attraction.

Sugar conditions

The Government's merger policies are about as muddy as hey ever were but at least, after nine months' deliberation. the Monopolies Commission has given commodity trader, S. and W. Berisford, an outline of the conditions it must accept if it wants to bid for the British Sugar Corporation.

British Sugar was poised to resist stoutly when Berisford first unveiled an offer worth £121m in May last year but if, as seems likely, the commodity group decides to pitch again the defence is now sitting walls.

The months since the Monopolies Commission reference last June have given British Sugar plenty of time to improve its profits outlook; it has used the interval wisely. In the year

should be able to forecast something over £40m this year and its stock market standing has risen accordingly. Against the first mooted terms of 201p per share in cash and shares, British Sugar was not far short of 300p at the end of last week.

If it does go ahead, Berisford will be asked to give an under-taking that it will withdraw from merchanting the products from British Sugar's major sugar manufacturing rival. Tate and Lyle. British Sugar, more over, must produce its accounts The prospective separately. bidder now says that it worked out what it hopes is an accept able form of words to mee these conditions and the Con-sumer Affairs Minister, Mrs. Sally Oppenheim, is expected to give her verdict on these undertakings next week.

Hazy summer days

Shareholders of Imperial Group must be hoping for a hot and thirst-inducing summer this year after the dismal news about first half trading at the annual first half trading at the annual out with indecent speed. After meeting. The new chairman of all, by Thursday, the Dow was group, Mr. Malcolm Anson, made it clear that the extra budget duties on activation in Poland cast long shadows on the market and control of the mark extra budget duties on drinks and tobacco would help pitch results for the six months to April 30 "very substantially below" those for the same period of last year.

are geared to some extent to the summer months, good weather could lift some of the financial gloom. Mr. Anson was at least confident that the second half results would be the market." well up on those in the first six months. In 1979-80, Imps made a pre-tax profit of £127m, latest gargantuan serving of nearly 11 per cent lower than takeover bids. St. Joe Minerals the year before. The first half and Seagram were slogging it figure was marginally higher at out in the courts all week with

Week of the Greek

IF ARCHIMEDES had sat in his bath in the middle of the trading floor of the New York Stock Exchange this week, he would have thrown his arms in the air screaming "Paretoumal" or "I give up" while a chorus of excited traders ran around himin a state of unspeakable euphoria shouting "eureka."

It has been a most remarkable week for Wall Street. On Monday, the Dow Jones industrial average broke the 1,000 mark, then slipped back the next day but on Wednesday gathered up tremendous momentum in late trading to shoot up to its highest level in more than eight years, and while slipping a bit on Thursday still held the 1,000 level.

Many dealers were ecstatic. Many, however, admitted it was difficult to give any rational explanation for the sudden burst in the index. Some claimed it was because short term rates were continuing to slide.

But then, these interest rates started turning in the middle of the week and many analysts were suggesting they were bottoming out. Others attributed the hectic mood of the market to the recent takeover fever with a splurge of megabids piling one upon another in the U.S. and in the Canadian market.

As one happy dealer with the Wall Street firm of Oppen-heimer remarked: "What the market is saying is that there is a basic undervaluation of America," meaning that most stocks were a steal at current But te archimedeses of the

market were a little more cautious. They suggested that a rally based purely on the recent rash of takeovers was not that healthy a phenomenon. Instead, it reflected the general nervous ness of the market with investors rushing in to make a fast buck and then pulling what the Federal Reserve was un to in its market intervention took some of the heat out of

Indeed one dealer with the Wall Street firm of Bache. Since most of imps' activities itself the target of a large takeover by the Prudential Insurance Company of America, saidall the excitement over the Dow going over the 1,000 level was "irrational" and "distorted Then doubts are beginning to

the recent rally.

creep in on the entcome of the

NEW YORK

- PAUL BETTS

first rounds in its \$2bn bid for the minerals and metals company. But St. Joe has come up with an eccentric series of proposals to block the Canadian drinks group, puzzling shareholders, judges and the market to such an extent that the SEC decided to suspend trading in St. Joe shares for ten days to

clear the air.

As for the other giant bid by Standard Oil of California for Amax, the Californian oil group has remained unnervingly silent and the market cannot figure out whether it plans to pull out—as it did two years ago when it tried to takeover Amax or come back with a bigger offer.

There was also trouble on the Bache-Prudential deal. Last week, it seemed the \$885m transaction was in the bag. But late this week, the wealthy Belzberg family of Canada said it had not yet decided to sell its 22.6 per cent stake in the Wall Street investment firm and was considering other options. In spite of uncertainty on takeover front which prompted speculators to sell and cash their chips in while they were good, the uncertainty over interest rates and the gen-

eral economic outlook, the mar-

ket has taken some comfort

from the sudden renaissance of "old timers" like the steel companies, the retailers and other blue chips. In the past month, U.S. Steel has seen its shares gain more than 22 per cent and so has Bethlehem Steel Sears Roe-buck, long forgotten by the market, has bounced back with its shares gaining 20 per cent during the last month. Other unexpected stars have been American Can with a gain of 26.7 per cent in a month, Wool-

up 18.7 per cent. When these types of stocks move up, that is encouraging for the market," a dealer said this week: But he added: "What is discouraging is that whenever something-gains a bit, people start selling. Look at the oil. They were largely responsible for the latest buying spree but equally responsible for the subsequent selling spree. And that is not much to shout 'Eureka'

worth up 13.4 per cent and Inco

Monday	1,004.23	+11.43
Tuesday	996.13	- 8.10
Wednesda	7 1,615.22 -	+19.09
Thursday	1,005176	- 9.46

of the current calendar year,

should lead to increased demand

from the traditional customers

Vanbrugh launch an important new pension fund investing in

2 percent INDEX-LINKED FREASURY STOCK 1996

In response to one of the good pieces of news in the recent Budget, Vanbrugh Pensions have created a new fund which will invest solely in the Treasury's new Index-Linked Stock

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Against the background of a rise in retail prices of over 350% in the last 15 years, we felt that this security should be made available immediately to self-employed investors in the Vanbrugh Flexible Retirement Plan.

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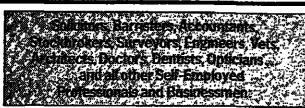
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Vanbrugh recently resolved this problem through a totally unique Loanback facilityincorporated into our Flexible Retirement

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Remember, there is now no earnings 'ceiling' on contributions to self-employed pension plans. Full tax relief is available up to 171/2% of annual earnings



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Index Linked Gilt Fund with Loanback Facility.

Platinum chiefs play it cool

its best-known end-use jewellery, platinum is used extensively in the motor industry, as a catalyst in exhaust systems to reduce the output of noxious emissions, in the chemical and petrochemical industries, and in glass and glass fibre production. Beyond that, the metal has

recently come to be regarded as a useful hedge against inflation, and thus a medium for investment and speculation.

Given the recent sluggishness in worldwide economic activity, which has hit the motor industry especially hard, this week's announcement of a comparatively poor financial ances by South Africa's Rustenburg Platinum Holdings over the six months ended on February 28 came as no real

MINING

GEORGE MILLING-STÄNLEY

Rustenburg's net profits were just 9.3 per cent higher than for the comparable period of the previous year at R62.3m (£35m), and the interim divi-dend is an unchanged 12.5 cents (7p).

The only aspect of the results to cause any raising of eyebrows came in comparison with those of South Africa's other leading producer, Impala Platinum, part of the Gencor group. Around the middle of last month, Impala reported a 24 per cent rise in net profits for the first half of its financial year to R63.56m.

The only obvious difference between the two sets of results lay in the fact that Impala's sixmonth accounting period had ended two months before that of Rustenburg, but an examination of price movements shows that the all-important producer price, at which something like 90 per cent of the total amount of platinum traded changes hands, was in fact higher durng the period covered

Rustenburg's report. The producers, who sell the bulk of their output at the producer price, raised this in August, 1980. Thus Impala's figures covered two-month period during which it sold its platinum at \$420 (£187) an ounce, and four months at the current price of \$475 an ounce, while Rusten burg had the benefit of the higher price for the full siz

Rustenburg helped to solve the mystery of its slower rate of increase in profits by saying that the benefits of the price rise were eroded by increased working costs-notably higher wages—and the effects on revenue of the appreciation of against the U.S. dollar, in which platinum prices are

denominated.

In addition, Rustenburg uses conservative much more accounting policies than many other companies in the mining industry. These have strengthened the balance sheet at the expense of the profit and industry.

For example, the company takes the tax relief on its capital expenditure direct to the balance sheet, adopts a deprecia tion policy much in line with conventional industrial com pany, and uses a very conserva tive valuation method for the other platinum group metals it produces, palladium, rhodium and iridium.

Despite the divergence in profits performance over the first half of the year, the two companies are agreed on one thing; the second half is going to be even more difficult.

Impala's chairman, Mr. Ted Pavitt, warned last month that at the current producer price profits in the second half are unlikely to equal those for the first six months. Results are likely to be adversely affected by increased costs, a somewhat lower volume of sales and the present weakness in the prices of many of the metals which Impala produces as co-products of its platinum. Mr. Gordon Waddell, the new

of Rustenburg chairman followed that this week with the warning that second-half profits are likely to be "materially lower" than for the first six months, reflecting the continuing high level of operating costs and the anticipated weakness in the markets for palladium and

Rustenburg's profits will also be hit by the adoption by Matthey Rustenburg Refiners owned jointly by Rustenburg and Johnson Matthey-of a new accounting policy of depreciating assets over a four-year period, rather than over 10 years, as has been the practice. This is another move towards

greater conservatism in account-

equivalent to something like tion will benefit three months' production from One thing which could help either company. both companies is the recent In the longer term, the pickproposal by the Reagan Adminup in world economic activity, widely expected towards the end istration in the U.S. to increase

the country's stockpiles of strategic materials. A Bill cur-rently before Congress proposes the setting aside of funds for for platinum. And if inflation this purpose, and suggests the allocation of \$95m for the purchase of platinum. At the current price, this would buy 200,000 ounces,

IIN OUTPUTS COMPARED

e					•	Same
9-		4	٠.	· Te	ital	period
a	·	Feb.,	Jan.,	tod	iste	Drevious
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'n	Aokam	· 107	100	-809		173
-	Aokam Ayer Hitam	93	119	929		1,239
_	Kerinntai	649	664			1,267
n	Bisichi Jantar (tin)	470		2,500	(TA)	3,261
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0	CRM Sri Timah		.]	Z4:	(9)	2654
е	Bisichi Jantar (ociumbite) CRM Sri Timah Geevor‡ Gold and Base (tin) Gopeng	140	110	. 977	. (Z)	1761
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đ	Gopeng Idris Kamunting	1234	1261	638	(5)	828
t	Kamnuting	71	32	13+	(2)	371
_	Kinta Kellas	T.I	14	: 49	(11)	417
e	Vwale Versus			360	·(11)	4071
-	Malawan	10	20	230	(11)	254
•	Pahane	550	604	1,838	(8)	2,335
e	Malayan Malayan Pahang Penkalen Petaling	90	96	745 .	(7)	828
	Poteling			23	(5)	763
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5	St. Pirat Far East	_13	7	139	(II)	167
1	St. Piran-UK (South Crofty)	204	205	1,903	(III)	1,827
8	Survey Post	39	39 .	631	(H)	902
_	St. Piran—Thailand Sungei Besi Tanjong Tongkah Harbeur	106	114	1.272	7117	1 242
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amerci The Campaign TES SECON

the meshows th :: effectiv there's m wertising.

Distancesses: include can of en mising the

had on and

continues to prove difficult to reduce significantly, there is always the possibility of a resurgence of interest in the metal as an investment medium.

> Let's Start with This spring, a at South N 28 of the

This hotel will is the holi and lave happ ast Board.

The help we g

Telling people where to invest is as important to us as telling people where to go.

We've been telling people where to go for some time now. and there's no doubt that the message is getting through.

Last year, the volume of tourism in England was up 10% on the year before.

Of course, we don't claim all the credit for this, but we know for sure that we played an important part.

If you live in the south of England you'll probably have seen our TV commercials featuring Spike

Milligan. The campaign is now in its second year, and all the evidence shows that it's

highly cost-effective. But there's much more to the ETB TV advertising.

To businesses wishing to invest in tourism in England, we can offer anything from a useful contact to help in raising the finance.

Read on and find out how we may be able to help. you, whether you're currently involved in tourism or not.

First, we found out that a prime hotel site was on the market, and informed Swallow Hotels.

> Second, as the site is in an Assisted Area we were able to give the developers a grant, which in turn enabled them to start work on the hotel straight away.

> > A Complicated Example.

Now for something rather more complicated: a major multimix development in York, comprising a superstore, private housing, a 220-bedroom hotel, a health centre and a particularly

> well-equipped rackets club with full facilities for international competitions. Financing a development like this

might seem an insuperable problem in these difficult times. in our latest TV campaign. So, working closely with the developer, we are

putting together a financial package acceptable to institutional and other sources of finance. How we helped 10,000 Merseysiders.

You may not think of Liverpool as an important tourist area. If so, the 10,000 Merseysiders whose

jobs relate directly to tourism would disagree with you.

Here, the ETB is involved in supporting Merseyside County Council in developing probably the most exciting post-war Maritime Museum in the Country.

Stage one of the Maritime Museum is now completed. For the first time in years, you can walk from the Pierhead into the historic South Docks area.

There you can see the exhibits on display, and look beyond towards the magnificent Albert Dock warehouses.

We believe the Maritime Museum when completed will be a catalyst for attracting activity and investment into an area crying out for new jobs.

And without our encouragement and a grant towards building costs, it might never have been started. You may be interested to read the ETB publication

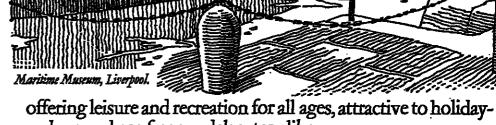
"Tourism and the Inner City,"* which describes some of the tourism initiatives being taken in our older "inner city" areas.

> The Future. So much for what the English Tourist Board is doing at the present moment.

What of the future? Our research for example shows that

there's room for growth in self-catering holiday villages. We predict that future developers

will be looking for year-round operations, based on high-quality, imaginatively-designed central facilities,



makers and conference delegates alike.

Such developments already exist in Europe and elsewhere, and are profitable.

You'll find more information about this sector of the market in "Prospects for Self-Catering Developments," *an ETB publication.

Find Out More.

If you are considering investment in tourism in England, we'd like to hear from you.

We can tell you about the money that is now available for tourism projects, no matter how large or

Self-catering village of the future.



you our publication, "Financing Tourist Projects."*

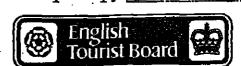
It covers the basics of raising money for tourism; presenting your case; finding a

commercial or non-commercial source of finance; how the Tourist Boards can help.

Phone 01-730 3400. For more detailed information, ask for Miles Collinge, Director of Development, for general advice on tourism investment in England, or Paul McKeough if you need details of grants, loans and other financing services.

LOURISM INNER CUIT PROSPECTS FOR SELF-CATERING DEVELOPMENT FINANCING TOURIST **PROJECTS**

*£5.00 per copy. **3**



English Tourist Board, 4 Grosvenor Gardens, London SWIW 0DU.

Swallow Hotel, Derbysbire. A Simple Example. Let's start with a simple example. This spring, a new 123-bedroom hotel will be opened at South Normanton in Derbyshire, near

Junction 28 of the M1.

This hotel will benefit the local community just as much as the holiday or business tourist, and it wouldn't have happened without help from the English Tourist Board.

The help we gave was of two kinds.

Multi-mix development, York.

BY OUR LEGAL STAFF

I took the advice given under "Covenant" "Personal Financial Planning 6" Page 14 in your issue dated April 26, 1980, admittedly predating the covenants to March 30, 1980. The children of three sons were involved.

As nothing seemed to happen, in November I went to my local tax office and obtained the necessary R185 (AP) forms and sent them to my sons. So far as I am aware nothing has happened. Could you inform me how long the repayment procedure ıld take? Have you any detailed advice to offer?

As you executed the deeds of covenant at the end of last April, there can be no possi-bility of the beneficiaries securing income tax refunds for 1979-80. If the certificates R185(AP) have given the Inland Revenue the impression that the deeds were executed during 1979-80 and that the initial payments were made before April 6 last year, you should set the facts straight as soon as possible, lest you be suspected of fraudulent misrepresentation. The deeds will be legally binding upon you even if they produce no tax benefits.

Contributions to a pension

I am a member of my company's pension scheme which is contracted out. The compulsory contribution is 41 per cent of salary. There seems to be some considerable doubt as to the maximum figure which is permitted as additional voluntary contributions. Can you help?

The maximum total employee contribution permitted by the Inland Revenue to any pension scheme is 15 per cent of PAYE earnings. If the compulsory contribution is 41 per cent then there should in theory be scope for an additional voluntary contribution of 10% per cent. Apart however from Inland Revenue limits your own company scheme may impose its own rules which may be more restrictive.

A point that is often missed is that the compulsory contribution often applies to only a slice of salary because the scheme is "integrated" whereas Revenue rules on the 15 per cent apply to total PAYE earn-Thus an employee earning £6,000 in an integrated scheme where say the first £1,000 was and have referred the to the

able salary would pay compulcontributions only on would be £212.50. Fifteen per less £212.50, i.e. £687.50 which is the end of 1963 (i.e. to the end in fact 11.46 per cent of total of 1967) where appropriate. earnings and not 10.25 per cent.

With this type of complexity it is easy to understand why many employers impose their own supplementary limits on voluntary contributions so that both employees and those responsible for scheme administration can more readily understand what they are doing. readily

Planning and

Under the Town and Country Planning Act does the use run with the land or the user? unapproved practice for planning consent to be granted on a personal basis? If an unauthorised construction and/ or use of land, or land subject to planning consent for use for a specific period such as five years, has lasted for any length of time, does that development then become unassailable? If so what is the relevant period? The use is attached to the land. However a temporary use may be restricted to user by a speci-

ignored in calculating pension- fied person, firm or company. Use for four years or more begun before 1964 was sufficient £5,000. At 44 per cent this to create an "established use" as if permission had been cent of £6,000 would be £900. granted. Since 1963 that rule The maximum voluntary contri- no longer obtains, except for bution would therefore be £900 the running of four years from

A house for my son

I wish to establish my son as the legal owner and occupier of my previous home which he currently occupies effectively rent free. (a) If I sell the house to him as sitting tenant at say 60 per cent of of normal vacant possession sale price will it suffice for me to sign jointly with him a form of assignment and exchange the deeds for the agreed value? (b) Is it permissible to transfer the ownership on the above basis as a gift in which case I would not realise any capital gain, nor would any CTT be attracted for either of us? If necessary, to regularise (a) or (b), would it be necessary to establish a proper commercial rent agreement before putting (a) or (b) into effect? appreciate that under (a) I will be liable for CGT but

Alterations and VAT

In your issue of December 20, you published a letter and reply headed " Alterations and VAT " in which you referred to the case of ACT Construction Ltd. v. Customs and Excise Commissioners.

My circumstances are dentical to all intents and purposes with the facts set out in that letter but unfortunately I was away at the time of your issue of October 18 to which there is a reference of an article on page five headed When the roof falls in." Could you tell me what it said?

I approached the VAT main office. Liverpool about the work I had done in September 1979 of tiling and guttering with entirely different materials. In reply, the Customs and Excise have quoted that a direct replacement is not considered to be an alteration to a building

relevant paragraphs in HM Customs and Excise Notices No. 708 and 715. Although it might be difficult to argue that there was no element of maintenance in the work carried out, I maintain that the greater part of it was an alteration or an improvement to an existing building.

I am told that the ACT Construction case is to go to the House of Lords and I am anxious to proceed with my claim for a refund of VAT. Could I have your observations?

The article in our issue of October 18 which referred to the judgments in the ACT Construction case in the House of Lords unfortunately contained a number of errors relating to what was actually said. The case was dealing with items of expenditure which were accepted by the Customs and

Excise as alterations but the Customs took the view that the expenditure was maintenance and therefore not zero rated. In our opinion the essence of the judgment was that the word "maintenance" should be used in its ordinary meaning.

In relation to your tiling and guttering, the reason for the changes might be important. If the system of tiling and gutter-ing was defective, this might be sufficient to make the expendi-ture one of alteration and not maintenance.

under CTT. Is there any

of CGT to my son which

permissible in terms of the

I understand is now

last Finance Act?

benefit by applying roll over

You would require an ordinary

Deed of Asignment for Value.

If you effected the assignment

as a gift it would be chargeable

to Capital Transfer Tax on the

amount by which the donor's

estate is diminished; i.e. on the

reduced; a protected tenancy

would considerably diminish the

starting value. On the sale transaction there would be no

charge to Capital Transfer Tax

if the price paid is a proper

price: otherwise a charge may

arise to the extent that there is an element of gift in the

Tenancies and

We are hoping to let two

to leave if they become

rooms in our house to teachers and nurses. As we

want to be able to ask them

and through non-payment of rent and such like, we have

unreasonable in their behavlour

been told by friends that have

meals

The Customs and Excise notices numbers 708 and 715 are their statements of opinion regarding the law and have no legal force. If the ACT Construction case

is to go to the House of Lords, the Customs and Excise will no doubt wait until that judgment is available before proceeding and leave him to pursue his with your claim.

No legal responsibility can be accepted by the Financial Times for the answers given in these All inquiries will be -by post as soon as

to provide a number of meals each week. Is this correct?

It is not necessary to have recourse to the provision of meals, as you are resident landlords. However, it would be wise to have a solicitor draft a form of tenancy agreement for you to ensure that the prerequisites for recovery of possession by a resident landlord are fully complied with.

value of the gift. If you do not. Credit for a have a lease at a rent the amount by which the occupier's presence reduces the value of deposit the property before the gift or sale is effected will be greatly

Some months ago I became the tenant of a flat. In order to secure the tenancy I had to provide a deposit of £112, the equivalent of four weeks rent. Since then my rent has been reduced upon registration by the rent officer.

My questions are therefore:
(a) Am I entitled to recover the deposit, now given the fact that to have refused it at the beginning would have prevented me obtaining this accommodation in a city of serious housing shortage? If not, in the event of us moving, how may I ensure the

return of the deposit should there be a dispute concerning defects, damage, etc? If the deposit was a lawful deposit, we think that you would not be entitled to recover it or have it reduced; but this would depend on the precise

terms under which you paid the deposit. Your only way of ensuring that the deposit is duly credited is not to pay the last five or six weeks' rent.

No responsibility for wall

I am concerned about the langerous condtion of the wall of my neighbour's property which runs alongside the patch leading to my door. I wrote to the freeholders about it, but they said it was a matter for the lessees. Should the wall collapse and cause damage to my property or injury to body, could I be held financially responsible?

We think that responsibility would not rest with you. It may rest with the lessee, or possibly with the freeholder whose wall it is. We think that you should adopt the principle that the freeholder is responsible, lessee if appropriate.

Making two nations one

tary of State for Social Services in the last Wilson Government, often talked of the "two nation state" of pensions when promoting her earnings-related State pension scheme. She was referring to the contrast between employees with a company pension scheme based on final earnings and workers who had to rely solely on the basic State pension.

Her scheme will eventually eliminate these two worlds. Everyone will have an earningsrelated pension. But over the past decade pensioners have been divided again—into those who can enjoy an index-linked pension and those who cannot. Public service employees have index - linked pensions. The private sector is another

matter. The debate has become highly emotional but very little light has been shed on the subject. There are no official statistics on the pensions sector, a strange ommission for a sector worth £40bn plus. The only body trying to provide a comprehensive picture is the National Association of Pension Funds, which this week published its annual survey for 1980.

The NAPF has to rely on the co-operation of its members in providing data. Each year more companies have supplied figures, the latest being based on 104 public sector schemes alised industries, local authorities and certain others together with 1,107 company schemes. It took in 9.5m employees of whom 5.8m were mebers of pensions schemes, plus 2.3m pensioners. The value of funds amounted to £36.86bn with an annual income of £4.89bm so the survey covered a sizeable slice of the pensions scene and its judgments can be regarded as fair.

One major conclusion is that private sector employees fare public and private. What we very badly compared with their need to know is how many when they retire and when they change jobs.

Table 1 shows increases in pensions made by public sector and private schemes. In the public sector, 68 per cent of schemes actually guaranteed increases in line with the Retail Price Index. Only 2 per cent of private schemes guaranteed RPI increases.

that most of this group do tee is missing. In the private sector 66 per cent of schemes either have no

TABLE 1-PENSION INCREASES Public Schemes Private Schemes Guaranteed Increase Under 3 per cent 3 per cent but under 4 per cent 4 per cent but under 5 per cent 5 per cent and over Matches Retail Price Index No Guaranteed Increase TABLE 2—AVERAGE PENSION RISE Increase Increase Private Sector* RPI All Schemes % 17.7 16.0 1979 * Estimated by FT.

PENSIONS

ERIC SHORT:

Source: NAPF.

some of the companies concerned actually make sizeable increases on all ad hoc basis. Table 2 shows the average ension increase in the past three years against inflation. But since it combines public and private schemes the information is of limited value. If we assume that public schemes account for one-third of the data by membership, and these gave full RPI increases, the average increase in the private sector was as shown in the table.

The survey needs to clarify. the data on this most important feature of pension schemes. It is comparing increases in a particular year with the RPI rise in that year. Many schemes tend to operate on historical RPI movements one year in arrear. Next year perhaps the survey will have more informa-

tion on this point separating

public service counterpart both schemes made no increase at all. When an employee changes jobs, he has either a deferred pension based on his current salary and years of service, or equivalent transfer value. With public service schemes, the value of this pension is increased each year to give some allowance for inflation. In the private sector only 16 per cent make such increases. The pen-A further 20 per cent of sion is literally frozen for 84 public schemes had no guaranper cent of schemes and the teed increase in pension, but employee loses out through inflation on change of jobs.

their employers towards the Bedford

tiators. In spite of the publicity given on the importance of pensions, the average employee's attitude is geared to minimising the contributions rather than maximising the benefits—the cash-in-hand synYOUR

The survey shows that in 74 per cent of staff schemes, the members contribute from their earnings, the percentage for works schemes rising to 85 per cent. Combined schemes, staff and works in one scheme, the portion is . 88 per cent. The average payment for all schemes was 4.40 per cent of earnings. Those white collar employees that did contribute paid a higher portion of their earnings 4.61 per cent than manual workers 3.61 per cent. When both were in the same scheme, the rate was 4.48 per cent. Again no distinction is drawn between public and

Employers still bear the lion's share of costs. Their average contribution was 10.98 per cent of earnings on contributory schemes and 16.36 per cent if members did not contribute. But even more significant is that employers paid more for staff than for works schemes. On contributory schemes, they paid 12.60 per cent for staff and only 7.41 per cent for works schemes. non-contributory schemes the payments were 18.13 per cent and 7.46 per cent respectively. The unions will find these figures disturbing to say

private schemes.

On combined schemes employers paid 10.75 per cent of earnings for contributory schemes and 16.57 per cent on non-contributory.

 Survey of Occupational Penincrease pensions each year: The survey also has lots of sion Schemes—1980, published with the RPI—only the guaran-information on the contribu-by the National Association of tions paid by employees and Pension Funds, Sunley House, Pork, cent of schemes either have no pension—a subject of keen CRO OXF. Price £8 (members), guaranteed increase at all or interest to trade union nego. £16 (non-members).

Global Technology

Excellent capital TUSE. growth prospects. Overrecent years advances in technology

have been steadily improving the health. comfort and productivity of human life. And now more than ever we look to technology for further advances. We look to seismic technology and recovery techniques to locate and produce the gas and oil we need, to computer technology to improve the productivity of offices and factories, to electronics to improve communications, to agricultural technology to multiply yields and eradicate disease, and to medicine to lengthen man's productive life span. Historically high technology companies and

those that finance them have prospered and there is little doubt that technology is the growth investment of the '80s. The electronics sector of the Stock Market, for instance, contains many of the all-time top performing shares and there is every reason to expect companies in the fore-front of technology, to continue to flourish for many years to come. **International**

spread.

Henderson Global Technology Trust has been formed specifically to invest in companies throughout the world which are exploiting technological innovation. The trust will invest in companies involved in such fields as semiconductors, electronic instrumentation, computer hardware and software, computer graphics, laser sensors, spectrometry, data transmission, satellite communication, defence electronics, seismic detection, pharmaceuticals, micro-biology and medical equipment.

Since companies of this type have a tendency to reinvest their profits to finance further growth and development, it is expected that the trust will produce a relatively low gross yield, initially estimated at 0.08%. The short term sacrifice of income should serve however to boost the longterm opportunities for capital growth.

Income is paid half-yearly on 23rd February and 23rd August. The first distribution is paid on 23rd February 1982.





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It is planned that much of the portfolio of
Henderson Global Technology Trust will be
invested in the USA and Far East—areas in

which because of excellent contacts on the ground Henderson have achieved particularly successful investment results in the past.
To invest in the new Henderson Global Technology Trust at the fixed launch offer price of 50p simply return the application form below

with your remittance, either direct or through your professional advisor, to arrive not later your professional advi than 16th April 1981. You should remember however that the price of units and the income from them can go down as well as up. And you should regard an

Additional information.

Out of the initial charge, the usuagers pay renumeration to qualified intermediaries; rates are available on request. The That Deed provides for an annual charge of 1% (this VAT) of the value of the Trust to be deducted from the gross income to cover

value to the intention between that he great intention costs:

Contract notes will be issued and unit certificates will be
provided within six weeks of payment. To sell units endorse your
tink certificate and send it to the managers. Payment will
mornally be made within seven working days.

Unit Trusts are not subject to Capital gains to convocer
a unithotic will not pay this tax on a disposal of his units
unless his total realised gains in any tax year amount to more
then 4,3,000, Prices and yield can be found daily in the
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Williams & Gyn's Bank Limited amagers: Henderson Unit Trust Managemen Limited, 11 Austin Friers, London ECEN ZED-Registered office)

Surname Mr/Mrs/Miss To: Henderson Unit Trust Management Ltd., Dealing Department, 5, Rayleigh Road, Hutton, Christian or First Name(s) Brentwood, Essex CM13 1AA 01-588 3622 I/We wish to buy units in Henderson Global Technology Trust at the fixed price of

50p per unit (minimum initial investment 1,000 units). I/We enclose a remittance of £.___ to Henderson Unit Trust Management Limited This offer will close on April 16, 1981, or earlier at Managers discretion. After the close of this offer units will be available at

the daily quoted price. This offer is not available to residents of the Republic of Ireland.

SHARE EXCHANGE SCHEME Our Share Exchange Scheme provides a favourable way to switchintothis Unit Trust Fordetails please tick box or telephone Malcolm Coenour Share Exchange Manager on 01-5883622 Signature(s) Date (If there are joint applicant seach must sign and attach manne and addresses separately)

Henderson Unit Trust Management

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Living with capital gains tax and learning to love it

legal system that the citizen is assumed to know what the law is—and that must mean that he understands

Perhaps we thought that after 16 years of living with capital gains tax-and learning to love it-we had achieved the required understanding. If we did think that, then Mr. Justice Vinelott's decision in the High Court on 16 February may have seemed superfluous.

The case of Bentley v. Pike (H.M. Inspector of Taxes) concerned, among other matters, the question how capital gains should be calculated where the relevant asset was denominated in foreign currency, and had been disposed of for a currency amount which had then been exchanged into sterling.

We can illustrate the point at issue by means of a simple example. Assume that a UK resident purchased 100 shares in a U.S. corporation, at a time when the price was \$100 and the exchange rate £1=\$2.50, then the sterling equivalent of their cost would be £4,000.

He later disposed of the shares, when their price has moved to \$120 per share, but when sterling had weakened to £1=\$2.00. The \$12,000 he received from the disposal would therefore covery would therefore convert into £6,000—if he were to convert the proceeds of his sale into

One interpretation of capital gains tax law says that his gain is £2,000, being the difference between his sterling-equivalent cost of £4,000 and proceeds of £6,000. The alternative, which Mr. and Mrs. Bentley contended for, is to quantify the gain at \$2,000 and to point out that these dollars, when the tax-payer realises them by selling his shares, will only convert

The Revenue seems always to have thought that the first view was the correct one. So also have many lawyers and accountants—agreeing that capital gains tax is a sterling tax, computed on the difference between proceeds and costs, and therefore only capable of application if those sums are expressed in sterling.

However, there have been devotees of the contrary view -that the gain should be computed in currency terms and the amount to be taxed in the UK should be the sterling which could be realised on a remittance of that gain from abroad. And the word has spread that at least one taxpayer took an appeal in front of the Commissioners using this argument and won his case. TAXATION DAVID WAINMAN.

Proceedings in taxpayers' appeals to either the Special or the General Commissioners are confidential, unless the taxpayer wishes to make them public. The Special Commis-sioners are made up of equal numbers of individuals who have previously worked in the Inland Revenue and of lawyers and constitute an independent tribunal with considerable kill and experience in tax The unsatisfactory feature matters. which they might identify in If the Special Commissioners the present arrangements is skill and experience in tax matters.

can perhaps be likened to stipendiary magistrates, the General Commissioners would be analogous to justices of the peace. They are generally businessmen from the locality—and their ability to act as independent arbiters of the facts in a taxpayer's appeal has never been thought to require that they must be totally ignorant of the background to the cases coming before them, or unknown to appellant and plaintiff.

Lord Chief Justice Hewat was aiming no criticism at the actions of General Commissioners when making the only remark for which he is now remembered (reverentially or otherwise): "Justice must not only be done; it must manifestly be seen to be done." We must, however, go back

to the Commissioners' decision about capital gains tax on a currency asset. It seems that one body of Commissioners was persuaded by a taxpayer that it was correct to compute the gain in currency, and to tax only the sterling sum which could have been remitted following the disposal. To use the figures already

quoted, the taxpayer claimed to be taxed as follows; Proceeds of disposal \$12,000 Cost of acquisition 10,000 \$2,000

Equivalent at disposal date to £1,000

The taxpayer is said to have won that particular case. approximately five years ago, and the Revenue did not appeal to the High Court, even though it had not considered the Commissioners' interpretation of the law to be correct.

In the more recent case of Bentley v. Pike referred to above, which the Revenue did take to the High Court in February this year, it obtained the opposite result:

Proceeds of disposal \$12,000 Equivalent at that time to.

Cost of acquisition \$10,000 Equivalent at that

Gain £2,000 As has been said, many accountants and lawyers would have agreed that this interpretation was the correct one, and have held that view since 1965.

what one might describe as their semi-permeable secrecy. One must obviously respect the wishes of the taxpayer who do not want their own affairs made public—we wish to use the Commissioners as a confidential arbitration facility, to determine facts disputed be-

tween taxpayer and Revenue. And one must also respect the Commissioners' own view that their job can best be done if they do not allow precedent to tie their hands, particularly in mixel questions of fact and law. But where the only matter at

issue is the interpretation of the law, it is not necessarily self evident that the Revenue, being party to every case, should apprise its own staff of Commissioner's decisions. If the Revenue's reply is that

its doing so is justified by its need to manage the tax system efficiently and cost-effectively, then taxpayers and their agents might counter that they also are entitled to a knowledge of legal decisions which would place them in an equal position in managing respectively their own and their clients' affairs. Perhaps Lord Hewat should have enquired whether justice would be better served by publicity for Commissioners' deci-

sions on law.

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The first

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Now, for the im

والمحتيات والمحالية Afresh look fr American Gr العادة المالية

icatures, rec Wholes in the

Martin Taylor looks at new developments in the bond market

Leeds leads the way

CONSUMER CHOICE has re 64 per cent. The coupon for qualify for gilt-edged commismarket—buyers of sterling gross redemption yield is 13.82 orities—even if they are bonds are no longer restricted per cent. bonds are no longer restricted per cent. to an endless diet of British. Whereas the Denmark and ties—are not yet recognised as Government paper. After a Iceland bonds were placed sovereign names. In this case hesitant start last autumn, the directly with institutional inforeign sector looks to have vestors, the two more recent taken off with last week's heavily oversubscribed £50m issue for the Kingdom of it much easier for the smaller Sweden. Then this week, the investor to get in on the ground local authority loan stock market was revived with a £50m bond for the City of Leeds. A number of potential borrowers, foreign and domestic, are waiting in the wings, from

homely local authority to the more exotic such as the Mexico state oil company. The Sweden bond follows two other Scandinavian issues, from Denmark and Iceland, although it differs from them in being short dated (it matures in 1986). The Leeds issue is the first local authority stockother than the weekly issue of negotiable "yearling" bonds— for two years, and the first 25-

year issue since 1967, when the GLC borrowed on a coupon of

turned to the London bond Leeds is just twice that, and the sion structure, since local auth-

issues have been offered for sale to the public, which has made floor. The Sweden issue was offered publicly to take advantage of the rule by which a sovereign borrower (as opposed to a state-guaranteed

agency) which offers bonds to the public may have them traded on the Stock Exchange on the same commission basis as gilt-edged stocks. This perhaps justifies a mar-

ginally lower coupon, and cer-tainly makes the bond more marketable, although it is in other ways more costly for the borrower, since the public offer involves advertising expense, and the underwriters are at risk for several days and therefore The Leeds bond does not issue was oversubscribed.

the Bank of England is understood to have told Leeds' advisers that it considered an

offer for sale appropriate for

such a major issue.

This bond was offered at a yield roughly i point higher than similar gilt-edged stocks (there was not an exactly comparable issue with a 2006 redemption date). By the time subscriptions went in on Thursday morning the gilt-edged market had fallen, and so, inevitably, had the yield premium

But the great attraction of this issue was that investors only had to put up £10 of the £971 issue price for the first two months: the final call is not due until late June. This payment structure allows

rates, and it ensured that the

The yield premium over giltedged reflects a number of factors. For a start, local authority debt does not carry a specific government guarantee (although default would be, to say the least, surprising). More importantly, the stock does not share the privileges which the Government reserves to its own debts, such as the capital gains tax exemption on stock held for more than a year, or the possibility of dealing cum-or ex-

dividend during certain periods. Finally, a £50m stock — even if, like the Sweden issue, it may be dealt on gilt-edged commis-sions — cannot offer the degree. of marketability of a £1bn Government bond.

What everyone - most of all the Bank of England - would like to see now is some borrowing by private sector companies to allow them to repay some of the bank debt built up over the years since it was last possible to float long-dated fixed-interest debt. Companies seem generally unwilling to issue bonds at a yield much above 121 per cent and there is a danger that if the daring to place a highly these levels are reached, they geared bet on a fall in interest will hold out for another point or so and end up missing the

Arabs turn heads in Tokyo

tocho, Tokyo's equivalent to Wall Street, recalls one day last year when a limousine pulled up in front of the Securities Association headquarters. Two Arabs in full regalia emerged. All noses were pressed to the

window. Most of us had never seen one before," he quips. Word of OPEC investors in the Tokyo stock market, or even rumours that they are on the way, does indeed turn heads in Japan. Foreign investment, or "Gaijin gai", has continued this year as the major psycho-logical prop for the market. Such buying first appeared with remarkable strength late last

summer and most of it is

assumed to come from OPEC

members. The presence of a steady inflow of foreign funds has helped push Tokyo stock market indicators to record levels this week. The Nikkei Dow Index has recovered from under 7,000 on December 13 to a record 7,325.96 on Wednesday this week, (although it eased a little Thursday after the authorities tightened margin trading requirements). The broader Tokyo SE index has also been record-

ing new highs. At least part of the rapid recovery is attributed to a report last week in the leading husiness daily in Japan, Nihon Keizai Shimbun, that the Saudi Arabian Monetary Authority SAMA) was ready to commit about \$1bn to two UK merchant banks to build up a Japanese stock portfolio. The Saudis apparently have so far avoided ouying shares in favour of investment in Japanese Government bonds through the Bank

STOCKS RICHARD HANSON

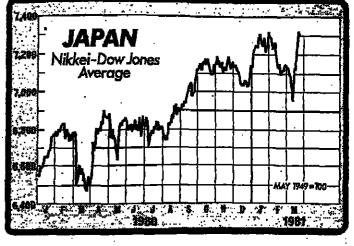
There has been no confirmation that SAMA is going through with its plan but the story was compelling enough to override what gloom and caution may have existed earlier in the month.

The report of Saudi interest came in the wake of growing running strong, the market optimism about the Japanese economy, which was fanned by a I per cent cut in the official discount rate to 6.25 per cent last week. Sluggish corporate profits are expected to turn upwards again later this year. These developments have helped to erase memories of foreign buying of stocks, is billions, such matters were recent depressants on the mar-

ket. The most spectacular was the arrest on February 16 of the alleged leader of a stock speculating circle in Tokyo known as the Scibi Group.

The arrest, made in connection with a tax evasion case, sent a number of speculative stocks tumbling (one example is Maruzen, a rather staid seller of books, the share price of which had been pushed up to about Y2,000 last year. It now trades at around Y360).

The drop in share prices in turn led to a series of financial collapses directly related to un-successful stock speculations. These involved companies to which loans had been made partly on the basis of collateral in the form of "speculative" stocks. Foreign banks in Tokyo were heavily involved in lending to such companies without, it seems, having realised how



volatile Tokyo stock prices can Y100bn, after a dip in interes

be. With to be only mildly appears othered by the fact that margin trading debt (now about few months ago, Companies are Y1,500 (\$7.2bn) outstanding, or still running down stocks and roughly 2 per cent of the the expected up-turn in conmarket's total value) are at sumer spending has failed to record levels.

It is estimated that net

in February when buying "Galjin Gai" fever amounted to Y75bn. The fundamental outlook for Japanese shares is perhaps not so strong as had been hoped

materialise. Yet, with the Tokyo talk centring this week on Saudi running this month at about quietly overlooked.

Treasure chest or Pandora's box

AUTUMN. Vanbrugh found a way for the selfemployed to unlock the assets put aside for their old age in a personal pensions contract with a life company. Up to then, the self-employed could not cash in these contracts, neither could they be used as collateral for.

The key, discovered by Vanbrugh, was simply to grant the self-employed the facility to borrow from the life company up to the value of the contract, some other asset as security. The loan then became an asset of the individual's pension fund and interest paid on the loan boosted the pension fund being accrued. The loan can be repaid from the tax-free cash sum available at retire-

Effectively, the individual is points borrowing from himself, pick- society mortgage rate. In some ing up useful tax credits on the cases the self-employed has a way since he pays the premiums net of tax but the fund receives interest is paid into the pension the gross payment. In addition, the fund receives interest pay- advantage in paying higher ments gross, but the loan rates. interest may be eligible for tax Thi

Vanbrugh found that it had advantage. unlocked a treasure chest as tracts do not adapt to loan cent over London Inter-Bank broker goodwill. He for far as new business is facilities in the way that linked Offered Rate for first mort a mini-crisis for certain concerned. It has sold £3m of schemes do. Sun Life gets gages and 4 per cent for companies in a few years.

kind since early November last year, against £im for the year up to then.

Not surprisingly, every unitlinked life company and many insurance brokers want to get in on this bonanza. The self-employed consider the loan back facility indispensible and more insurance brokers are finding that if they do not sell such a contract they lose the business. Life companies are compounding the scramble by relaxing the loan conditions to attract that extra slice of busi-

automatically on the security of second mortgages on a variety of assets, with no regard for the borrowers' covenant. The interest rate is usually only two above the cases the self-employed has a choice of interest rates. Since contract, there can be a tax

This development outs traditional companies at a dis-With-profits conSELF-EMPLOYED , ERIC SHORT

round the problem because investors can switch from withit to pay different bonuses to different policyholders.

the Royal Trust Company of Canada gets round the problem another way. Under this scheme, which is equally applicable to linked contracts, the self-employed can obtain a loan from the banking group up to 15 times the annual premium on the pension contract.

The loan is secured on a first or second mortgage on residential or commercial property plus a life policy and only the interest on the loan is paid to retirement. The loan is repaid from the tax free cash sum at retirement. Interest is 3½ per

schemes

RoyTrust claims this method is far cheaper than a loan re-paid by equal monthly instalments of capital and interest, especially for the 60 per cent taxpayer. A £10,000 loan over 20 years would cost £1,143,50 net of 60 per cent tax in the profits to unit-linked. Equit-first year and this net cost able Life has launched a com-would rise as the interest porplex scheme on its with-profits tion fell. With this new scheme, contracts, and its articles allow the net cost is £940 a year and after the loan is repaid at age 60, the self-employed has an A new scheme from RoyTrust expected cash sum of £7,522 Financial, the insurance brokplus a pension of £5,210. Such ing arm of the banking group is the tax efficiency of these

> But Mr. Malcolm Taylor, the Schroder Life, actuary believes life companies have opened a "Pandora's Box," in granting loan backs. They have entered the secondary banking business by loaning their own money (RoyTrust does not do this) and they are granting-loans automatically under conditions that would make a banker shudder. Schroder Life has just launched a discretionary loan back facility and is turning down the majority of applicants, despite the loss of broker goodwill. He forecasts a mini-crisis for certain life

an extra two percentage points, making 11 per cent subject to tax. But the main marketing consideration Lloyds' Home Loans. least a year, the investor is

each month.

interest

charges. For example, assume a saver who has put aside regular monthly deposits of £25 for two vears and accumulated £600 wants to buy a car for £1,500. He needs a £900 loan to make up the difference. Lloyds is willing to offer a £600 loan at half a point below normal personal loan rates with balance of £300 at full charge, equivalent today to 9 per cent flat, or a "true" 17.4 per cent

amount saved at a half per cent

below normal flat

iai to the

Regular at Lloyds LATEST PLOY in the scramble to win a larger share of the open to all, whether a Lloyds savings market comes from

Bank customer or not. In par-Lloyds Bank. From Monday ticular it is aiming at young the bank is launching its savers who want to put money savers who want to put money "Special Savings Plan" designed for those who want aside for major items of expense such as cars or holito put aside a regular amount Presumably the bank will be

keen to foster the habit of The scheme offers a higher rate of interest than ordinary regular monthly outgoings so that at the end of the term loan deposit accounts — at present monthly repayments will be switched into monthly deposits to form a continuous savings-"carrot" is the offer of borrowings circle for young cheaper personal loans and married couples building up for their homes.

To qualify the saver must Having saved regularly for at invest a minimum of £10 each month for a year, though after of changing the amount as long as it does not fall below the minimum.

There is no ceiling on deposits but the maximum loan that Lloyds is willing to offer the half point discount is £2,000.

Withdrawals can be made each half calendar year without prejudicing the higher deposit return. If the saver cannot continue with the plan he loses the special benefits but can still earn normal deposit account

Terry Garrett

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Trusting in high technology

THE WORLD of unit trusts number of expensive earnings Japanese holdings will be enters the high technology multiples on UK and foreign managed by Henderson-Baring technology market this weekend with the launch of one of the few authorised unit trusts concentrating entirely on high technology companies on a worldwide basis. The new venture comes from fund managers Henderson Administration and is called the "Henderson Global Technology Trust."

there is still plenty of excite. The U.S. and European segment left in the high techments of the portfolio will be nology sector in spite of a managed from London and the

shares. Their philosophy in the new unit trust is to invest 40 per cent of the initial portfolio in Japan, the same amount in North America and the remaining 20 per cent in the UK and

Continental Europe. There are a handful of UKbased technology funds already, but Henderson claims it has the The men at Henderson believe first fund with global emphasis.

Management, the Hong Kong group owned jointly by Henderson and Baring Brothers.

Mr. Ben Wrey, managing diector of Henderson Adminis-

tration, agreed this week that many of the technology stocks selling around the world were at a "high premium." He also acknowledged that the past few years had seen a boom in electronics and other technology shares

But this development was

"only the tip of the iceberg according to Mr. Wrey. He said that the new unit trust was for "people who are willing to look at the long term, take higher risks and diversify their portfolio."

The emphasis would be on capital growth and the first dividend income, scheduled for February, 1982, would be "minimal." Less than 5 per cent of the portfolio woould be in unquoted stocks.

Alan Friedman | over 12 months.

Abbey Gilt & Fixed | Abbey Income Interest Trust | Trust

OBJECTIVE: high income plus capital growth from an actively managed portfolio currently in gilts. Distributions (now on a quarterly basis) have increased from 5p-13p a unit since launch in Dec., 1978, plus an 11.8%* capital value increase.

Offer price: 111.8p xd. Essimated gross yield: 11.72°;
Price of units and estimated gross yield: 11.72°;
Price of units and estimated gross yield as at 26th March, 1981,
Distribution dates: 30 April, 31 July, 31 Oct., 31 Jun. (Ilna!).
An install charge of 55 is included in the offer price of the Trust; an annual charge of 0.5% plus VAT is deducted from the Trust; net income. The Trust
Deed permits a maximum annual charge of 15 plus VAT to be deducted
from income.

Performance to 26th March, 1981. To: Abbey Unit Trust Managers Limited, 1-3 St Paul's Churchyard, London EC4M 8AR. /We enclose a cheque for L (minimum £500) payable to Abbey Unit Trust Managers Ltd for in

Abbey Gilt& Foxed Interest Trustat the offer price ruling on eccupt of this application. FT/B/29/3/B1 am/We are over 18 years of age. (BLOCK LETTERS PLEASE)

OBJECTIVE: a high and increasing income from a reorganised portfolio invested mainly in smaller UK companies. Distributions (paid quarterly) now give an income yield over 50% higher than that on the FT-A All-Share Index. Offer price: 39.1p. Estimated gross yield: 8.98%.

Price of units and estimated gross yield as at 26th March, 1981.

Distribution dates: 31 May (final), 31 Aug., 30 Nov., 28.29 Feb.

An Initial charge of 5% is included in the offer price of the Trust; an annual charge of 0.375% pkis WAT is deducted from the Trust's gross income.

To: Abbey Unit Trust Managers Limited, 1-3 St Paul's Churchyard. London EC4M 8AR.

I/We enclose a cheque for £
payable to Abbey Unit Trust Managers Ltd for in Abbey Income Trustat the offer price ruling on receipt of this application.
I am/We are over 18 years of age. FT/B/28/3/81 (BLOCK LETTERS PLEASE) Signature(s).

Abbey American Growth Trust

OBJECTIVE: capital growth and some income from a portfolio of leading North American companies, with current emphasis on energy and technology. Up 25.8%* since launch in Dec., 1979 compared with a 16.7% increase in the Dow Jones Index (adjusted for £/\$ exchange rate).

Offer price: 62.9p. Estimated gross yield: 2.31%.
Price of units and estimated gross yield as at 26th March, 1981.
Distribution date: 28/29 Feb.
An initial charge of 5% is included in the offer price of the Trust; an annual charge of 0.5% plus VAT is deducted from the Trust's gross income.

"Performance to 26th March, 1981. To: Abbey Unit Trust Managers Limited, 1-3 St Paul's Churchyard,

ondon EC4M 8AR I/We enclose a cheque for £ (
payable to Abbey Unit Trust Managers Ltd for in bey American Growth Trust at the offer price ruling on receipt iam/We are over 18 years of age. FT/B/28/3/81 (BLOCK LETTERS PLEASE)

Please let me have further desails of the Trust.

Abbey Worldwide | Abbey Capital **Bond Trust**

OBJECTIVE: capital growth and some income from direct. investment in overseas fixed interest securities. The Trust is actively managed to take advantage of the opportunities offered by currency and bond market fluctuations.

Offer price: 99.7p. Estimated gross yield: 6.72%.
Price of units and estimated gross yield as at 26th March, 1981. Discribution date: 31 July. An initial charge of 5% is included in the offer price of the Trust; an annual charge of 0.5% plus VAT is deducted from the Trust's gross income.

To: Abbey Unit Trust Managers Limited, 1-3 St Paul's Churchyard. London EC4M 8AR. I/We enclose a cheque for £ (minimum £)
payable to Abbey Unit Trust Managers Ltd for investment in _(minimum £500) Abbey Worldwide Bond Trust at the offer price ruling on receipt of this application.

I am/We are over 18 years of age. (BLOCK LETTERS PLEASE) Signature(s).

and asset situations. Income is automatically reinvested through Accumulation Units. Offer price: 50.5p. Estimated gross yield: 4.85%.
Price of units and estimated gross yield as at 26th March, 1981,
Distribution date: 31 May. All Units of Accumulation type. Income

OBJECTIVE: capital growth from a re-structured portfolio

invested mainly in UK growth companies, recovery stocks

An ential charge of 5% is encluded in the offer price of the Trust; an annual charge of 0.375% plus VAT is deducted from the Trust's gross income.

To: Abbey Unit Trust Managers Limited, 1-3 St Paul's Churchyard.

Accumulation Units of Abbey Capital Trust at the ofter price ruling on receipt of this applicatio (BLOCKLETTERS PLEASE)

Signature(s) (In use of part applicans all must son and attach names and addresses separately)

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by the resources and experience of one of the country's major investment groups.

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promise of professional management, from a team of widely experienced portfolio managers, based on sophisticated portfolio research and performance measurement. To invest, return the relevant application form above

with your cheque, minimum £500. Remember, the price of units and the income from

them may go down as well as up. You should be willing to regard your investment in the trusts as longterm.

features, reorganising underlying portfolios. We're now For today's Abbey Unit Trust investor that means the service, and friendly, informed personal contact backed looking forward to sound, steady results in investment Organised for the 80's formula for the state of the state

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Away from it all

BY PAUL MARTIN

LONG BEFORE the recession hit the hotel industry many off-season discount offers have been available for those planning a available for those planning a short break away. The tourist boards at home provide a great deal of detailed information. The English Tourist Board's Let's Go " is now in its eighth year and similar publications cover week-ends and short breaks in Scotland and Wales.

Each of us goes about organising a holiday, whether at home or abroad, in a different way. While some enjoy detailed planning, others are happy to entrust the homework to experienced hands and reap the benefit of packaged independence. Those who take a snap decision and book at the last minute have not been over-

looked in the intensely competi-tive short break market. If you are in search of Instant France whether on a day trip or spending a couple of nights abroad, the three principal cross-Channel carriers. P & O Ferries. Sealink and Townsend your local. Thoresen have all become

Enterprise fleet has cut the Dover-Calais crossing to an hour and charges £4 (£6 on Saturdays) for the Popover day returns. All three operators offer a wide range of short holidays abroad and P & O quotes knock-down prices for

non-landing cruises on the Dover-Boulogne route.

While you are still entitled to your full quota of concessionary price eigenstates and sionary price cigarettes and drinks, it does seem a pity to cross the Channel without enjoying a French meal and the chance of buying a bottle of wine costing less than a pint in

If you would prefer a longer specialist tour operators.

Sea journey, Daniel R longer the whole deal for you using that flavour of Instant France would be Dieppe. There is no Esbjerg in Denmark, The ships Again you choose the length of

need to take a car as the Sealink are large, stylish and comfortships from Newhaven tie up close to the shops and to the still pleasantly inexpensive factoring factoring from the shops and to the shops and to the still pleasantly inexpensive factoring factoring from the shops and the shops and return rail fare Londonquay. However, I sympathise Harwich A minimum of four with the indifferent sailors who people must book together eight hours on the occasionally with a four-berth cabin prounkind Channel is a bit much.

Townsend Thoresen, with its new jumbo additions to the Free Enterprise fleet has cut the

Again, allowing someone else to do all the homework, Time Off has a wide choice of destinations including Boulogne. Le Touquet, Dieppe, Rouen and Paris as well as covering Belgium and Holland. You choose your own length of stay, day of departure, mode of transport and whether you want restaurant vouchers or simply bed-and-breakfast. They are extremely efficient and prepared to cater for the last-minute escapers,

If you plan to take your wheels with you, Car Holidays Abroad, the sister company of Canvas Holidays, can package the whole deal for you using

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well as overnight accommodation, and they do the rest.

The basic cost—they call this ne Covercharge—starts from £99 and takes care of the return ferry crossings for two adults and a car of any length. Hotel accommodation for the first and last night of your holiday is also included. While the system may at first appear somewhat ways, Mariner House, Pepys complicated, it is set out in a Street, London EC3N 4BX. commendably clear way in their

own booklet. Finally, if, as a last-minute escaper, you would prefer to fly in order to spend as long as London WIA 4YU. Irish Tourist possible at your destination, Board, 150 New Bond Street,

stay in a wide range of hotels Aer Lingus Holidays quote throughout France, some of from £62 per person for a week-which also include dinner as end in Dublin. Dan-Air, flying from provincial airports to Cork or Dublin, charge from £107 for a one-week fly-drive arrange-

> Full details of the many short breaks available can be obtained from the Irish Tourist Board. Addresses: Car Holidays Abroad Limited, Bull Plain, Hertford SG14 1DY. Danish Sea-

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Limited, 2a Chester Close, Chester Street, London SW1X Townsend Thoresen Brochures Department, 1 Camden Crescent, Dover, Kent. Trusthouse Forte Limited, 20 Queensmere, Slough, Berkshire SLI 1YY. Wales Tourist Board, Brunel House, 2 Fitzalan Road, Cardiff CF2 1UY.

RACING DOMINIC WIGAN

GLASGOW CENTRAL a bay Roan Rocket colt who won twice on the trot in 1980, could be an each way answer to today's 20runner William Hill Lincoln Handicap at Doncaster.

Leniently treated with 8 stone 5 lbs he is not only a colt guaranteed to get this testing straight mile better than most but one from a stable aiready

Trained by Ryan Price, for whom another miler, Shangarry, was a three-lengths winner on the opening afternoon of this meeting Glasgow Central is thought to be right back to the form which saw him prevailing over Direct and Spring is Grey, to both of whom he was conceding weight, at Windsor last

Still available at 20—1 in some books he looks to represent better value than Black Minstrel, my idea of the race's safest win and place proposition; but a miler whose odds of around 7—1 hardly appeal.

seven-year-old and oldest member of the field, Black Minstrel should not on last year's form hold one of his market rivals in King's Ride. market rivals in Kings Kine,
the 1980 Isincoln winner. However, judged on his recent display at Saint-Cloud, Black
Minstrel could, conceivably, be
the blot on the handicap.

Black Ministrel finished close
behind the placed horses on the

Paris track in the Prix-Edmond Blanc, and was beaten only five Although those with high lengths by the French 2,000 numbered draws racing on the lengths by the French 2,000 stand side appear to have a distinct advantage on Town Moor this year there are enough points in Glasgow Central's favour to suggest that he may overcome his number five berth.

The Handicap at Doncaster.

Paris track in the Prix-Edmont Prize House only five lengths by the French 2,000 guineas winner. In Fijar. It was in France last spring that In Fijar beat the subsequent "Race Horse of the Year" Moorestyle.

Anyone looking for a rank outsider likely to return a mamural payout on the Tote should outsider likely to return a mam-moth payout on the Tote should he make the frame could do worse than consider Border Brook. This bay gelding by Forlorn River ploughed through hock deep to land a sevenfurlong event at Stockton last

> DONCASTER 1.45—Positron 2.15—The Cliftonian 2.55—Glasgow Central' 3.25—In Confidence 3.55—Rabdan 4.25—Tender Angus

4.55—Audley End** NEWBURY -Dizzy Boy 2.30—Sharp Deal' 3.10—Bideford 3.40-Another Duk L10—Kilpeck 4.40 Day After

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	Investment Trust Comp	panies	· .	1.		TT.	A A			CIA I	I KUDI IA		· ·		v-,	Con	panies. Tr	e gares	are unaudited.
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Total Assets less current liabilities (1) £ million	Company (2)	Share Price (3) pence		Net Asset Value (5) pence	UK (6) %	Nth. Amer. (7)	Japan (8)	Other (9)	on N.A.V. over 5 years to 28.2.81 (10) base=100	less current liabilities (1)	Company (2)	Share Price (3) pence	Yield (4) %	Asset Value (5) pence	UK. (6) -%	Nth. Amer. (7) %	Japan (8) %	Other (9) %	over 5 years to 28.2.81 (10) base=100
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158 79 20	Baillie Gifford & Co. Scottish Mortgage & Trust Monks Invest. Trust Winterbottom Energy Trust Baring Bros. & Co. Ltd.	151 69 350	4.9 4.9s 1.2	208 96 382	39 38 4	40 41 87	10 10 20	11 11 7	181 186 193	61 89 23 30 100	Murray Caledonian Invest. Trust Murray Clydesdale Invest. Trust Murray Glendevon Invest. Trust Murray Northern Invest. Trust Murray Western Invest. Trust	71 67 126 77 80	*4.6 *3.5 *3.0 *3.2 *4.3	97 90 178 105 114	48 46 54 38 48	32,. 35 27 34 35	12 11 8 14 10	8 11 14 7	193 187 189 189 187
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EXPLANATORY NOTES

Use of total return statistics and care in interpretation.

The total return statistic, which adjusts the net asset values for dividends, excluding the credit, distributed during the period, enables companies with substantially different capital growth and dividend policies to be more fairly companed. A period of five years provides a good indication of trends and, in normal circumstances, should cover a traditional bull and bear market in the major stock.

Each total return figure is indexed from a base of 100 at the commencement of the period and retords the movements between two particular dates. Any particular total return figure may thus be affected by exceptional factors, operative at either the base date or at the final date, which were influencing the stack market generally or a sector of the market in which the company was interested. The geographical distribution of a particular company's portfolio should be considered in assessing its relative performance.

While the total return statistic, if used with care, provides a valuable guide to past perience which can assist comparison of one company with another, or the trust

movement with other investment modie, if should always he borne in mind that past performance is not necessarily a guide to future achievement.

The total return statistic for split capital trusts is not comparable with that for other companies because of the difference in capital structure. The split capital trusts have therefore been identified in the Table and are not included in the General Trust Average index figure.

Calculation of NAV In order to swoid a platform of Figures and to facilitate comparability, the statistics of net asset value have been calculated on a muliarin hasis which may in the case of a particular company, differ from the corresponding figures in its Amnual Report and

The net asset value is calculated on the going concern basis, is with prior charges adocted at market value, as it is believed that this basis is the most widely accepted a comparative purposes.

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YOU CAN practice as a physi- the West, which Henry Long- have a go," admitted one owner. estate can belong, with a limit cian or sugeon, or as one of hurst referred to as being the learned or artistic pro- "carved out of that leathery fir, fession." put up a potting shed rhododendron and silver birch or have a swimming pool built, which lends itself to the best of but you need to get permission inland golf," plus a 9-hole to add a gardener's cottage or course where on the 132-yard, granny flat, and you must not par-3 seventh hole, the only way erect any "fun-fair apparatus," to reach this green from the tee do any furnished letting, or cut is across the beautiful lake. down a tree.

understandable covenants which home-owners on the Wentworth Estate, Virginia Water, have to observe to preserve the character of what Pevsner calls "the best expensive suburb in Surrey, well worth a visit in itself."

The 700-hectares (1,750 acres) surrounds a rambling Gothic house, originally Wentworths (now the club house), the family home of the sister of the Duke of Wellington, Lady Anne Wesley, as it was spelt then. In the 1850s the property was acquired by an exiled Spanish count, Ramon Cabrera, that property on Wentworth is whose English wife later bought more land to form the present estate, and Wellington and Cabrera Avenues are reminders of its aristocratic history.

around 1923 by local builder who have a local Wentworth W. G. Tarrant, responsible a office in Station Parade, Virginia decade or so earlier for much Water, as well as seven other of that other fashionable resioffices spread over the area. dential golf estate that I wrote about recently, St. George's Hill, Weybridge. Currently, on Wentworth, in addition to the numerous privately-owned freehold properties, there are two major is that several vendors have land-owners, both subsidiaries instructed more than one agent of the Fairclough Construction

There are three golf courses first month or so on a sole on the estate; the two cham- agency, there is the obvious pionship course, the East and tendency to let someone else

Various agents sell property These are just a few of the in the vicinity, and one told me inderstandable covenants which that the main motivation for buying on Wentworth is the golf. Yet there is a two-year waiting list for membership of the golf club, whose entrance fee is currently £275, plus the same amount for the yearly subscription.

Although Mr. Tommy Morgan, partner in Hampton's Guildford office, says that the market generally in the Surrey area is very active, and that he has four people looking at every one house he has on the market, most agents I spoke to agreed now taking longer to sell than a couple of years back. "Prices have dropped by over 10 per cent over the last 12 months," observed Mr. Gordon Edwards, Development really began partner in Chancellor and Co.,

> A sure sign that some properties are sticking even in this desirable golf-orientated setting (many houses have direct access to the fairways), to represent them. "When a house does not sell after the

Left. A gate leads on to Wentworth golf course in the 2-acre grounds of this 5_ hedroom. 3-bathroom house with staff summer house complex and sauna. Details summer nouse complex and sauna, Details Tim Russ, Knight Frank & Rutley, 20 Han-over Square, London, W1, and David Allenson, Hampton & Sons, St. James's, London, SW1, who are seeking offers in

"Everything sells eventually

though," insists Mr. Simon

Whiteley of Gascoigne-Pees,

with over 30 offices covering London and the South of

England (their London office in

Lower Sloane Street is open

until 5.30 pm on Saturdays).

They are currently offering a five-bedroom, two-bathroom

house in 11 acres in Portnall

Drive, almost in the centre of the estate, on the first fairway

of the East course, for offers in

the region of £180,000. There

planning consent to build one

Quite a few of the houses do

have pools of course, which adds

considerably to the price, and

there is an indoor heated pool at the 5-bedroom, 3-bathroom Coombe Lodge, North Drive, in

two acres with a gate to the golf course. Believed to have been built by W. G. Tarrant in

the 1930's, there is also a 2-bedroom, 2-bathroom staff cot-

Sunninghill Ascot office (0990

24732), is asking for offers in

down one end runs along the

edge of the short course, partly

skirting the East Course, are

the most in demand at the

moment, particularly by Middle

East buyers, says Mr. Geoffrey Beck, partner in Tufnell and

Partners, Sunningdale. Ascot,

with other offices at Windsor,

There is a Residents' Associa-

tion to which anyone owning

or occupying a house, flat,

maisonette or shops on the

Maidenhead and Wokingham.

Houses in West Drive, which

excess of £300,000.

is no swimming-pool,

with a staff flat over.

 Striking contemporary-style 3 3-bathroom house on the edge first green of the championship Golf Course at the 5-star Glen-Below: eagles Hotel, Perthshire, is for sale on offers in excess of £195,000 which includes some £22,000-worth of furniture and fittings, Brochure Catriona Henderson, Strutt & Parker, 26 Walker Street, Edinburgh (931-226 7431).



of one member per household or shop. Among other things. the association has been active in making sure that there are adequate daily rail services between Virginia Water and Waterloo (the yearly 1st class season ticket is currently £926 a year, or £617, 2nd class, for the 35/40 minute journey), as well as acting as watchdog on keeping down the level of aircraft noise at night, and negotiating with the authorities over the building of the roundabout in Christchurch Road at the foot of Callow Hill, an accident black-spot.

If you want to fish for salmon and trout in a Scottish loch as well as play golf at one of the four courses at the 5-star Glencagles Hotel near the village of Auchterader in Perthshire, then there is an in intriguing property for sale on the edge of the first fairway of championship Course. It is a resale, through the death of the original pur-

tage and garaging for five or six cars. Mr. Tim Russ, partner at Knight Frank and Rutley's chaser (managing director of a northern engineering company) of one of the six socalled "Embassy Suites" built by Bovis Homes/British Transport Hotels last year. Offers in excess of £195,000 are being invited, and included in the highly stylish 3-bedroom, 3bathroom accommodation £22,000-worth of furniture and equipment - everything from champagne glasses and leadcrystal decanters to electric blankets plus bath towels and face cloths with matching soap. (Brochure from Mr. Colin Campbell and Mr. Robert

Crozier, Strutt and Parker, 26

Walker Street, Edinburgh.)

There is a sweeping view around the golf course from the secluded roof terraces, and if anyone walks by the ground floor windows they cannot see in, because the glass is tinted. Naturally all the amenities of the hotel including golf, tennis, squash and croquet are available at reduced rates. hunters For house Cheshire, also good golfing

country, estate agents Samuel Rains and Son have come up with the idea of special Weekends." · Homeseeker They organise accommodation the 3-star Valley Lodge Hotel on the Altrincham Road, near Wilmslow, at a special rate of £22 for a double room, and a week before arrival ask prospective purchaser to tell them the sort of house they want and the price range

In your room they will leave a pack of particulars about local properties, plus Queen's maps and information on their area, which covers 19 offices in Greater Manchester and Cheshire. They will then drive you round on an "in-depth' tour of the countryside and towns, viewing the places that you are most interested in. 'We want to alleviate the

traumas of arriving 'cold' in a district, and probably finding most of the agents' offices closed over the weekend anyway." say the firm's two principals, Mr. Michael Cooksey and Mr. Michael Rains. "And the service is particularly aimed at those who are being relocated because of a job move, and know nothing at all about the area." Leaflet on the scheme from Samuel Rains, PO Box 10. The Crescent, Cheadle, Cheshire (061-491 0111).



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the bends and make a country

road seem straight at 60 mph;

the Quattro is one of them. In

town, it is gentle to drive,

tyre rumble is moderate.

BY STUART MARSHALL

TWO new. Audis arrived in Britain this week. One of them was planned; the other—in the words of a surprisingly romantic German designer—a child of

The planned car is the Audi 80 coupé; and the love baby the Audi Quattro. The coupé, of normal front-drive layout, is a straightforward and logical development of the Audi 80 saloon. But the Quattro came about accidentally. VAG (that is, Volkswagen-

Audi Group) engineers were testing a military field car called the Iltis in Scandinavia at the same time as the prototype Audi coupé. They were so impressed with its handling and roadholding on ice they wondered what would happen if they put its all-wheel drive transmission in the coupé.

Management smiled on the idea and the unplanned but brilliant Quattro was the result. In essence, it is an Audi 80 coupé with the 200's turbo-charged 2.2 litre, five-cylinder engine, spreading its 200 horsepower evenly on the road through four driven wheels with fat, ultra low profile tyres.
When I tried the Quattro

briefly a year ago in Switzerland I wrote that it was the cleverest thing a volume manufacturer had made in years. Having driven it more extensively, I consider it a watershed in the exotic, high performance end of the car market. It makes practically all its rivals look out of date, overpriced or both. At £14.500, the 137 mph, 0-60 mph in 7.1 seconds Quattro can hold its head high in the company of cars like Porsche, Ferrari and the rest.

I have little patience with those who argue that one super-

because it has a maximum, say, up mountain sides, but its all-of 160 mph against a mere 158 wheel drive laughs at surfaces mph. Such bickering is as that would bring other cars to irrelevant to everyday life as a standstill. Last week, I drove were the wrangles among medi- it through deep leaf mould and eval ecclesiastics over the exact up a steep, slithery green lane. number of angels that could stand on the head of a pin. With the rear and centre differentials locked it stopped and What is certain though, is that restarted as though on dry the number of people who could

tarmac. responsibly drive at that kind of speed in the only country in And who needs this kind of traction? Well, for one, the the western world where it is legal could be counted in dozens, not hundreds, and I am man I know who bought a Ferrari Boxer, strapped his skis to the roof and set off for not among them. Where the St. Moritz a few weeks back. Quattro excels is in its unbreak-He finished his journey at the end of a towrope. The car-understandably — would not climb a snowy pass and he was able traction which means that averagely competent drivers. not supermen, can use much, even most, of its potential pernot best pleased, I have driven a Quattro at

VAG, who plan to sell only 200 or so left-hand drive Quattros in Britain this year, 139 mph-plus in relative silence and total security on a rain say the all-wheel drive actually saves a little fuel. The one per cent mechanical efficiency lost is more than made up by the speed on the minor roads of lower rolling resistance of tyres through which power is distri-Only a few cars unwind all buted equally.

It is clear that the Quattro is but the first of a future generation of VAG models with because the clutch is light and permanent all-wheel drive. First the five-speed, close ratio gearthey must make it cheaper. box slick to shift. The power Then it will spread from the steering is sharp, though not turbocharged top end of the The Quattro market down to cars like the rides fairly firmly, never un-Audi 80 and VW Passat. A comfortably. The driving posi-tion is fine providing you are Passat estate with all-wheel tion is fine providing you are drive. That really would be a prepared to recline a little. car for the countryman — and There is a realistic amount of I believe it is coming.

room for two in the rear seat The Audi 80 coupé, with (three in emergency) and the boot is saloon-car sized. There front-wheel drive, five-cylinder 1.9 litre engine and economy is no transmission whine, only gearbox with a very high fifth a whisper of wind roar and speed, looks very much like the Quattro and costs £7,475. It is The Quattro is an on-road, smooth and sporty to drive and not off-road car. It is not VAG say owners would see car is better than another intended for scaling goat tracks around 30 mpg.

Jackson-Stops & Staff

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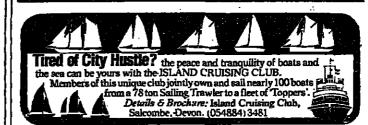
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PERSONAL

DEBORAH PICKERING thanks all FT readers. FT correspondents and others on rival journals. FT printers, et al. for their boucuets. Cards, mestages, wists and champagne following her motor accident. She will really personally to each well-wisher as soon as her lett-hand writing is proficient, and remind them all that this is the Year of the Disabled, Thanks a million to the Charing X Hospital geni.

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Fighting fit

BY JOHN BOURNE

Lead With the Left: My First Ninety-Six Years by Manny Shinwell, Cassell. £6.95, 202 pages

cised for his irascibility towards because of fears that they and political opponents in the other demonstrators in support Labour Party over the years. of a 40-hour week, would lead Well, he certainly has a puckish to a Russian-type revolution. sense of humour.

The title of this at times lively book shows that the puckishness has survived 96 years so far. Lead With the Left is bound to raise hoarse laughs among the Tribune Group and among the shades of the late Richard Crossman. Manny was branded by the Left during his chairmanship of the Parliamentary Labour Party as slightly to the Right of Genghis Khan.

On the other hand the title is boxing terms—is literally grounds of self-defence, true. On being told once in the Commons by a Conservative MP to "go back to Poland" In 1922, Shinwell became the Independent Labour Party's MP Jewish), he recalls: "On impulse for Linlithgow and was Minister for Linlith I left my seat, grasped the offending Member by the lapels and struck him on the side of his jaw. The MP was Com-mander Bower, at one time heavyweight champion of the Royal Navy. Had I known this I would never have gone near

However, Manny had boxed in his youth and had grown up days is the most interesting part although he did refuse to serve in the squalid streets of Victorian East End, and in the assessments of men as diverse Coalition Government. slums of the Gorbals. He had as Kier Hardie, MacDonald, very little schooling, but made Lloyd George, Bevin, Eisen- on Shinwell's periods as whom the author his mark as a trade unionist. hower, Atlee and Crossman, are Labour's first Minister of Fuel "a colleague who A belligerent Socialist, he was spiky as well as illuminating, and Power in 1945-50, the one as inferior."

known as "a Red of the Clyde," particularly after being sentenced in 1919 to five months' in prison (Willie Gallacher, the Communist, got three months) on a charge of inciting to riot. He believes this was a manoeuvre by Lloyd George

Shinwell's early record as an agitator would surprise the Tribune Group. Before World War I, the "wild man of the Clyde" helped to lead a seamen's strike and when it was decided to form a breakaway seamen's union, he was fired at by "one of Havelock Wilson's bired men"—a shot which killed the man standing next to Manny. Wilson was head of the TUCrecognised Seamen's Union. The culprit was acquitted on grounds of self-defence, although no one had sought to attack him."

for Mines in Ramsay MacDonald's first Labour Government. He then refused a position in the National Government but in 1935-after four years out of Parliamentfought and defeated MacDonald in his own constituency of



Lord Shinwell: political memories that go back as far as the days

The wartime Winston Churchill nationaliser of the mines, and n his own constituency of seems to be the only political as Secretary for Defence. It is seaham.

leader for whom Manny's no surprise to learn that he His account of these early admiration is unbounded, resigned after three years as

Chairman of the PLP because he could not accept the "antidisciplinarian" ideas of Cross There are, however, sidelights man, then Leader of the House Shinwell's periods as whom the author dismisses as

Purring along in flight BY BRIAN AGER

Leader of the Skies-Rolls-Royce: The first seventy-five

by Michael Donne. Frederick Muller. £10.00, 157 pages

This is not so much a history as a survey of the progress so far—a half term report—with a last chapter illustrated with designs for fantastic-looking aircraft of the future, which may well be powered by Rolls-Royce engines.

Throughout the whole of this book are pictures, ranging from a solemn-faced Charles Stewart Rolls about to make a balloon ascent to colour plates of modern aircraft. They help chart the progress of the com- had not acquired.

synonymous with engineering excellence.

It was a story of achievement says: and acquisition until the collapse of 1971—a shock to all except for a few people with

inside knowledge.
But Michael Donne shows how the company was bankrupted by the mounting development costs of what finally turned out to be one of the finest aero engines in the world—the RB211.

The Government stepped in smartly to rescue the company -with Rolls-Royce Motors being floated on the Stock Exchange by the Receiver to dispose of the divisions the Government

Michael Donne makes it clear that he approves of this example of helping a "lame duck." He

"Through the 1980s and beyond to the end of the cen-tury, the RB211 in all its versions will remain one of the major contributors to the company's success in world civil aero-engine markets. It more than vindicates the original decision in the early 1960s to commit the company to its development, and the government's decision in 1971 to rescue the company and continue with the engine. For it is now abundantly clear that, had Rolls-Royce and the Government decided differnation itself—would by now have been out of the "big engine" market, at a time when the world air transport industry is expanding at a rapid rate, creating an unprecedented demand for aeroengines as well as for new civil airframes."

Not only is the company continuing to make and improve this engine, it is developing others, and producing industrial and marine versions of aeroengines, and is also involved in

nuclear power ventures.

Though neither colleague Michael Donne nor I will be here to see it, perhaps someone will one day write a book about the first 150 years of Rolls-

ently, the company - and the Royce.

CHESS

LEONARD BARDEN

A PIONEERING 'and historic venture last month was the tour of China by a six-man. British team the first such by Though Chinese chess compares in antiquity with the western game, its rules have only a sketchy resemblance. The board is nine squares by leight, severe

BRIDGE

E. P. C. COTTER

ANOTHER BOOK from the pen of Victor Mollo, Streamline Your Card Play (Pelham Books unlucky. £7.95), has recently been published. Every facet of card play. Simple, or Positional, Squeeze: we are told, in attack and defence comes under the spotlight, and the large number of hands presented would substantiate this. The reader is asked questions about each hand, and if he gives the wrong $\stackrel{\bullet}{\vee}$ K Q 10 9 8 3 $\stackrel{\bullet}{\wedge}$ 6 4 2 answers, he finds his mistakes $\stackrel{\circ}{\vee}$ K 10 9 5 $\stackrel{\circ}{\vee}$ J 7 6 3 explained and corrected. Let us start with an old # J 8 friend, Finesse:

♥ A 2 ◇ Q 10 9 5 4 ♥ 10 7 6 5 4

lead of the King, the two of the squeeze. hearts is ruffed high in hand, In the three-card ending West trumps are drawn with Ace and holds spade Queen, and King, East plays any other low card, trump, and the screw turns on

Results where British players met Chinese were extracted and the totals used to decide a national match series. China tion. Chinese chess has never won the match 18]-17], but taken root elsewhere Robert Bellin, the 1979 British champion, won the individual event by a wide margin. has become popular in China. Scores were Bellin 81 out of

11. Liang, Liu and Speelman 7, Keene 6½, Chen 6, Li and Pritchett 5½, Qi 4½, Zhang 3½, Lamford 3 and Blackstock 2.

crosses to the table, and leads

third club. If East follows either with the Queen or a low card, the contract is safe, for one of dummy's spades can be thrown on the fourth club. If West turns up with four clubs to the Queen, including the six the declarer has to fall

back on the spade finesse. If that, too, is wrong, he is indeed Here we are taught the

♥ 10 5 4 ♦ A 8 2 ♣ A ♥ A K Q J 8 3 2 ♦ Q 4 ♣ A 10 7

South deals at game to North-South, and bids two hearts. West overcalls with two spades, North raises to three hearts, and South says three spades North now bids four diamonds, South says five clubs, and

North jumps to six hearts. West leads the spade King, and the Ace wins. Declarer draws the trumps with Ace and 10, and returns the two of clubs With both sides vulnerable covering East's four with his South dealt and opened the seven, and losing to the eight. bidding with two diamonds, and This ducking manoeuvre has a North said three diamonds, a dual purpose—if the clubs response which promises trump break 3-3, 12 tricks are gathered support and guarantees at least in; if they do not, the count one Ace. South rebid four clubs, has been rectified for a squeeze North replied with four hearts, against West, should he hold and South now said four spades. the diamond King in addition After North's sign-off of five to the King, Queen of spades. diamonds. South settled for six It is essential that the first diamonds, and that concluded club should be lost to West, in order to avoid a diamond switch The Ace of hearts wins West's from East which would destroy

Queen, then dummy's two of 10 of diamonds, dummy has clubs is led. If East produces spade Knave, and Ace, eight of the six. South follows with the diamonds, while declarer has three, knowing that West must heart eight, and Queen, four of overtake, and be endplayed. If diamonds, South leads his last South cashes Ace and King. West, who has no good discard.

different moves, and of China's geographical isola-

War II that international chess

Just how and when they

developed strong players is not clear. As recently as 1956 a Chinese representative took part in a small tourna-ment in Mongolia (where Western chess became established under Soviet influence) and finished an ignominious last. In the late 1950s a team of USSR masters gave displays and lectures, but these contacts ceased along with the political schism. International chess still continued to make ground until the Cultural Revolution brought a fresh setback. The Chinese team in the recent match included some players in their early thirties and some new

talents around age 20; but there was no middle generation. Sponsored and conceived by British Caledonian Airways and publishers Batsford, the recent tour widened British chess horizons while advancing China's contacts with organised world play. Individual wins against grandmasters in 1978 and 1979 already demonstrated their ability, and they are formidable at home for obvious reasons. The tourists had to contend with travel fatigue, trips along the

Great Wall, and banquets of up to 19 courses. But despite the strong opposition and the handicap of being feted guests, was it really neces sary for Britain to lose? England, Scotland, Wales and Ireland are normally separate hess units, though there have been occasional combined teams. In this case the two bottom players totalled, between them,

Chinese. The selectors could cannot promote. Partly because have chosen young English of China's geographical isola-talents like Ian Wells or Davies, rising Scots like Condie or McNab, or any of a dozen equally it is only since World experienced masters who on known form would have done better. It would be interesting to see the Chinese here for a return series, meeting a British team without obvious weak

Enough is known about the Chinese style to isolate its strengths: tactical alertness, resource under pressure, absence of big name fear. They are less impressive in opening knowledge and strategic planning: hence their occasional spectacular wins (as in this week's game) rather than overall good results.

Jon - Speelman White: (Britain), Black: Liu Wenzhe Defence, Dragon Sicilian (Shanghai 1981).

1 N-KB3, P-OB4; 2 P-K4, N-QB3; 3 P-Q4, PxP; 4 NxP, N-B3: 5 N-QB3, P-Q3: 6 P-KN3, B-N5: 7 P-B3, B-Q2; 8 B-K3, P-KN3; 9 Q-Q2, B-N2: 10 0-0, 0-0: 11 P-KR4, R-B1: 12 P-KN4. PKR4: 13 B-K2.

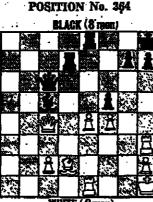
All book so far, but this strong new idea aims to open up the KN file guickly.

. N-K4; 14 PxP, NxRP; 15 QR-N1, N-QB5; 16 BxN, RxB; R-N5 (threatening RxN and R-N1 with a winning attack). R-B4; 18 N-Q5, P-K3; 19 RxN. PxN: 20 RxP, RxR: 21 PxR, R-K1; 22 P-R5 Q-N3; 23 P-B3. Q-R4; 24 PxP, QxRP: 25 PxP.

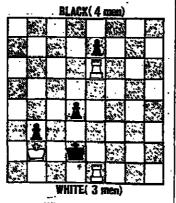
Speelman's innovation has won a pawn, but Liu has ingeniously kept the game going. Now one weak move swings the position right round; 25 R-N1 is

correct. 25 . . KxP; 26 N-B2, B-B4; 27 B-R6, B-B3; 28 B-N5, R-K7! three out of 12 against the 29 Resigns (29 QxR, BxB ch).

PROBLEM No. 364



D. B. Lund v. M. J. Franklin, City of London Open 1981. White (to move) is a pawn up, and decided to strengthen the pressure by 1 B-N4 pinning Black's bishop against the queen. Was he right?



White mates in three moves, against any defence (by Z. Mihailovsky, Rochade 1980) This is a two-in-one puzzle where you have to find (a) mate in three from the diagram (b) a different male in three from the diagram minus Black's rear pawn on K2.

Solutions Page 12 هكذامن للمجل

Saga still survives

BY ISOBEL MURRAY

The Kissing Gate
by Pamela Haines. Collins. £7.95, 572 pages

The Country by David Planter Victor Gollancz £6.95, 159 pages

The China Egg and other stories by Gillian Tindall. Hodder and Stoughton. £6.95, 192 pages

Deceptive Cadence by Eugenia Zukerman. Weidenfeld and Nicolson. £6.50, 261

Ducks and Drakes by Sue Krisman. Heinemann. f6.95, 186 pages

Although I am prepared to argue with anyone who asserts that the novel is dead. I'd usually have more trouble if someone were to announce the death of the saga novel. Sometimes that seems a consumma-tion devoutly to be wished. And just then along comes a

novel like The Kissing Gate. It of a family; its elements include drama, passion, conflicts of social status; it has characters with whom the reader can is well written, throughout its and credible feelings. It treats career in school teaching. Similar themes in different generations, so that a soft color of the color erations, so that a soft echo system operates.

as a maid in Wensleydale. In the Prologue Sarah's quick thinking saves Squire Ingham's son from drowning, and the grateful Squire resolves to educate her. Further, young Sam Rawson,

Part One of the novel proper

including the eldest son John, an iceberg only one eight intended for medicine, and the second, Ned, perforce following his father in the rope-works. Daniel Francoff who lives and the father's family in Ireland causes John's journey there at the height of the famine, and from that nightmare he brings and francial The famile lends the land. from that nightmare he brings and funeral. The family includes a sticklike, shrivelled baby, seven sons, whose we gradually Kate's story gradually takes begin to differentiate, and both over from that of "Sarah-Daniel's mether and his dether

for example, who is drawn to Catholic Straunge-Lacey family, in the way of things to take much as Waugh's hero Charles place.

Impossible to summarise so has all the qualities that mark is particularly good at conveyis long, and covers generations ness of and reaction to sexuality, have difficulty in responding to their husbands; ignorance and identify. But The Kissing Gate fear of pregnancy are powerful also has exceptional qualities. It factors. We sympathise with John's daughter Sarah, who seeks and ultimately gets an realise — a child.

viciously deceives a young girl It is a nineteeth-century story, to save her son from an unwise which is glimpsed first in 1820, match, and the cripple who when young Sarah Donnelly is nurses hopes of vergeance on thirteen and in her first post the Rawsons for many years. the most part the characters are human, fallible, and rendered with a beguiling mixture of

owner of the rope-works, first could hardly be more different takes notice of Sarah. Its outstanding qualities are takes place between 1846 and Plante's strength is in what he

other." have disabilities mental and the last part of the novel, physical appropriate to their dated 1877-1886, covers the ages, mature years of John and Ned. The terse marrative often and the progress of their gives hime chie as to Daniel's marriages, and the next genera-feelings. The dialogue is spare tion. There is John's son Paul, and uninformative: brothers demand and promise visits each different members of the Roman to the other, which are unlikely

Ryder is in Brideshead Above edl, Plente has captured Revisited. The narrative score the paradoxical strangeness of widens to include Paul, and his finding one's parents, less reactions first to his homosexual mature, less competent than relation with Nick and then to oneself, and the almost literally his marriage to Rose, who had breathless experience of a been destined for a numery. Percent's death.

Gillian Tindall's The China vast a novel, but there are in Egg and other stories is chiefly deed riches here. Pamela Haines remarkable for the title story, approximately the same length as Plante's It is narrated by a well-to-do Englishwoman who their own and other people's. has a deal to learn before her Her most loving wives tend to story can be complete. It is a complex story, but particularly includes an apparently outstand-ingly successful marriage which seemed to lack only one thing, as the couple came at last to

Somehow joining a list of decide to go to India and pick a child for themselves. Left alone in Bombay while her husband jets about his business, the heroine pursues her baby, and horribly achieves it. But for until she is diverted from the quest and her purpose by an Indian doctor.

The doctor poses radical David Plante's The Country children, which she cannot in telling the reader that she could hardly be more different answer, and gradually but in wants a lover indeed, she is its outstanding qualities are evitably they move closer, continually it not comically browity and understatement: Ironically the heroine even-randy. The story is unpromis-



HOY

Pamela Haines: family's flowering

the plot in no way spoils the story which is most concerned with the process by which the heroine learns.

Deceptive Cadence by

Eugenia Zukerman is a mystery story centring on the world, of classical music. Tibor Szabo is a young and much adored; pianist, acclaimed worldwide. Music is the most important; thing in his life, although he very much loves English painter Sally Fraser, and depends heavily on his friendship with novelist Werner Rawlings.

The novel hangs on Tibor's disappearance, and the resolu-

tion of the conflicts betweenhis music and his relationships. prospective adoptive parents The book is well constructed, wouldn't suit these trendy and filled with authentic defail people at all: instead, they about the world of international concert artists.

Sue Krisman's Ducks and Drakes is mainly concerned with the frustrations of an apparently happy woman. She has a long coveted mansion, a rich and loving husband and . two adorable children away at, school. She proceeds to set up. tually finds herself pregnant by ing and gets worse: it modulates 1855. Sam and Sarah Rawson dares to omit. He follows the doctor, and her husband into seriousness at an im-now have a grown-up family, Hemingway's ideal of pose like and her doctors offer her an possible stage.

Churchill's circus moves on

BY GEORGE MALCOLM THOMSON

The Churchillians by John Colville. Weidenfeld and Nicolson: £8.95. 222 pages

The Churchill Circus enjoyed a good long run. During the war, the Big Top was erected in one city after another and give £5 to have that man at to see the circus in its way was my dinner table." one of the most unforgettable sights of those troubled but, surely, glorious years. There they were: soldiers, sailors, civil servants, secretaries, cypher clerks, typists, security men, Royal Marine messengers and so on. Each carrying with him a spark of his master's prestige, each demanding a proportionate amount of service, con- Martin. sideration and priority.

member of another, vastly more modest show. Lord Beaver-brook's. "Modest?" Perhaps not the word I am looking for. Not so numerous as the Number One Company, not half so grand, but with a first-class barker (the OED says I can use that word— "one who cries for wares at a cheap shop or show; now chiefly US." Quite so). And with plenty of conceit and criticism. Do I not recall one of our Marines, eyeing the passing spectacle in a Washington ing Street Opposite the busihotel, say "I don't like the way that there Marine is looking at that little clerk"? After his years at sea, he had an eye for

that sort of thing. But to return to The Churchillians, those grandees of the back room those powerful, invisible, over-worked figures who devoted their war to making smooth the path for their demanding master. Sir John Colville, who was not the least of them, writes with knowledge, sympathy and humour, casting his net far more widely than the immediate denizens of the Private Office and bringing

ashore such monsters of the deep as The Prof. (Cherwell), the mysterious Bracken, Moran, Pug (Ismay) and Beaverbrook himself who in his humbler moments would not have minded being called a Churchillian. In 1911, he had said, Td give £5 to have that man at

Among those nearer to the Throne, there are vivid portraits of Sir Ian Jacob, that incomparable staff officer (known as "Iron Pants"), Sir George Harvie Watt, whose weekly account of events and people in the House of Commons brought so much light and entertainment to the Prime Minister; and Sir John

Martin was-is-a Son of the I write as one who viewed Manse, that is to say, he is (like the spectacle from close up, as Bonar Law, Beaverbrook, member of another, vastly more Horne, John Buchan and Steel) a member of an elite within the élite. In my boyhood, S of the M were noted for their libertine proclivities which may, or may not, be significant. Martin enlivened Number 10

with his demure, pawky wit. Beaverbrook had included in his list of proposed honours the name of a businessman whose reputation in the City was hardly spotless. Beaverbrook saw his list on a desk in Downnessman's name, Martin had written in pencil "The fountain of honour is not a laundry." One Son of the Manse was not amused.

One day when it was all over, I reminded Martin of the letters of resignation with which Beaverbrook, under the strain of war, used to bombard Churchill. "There were, in all, 13," I said. "Fifteen," said Martin, I said. ruices, accorate in all things.

writes knowingly and with affection, noting the man's strengths, which were many, and his weak-

Sir John Coiville: the Winston handwaggon As some men are buoyed up by love, Beaverbrook's flame was re-kindled by jets of batred. For him, politics were serious, to be conducted with venom, as if he were defending the last Wee Free kirk against the hordes of Episcopacy. Vindic-

had in mind when she said, "Max is a great little man," giving equal weight to both adjectives. When it came to a sustained

in the man which his mistress

duels of the period. Cherwell, who loved Dukes as much as he hated Germans, met Churchill at Westminster's house and became his devoted slave. It was a strange deviation in Cherwell, a vegetarian, non-smoking bachelor, living largely on the white of eggs, with the alcofness and mental acerbity of his kind. But Churchill had, through life, power to com-mand the affection of the most

were hard but the rewards especially that of proximity to an eccentric genius — were high. At Christmas, 1940, it was suggested that The Private Office should have a few days' leave. The most Churchill. would concede was an hour and a half off for Divine Service. Leaving for Chequers he wished them all a busy Christy mas and a frantic New Year: Somehow, the phrase tells a great deal about an extra-ordinary time and a remarkable company of men.

Intensely readable, usually correct - but surely it was of Nye Bevan and not Herbert Morrison that Ernie made his most famous remark? Told that tiveness was, however, a flaw Nye was his own worst enemy, he said. "Not while I'm alive he ain't." Colville's is a book with an obvious destination. The shelf of Churchilliana

already the longest in my study, must somehow make room for feud; sew could surpass Lord one more arrival.

All-rounder's fine innings BY TREVOR BAILEY

P.G.H. Fender

by Richard Streeton. Faber & Faber. £5.95, 193 pages

Compton on Cricketers Past and Present Cassell. £6.95, 204 pages The F.A. Coaching Book

by Charles Hughes, Queen Anne Press, £8.50, 236 pages The non-publication of the Atmough hist-class cricket at would have been the has selected and the book. Times for nearly a year has changed socially and super- to know to what extent his makes a joining from London provided Richard Streeton with ficially this book underlines cricket assisted his husiness to Manchester pass quickly and The non-publication of The producing P. G. H. Fender's bio- have hardly altered. The mean-

long time. and an exceptionally intelligent,

fully researched book, the most

was essentially an individualist. "Fender realised in later years, and Underwood.... Determined, autocratic and that his traditional English. It is difficult to understand sometimes prickly he did not reticence had made him less why Denis chose Gower ahead.

God almost certainly cost him

the England captaincy as he graphy and to spend long ness of spirit shown by the standards — he estimated the periods talking to this lively Surrey committee to Fender in 1920-21 Australian tour cost him octogenarian. The outcome is the 1930s has been duplicated

a fascinating, well-written, care- on many occasions The failure of selectors to enjoyable I have read for a very choose the strongest team and the right captain for an over-P.C.H. makes an ideal sub- seas tour is a regular occurence, ject because, apart from being as are those inter-county a brilliant all-rounder, far wrangles. There are also some better than often appreciated, fine examples of gamesmanship of which P.G.H. was an acknow-

sometimes prickly he that not reticence had made that tess will be chose cower aneath suffer fools gladly and was forthcoming than he should of, say, Cowdrey, Clive Lloyd, constantly at odds with the have been. I wonder how S. G. Baines or Greg Chappell, many English cricketers, includ- who all established themselves; His refusal to conform and to ing myself, have made exactly as world-class batsmen. accept that Lord Harris was the same mistake.

> commitments, and how he spent the £400-a fortune by current

personally. 40 years, consisting of 13 front, with information, photographs line batsmen, seven bowlers, and diagrams, four all-rounders, and a wicket. It should be

Obviously picking 25 players The bulk of this excellent at random without taking into. biography concerns the first-class career of P.G.H.; but it is was both a far more accompclass career of P.G.H., but it is team represents a near impos-lished player and a much better a pity that more space was not sible task, but Denis has much; Although first-class cricket It would have been interesting he has solvented the has solvented by about those with the control of the has solvented by about those with the control of the has solvented by about those with the control of the has solvented by the

pleasantly.
The F.A. Coaching Book of Soccer Toolies and Skills; has been written by Charles Hugbes in conjunction with the making In Compton on Cricketers of 14 films by the BBC and Denis selects and writes about the FA. The result is the FA. The result is a beautihis top 25 players in the past fully produced book packed

It should become a valuable keeper. Possibly because he standard work for coaches who played offspin so wells no off- let us hope, do not become too break bowler is included, no obsessed with the more compli-Laker, no Gibbs, no Tayfield— cated technicalities and ever often inspired captain, who ledged expert.

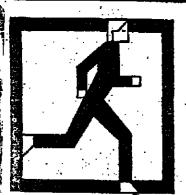
Laker, no Gibbs, no Tayfield—cated technicalities and exert but he also omits all the great forget that football remains slow left-armers, Verity, Bedi, basically a game to be enjoyed.

power struggie between these two scientists is one of the deadliest of all the subterranean disparate individuals, alike only in their possession of unusual gifts. 👑 The terms of serving him हिन्तु हिन्तु है है जिस् Series in Find मिलिक देशके सहस्र

Compan irom Flore and oth Tuscan Ci to the

London Fas Exhibition FONDOM FATHION EXHIB

OLYMPIA From 20-1 Mar to 1st April 15



BRIEFCASE, for those who hadn't noticed, is changing its image. To most of us it's nothing more than a portable involved in a more ambitious, desk. Today, it's becoming something of a travelling gym. Snap open the coded locks these days and you're quite to give anyone from five likely to find track shoes or to 95 a personal challenge. swimming gear lurking beneath Based on a series of the obligatory boardroom graduated tests and exercises in-FT and furled

particular—is taking itself more seriously on the fitness front. There's a growing wave of self preservation about. Men these days look to their figures and their fitness every inch as critically as their female

Squash clubs, keep fit classes, swimming baths and running clubs have rarely had it so good. Fashion too, ever the sign of the times, has been in sporty mood for many seasons

Considerable credit spreading the healthy word must go to the Health Education Council, which in its 12 (Tel: 01-589 3411).
years has distributed some 20m
The same address pieces of literature. In the past six months alone, they've had some 230,000 requests for their information booklet called Look After Yourself.

The pack proffers advice on giving up smoking, exercise, diet, and weight charts. Strictly not about mollycoddlying yourself, becoming a fitness freak, a muscle man or an Olympic Ethlete. Write for a free copy to Health Education Council, Look After Yourself Pack, PO Box 1, Sudbury, Suffolk.



Companies from Florence and other Tuscan Cities to the London Fashion Exhibition

courses ready-to-wear fashion com-lenses from Florence and other leasen cities, sponsored by the rejonal government of Tuscany, till be present at the LONDON

FASHION EXHIBITION OLYMPIA From 29th March to 1st April 1981 (Stand "L1")

(Stand "L1")
They are: G.T.M., Mighorini E Tilli, Arva and Sertimo Simonim, who are showing a vest range of panta, culottes, skirts and Jeans. Youthful and sports-inspired items are offered by L. C. Laurina Castagm. Lines Coppini and Re-Gon. Marino Monti and Tamar use teather for classic outilits, while incopel shows coats, colders and hats of sheep and jumb fur. Micheli Rain Drop. Nesso Bollini and Tapiro's have fur-lined rainwear and classic suits. Eva offers accessories in metal, jabric



Keep fit fever is running high and never higher than this week-end when the first ever London marathon will be run. For all those who've longed to be fitter but somehow never got around to it Feona McEwan offers some suggestions

Fit for life

For those who've always wanted to get fit but not known where to start, HEC has been campaign just launched, calling itself The National Keep Fit Campaign and designed volving 10 sports and activities from walking to badminton, the It's just one more sign, were scheme invites you to attain set it needed, that the thinking standards, appropriately republic—and office workers in warded with bronze, silver and scheme invites you to attain set gold awards along the way. Don't just sit there, get fit, they say. You can do it alone, as a family, or even as an office. Get your handbook and walkchart (showing standards to be reached) by referring either to the TV Times or Kelloggs cereal packets, sponsors of the event.

On a more permanent keep fit basis, there are some 600 public leisure centres around the country run by local authorities and those who need directions to their nearest facility should contact the Sports Council Information Bureau, 70, Brompton Road, London, SW3

The same address is the headquarters of what must be the country's fastest growing sport -squash. The past five years have seen a remarkable doub-ling of clubs taking the total to more than 1,600. Write to the Squash Rackets Association enclosing £1, for the list of clubs.

A more sedate but nonetheless efficient way of keeping in good shape is with the Keep Fit Association which runs movement to music classes around the country for women of all ages. Apply to the Association at the same address again (Tel: 01-584 3271) for details of your regional organiser. With London playing host to

its first ever marathon tomorrow when some 7,500 optimists will pound through the city streets. we felt it timely to take a look a some new opportunities for taking exercise that have sprung up lately in Inner London.

An important point to remem-ber before taking up stremous exercise is to see a doctor first if you have doubts about your

Cannons, Cousin Lane, London EC4 (Tel. 01-283 0100). For those who like to take their ex-ercise in comfort, Cannons, which opened two months ago, way in a spectacular setting beneath the arches of British Rail's Cannon Street station the trains rumbling overhead a background reminder of fact—it was originally built by Polish prisoners of war in 1860. Run by a consortium of businessmen, the 90ft high

FT'S NOT too late to prepare

your defences against the

practical jokers who will be out in force next Wednes-day, April Fools' Day.

Attack is considered the best

form of defence, so probably the best way of avoiding

from Hamleys of Regent Street) in the bathroom or

'sneezing powder" (20p from Hamleys) at the break-

fast table is to strike first.

Ever since Prince Charles

a few years ago made public

his penchant for practical jokes at the Palace ("Whoopee" cushions at 32p

each were said to be his

favourite) practical jokes have become respectable.

Numerous specialist shops

have sprung up, not only in

London but in most major

cities, selling a variety of

jokes-from plastic fried eggs to sugar spoons with holes in.

Chris Gittings, who used to

Myson Copperad Limited, Old Wolverton, Milton Keynes, Buckinghamshire, NK12 5PT. Telephone: Milton Keynes (0908) 312641. Telex: 82343.

work in a stockbroker's

hlack face soap

vaulted arches, some 4 ft thick, form an impressive roof to the American-style sports complex. There are golf computers

which gauge the angle, direc-tion and length of a shot, video playback for self-concious squash players and the latest American equipment. For sheer size, scope and equipment, the club must be pretty well unrivalled in the country. Facilities include 12 squash courts, a 23-station "trymnasium" (a "medieval torture chamber") and multi-purpose offering badminton volleyball, basketball hadminton.

tennis.

nets. Perhaps the showpiece is the 20 metre pool which, it's claimed, offers the earliest swim in town, open from 6 am. For relaxing afterwards there's a health centre complete with spa, sauna, and solarium. Unashamedly aimed at the well-heeled executive, the club boasts STX lines, Topic screen, colour TV, PA printout, two restaurants, three bars and draws its members mainly from the City-bankers, stockbrokers,

indoor bockey, even cricket

FT marathon man



Peter Collins, copy reader on the Financial Times, took up running several years ago after reading an article on the subject. Here he is training for his part in the great London marathon tomorrow he hopes to raise a considerable sum of money for Guide Dogs for the Blind

Acting the fool

London. Called Knutz, it is

close to the new Covent

He suggests that the

growth in popularity of jokes

is a reflection of the tele-

vision age where imagination

is stunted and people— especially at parties—wel-come the unexpected.

Most people are probably

safer with mainstream jokes such as the trick brandy glass, selling at about 95p from

many shops, which you can

"spill" over your dinner

guest without actually wasting

Knutz also has available

some sour tasting peanuts with which to discourage

peanut addicts, at 49p. For

those wanting to combine

some purpose to their joke,

Presents of Sloane Street

sells a device to attach to the

refrigerator door which sets

off a recording device which

shouts such pithy remarks as

"No wonder you're getting

any brandy.

Garden shopping precinct.

journalists and 50 on. Full membership is £300 plus VAT per year inclusive and facilities thereafter are free. Massage, coaching etc. are extra. Social membership is £100 a year and there are discounts for corporate membership. Guests £4 a day. Open 6 am to midnight daily, 8 am to 11 pm Saturdays and 9 am to 11 pm Sundays. City Squash, 54-8 Greenfield Road, London E1 (Tel. 01-247 6867). Now in its second year, Oity Squash prides itself on meeting the needs of its mem-bers which in many cases are companies. "Our members are fairly representative of the make-up of an office, of a com-pany or of people in a street," explains director David Turner, a man who admits he has more of a head for business than an eye for a squash ball. And certainly the vast range of membership schemes stretching from a social membership at £25 plus VAT a year to £200 plus VAT for full membership, opens the doors to a wide cross section of the community. Facilities include eight air

conditioned squash courts, gym, sauna, solarium and bar serving breakfast, lunch, evening meals. Squash court fees are 75p for members, £2.75 for guests. Open from 7.30 am to 11.30 pm week-days and 9 am to 5.30 pm week-

Allington Court Gymnasium, Allington Street, Victoria, London SW1 (Tel: 01-828 3647). A minute's sprint from one of the capital's busiest stations is unobtrusive basement equipped with all you need to get into peak condition. The Allington Gym, just opened last week, is the brainchild of former solicitor Martin Hodson whose belief in fitness and business acumen have turned a disused basement into a public

He believes gyms still suffer from a poor image but a visit to Allington Street will do much to change all that. Fitness, in his view, should be a benevolent habit not a regime, as everyday as cleaning your teeth. Here it's made easy, with exercise being introduced by degrees. Each person is assessed individually by a trained in-structor and a programme of exercises drawn up accordingly. which you then put into practice as frequently as you wish. There are two main gyms.

one for warming up, and the other a workshop of machines each geared to tone specific areas such as pectoral muscles thighs, and so on. No booking is necessary. Other facilities stream, optional yoga and ballet classes and health food bar. Open 7 am to 10 pm daily. Annual membership £150 plus

favourites are the snakes or

other creatures that emerge

abruptly from an impocent-looking tin of peanuts or perfume. These sell at about

£2.45 from a number of shops.

selling joke is considered to

be the foaming cigarette lighter. A very realistic lighter suddenly sprays forth

a fountain of foam when the

igniter is pressed. This costs about £5.95 with refills and,

if used properly, can be very

Suppliers: Hamleys

Regent Street, London, W1,

has a wide selection of the

pocket money jokes; Knutz, 1 Russell Street, London, WC2 (Tel. 01-836 3117) will send

jokes by first-class post on Monday which should arrive

other shops with a selection of jokes include Presents.

129 Sloame Street, W1; Davenports, 51 Great Russell Street, W1; and Dilemma, 22

Thackeray Street, W8 (mail

order as well.)

DAVID CHURCHILL

FT28/3

in time for the day.

Within the trade, the best

Fancy free

I'M NOT much of a knitter myself but every time I feature a knitting pattern on the page the response is tremendous. Anybody who has a penchant for sweaters of any sort or who has been ogling the kind of one-off, hand-made sweaters that fill the smarter kind of boutiques will know just how expensive any knit-wear with anything special about it has become.

For that reason, Debenhams has launched a special service providing its cus-tomers with completely free knitting patterns. Not only is the pattern free but the wool needed to do the knitting is relatively inexpensive - so often the cost of the wool alone is enough to make the would-be knitter blanch.

The sweater in the picture above is V-necked but because it uses feather-light wool it has a soft and fragile air about it. The designer, Sue

Foxall, has used velvet rfbbon to tie round the cuffs and waist and there are no prizes for guessing who the ribbon tied at the neck reminds us

Kismet wool is used make the sweater and it comes in a host of soft colours - fawn, alabaster, marble green, blue, soft pink, white, cascade, Turkish delight, freesia, lilae, toast and kohl. The total cost of making the jumper is about £10—Kismet wool is sold at 99p for a 50 gram ball.

All the other garments in the picture are also available from Debenhams—the blouse is £8.99, the shawl (in black, white or red) is £1.99. For a free copy of the pattern send a self-addressed stamped envelope to Susan King, Public Relations Department, Debenhams, 1 Welbeck Street, London WI. Mark the Welbeck

Carried away in style

LAST WEEK I showed on this page some luggage that, although nicely designed, was se inexpensive that it would not be too extravagant to think of it as almost dispos-able. This week I'm featuring some luggage of a very dif-ferent kind. Designed by Yuki, the fashion designer business failed last year, it is his first commercial venture in this country since that sad event.

I am happy to report that the luggage is exquisite—so exquisite that it is really in the heirloom class and the prices are the sort that heir-

Yuki has used very soft, light leather by Connolly in one shade only—a sort of deep cinnamon red. The leather is deep-dyed so that scratches and scuffs won't show. The linings are of satin polyester, there are solid brass fittings and each design sports a whole collection of fine detailing— from fine extra pockets and compariments to precise stitching round the borders.

Yuki has tried to rethink what luggage should be all about. He feels that in the age of easy-care clothes, when men and women travel more than ever before, they need light, beautiful luggage precisely adapted to the things they have to carry. For women, for instance, he has introduced small pockets in-to the handbags and executive cases that hold compacts and

lipsticks. For men, there is an executive case that has an inner compartment which will hold documents without them creasing—so one piece of lug-gage should carry all his overnight needs as well as the paperwork he has to carry.

The girl in the photograph below is shown with a selection of the new Yuki collection—there are 17 pieces ranging from handbags and flightbags through to fully-fledged suitcases. The handbags and the drawstring bucket bags are about £75, while a flightbag is £198, and a suitcase £232.50. For the moment the range can only be seen at the Design Centre, Haymarket, London, WI, but at the end of April the complete collection will be on sale in good-quality department stores.

The leatherware is going to be launched next week at the London Fashion Collections together with the new Yuki fashion designs. The first major task he wants to tackle is to re-establish himself on the fashion front and then he hopes to build up a selection of licensee arrangements for his designs. Already he is busily involved with several design projects in Japan, producing men's ties, handkerchiefs, children's clothes, jewellery and towels. The luggage looks like being the harbinger of better times for Yuki and if its quality is typical of what's to come are tempting



WANKIE COLLIERY COMPANY LIMITED

(Incorporated in Zimbabwe)

DIVIDEND NO. 113

The directors today declared an interim dividend No. 113 in respect of the year ending 31st August, 1981 of 3 cents per share, payable to shareholders registered in the books of the company at the close of business on 16th April, 1981. Dividend warrants will be posted on or about 14th May, 1981. The transfer registers in Zimbabwe, the United Kingdom and South Africa will be closed from 17th to 24th April, 1981 inclusive.

Zimbabwe non-resident shareholders' tax at the rate of 20 per cent will be deducted from the dividend where applicable.

Estimated results for the half-year ended 28th February, 1981, and the results for the previous year and corresponding previous half-year are as follows:-

			•
	Half Year	Half Year	Year
	ended	ended	ended
-	28.2.81	29.2.80	31.8.80
SALES	Tonnes	Tonnes	Tonnes
Coal	959 7 42	1 286 872	2 382 199
Coke	101 177	125 900	235 168
UNAUDITED FINANCIAL RESULTS	\$000 's	\$000' s	\$000's
Trading Profit	481	3 805	5 144
	40L	3 000	4 177
Net interest and dividends receivable	359	404	933
Profit before taxation	840	4 209	6 077
Taxation	_	1 460	1 790
Profit after taxation	840	2 749	4 287
Add: Deferred taxation no longer required (see note *)	10 900	-	. <u> </u>
	11 740	2 749	4 287
Extraordinary Items	1 341		192
-Adjustment of taxation (see note *)	1 341	-	_
-Profit on realisation of investments			192
	10 399	2 749	4 479
Less: Appropriation to gen- eral reserve	9 559	_	_
		2 749	4 479
• .	840	. 2149	#417
•			
Earnings per share		10.85 cents	
Dividend per share	3 cents	4 cents	10 cents
This divident is dealer	ed in the	currency of	Zimbabwe.

This dividend is declared in the currency of Zimbabwe Payments from the United Kingdom and South Africa will be made in the equivalents of the Zimbabwean value at the rates of exchange ruling at the close of business on 5th May, 1981.

Comments on Unaudited Financial Results

Sales of coal and coke were 25 per cent and 20 per cent respectively below sales for the equivalent period last year, Failure to achieve last year's level of sales is the sole reason

for the fall in pre-tax profit. The shortfall was not due to any lack of demand for either coal or coke but was caused by industrial unrest and disruption of railway movements.

The company has applied to Government for the increase in local coal and coke prices to which it is entitled under the Coal Price Agreement with effect from April 1st, 1981. Providing this price adjustment is made timeously, and coal and coke is moved as presently expected by the railways, the board of directors believes that, notwithstanding the reduction in the interim dividend, the total dividend for 1981 can be maintained at the 1980 level.

Shareholders have been advised of the company's appeal to the Special Court against revised tax assessments which raised an additional liability to income tax amounting to \$2 300 000 in respect of the financial years from 1975 to 1980. Of the two issues involved, one was decided in favour of the Commissioner of Taxes and the other in favour of the company. As a result, the additional amount payable by the company has been reduced to \$1 341 000 and this amount is shown as an extraordinary item in the above presentation of the half-year's results.

The capital project to open a new opencast mine has been approved by the board and by the Government and substantial capital expenditure will be incurred. As the amount of \$10 900 000 set aside for deferred taxation out of previous profits is no longer required, it has been brought back to revenue account, and after charging against it the taxation liability of \$1 341 000 explained above, the balance has been appropriated to general reserve.

> By order of the board ANGLO AMERICAN CORPORATION SERVICES LIMITED Secretaries

Registered Office: 70 Samora Machel Avenue Central PO Box 1108 Salisbury, C4

London Office: 40 Holborn Viaduct London ECIP IAJ

Zimbabwe

Office of the United Kingdom Transfer Secretaries: Charter Consolidated Limited PO Box 102. Charter House Park Street, Ashford Kent TN24 SEQ

27th March, 1981

per: J. R. Parker

work in a stockbroker's office, now runs one of the most popular joke shops in	fat!" for a mere £5.95 Among my pe	rsonal D	AVID CHUI
	UAFF COST (ORD T OF FIII	
The Myson Heat Pump make air by simply applying the prin present heating system, these states are the present heating system.	es big savings appear out of ciple of the heat pump to yourings will appear, as if by m	agic.	
(even when the temperature is freezing exchanger into the water of your hear instead of a conventional oil, gas, or a supply of heat when and where your Myson heat pump hot water ginstalled requiring only simple plumble are ideal for providing low cost hear shops, offices and commercial premium.	ng) and transiering it through a ting system. Fitted in addition to ofid fuel boller, it produces a cor leed it. enerators are quickly and easi ing and electrical connections. I ting and hot water to houses,	o or nstarit ly They	
MYSC	Send coup Myson Coj Mittor Key Please h	on to: ppered Limited, Old Wolverto mes, Buckinghamshire, MK12 pelp me with my fuel crisis by a copy of the Myson heat purup a copyring produce.	espi.

Women and men Gold of

BY B. A. YOUNG

couldn't foresee the new tive. medium that would bring philosophy into every home that cared to make room for it. Now, with Elizabeth Barrett Browning long dead, we have Aurora Leigh on Radio 3, dramatised by Michelene Wandor and directed by Liane Aukin; and we can see for ourself what it was that prompted Fitzgerald is Wrong, I've laughed aloud at to such a discourteous obituary.

Aurora Leigh is a long narrative poem about a girl who, in the fashion of the time, was born of an Italian mother and a wealthy English father. When her father died, she came to England and discovered that there was an arranged marriage waiting for her, with her rich cousin Romney, the squire of Leigh Hall. Not for Aurora! She had no time for conventional wifely duties: she was a poet. "I write to live, live to write," she said, and in due course did so, and successfully. while Romney, "elbow-deep in social problems," devoted himself to good works, declined to marry the lovely widow Lady Waldemar, announced his marriage to the worker's daughter Marian and was left in the lurch at the altar.

Aurora meets Marian on the streets in Paris with a bastard son, the fruit of rape; "I claim my mother's dues by common law," she says anachronistically. Aurora takes her to the villa in Florence where, still in the fashion, she decides to pass her life. Romney calls and recounts how the good works with the lower orders that he had carried on at Leigh Hall had made him so unpopular the place had been burnt down by the villagers. Now he had come to marry Marian. But no; Marian's loyalties are confined to her child. Aurora, a matured soul, siezes the opportunity to tell Romney that now she loves him after all (perhaps it was Leap Year), and all ends happily.

If even that can be reckoned happily in this confused age. When the poem appeared, it must indeed have seemed revoso widely shared that we must nostalgia.

When Edward Fitzgerald judge it on its poetic merits. heard of the death of Elizabeth Sarah Kestelman as Aurora and Barrett Browning, he said: John Shrapnel as Romney read "Thank heaven, we shall have the two principal parts beautino more Aurora Leighs." He fully, but I'm afraid my reaccouldn't foresee the swelling tion was much like Fitzgerald's. tide of feminism a century Ms. Browning was better at the later. For that matter, he sonnet than the romantic narra-

> Marital disturbance of a different kind in Patterson (which I have followed faithfully through the first six of its eight parts). Ive been a founder-member of the Malcolm Bradbury Fan Club since he first began writing for Punch in the '50s; I loved Eating People short stories; I only managed to see one part of The History Man, but it seemed pretty good to me. (Anything with Antony Sher in it is likely to seem good to me.) If Bradbury had a fault, I'd have said, it was that he seems able only to write about lecturers in English at provincial universities.

Patterson is a lecturer at a

provincial university, and nicely

played by Lewis Fiander. But what on earth has happened? Here are a bunch of machinemade characters engaged in trivial sitcom situations. The absent-minded Professor Misty is straight off the production line. Mr. Bannerji is today's replica of an earlier generation's Hurree Jamset Ram Singh. The action centres on domestic and sexual conflict and, in lighter ein, on jokes about a borrowed lawn-mower—variations on what Malcolm Muggeridge used to call "Celia and the washing-up." The dialogue is a hopeful imitation of Kingsley Amis, seasoned with bad puns. Per haps Professor Bradbury writes the university bit and his collaborator Christopher Bigsby adds the verbal jokes. I simply can't think how such a series found its way to Radio 3 at a peak viewing time - Radio 3, that gave us those wonderful comedies by Henry Reed half a

Leslie Mitchell has been a radio man and a television man. but I recall him best as the voice of British Movietone News, those little information films that were the forebears of the television bulletins. His amiable autobiography. Leslie Reporting has just Mitchell been published by Hutchinson lutionary; today its opinions are at £7.95. I found it full of

generation ago.

Asante

The Museum of Mankind, the offshoot of the British Museum which houses the finest ethnographic collection in the country, is the overlooked treasure trove among London's museums. It is housed in a very fine building behind the Royal Academy but can attract little or no passing trade. You need an excuse to go there and there can be no better than its cur-rent major exhibition. Asante, Kingdom of Gold.

This must be one of its most ambitious specialist shows to date and in its design and interest puts many grander, more publicised, exhibitions, to shame. Basically, it is the history of the Kingdom of Asante, in Ghana, which became a strong political force in the early 18th century only to suffer a sudden downfall with the coming of British Imperialism in the 1890's.

To give the exhibition popular appeal much is made of the gold which formed the basis of Asante's expansion: it was gold. and slaves, which paid for the guns which enabled the Asantehane, the King, to lead his intricately trained army into successful colonising wars. But although the display ends with case after case of gold objects its greatest attraction is the imaginative way in which it recreates life in West Africa in the pre-Imperial period.

You enter along a jungle path with over-hanging trees. All the information is given clearly and concisely, enabling the visitor to build up a comprehensive picture of Asante village life, a picture enhanced by large blown-up photographs; the construction of a hut and its courtyard; and a wealth of objects. The small carved weights for meserring gold dust, shaped as elephants, locust, and guns have the cherm of netsuke. The stools, humble in wood for the poor, rising up to the Gold Stool of the nation, which disappeared when the last Asantehene was exiled, to reappear again when the kings were restored around 1930, exhibit a utilitarian craftsmanship. There are also the black stools prepared for the dead, suitably displayed (as eplicas to meet Asante susceptibilities) in a darkened chamber.

As you proceed through the exhibition you hear the drums which play an insistent recorded the courtyard of the royal palace of Kumase. Fortunately, the old Assate world or rejeed long יא האותרייים ווחלים פין ני בחיוםdre lovel if your admirable: the



A wooden fertility doll

from the jungle, with their shaded trees for gentle deliberation under; their latrines outside village limits; their network of huts and courtyards serving each family group; the artifacts such as the carved doll illustrated, carried on the backs women to aid fertility; the sense of a community, independent but not without access to European trade goods.

But on the other hand there are the swords used in the mass executions in Kumase; the skulls of enemies attached to the drums; the competing policies of prosperity through war and expansion, or through quiet trade. All you want to know about the Asante, and you find that you do want to know quite a lot, is here presented in a most lively, informative, and

ANTONY THORNCROFT

Spanish art at National Gallery

The main exhibition at the National Gallery this year will be a show of seventy Spanish paintings illustrating British taste for the art of Spain from El Greco to Goya. It will run from September 16 to Novemher 29 and include works by Greco, Velascuez, Murillo and Gova. Most of the paintings will be loons from private and collections,

The Louisville steeplechase

BY B. A. YOUNG

Louisville, says it wasn't deliberate, it worked out that way; but the way this year's Festival of New American Plays worked out was to put a special emphasis on the work of the younger members of the com-

They are quite astonishingly good—" astonishingly " not only because they are so much better than you would expect to find in a regional theatre of this kind, but also because many of them are without the formal training young English players have. (This perhaps accounts for the excessive use of gesture that some of them are prone to.)
A few have worked with the company as "apprentice actors": some have had experience in other theatres; but whatever the source of it the beautifully instinctive and individual playing at Louisville, stimulating and refreshing as it is, could almost be called a house style.

The overall character of the plays this year—eight produc-tions displayed in three days. till the staff and the company had almost worn us out with their endless energy-was less light-hearted than last year; in the bigger auditorium, the 600seat Pamela Brown, two of the plays dealt with magic and mythology, the third was a watered-down version of Genet. But in the small theatre, the Victor Jory, the young players romped their way through a series of plays that might have been (and indeed sometimes were) specially written for them, and they gave me endless joy.

There were a number of programmes of short plays, including a set of quarter-hour squibs that contained some very acute comic writing. The very first of them. Propinquity by Claudia Johnson, though if deals with nothing more important than the desires of two young students for a female teacher set the standard. The boys are played outstandingly well by Timothy Busfield (an apprentice actor last year) and Christopher W. Cooper, the one a reserved but very funny comic, the other letting his feelings hang out all round. Mr. Busfield trebled his initial good impression in two more parts, each quite different, later onan apathetic soldier at a casualty station in Vietnam in Jim Beevor's Spades, and an earnest

Case, which left me weak with found it unfair to women, laughing.

anonymous piece, a monologue by a star baton-twirier who has been twirling since she was six. The author's knowledge of twirling techniques appears to be formidable; even better his (or her) satirical view of starworship. Miss Goodman, looking like some Mexican deity from a Diego Rivers painting, was hardly recognisable as the quiet biology student we had just seen in an earlier piece dissecting a frog.

plays by David Kranes. The first of them, Park City, Midnight, passed me by since it is east throughout in an marticulate idiom where no one, not even a successful adult, ever finished a sentence. This was a pity for the company, that in-cluded Mr. Busfield and Mr. Cooper again, also had good parts for two clever actre Susan Cash and Laura Hicks. The second play, much better focused, examined the case of a student who has achieved a brilliant record by the use of his photographic memory. Having graduated summo cum laude, he is confronted with the prospect of having to do original work without textbooks, and tries to take refuge in suicide until he is brought back to life by a dotty girl. Lisa Goodman again without her baton. Brian Keeler plays the student very nicely indeed.

One more programme of short nlavs was appropriately called Shorts. It started with a bucolic niece written and played by Ken lerking about frog farming: it ended with a study by Mary Gallacher of two diet-obsessed women in a motel with a slice of chocolate cake lucking like a time-homb in a drawer. A very attractive performance in this by Kathy Bates, whose fate it more usually is to be cast as serious ladies. In Final Placement by Ara Watson, in the same programme, a sentimental piece about a had mother's longing for her officially adopted child, she is very moving as the mother: and in William Mastrosimone's Estremities she is a social worker off duty.

Well now, Extremities. No questions, this will be the

wrongly to my mind, for the Most notable among the girls throughout, is that women who have been raped may have a hard time proving it. The movie rights have gone stready. There. is only one set, the cast is 1m, 3f. How can it fail?

A man comes to the house which Marge shares with two other girls, neither of them at home, and tries to rape her-She fights him off with insectspray in the eyes and ties him up with a noose round his neck. She knows, and the man keeps reminding her, that if she calls the cops there is no way she can prove assault, and she catered for again in two one-act decides that the only possible course is to-kill the man and bury him in the garden. The problem involves the two other girls when they come home from work, and continues with the tension never relaxed for a moment until a conclusion that is in accord with Marge's approach rather than her friends more liberal ideas.

> There are moments when Mr. Mastrosimone gives way to a weakness for poesy or melo drama that does not accord with the gritty reality of the best parts of the play. The writing is mostly first-class. especially for the rapist, an instant practical liar of formidable taleut. He is magnificently played by Danton Stone, and Ellen Barber as Marge is a match for him, a wild-eyed but cold-hearted fury determined not "to become a pariah because he touched me." Peggity Price and Kathy Bates are the two other women.

Also in the small theatre was Martin Epstein's Autobiography of a Pearl Diver, imported from the Magic Theatre of San Francisco. This is a pleasant domestic piece about three selfish men: one whose son has cut bimself off from his family (except to report on a post-card that he works as a pearl-diver) and whose wife tries to kill herself as his birthday present; one, a cop, who believes that women are for him to use as needed; and one whose wife has walked out because he won't give her a child. The three threads are neatly knit together in a welldeveloped act that is suddenly interrupted by a fantasy scene of the pearl-diver, the stage ingeniously transferred to the

Jon Jory, the Producing hilarious piece by Stuart found the violence of the subject faither can cut the boy's lifeline Director of the Actors Theatre, Hample, The Asshole Murder too much for them; feminists and end his bother with him. American casual workers will knows that, pearl-divers are washers up in restaurants.

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The

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34 B.++ [*n#:

Althe Berich 🙇 (

Appul Champa

7.5

Dec. 2

201168 . 141 2012 25 25

I must admit that I didn't. enjoy any of the three plays shown in the bigger house. Last years comedy is replaced this year by athnological magic and mythology in two plays and a thin derivative of Genet in the third. Paul d'Andrea was jointwinner of the Great American Play contest with A Full-Length Portrait of America, which suggests that the jury was mostly influenced by the title. The features in his portrait are two 70-year-old black jazz musicians. an Indian girl truck-driver and a ruthless white prospector who, while professing friendship for the others, is secretly operating a huge spectral bulldozer with which he is laying waste to America and infecting it with a fatal mood of bitterness.

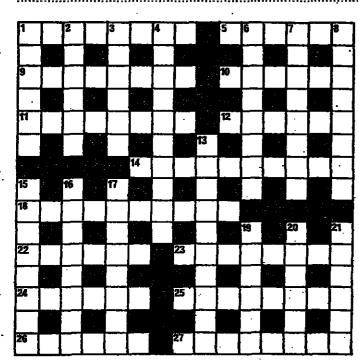
The symbols may well be properly chosen; the use made of them is not. The thing is submerged under a wash of bad poetry that on the night I was there brought laughter from the audience. The Indian girl's name is Tuli Latum, a professional joke that must surely belong somewhere else.

More ethnology in Swop, by Ken Jenkins, It's about vendetta in a remote little town in South Central Kentucky. There's a wooden Indian that comes to life; thére's an old man who dances with animals in the woods... had enough? So had I. Mr. Jenkins and Andy Backer as two oldsters exchanging cracker-barrel wit have the only worthwhile parts and play them nicely enough.

The third play in the Pamela Brown was My Sister in this House, by Wendy Kesselman, which is nothing more than a long-winded version of Genet's Les Bonnes, broken down into innumerable small scenes of which only one, the murder of Madame. has any intrinsic interest in it. But the real hero of the Pamela Brown, Paul Owen, shows up well. He is the designer of all the productions. In the large house be builds up big multiple sets where successive scenes are picked out by the lighting. In the Victor Jory, a very difficult stage with a shortage of entrances, he uses a permanent plywood traverse across the back that gives him Beevor's Spades, and an earnest questions, this will be the ingeniously transferred to the a small tuner stage and is most bespectacled drama-student in a success play of the season. Some bottom of the sea so that the ingeniously, used.

F.T. CROSSWORD PUZZLE No. 4,531

three correct solutions opened. Solutions must be received by next Thursday, marked Crossword in the top left-hand corner of the envelope, and addressed to the Financial Times, 10, Cannon Street, London, EC4P 4BY. Winners and solution will be given



4 Pinks in motor races (10)

the line (8)

B.Is. (8)

6 France's try frequently off

7 But for clangers, they could

8 The civilisation which gave

13 Post of organ-conductor?

15 Throngs round wild geese in

17 Social reformer I, parliamen-

tarian and traveller (8)

20 Nicely placed to make most

21 Man is one, in spite of

Solution to Puzzie No. 4,530

A T.E.T.S D.E.T. TRADEMARK SABLE E.L. V. V. W. O. V.

A R

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ED L R

A O E

Donne's statement (6)

19 Opposed to a stanza? (6)

of deposit (6)

develop people (3-5)

- 1 For remoteness, I stand corrected at church (8) 5 Pleasant walk near Amble-
- side's centre (6) . 9 Critical time for a union (S) - 10 Boycott can keep one busy
- 11 Virtue's first in a girl like this (8) 12 Fine ship on rough seas (6)
- 14 Victim of sororal oppression, 16 Branch it is right to fire (8) recalled in transformation effect (10) 18 Ladylike? Me-a fifteen sort!
- 22 Take cover (6) 23 Prior is clergyman in reli-
- gious environment (8) 24 It's on record as being a set routine (6) 25 Is charm a blend of it? (8)
- 26 Send up topless waiters for a change (6) 27 Starting price advance I shorten — with
- would brilliant outcome (8) · DOWN 1 Fickle jade seen in Paris-
- not for the first time, one feels (4, 2) 2 Guard despatched by rail
- 3 Building society member over the edge in Ireland (6)

V/Radio

BBC 1

† Indicates programme in black and white 9.05 am Swim. 9.30 Multicoloured Swap Shop. 12.12 pm Weather.

12.15 Grandstand: Football Focus (12.20); Marathon Preview (12.50); Boxing (1.5); Badminton (1.30, 2.10, 2.40); Racing from Newbury (1.50. 2.20, 3.00): Flat Race Preview (3.20): 3.45 Half-time Football Scores: Rugby Feature (3.50); 4.40 Final Score.

5.10 The Dukes of Hazard.

6.10 Sport/Regional News. 6.55 The Little and Large

7.25 The Saturday Film: "The Super Cops," starring Ron 8.55 Dallas.

9.45 News and Sport.

10.00 Parkinson. 11.00 "Let's Scare Jessica To Death." All Regions as BBC 1 except

Cymru/Wales — 6.10-6.15 pm Sports News Wales. 12.25 am News and Werther for Wales. Scotland—4.55-5.10 pm Score-board (1). 6.10-6.15 Scoreboard (2). 12.25 am News and Weather for Scotland.

Northern Ireland—5.00-5.10 pm Scoreboard, 6.10-6.15 Northern Ireland News. 12.25 am News and Weather for Northern

England—6.10-6.15 pm (South-West only) Saturday Spotlight.

BBC 2 7:40 am-1.55 pm Open University,

†2.19 Saturday Cinema (1): "Smart Money," starring Edward G. Robinson and James Cagney. 3.30 Scrummy Tucks!

3.30 Scrummy Tucks!

13.55 Saturdar Cinema (2):

"Hollywood Canteen," Saturday Film: "Slay Ride." starring Joan Leslie.

9.70 am Simply Sewing 9.35 Numbers at Work 10.00 Fanulace 7.35 pm Saturday Film: "Slay Ride." starring Glenn Ford. 10.30 Shoot. 11.30 1991

5.55 Did You See . .?
6.30 Live from The Met: "La Traviata" by Giuseppe Verdi (simultaneous broadcast in conjunction with Radio 2) with Radio 3).

7.10 News and Sport. 7.35 "La Traviata," Act 2. 8.35 Arena. 8.55 "La Traviata," Act 3. 9.35 The Old Grey Whistle Test, part 1.

Mr. A. B. Innes Dick, 10

West Midlands

Kingscote Road, Dorridge.

Ms. Catherine Drummond

Ms. A. Wolfe, 5 Auriol Road,

Grant, 42 Fotheringham Road,

Solihull.

B93 8RA.

AVI. KAS DEY.

ondon W14 OSP.

10.40 Badminton: John Player All England Champion-9.15 am No Need to Shout. 9.40 Numbers at Work. 10.05 Bailey's Bird. SOLUTION AND WINNERS OF PUZZLE NO. 4,525

17 95 News on 2. 11.10 Bartok Centenary. My Way. 11.55 The Old Grey Whistle

LONDON

8.25 am Cartoon Time. 8.35 Sesame Street. 9.35 Chopper Squad. 10.30 Tiswas. 12.30 pm World of Sport: 12.35 On the Ball: 1.00 Inter-

national Sports Special (Part Gymnastics from Madison Square Garden, New York; 1.15 News: 1.20 The ITV Six from Doncaster and Hexham: 8.10 International Sports Special (Part 2): Challenge for Survival—Hang Gliding Mount McKinley,

Alaska, plus Kayaking from Colorado: 3.50 Half-time Soccer Round-up; 4.00 Wrestling: 4.50 Results Service. 5.05 Punchlines!

5.35 News.

5.40 Buck Rogers in the 25th Century. 7.35 "How Sweet It Is!" starring James Garner, Debbie Reynolds and

Maurice Ronet 9.15 The Professionals. 10.15 News. 10.30 The Big Match.

11.30 The Monte Carlo Show Patrick Wayne, with Juliet Prowse and Sacha Distel. 12.30 am Close: Personal Choice

with Sir Geoffrey Jackson.
All IBA Regions as London except at the following times:— ANGLIA

9.30 am Cartoon Time. 9.45 The Lost Islands. 10.10 Rocket Robin Hood. 10.30 pm March of the Weel. 11.30 Barney Miller. 12.00 Afloat. 12.30 am At the End of the Day.

ATV 9.10 am Simply Sewing. 9.35 Num-rs at Work. 10.00 Fanglace. 7.35 pm turday Cinema: "Slev Ride." star-

Seturday Cinema: "Sler Ride." star-ring Giann Ford. 10.30 Miss ATV 1981, 10.45 Star Socces: highlights of three top. matches including a major first division match from the Midlands. 17.45 Quincy. BORDER

Buthn's Grand Masters Darts Chem-

CHANNEL

...5.42 pm Puffin's Place. SHRDLETA 5.42 pm Puffin's Pla(1)ce. 7.37 TV Movie: "Slay Ride." GRAMPIAN

9.05 am Simply Sewing. 9.35 Sesame Street. 7.35 pm Feature Film: "The Valley of the Gwangi," starring James Fransiscus. 10.30 Scotsport. 11.30 Reflections, 11,35 Vegas GRANADA

S PPP A A WARD COMBOYS TREASON

10.30 pm Match Night. 11.35 Lou RADIO 3 Grant. 12.30 am Paul Anka: Music

9.10 am Numbers at Work. 9.35
No Need to Shout. 10.00 The Undersee Adventures of Captain Nemo.
19.05 Spidermen. 12.28 pm HTV News.
5.39 HTV News. 7.35 "The Last Days of the War," starring George Maharis.
11.28 HTV Sports Headlines. of the War," starring (11.28 HTV Sports Head HTV Cymru/Weles-As HTV West except: 5.05-5.35 pm Can Cymru 1981.

SCOTTISH 9.10 am Simply Sewing. 9.35 Numbers at Work. 10.05 The New Fred and Barney Show. 7.35 pm Feature Film: "The Lives of Jenny Dolen," starring Shirley Jones and Stephen Boyd. 10.30 Scotsport. 11.30 Late Call. 11.35 Reports Boyd. 10.30 Scots Call. 11.35 Baretta.

SOUTHERN

8.50 am God's Story. 9.05 Sesame Street. 10.00 Clepperboard. 10.27 Regional Wasther forecast. 7.35 pm "The Private Navy of Sergeant O'Farrell," starring Bob Hope. 11.30 Southern News. 11.35 Lou Grant. TYNE TEES 9.00 am Seturday Shake Up 9.05 Hanna Barbara Classics. 9.50 Saturday Shake Up. 9.52 Walt Disney Classics.

Shake Up. 9.32 Wait Disney Classics.
10.15 Saturday Morning Movie: "King
of the Khyber Rifles," starring Tyrone
Power. 11.50 Saturday Shake Up.
5.40 pm North East News. 7.35 "Slay
Ride," starring Glenn Ford. 10.30
Shootl—introduced by George Taylor.
11.40 The Odd Couple. 12.20 am
Three's Company. ULSTER 9.15 am No Need to Shout. 9.40 Numbers at Work. 10.05 Fanglace. 10.25 Seasme Street. 11.25 Larry the Lamb. 11.35 Terzan. 5.00 pm Sports Results. 5.05 Punchlinest 5.38 Ulster News. 7.35 Feature Film: "The Man Who Would Not Die." starring Dorothy Walone and Keenan Wyng. 10.29

Malone and Keenen Wynn. Ulster Weather, 11.30 Bedtime, WESTWARD 9.30 am Mork and Mindy. 9.55 Look and See. 10.00 Fanglace 10.25 Gus Honeybun's Birthdays. 12.27pm Westward News. 7.35 Westward News. 7.37 TV Movie: "Stay Ride." starring Glenn Ford. 12.25 am Faith for Life. 12.30 West Country Weather and Shinning Francast.

Shipping Forecast. YORKSHIRE

9.00 am Simply Sewing. 9.25
Spiderman. 9.40 Tarzan. 7.35 pm
"Never Mind the Quality, Feel the
Width." starring John Bluthal and
Joe Lynch. 10.30 The Big Game (highlights from a top local game, plus
action from two other big matches).
11.30 SWAT. RADIO 1 (8) Stersophonic broadcast

3 Modlum wave
5.00 am As Radio 2. 7.00 Playground.

5.00 am As Radio 2. 7.00 Playground.
8.00 Tony Blackburn with Junior Choice. 10.00 Stave Wright. 1.00 pm Adren Justa (S). 2.00 A King in New York (S). 2.05 Paul Gambaccini (S).
4.00 Walters' Weekly (S). 5.00 Rock On (S). 6.30 in Concert (S). 7.30 Richard Skinner. 8.30-3.30 am Tommy Vance (S) introduces 'live' European link-up with The Rockpalest Festival in Feesh Wast Garmane feasuring. in Essen, West Germany, featuring in Essen, West Germany, featuring The Who and at 11.50 The Grateful Dead (excerpts broadcast simultaneously in conjunction with BBC 2). RADIO 2

RADIO 2
5.00 am Tom Edwards (S). 8.05
David Jacobs presents Star Sounds
(S). 10.00 Pete Murray's Saturday
Show (S). 12.00 The Magic Of
Frank Pourcal (S). 1.00 pm The News
Huddines. 1.30 Sport on 2: Lasque
Football (1.30, 2.00, 2.50, 3.00, 3.30,
3.45, 3.55, 4.42, 5.00 and 5.45).
Cricket' Fourth Tast: West Indies v.
England Irom St. John's. Antigus.
Racing from Doncaster at 2.15 and
2.55. 5.00 Sports Report Including 5.00
Classified Football Results. 5.25 Rugby
Round-up: Badmington; Cricket: Motor
Sport. 5.46 Classified Recing and Football Results. 6.00 Pop Over Europe,
7.00 Beat the Record. 7.30 Saturday
Night is Gals Night (S). 9.30 The
Mitchell Minstrals (S). 30.00 Big. Band
Special. 10.30 Band Perade (S). 11.02
Sports Desk. 11.10 Peter Marshall Sports Deak. 17.10 Peter Marshall with The Late Show (S), including 12.00 News. 2.00-6.00 am You and the Night and the Music (in stereo from 3.30 am).

7.55 am Weather. 8.00 News. 8.05 Aubade (S). 9.00 News. 9.05 Record Review (S). 10.15 Stereo Release (S).

11.15 Bandstand (S). 11.45 Diversion (S). 1.00 pm News, 1.05 Londo Baroqua (S). 2.00 Music Interjude 2.25 Test Match Special: West Indie v. England, Fourth Test. 5.00 Jaz Record Requests (S). 5.45 Critics Forum. 6.30 Live from the Mat: L. Tesvins. House, New York (simultaneous broadcast with BBC 2). Act 1 (S). 7.10
Three Pieces by William Hazlitt. 7.35
"Le Traviate." Act 2 (S). 8.35 Peacock, the Music Critic. 8.55 "Le
Traviate." Act 3 (S). 8.35 Wonder.
10.05 The Brandenburg Concertos (S).
11.05 Naws. 11.05 Musstreaky (S).
11.15-11.30 Test Match Special (review of the day a play).

11.15-11.30 Test Metch Special (review of the day's play).

VHF with Madium Wave except as follows: 5.55-7.55 am Open University.

2.00-5.00 pm Play it Again (5). 11.15-11.56 Open University 11.55-12.55 am Open University for attidants in Radio Scotland and Radio Cymru areas only. RADIO 4

6.25 am Shipping Forecast. 6.30 News. 6.32 Farming Today. 6.50 Yours Faithfully. 6.55 Weather: Programme News. 7.00 News. 7.10 On Your Farm. 7.40 Today's Papers. 7.45 Yours Faithfully. 7.50 It's a Bargain. 7.55 Weather: Programme News. 8.00 News. 8.10 Sport on 4. 8.45 Today's Papers. 8.50 Yestarday in Parliament. 9.00 8.10 Sport on 4. 8.45 Today's Papera.
8.50 Yesterday in Patiament. 9.00
Naws. 9.05 Braskaway. 9.50 Naws
Stand. 10.05 The Week in Weatminster. 10.30 Daily Service (S). 10.45
Pick of the Week (S). 11.35 From
Our Own Corespondent. 12.00 News.
12.02 pm Monay Box. 12.27 Just a
Minute (S) 12.55 Weather; Programme
News. 1.00 News. 1.10 Any Questions? 1.55 Shipping Forecast. 2.00
News. 2.05 Wildlife. 2.30 The House
of Murth (S). 3.25 Medicine Now. News. 2.05 Wildlife. 2.30 The House of Mirth (S). 3.25 Medicine Naw. 3.55 Letters from a Governess. 4.40. Profile. 5.00 Thicker Than Warer. 5.25 Week Ending. 5.50 Shipping Forecast. 5.55 Weather: Programme News. 6.00 News. 6.16 Desert Island Discs (S). 6.55 Stop the Week with Robert Robinson. 7.35 Baker's Oosen (S). 8.30 Seturday Night Theatre (S). 9.58 Weather. 10.00 News. 10.15 The Great Exaggerator. 11.00 Lighten Our Derkness. 11.15 Cosmotheks. 11.35 Chubland Heroes. 12.00 News. BBC Radio London

5.00 am As Radio 2. 7.30 News.
7.32 Good Fishing. 8.00 News.
weather, traffic, sport. 8.15 Weekend
What's On. 8.30 Bob Powel's London Country. 10.00 News. 10.03
Stuart Colman's Echoes. 11.30 The
Robbie Vincent Show. 2.00 pm Time
Off. 3.00 The All-Stared 401 Show.
7.30 Opanings; Jazz Week, 8.00 Jazz
Week, 10.00-6.00 am John Radio 2. London Broadcasting

JORGUM BRUGUCASTAINS
JOSEPH STREET, 100 pm
Jallybone. 12.00 LBC Reports. 1.00 pm
Sportswetch. 6.00 LBC Reports. 7.00
Geet Mals. 8.00 LBC Special. 9.00
The London Interview. 10.00 Jenny
Lacy—Nightims. 1.00 am Night Extre
4.00 Hayes on Sunday. 4.30 Decision
Makers. 5.00 Morning Music. Capital Radio

6.00 am John Sach's Breakfast Show,

6.00 am John Sach's Breakfast Show, 9.00 Countdown with Peter Young, 12.00 Dave Cesh's Cash County, 2.00 pm Afternoon Delight, 5.00 Soul Spectrum, 8.00 Sx of the Best with Nicky Horne, 11.00 Roots Rockers, 1.00 am Richard Altinson's After Midnight, 4.00 The Collection (classical

Solution to Position No. 364

No. Play went 1 B-N4? RxP!

RxR. R-Q8 ch; 3 K-N2, R-N8

ch; 4 K-B3, QxR ch; 5 QxQ, PxQ ch; 6 KxP, BxB and Black won with his extra bishop. Solution to Problem No. 364 (a) 1 R-QR1, P-Q6 (K-Q6; 2 R-R4, K-Q7; 3 RxQP); 2 R(6)-KI, P-K4: 3 R(R1)-Q1. (b) 1

R-QB1, P-Q6 (K-Q6); 2 R(6)-K1,

R-Q7; 3 R(B1)-Q1; 2 R-B3, K-Q8;

M415 Wed, 7:50 THE VEYING RANGE

M415 Wed, 7:50 THE VEYING RANGE

M415 Wed, 7:50 THE VEYING RANGE

ENTERTAINMENT GUIDE

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10-6. Sats 10-6

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ROYAL COURT. S. KINGS MEAD, 226 1916. Oper,7. Show,6 UP IN THE 80s by Neville, Phillips and Robb Stewart. ALK OF THE TOWN

šinis, wis to Ting fines : Fa Ru Figy: The worter Rus ing Stronge C 37 C 18 WY Cos to be close in parmeau in on Staffernoen, O

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MIERNATIONAL (8. Tel: 275 Tel:

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(Pla) Statem

How London was built

BY JANET MARSH

THERE IS NOTHING quite like The Survey of London, which has just celebrated 80 years in progress and its 40th volume; and has still covered nowhere near half its task of providing poration of Trinity House had an exhaustive survey of the streets and houses and architec-tural monuments of the Metropolis. The rare early volumes Hospital in Mile End. Asbbee are now elusive but eminently

desirable collectibles.
Since Volume 26 the
General Editor has been Dr. Francis Sheppard, who, with a small team of colleagues in County Hall is presumably already working away at Volume 41. The mass of detail in modern volumes of the Survey is so exhaustive and meticulous that the marvel is rather that the work appears so fast (a three-year gap between the last two volumes) than that the task has so far taken 80

The whole extraordinary mo-dertaking originated in the efforts of a handful of dedicated pioneer conservationists at the end of the 19th century who established, in 1894, a Commit-tee for the Survey of the Monu-ments of Greater London. The publish the subsequent reports President was Lord Leighton; of the Survey Committee; and, the honorary members included as the GLC, have loyally con-walter Crane and William inned to fulfil this obligation. Morris; and the real activist "The object." said Ashbee, in-troducing the first volume of (1868-1942) who was later to the Survey in 1900. "is not so devote his energies to the much to create a paper record. restoration of the Holy City of as the preservation of the things

LAST MONTH the Norwich

auctioneers, James, made history by holding the first

auction devoted entirely to old cheques. The sale, at the Bonnington Hotel in London,

comprised some 570 lots, realising a total of £12,500. Among the outstanding items were a £50 cheque of 1664, drawn on

Clayton and Morris of Cornhill,

one of the earliest known

cheques, which fetched the top price of £260. Another very rare handwritten cheque, dated 1698, fetched only £85, mainly

because the identity of the

drawer was obscure. There was

a strong American section which attracted considerable

trans-Atlantic bidding. trans-Atlantic bidding. Two cheques of 1782, drawn on "The

Cheque in time

The committee's first publication was an inspired piece of campaigning. Ashbee and his friends discovered that the Corpresent petitioned the Charity Commissioners for permission to demo-lish the beautiful old Trinity rapidly produced a monograph about the hospital as "An Object Lesson in National History," and had the booklet elegantly published, with hand-coloured armorial plates, by the Art Workers' Guild, which he himself had recently formed.

Ashbee was able to include a leaf in the monograph to say that the hospital had been saved (it stands in all its glory today) and to ask exultantly: "Would the decision . . have been the same had there not been so great a public outcry against the destruction of the Hospital?"

This first effort bore further fruit. In 1897 the London County Council, already con-

year, shortly before the end of

the War of Independence and,

as the only national bank in

North America, was known simply as The Bank—a designa-

tion which even appeared on its

cheques. The \$3m required to

fund it by public subscription was so slow in coming in that \$500,000 in French écus had to

be imported to prevent the new

of cheques, pertaining to a single bank, and these attracted

bids of over £100, but the vast

majority of the lots, comprising

single cheques or small groups,

realised £10 or less, proving that cheque-collecting, still in its infancy, provides considerable scope for the collector on

There were several collections

enterprise from foundering.

London) for her children and those yet to come what is best in her past or fairest in her

Over the years, though, there has been a distinct change in style and emphasis. The earlier volumes tend to be scholarly, rather dry archaeological and architectural records of "monuments." Particularly since Dr. Sheppard's advent as general editor, as each volume has packed in more and more probing detail, there has been grow-ing emphasis on the social history of London as reflected in its buildings and topography.

Volume 40, which has just appeared, together with volume appeared, together with volume 39 (Athlone Press, £55 and £35 respectively) deal with the Grosvenor Estate, that part of Mayfair bounded by Oxford Street in the North and Park Lane to the West, and stretching South to Berkeley Square and East practically to Bond Street. It constitutes a segment of a large estate that originally came to a estate that originally came to a young Cheshire baronet, Sir Thomas Grosvenor, as the mar-riage portion of his 12-year-old bride Mary Davies, in 1677.

The real development of the Estate fell to the heirs of Thomas and Mary, with a par-ticularly massive burst of building in the decade after 1715. "I passed on amazing scenes of instance, imposed on the resinew Foundations," wrote Daniel dents of the best streets his

because prices are so low, com-

pared with banknotes and other

forms of paper money. Gone are the days, however, when one could pick up a bundle of used

cheques for a pound or two, or partly used books of cheque-forms of £5. Individual cheques

now start at £1 or more for relatively plain mid-20th cen-

tury examples, and can rise quite sharply to £15-£20 for cheques from the more obscure

19th century private banks. Exceptionally early cheques, or

19th century examples with very

elaborate signettes, can fetch

on how far the restricted

demand exceeds the very

cheque

used cheque-forms, unsullied produced "Financial Instru-byany hand-writing or rubber ments 1600-1900," a beginners'

whereas many col- guide with the sub-title—"all numbering banking you will ever need to know

embryonic

market has been bedevilled by

controversy over which kinds

of cheques to collect. The

dealers tended to favour un-

limited supply.

£50 or more, but much depends

Defoe in 1725, "not of Houses only, but as I might say, of new, Cities, new Towns, new Squares and fine Buildings." Uniquely among the volumes of the Sur-vey, these two offer a novel and fascinating record of the creation and management of a large urban estate—an undertaking not unlike in style and magnitude, the administration of a

Though the Grosvenor architects laid out the road plan, it seems that in early days tenants were independent-minded about what they built. Later, in the time of the First Duke of Westminster at the end of the nineteenth century, the landlord could be more auto-cratic. The First Duke, for instance, imposed on the resi-

officials in their ranks, con-sidered that an unused cheque-

form was no more than a pretty

piece of paper whose aesthetic

qualities did not compensate for its lack of banking, social or economic interest. The con-

NOTAPHILY

JAMES MACKAY

itself. Like the philatelist who

collects both mint and used

stamps, the cheque-collector

ideally prefers both unused

cheque-forms and drawn

David Keable and Co. of 38 Clyde Road, Croydon, Surrey, have been dealing in cheques

as well as other forms of paper

money since 1969 and have just

own annoying taste for orange painted stucco and red or chocolate railings. His philanthropic concern for his poorer tenants led him both to build model housing blocks and (less popularly) to close down the

In 1865, too, a Colonel Augustus Meyrick was inconsiderately prohibited from keeping a cow in Grosvenor Street, despite his lawyer's plea that "some gentlemen like to keep a cow in London." Prostitutes, however, proved harder than cows to eliminate from the purlieus of

The architectural authority of the Survey - with its impecscaled plans and cable elevations—we take for granted.
The section on the Social Character of the Estate carries area.

about banking history on paper, an illustrated and priced special fully explained for col-

lectors and investors.' Though

primarily a dealer's price-list, it contains useful data on

British, colonial, foreign and

American cheques, banking

documents and ephemera, bills of exchange, drafts, postal orders, Treasury bills, warrants,

promissory notes, post-bills, re-ceipts, bonds and share certificates, with a great deal

of forthright advice. The guide costs £2, but this is refundable

on ordering material from the

James Douglas, lately archivist to the Bank of Scot-

land, has now written a handy paperback entitled "Collect British Cheques" (Stanley

Gibbons Currency, £1.50) which traces the history and

development of cheques in the United Kingdom from the late 17th century to the present day.

By giving considerable atten-tion to the finer points of en-

the present volumes to new heights of original and fascinat-ing research. Mayfair has always had class it appears. In 1726 42.2 per cent of the house-holders in the principal streets were titled. Sad to say, though, by 1970, with the landlord him-self moved to Belgravia, the Estate was down to its last

Elsewhere the new volumes are full of curious information, and new revelations about such familiar landmarks as Goodes' china shop (Ernest George, 1875-76) or that curious brick arch in Three Kings Yard (Higgs and Hill, 1908-9). Even my bank is described (Delissa Joseph 1922-23), though un-kindly dismissed, I'm ashamed to say, as "no ornament to the

dorsement and the various markings applied by the clear-ing banks, he shifts the balance away from unused cheque-forms and focuses the limelight on drawn cheques. Printer's imprints, the cryptic letters T (Town), M (Metropolitan) and

the various kinds of adhesive, embossed or impressed revenue stamps, and the technical minutiae ranging from water-marks and security under-prints to the electronically encoded characters of the present time, are clearly explained and lavishly illustrated. Though dealing primarily with the cheques of the English and Scottish banks, there are sections outlining the possbili-

ties of collecting material from Ireland, the Channel Islands and the Isle of Man, all of which have their own distinctive banking systems to

C (Country) found on old cheques, denoting the sections of the London Clearing House,

It was important for him that - gets a look of eagles in his the fringe and his chance was

On television Floyd said he water runs its length to the would always go with a driver latter also laid up with his his birdie putt, dead on line, stopped two inches short. If Jaeckel could play that fateful hole over again, would he play it differently? I asked him that question yesterday when were playing friendly golf at Moss Creek Plantation in South Carolina because he did not get an invitation to play in the Sea Pines Heritage Classic this week — in fact he was seventh alternate. Jaeckel thought for a

while, smiled and admitted that

in hindsight he had been too

Be a member. Costs so little, means

MOST vegetables are grown as

GARDENING

ARTHUR HELLYER

Some delicacies

annuals, sown of planted in spring or autumn, harvested a few months later and any residue cleared away com-pletely so that the ground can be dug and fed ready for another crop. But in gardening, as in most things, there are always exceptions and vegetables that stay in the same place for years are not unimportant since they include asparagus and globe artichokes, both regarded as delicacies, as well as rhubard which, despite the jokes made about it, can be nighly useful as a fruit substitute at a time of year when it is impossible to have any real fruit direct from the garden.

Of the three, rhubarb is by far the easiest to grow and also the most productive in terms of crop per square yard of ground occupied. All it needs is a reasonably open position and fertile soil and it can then be left for years with no more attention than weeding and an annual feed with a compound fertiliser or manure or, better still, with both. It is such a handsome plant that it can be used ornamentally and this is probably the best to grow it in small gardens,

A couple of plants are suffi-cient for a family of four unless it is intended to use a lot of rhubarb for jam making. Each plant, when well established, course, this is also what is most velcome in the kitchen.

of the best quality. It is easy enough to raise rhubarb from seed and there are various selected varieties, such as Victoria and Prince Albert, but it toria and Prince Albert, but it June the plants must be allowed duce a cropping plant from seed and one can never be cer-tain that all the plants are going to be of equal quality. I friendly gardeners or buy plants of undisclosed origin rom garden centres.

There is now a better way tha neither of these since one large wholesale producer of plants for sale through garden centres has acquired the exclusive right to propagate a fine variety named Cawood Delight which was raised by the late Frank Smith when he was director of the Stockbridge House Experimental Horticultural Station. It is a variety never likely to be taken up by commercial rhubarb growers as it does not give a sufficiently heavy crop but it is an ideal garden rhubarb of medium size with exceptionally bright red stems, the colour penetrating well into the flesh, and the flavour is excellent. Much the same applies to

are cut for cooking. asparagus except that it is a more difficult crop to grow, not because the plants are fussy (I

growing on the rocky sea coast of Jersey) but because it fills the soil with such a mat of rhizomatous roots that it is extremely difficult to weed an established asparagus bed in any other way than by hand. It also takes a long time to get fully established. If one starts with seed it may be three or four years before one gets any return and then, at first, only a small one. Few people are prepared to wait that long and so they buy the biggest plants they can get hold of, sometimes three years old, but, since it is impossible to move these without breaking a lot of roots, the plants may take a long time to re-establish themselves and so again there is disappointment.

It is really best to start with quite small plants, one year old if possible, but it is essential that they should be of good quality. They will originally have been raised from seed since this is the only practicable way of propagating asparagus at a reasonable cost and so everything depends on the care with which the seed bearing plants have been selected. So called pedigree strains are available from a few asparagus from A. R. Paske of Kentford, Suffolk, and these are the ones to look for, but if you do decide to raise your own plants from seed Connover's Colossal is a reliable and readily available variety.

There is no need to plant asparagus in raised beds, which was the traditional method, unless the site is wet since on good, well-drained soil it will will need at least four feet of grow just as well on the flat. space each way, which may Plants should be spaced 12 in seem a lot in the winter when apart in rows 18 in apart and there is nothing but the crown they need to be covered with to be seen but will prove to be 3 in of soil. They should be none too much in summer when fed each spring with a good the large leaves are fully compound fertiliser, preferably developed and widely spread, one that has a fairly high As a background for smaller nitrogen content, and at the plants it is admirable especially same time can have a topif a variety with really bright dressing of rotted stable manure red stems is chosen and, of provided it is reasonably free of weed seeds.

Cutting for cooking should be confined to the period mid-April to mid-June and the "spears" should be cut 4 in below ground to grow freely so that they make plenty of their tall fermy stems to manufacture food and feed the roots so that they can prosuspect that most people beg duce another good crop the their rhubarb plants from following year. All top growth following year. All top growth should be cut off in late October before the berries, if any, have fallen because if they do selfsown seedlings may appear. These are unwelcome as they will overcrowd the beds and not be of

as the parent plants. Globe artichokes are even more handsome than rhubarb and are often grown as much for ornament as for use. Their leaves are long, deeply divided and grey and their large purple thistle-like flowers are carried on stout widely branched stems, the whole plant being about 5 ft high. Before they open the flowers are encased in fleshy scales, forming a globular head, and it is at this stage that they

The ideal way to start is by planting offshoots in March or April from plants of known quality but it may be difficult to find these unless a fellow have found wild asparagus gardener can oblige.

Absent friends

Bank" made £120 each. The a limited budget.
Bank of North America was founded at the beginning of that called the poor man's notaphily

IT WAS a crying shame that the thousand people braved the British and American television viewing public were not allowed the opportunity to watch the thrilling five-man play-off for the Bing Crosby Pro-Am at Pebble Beach in February. And because last Sunday's final round of the Tournament Players' Championship at Sawgrass, near Jacksonville, Florida, was rained out, the thrilling finish to the toughest champiouship in the world to win, and the subsequently anticlimactic three-man play-off between Ray Floyd, 1972 French Open winner, Barry Jaeckel and Curtis Strange was watched only by those who are in a posi-

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appalling cold to try to cheer home Jackel, the underdog who led by three shots going into the final round. But 90 per cent of the crowd who would have gathered on a Sunday were absent

It is now history that Floyd, who was presented the play-off at the 175 yards 15th hole when his opponents shot poorly from the left-hand rough and missed putts of less than 10 ft for par, won the largest prize ever in the history of golf when he earned the \$250,000 Florida bonus for winning the Doral Eastern Open and Tournament Players' championship in consecutive weeks, in addition to the first prize of \$45,000 at Doral and \$72,000 at Sawgrass. Floyd

was not aware until he won the bonus that \$50,000 of it had been deducted in france of the פחותו ביותות בחול חדת בחוווי ליתחוות. Suffice to say that he won \$367.000 in time days, an ut-

> GOLF BEN WRIGHT

precedented feat.' The bonus would have been \$500,000 had Floyd succeeded in winning the first of the three Florida tournaments, the American Motors Inverrary Classic won by Tom Kite. Floyd tied for 12th place. The drama of the finish last Monday was electrifying because would have meant so victory much to Jaeckel, a very popular 32-year-old who is the son of

the film actor Richard Jaeckel.

anw whose first sponsor was

Dean Martin.

he didn't fall apart like so many eyes that is quite compelling. gone. experts had predicted. Perhaps At 439 yards, 17th hole, where it is more accurate to say that he did fall apart, losing his lead left. Floyd found the solitary in the circumstances after by dropping strokes to par at right-hand bunker from the tee. Jaeckel had elected to play his the 3rd. 5th and 6th holes. He pushed his second shot pin tee shot with a one iron. The Jaeckel told me yesterday that high, pitched downhill 10 feet when he faced an 8-foot putt for past the hole, but rammed in second shot with a five iron 90 par on the 7th hole he could the putt for par with massive yards short of the green. Jacket see a score in the 90s coming up certainty. The only surprise floated in a lovely wedge shot 7 if he missed it. He holed that was that he missed a ft from the hole, however. But if he missed it. He holed that putt and two more crucial ones for birdies at the 9th and 10th holes to get back into contention, and win back his selfrespect.

Floyd started the day six strokes behind Jaeckel, reached the turn in 35, made birdies at the 11th and 12th holes and another at the 15th, the latter with a 30-foot putt. It is at a time like this that Floyd, who is already a rich man — he turned down \$2m for his lovely house recently from Bjorn Borg

putt of similar length at the

18th for a birdie. Because he was in the fifth-last group Floyd was able to watch his rivals finish on television. First Strange and then Jaeckel came to the 504 yards 18th hole, again with water all the way down the left, needing a birdie to win outright. Strange hit a horrible drive, skying the ball almost off the "roof" of the club. He missed the green to the right with a three wood, tried to run the ball up the bank and down to the hole, but it caught up in

conservative. The Leonardo Cartoon stayed in the National Gallery, London—so much (and you get extra advantages because the people of Britain and the like private viewing, regular Newsletters National Art-Collections Fund made and the linely written and illustrated sure it did. annual report).
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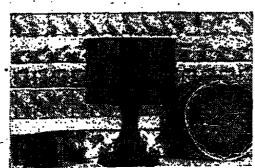
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Experience & Expertise

The early days of motion pictures is a period somewhat plagued with rather grandiose sounding names, In 1825 an Englishman, Dr. Paris, released his thaumotrope, a simple revolving disc based on the concept of the "persistent imagon the surface of the retina. Simply comprising a card disc with illustrations on either side, the theumotrope, when rotated by means of two cords attached at opposite positions on the circumference, gave the illusion of combining the two images — the "Bird in the Cage" being the most popular combination.

Next came the phenakisticope (from the Greek phenakistos, "cheat" and scope, "see") invented in the early 1830s by Joseph Plateau of Belgium.



Soon came the zoetrope (illustrated above) or "Wheel of Life" invented by another Englishman, Horner. Although using the same optical principles as the phenakisticope it was a much easier device to use. Hlustrated paper strips were placed around the interior wall of the drum, which when rotated, could be viewed through the circumferencially arranged slots thus animating the images. The idea was brought to full development in 1877 when Emile Reynaud's praxinoscope (from Greek praxis. "action") appeared. This zoetrope is to be sold at Christie's South Kensington on Thursday, April 9. It is a particularly unusual example. being of all-metal construction. Included with the lot is a large quantity of picture strips and the more rare illustrated discs for placing in the base of the drum. For further information on this sale or future sales, please contact David Allison at 85 Old Brompton Road, London, SW7. Tel: 01-581 2231.

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The germ of a revolution

By Nicholas Colchester

FINANCIAL TIMES

Telegrams: Finantime, London PS4. Telex: 8954871 Telephone: 01-24% 2000

Saturday March 28 1981

Revival, but not for jobs

have completed their strongest two-week rise for a very long time on what seems a confident his strategy with a new selfconfidence, must begin to feel that the reception of his Budget was simply a March phenomenon in like a lion, out like a lamb; his Financial Secretary, Mr. Nigel Lawson, speaks confidently of output on a rising through the next 12

Perhaps the strongest sign of this revival of confidence in the Government's basic strategy is the fate of the Government's new indexed stock. After much talk of a substantial premium ever since it was announced, it was in the event launched precisely at par, and is now expected to drift to a small discount. A guaranteed 2 per cent real return, which appears so attractive compared with the actual return on past investments in Government debt. begins to look distinctly undynamic if the real economy can be expected to deliver

Now this burst of optimism may appear puzzling not to say heartless, in the light of some of the most recent forecasts which have appeared in print or in rumour. Private surveys of the employment market suggest that unemployment will be on a rising trend for the next 12 months a good deal more certainly than output; and the Treasury is rumoured to have produced a gloomy figure in 1983 from a run of its economic model. Now these projections may

well prove exaggerated; unem-

ployment rose by 1m in the past 12 months, and although it is currently rising at the same annual rate, there has been some slowing of the trend in recent months. All the same, the evidence for a forecast of rising unemployment seems a good deal more tangible than for a forecast of any sustained of raising taxes in order to lower rise in output. Nor are the two forecasts incompatible. Joseph Lucas the motor components group, has just simultaneously announced 4,000 further redun- Can idle men and resources be dancies, and an end to its put to work without undoing the destocking programme. Output good which has been achieved? will rise, yet employment will

Lucas could well prove a microcosm for the whole economy, for this is very much the form which should be expected for the first stages of recovery from the current have slump. The pattern is inherent both in the nature of an inventory cycle, and the results of a cheaper energy and the likeviolent competitive shock for a are the likeliest sources of help. previously slackly - managed economy.

manufacturers and distributors are running down

milder weather. The markets level of sales; that is how stocks feel it stirring, and equities are reduced. When they have been cut to the desired level, output must be raised to meet rate of sales; even if note. The Chancellor, urging destocking is simply slowing down rather than stopping, revival of output is implied. There is nothing very hazardous, then, in forecasting a rise in output in the near future, even if there is no evidence of it yet. A rise is in the tea-leaves.

However, the market, sated with despair, may be tempted to make too much of this. The actual destocking process, intensified on this occasion by a massive shake-out of labour, has reduced the likely level of demand and sales. A gap between sales and output can unfortunately be closed by falling sales as readily as by increased production.

Meanwhile the rise in un-

employment is largely due to forces far more deep-seated than the short-term impact of a monetary squeeze. The state-ment that the British economy is over-manned and low in productivity has become such a boring cliche that few people have bothered to brood about the results of doing something effective about this state of affairs. Yet that is precisely what Mrs. Thatcher has achieved through the squeeze, and especially through the rise in sterling. The shake-out on this occasion, partly through bankruptcies, is likely to be more or less permanent-and the labour force, meanwhile, is growing. The genuine and desperate determination improve efficiency helps to justify both the growing optimism · about output and financial prospects, and the persistent gloom about jobs. New ground

In these circumstances it is not surprising that the economic debate has rather suddenly shifted to new ground. Accepting, whether willingly or not, that the Government's strategy interest rates is good for the productive part of the economy, attention has shifted to the growing unproductive sector.

There is a growing feeling, not among Ministers, that a positive answer must be found to this question if revival is not to be bought at an unacceptable political and social cost and those public industries which obviously bankable development projects - new communications

The debate on nationalised industry financing is not a sideshow, then, but a central issue in what are seen as the problems stocks, orders and output are of 1981 and 1982.

HE DECISION by Grand Metropolitan, the brewing and hotels group, to invest £4.4m in Biogen NV is a comparatively rare British move to put private venture capital into the growing business of blotechnology—the harnessing of living organisms to industry.

The urge to stake an early claim in this business is worldwide, and countries are indulging in it according to their character. In Tokyo the un-sleeping Ministry of International Trade and Industry (MITI) is bringing the big chemical companies together in a "biotechnology forum," and plans to orchestrate their efforts with the help of some Y35bn (£73m) in Government grants over the next decade. Japan is already considered world leader in the application of bio-

In the U.S., small research companies, backed by private venture capital, are proliferating as fast as the microbes they are studying—there were more than 500 projects at the last count. Already fortunes have been made and lost in Wall-Street on biotechnology.

The French Government spurred industry into the field in 1979 with a report, "Science de la Vie," which bemoaned France's lack of activity in biotechnology. A rash of new ventures and alliances followed, ranging from the oil giant Elf-Aquitaine to Moet-Hennessy, the champagne company. In December 1980 a report was submitted to the French Prime Minister warning that France was still falling behind not only against its American and Japanese competitors but " peut etre meme Britaniques." A substantial Government aid package was announced soon afterwards:

In the UK, Beecham, Glaxo, Wellcome Foundation, ICI and Tate and Lyle—to name only a few examples-have long been exploiting biotechnology, particularly in the production of anti-biotics and protein. But here, too, a substantial report commissioned by the Government and presented in March 1980 concluded that British industry was proving slow to wake up to the possibilities.

The result, characteristically, has been another ideological debate on whether it should be the Government or the private sector which gets its bio-engin-eering ekates on. The move by Grand Metropolitan must be just the sort of news Sir Keith Joseph, Industry Secretary, wants to hear—but with a more English flavour, for Biogen is based in Switzerland and run by Americans.

A public already bemused by the rapid march of the micro circuit now has to accept that biotechnology "will create wholly new industries, with low fossil energy demands, which will be of key importance to the world economy in the next century "-in the words of last year's Joint Working Party Report to the Government.

Some sort of analogy can be drawn between the emergence of the "chip" from traditional electronics and the emergence of biotechnology from the time honoured techniques of fermen-

tation—brewing, bread-baking, cheese making—with which man has long put the microbe to work. In both cases, it has been new ability to understand. and thence control, the processes involved on a microscopic scale which has suddenly iven each technology a revolutionary potential. One of the basic processes

of bio-technology is fermentation-in which microbes, or the enzymes which they contain, break down existing substances and transform them into new ones. It is the ability to control this process and to predict its outcome which has given the bio-technologist his new status.

The control allows him to regard the living organism in a changed light—as part of a dependable production process. In this light the cow becomes a self-propelled, self-reproducing fermentation device genetically programmed to transform grass into milk.

It has taken the push of invention and the pull of sudden demand to propel the biotechnologist out into the commercial limelight. Two key tools have been developed for him-increasing mastery of the production and immobilisation enzymes, and genetic engineering.

Recombinant DNA (deoxyribonucleic acid) research,

Completely, new industries may

gene splicing or genetic engin-eering all describe the same technique. Over the last decade scientists have discovered ways of programming microbes to synthesise particular products by inserting tailormade genes into them. This code embodied in the long "double helix" of the DNA of the required organism and then emulating that code by recombining bits of DNA from

in industrial processes-may soon rival the microcircuit in importance in late-20th century technology. But while other countries have been hurrying to stake their claim, Britain, despite a long separated from ore in this way, tradition in basic biotechnology, has been comparatively slow to exploit the latest advances in the science. But this week saw Grand Metropolitan moving into this area with its decision to invest

£4.4m in Biogen NV.



different origins. This recom- ficult to separate from the bined DNA is inserted into a products of the reactions they microbe and gives it the desired

These programmed microbes can then synthesise valuable pharmaceutical products. Insulin is a prime example. This hormone has traditionally been extracted from slaughtered

vear, and Eli Lilly of the U.S. and Novo Industri of Denmark, two well established insulin producers, are all moving towards commercial production of human-style insulin by genetically-engineered microbes.

Alternatively microbes can be programmed to enzymes. An enzyme triggers a biological transformation in involves cracking the genetic much the same way that a catalyst induces a chemical reaction—it is not consumed in the process. Till now enzymes have proved expensive isolate and, being soluble, dif-

encourage. The answer here is new techniques of immobilising enzymes so that they still cause chemical changes but do not get washed away in the process.

On the demand side, these advances in technology coincided with the oil crisis and with a general change in the Now Genentech, the American economic perceptions of bio-technology research stock developed countries which made which had such a sensational the potential products of biodebut on Wall Street late last technology more attractive. The search for alternative energy sources, the awareness that supplies of raw materials are finite and need to be recycled, and the need to break down industrial waste-all these have strengthened the appeal of bio-

> • Energy supplies. The most ambitious project here is Brazil's aim to produce 50 per cent of its petrol requirements in 1985 through the fermentation of sugar cane and cassava. Already the gasoholpowered car is a common sight

Biotechnology—the harnessing of living organisms • Resource extraction The new bio-technology develpromise increasing use of long established techniques of using microbes to extract metals from ores. Today

11-15 per cent of raw copper production in the US is and Japan is working hard in Waste treatment. Research is yielding a growing number of strains of microbes which will break down

the toxic elements in industrial

agricultural

and Medical products.

A major impulse behind the sudden wave of enthusiasm for bio-technology derives from the publicity surrounding its potential to produce interferon, a drug which has shown some signs of proving effective against cancer. Interferon is a group of substances which are generated by animal cells when they are attacked by virus. They stimulate the natural defences against such attack and, at least in the test tube, they have been observed to be active against. cancer cells.

Early hopes for interferon are proving hard to justify, but the production of the drug by genetic engineering has none the less prompted intense interest. Biogen is working

The layman can only keep his . fingers crossed

project backed by the Wellcome Foundation in the UK.

It was partly the hopes for interferon which sent the shares in Genentech to double their issue price within minutes when the company went public in New York last October. Since then a backwash of scepticism, coupled with an excess of other genetic engineer-

eceived) has undermined the stock market glamour of interferon. Genentech is now trading below its issue price and Gell-Tech, the British venture in bio-technology backed by the National Enterprise Board and by City investing institutions, has said it is steering clear of the excessiving characteristive interferon business.

But alongside interferon are a host of other far less conten-tions possibilities for the manu-factive of hospiones, vaccines, and anti-biords. The heavy brigade or the world's chemical and pharmacentical industry are vying with smaller research outlits to preserve a stake in this business Glaxo. Hoffman la Reche Hoechst G. D. Searle, Upjohn and Takeda Chemicals. Research in Scotland is making progress towards the production of a vaccine against Hepatitis. A West-German laboratory is using techniques of genetic engineer-ing to create improved vaccines against the foot-and-mouth

A new technology with such boundless potential for good inevitably carries a commensurate potential for evil. There is something instinctively worry. ing about the growing ability of scientists to crack and mimic the genetic codes that create different sorts of life. There was something chilling about last year's decision by the U.S. Supreme Court which decided, narrowly, that laboratories should be allowed to patent forms of life created by genetic engineering, just like any other product. Yet this decision was clearly of vital importance to companies active in such research.

When recombinant DNA techniques became practicable in the early 1970s, the advance immediately provoked fears that this genetic tinkering would lead to new. virulent micro-organisms which might escape their laboratories and start epidemics. In particular there were fears that the use of sections of DNA from higher organisms would create new super-germs with hideous talents.

Evidently anxious to avoid any unnecessary restraints on genetic research in the UK, last year's joint working party rethat "as a result of work done since 1976 we now know that the assumptions underlying con-cern about such hazards were in-

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It seems that micro-organisms are not equipped to understand the genes of higher animals. In addition, specially feeble re-search microbes have been developed which only remain alive under laboratory condi-

As with nuclear power, the layman can only keep his fingers limited re-assurance from the thought that the genetic engineer is still some way from cracking and emulating his own genetic code. The latest DNA synthesizers can stitch together DNA "subunits" at the rate of about 12 a day.

The chromosome of the complete layman is estimated to consist of some 3hn DNA subunits or seven centuries of labour at the current state of

Letters to the Editor

Europe

From Mr. P. Ward

Sir,-The need for cohesion in the European Community, stressed in your leader of March 23, is certainly a cause There may be secondary repercussions too, as on inward investment, with prospective investors, Nissan example, beginning to question the wisdom of their plans.

Community was established, at least in part, to create large markets, providing economies of manufacture, leading to specialisation by countries and hence to interdependence, such that Europeans may never again be tempted to fight among themselves. Now we see the European

I always understood that the

countries fighting to preserve their indigenous automotive industries, no doubt to help protect their own steel industries, with strategic implications. During a fortnight in northern Italy, I saw very few Japanese cars and only one with an Italian registration. within the EEC may not always guarantee a European market. E. Peter Ward. Trio, Carlton Road, South Godstone.

From the Secretary,

Poets From the Editor.

New Departures

Sir,-Thanks for the sympathetic "Weekend Brief" about my literary associates and myself ("Back to the 1950s 'beat' poets," March 20)-but may I slightly false emphasis? Although much of our work has carried on from "The generation of beat poets and jazz musicians of the

that generation. Jeff Nuttall (the Dr. Johnson the alternative society), Christopher Logue (its Byron) Williams (Shelley), are essentially after-beat writers, representing cultural rebellions which ferable vote. Both have been

are far from "fading." So are operated very successfully for to the "Poetry Olympics" and the new issue of "New Departures," including John Cooper Clarke (widely acclaimed as poet laureate of the "punk rock" phenomenon); the Jamaican "reggae" bard Linton Kwesi Johnson; and still younger voices of the post-punk generation—as well as such diversely oriented and talented oldies" as John Arden, Peter Blake, Seamus Heaney, R. D. Laing, the Liverpool poets, Frank Norman, Kathleen Raine, Stephen Spender, or the Rus-

sians Voznesensky and Yevtushenko, inter alios: It's true that I regret the passing of the relatively halcyon mid-1960s, but the resurgence of my magazine and its concomitant public presentations should prove it is the broad continuum of the good in all the arts (rather than of the beatlet alone the dead-beat!generation only) to whose active present and future "New Departures" remains

Michael Horovitz, New Departures. Mullions, Piedmont, Bisley, Gloucestershire.

Voting

National Committee for Electoral Reform Sir.-Mr. Straw is quite right

(March 24). The electoral systems he finds so distastefulthose used in Weimar Germany, in Italy and in post-war France -are indeed extremely unsatisfactory, and certainly would not be advocated for Westminster elections by proportional representation supporters in

1950s," we are not ourselves Having first raised and then demolished these Aunt Sallies, however, Mr. Straw omits to mention that there are two perfectly acceptable PR systems, either of which could be used in the UK: the additional member system and the single trans-

most of the other contributors many years in West Germany to the "Poetry Olympics" and and Elre respectively and either could be adopted here.

Mr. Straw should really guard against confusing principle with method. It is rather like saying that education should be abolished because you happen to dislike over-large comprehensive schools.

Hilary Muggridge, National Committee for Electoral Reform. 60 Chandos Place, WC2

Partners

From the Managing Director, Russells Rubber Company

Sir,—As a nation we have for many years occupied ourselves in cutting up and dividing the sively towards making the cake larger and perhaps even large enough to go around. Successive governments have, of course, joined the game through the medium of tax changes. In the area of reward to labour the traditional conflict has always followed the "us and them route, which has been reinforced by changes, of tax emphasis between Conservative or Socialist governments.

It occurs to me that the situation is fundamentally changing so that the conflict is now betwen the private sector, particularly manufacturing, which is bleeding to death, and the public sector, which is being kept. in the surroundings to which it has become accustomed, through the inability of the Government to enforce its policy of restraint where it is the employer. This inequality and potential conflict is, of course, being encouraged by trade unions through their present policy of insisting on vage settlements in the public sector, currently running at probably twice the rate of the

hard-pressed private sector. admission, the Government does have part of the trade union Jeadership as a bedfellow, while capital investment where this the other "half" of the trade proves to be justified. One has union movement has crept into only to look at the tremendous

Maurice C. Honey. Russells Rubber Company,

Merging

cake, instead of working aggres-

insisting on wage deals that can be afforded by the private his continuing employment. do not know quite where this leaves the traditional Conservative-voting capitalist, or for that matter, the Socialist-voting trade union member at the next

Capewell Works, Hadley, Telford, Salop.

From Mrs. J. Leahy.

Sir,—I have just received a communication regarding the proposed merger of the Royal Bank of Scotland with Standard Bank. No doubt you too have a

CODY. On page three under the heading "Lloyds and Scottish" I note "they will enter into negotiations . . . on an arm's length basis . . . " What on earth does this mean or is it common bankers' jargon? Could they enter on an "eyeball to eyeball" basis? Fascinating similes spring to mind. (Mrs.) Petronella Leahy, Hedges End, Above Hedges, Pitton,

Castings From the Chairman Birmid Qualcast (Foundries)

Nr. Salisbury, Wilts.

Sir,—I was intrigued to read the report (March 24) on the advancement of aluminium alloy casting technology and particularly the statement made that the quality of aluminium castings has to-date relied on declining craftsmanship. Clearly, the British foundry industry is having a very difficult time associated almost entirely with the state of the market. Contrary to general belief and I am not, however, aware of any slow down in the advancement of technology or, indeed, of

bed with the capitalists in only strides made over the last few years in the introduction of 50phisticated cylinder heads to appreciate how far from the realities of life this statement is.

It is suggested that there is a world wide motor industry disillusionment with poor quality aluminium castings manufactured by conventional methods and it is by no means clear as to which conventional methods the article refers. As anyone closely connected with the industry will know, these are many and varied and we have positive evidence that the products serve many industries

We are, however, always willing to learn and, since orders for the new process are eagerly awaited, I trust that some of the leading British foundries will be offered the opportunity to share the new experience before developing countries are presented with yet another opportunity to flood the market with the products of state aided investment. F. T. Davies

Birmid Qualcast (Foundries), Smethwick, Warley, West Midlands

Pensions

From Mr. G. Louden. Sir, - I fear that Mr. Short

(March 21) could mislead the self-employed into opting for an index-linked pension their better interests. The article quotes, quite cor-

rectly, that on inflation rates of 5 per cent, 10 per cent and 15 per cent, an index-linked pension of £600 per annum will outstrip a level pension of £1,540 at ages 72, 75 and 85 respectively. In my contention, however, the key point is that at which total income received to date is overtaken. On this basis, even with 15 per cent inflation, the pensioner must attain the average life expectancy of 80 before he can go into profit (during the 16th year). break-even point occurs

during the 23rd year and on 5 per ceut inflation he must

attain the giddy age of 100. On the face of it, the fixed Si per cent escalating pension appears the best bet, as this reaches the break-even point at age 79. The choice will never be an easy one, however, and is complicated by the marital status of the pensioner and his overall financial status. For example, if his level pension was about the £1,500 mark, then assuming he was single and that his only other income was the basic state pension, roughly half of his total gross income would already be inflation-proofed by the Government.

My only conclusion would be that, unless he could easily forego the higher initial payment on a level basis, he would be better to opt for a bird in the hand now rather than an uncertain number of birds some time in the future. Graham R. Lowden.

8-10, Market Street, Neucostle upon Tyne.

Telecom From Mr. P. Coad.

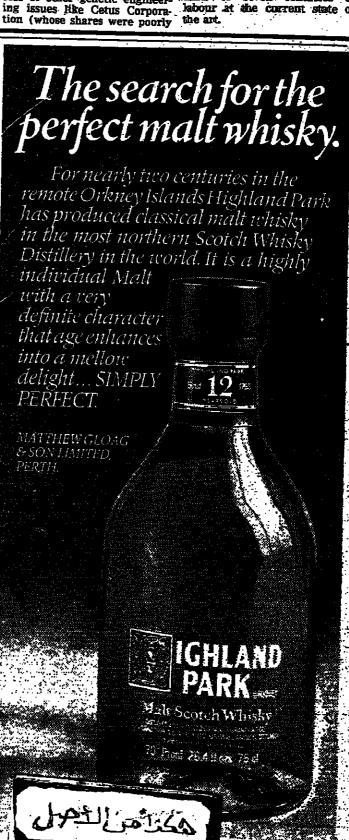
Sir,—Reading Mr. Jason Crisp's article (March 20) on

British Telecom and about this subject elsewhere one gets the impression of a completely negative sittitude on the part of the Treasury. It is understandable that the

Government is chary about meeting all British Rail's demands for capital in view of the overmanning in that organisation but it seems to the layman quite dreadful that British Telecom is not allowed to obtain the finance needed for its capital programme now. Surely it is the business of the Treasury in the interest of

the country to sit down with the Department of Industry and find a way round the difficulty. If British Telecom were a public company I imagine it could get its finance tomorrow. P. R. R. Coad.





British operators recover their nerve

THE BRITISH travel businessmonths ago.

The steadying of sterling's upward spiral has eased the alarms of domestic hoteliers; the pound remains healthy enough, however, not to cause too many difficulties for tour operators, except perhaps to the U.S.; the Spaniards did not take to the streets; and, above all, Prince Charles has made it a Royal Wedding year and chosen a date which could give the season a superb focus point,

Underlying the market for British travel abroad is the state of the economy. There is a huge pent-up demand for overseas travel at a time when the pound is strong, but there appears to be a diminishing number of people with enough money in their pockets to take advantage of the position.

Two other big question-marks hang over the fortunes of the package tour business this year: over-capacity, and soaring fuel prices. The first, which is perhaps more of a problem for the airlines than the operators them-selves (although they are often one and the same these days). could mean spare aircraft sitting expensively on the tarmac this summer; the other almost certainly means substantial surcharges on holidays, particularly to more distant destinations.

New aircraft have been arriving for the British jet fleet in considerable numbers in the past 18 months. It has been estimated that there were 22 Boeing 737s under the British flag in 1979, that there were 36 last year, and that there will be 50 this year. Some of these are in fleets which did not exist five years ago, such as those faces rumour owned by Intasun and Horizon. overbooking

including both those who lure at a time when optimism foreigners to our shores and abounded. Few people thought those who tempt the British into the recession would last this sampling distant pleasures - is long. Old jets were getting feeling a great deal brighter expensive to maintain, were about 1981 now than it did two over-thirsty for fuel, and were making too much noise for increasingly stringent environ-

ment regulations.

Many of the old aircraft have moved elsewhere now, but the total UK charter capacity is still somewhat larger than the market needs, except at the peak of the summer months. It could certainly handle a million or more than the 5m passengers that are likely to seek its services this year.

Tour operators these days are stly more sophisticated in handling of these problems than was once the case, and the overall problems caused by overcapacity may not prove disastrous for the major groups. As was recently indicated in the latest Jordan Survey on the travel industry, many tour operators had splendidly profitable years last year, particularly the publicly quoted Horizon and Saga groups, and are well placed for a tougher

marketing year. In fact Jordans, while predicting a downturn in the market and acknowledging an increase in capacity, is bullish about the business generally. It argues, with considerable justification, that the tour companies will push business into their own airlines rather than share any downturn with other carriers. If this does happen it is singularly bad news for British

Airways. According to such big retail groups as Thomas Cook and Pickfords, foreign holiday bookings picked up somewhat during February after a dauntingly bleak start to the year. There has been a rush to Spain, which faces rumours of impending problems



Journey's end: on the beach at Playa de las Canteras, Las Palmas

Majorca, but a slowing in enthusiasm for the U.S.

This latter phenomenon must be placed against two years in which traffic to the U.S. rose first by around a third and then by a further quarter.

The problem with the U.S. stems from a combination of a slightly more expensive dollar and, more seriously, sharply rising flying costs. Almost every airline is looking to increase fares to the U.S. this summer and it seems inevitable that there will be surcharging to as great an extent as booking conditions allow.

In a bid to counteract the pressure on fares deadly rivals Sir Freddie Laker and Mr. Reg Pycroft of Jetsave are both offering price guarantees on flights where the passenger pays in full at the time of making a booking.

The major beneficiaries from ting the blame on Italian hotel this year's swings and rounda- prices and the nation's growing bouts in the travel business are likely to be the cross-Channel ferry operators. Companies such Canvas Holidays and Vacances Franco - Britanniques

are reporting a sustained demand for their self-catering tent and cottage holidays for the British in France. With France now having a reputation for value that was once held by Britain, British families are plotting trips across the Channel in droves.

The big loser looks like being Italy, although no one in the business seems quite sure why. The Italian cities had a very bad year as far as British traffic was concerned and the ski resorts had their woes increased by the lack of snow. Bookings for the summer are less than healthy and operators are put-

reputation for street crime. Within Britain itself the

domestic market is finding a growing demand for middleclass self-catering. The proliferation of companies offering British cottages for summer rental is an indication of the substantial switch by relatively high income families from hotel accommodation. The North Atlantic fare diffi-

culties will come as bad news to British hoteliers as well, and this is likely to force the UK to look even harder to the European market for its custom (in the 1970s the U.S. share of British custom slid from 23 to 14 per cent). In this case the announcement of the Royal Wedding has come as an extremely welcome breath of scramble for tourists is taking on the dimensions of the frantic. As economies flounder, not only the developing sunshine nations, but also the industrialised countries

OECD figures suggest that last year, while the number international travellers rose by 7 per cent, these tourists spent less money in real terms per head—expenditure rose only by 2 per cent in real terms. In the great tourism race the winners included North America (a 17 per cent rise), France, Australia and Japan. The losers were Greece, Iceland,

are looking for tourists as a

source of hard currency cash

Ireland and Spain. The British figures virtually stood still. In terms of sheer amounts of money earned from international tourism the top 10 league is headed by the U.S. (which earned \$8.3bn from foreign tourism in 1979) followed by Italy, France Spain, the UK, West Germany, Austria, Mexico and Switzer-

land. In terms of receipts per head of population, however, the picture is rather different. Heading that particular table is the Bahamas, which in 1979 received \$2,510 in foreign tourism cash for every man, woman and child in the nation. Rupning second was the Netherland Antilles.

Of the 143 countries of the world which are counted in tourist statistics a tiny 38 give their residents complete free dom in the purebase of foreign currency for travel. It is on these 38 that the world's travel salesmen concentrate. The biggest single

whose residents at the last count were spending at the rate of \$18bn a year on foreign trips. This was double the U.S. figure and vastly more than the fifth ranking British who spent \$4.5bn.

In terms of spending per head of population, however, the deepest pockets are those of the Swiss, followed by the Austrians, the Norweglans, Belgians, Saudis and West Germans. In this league table the British are almost alsorans, spending less than a quarter per head of popula-tion on foreign travel than the Swiss and Austrians and less even than the Irish, the Finns and the Maltese.

Lavish parties for travel agents

The central arena for the tourism marketing war tends to be the ITB (International Tourismus-Börse) which is held in Berlin each March. This year saw the market at its biggest yet with 1,217 exhibitors from 111 countries. Smaller exhibitors included two people from Abbeygate Travel in Ontario and a team of eight from the Zamiba National Tourist Board, The Chinese had an unregistered group observing the marketing anties of the Hong Kong. Macan and Taiwan contingents. The Americans had the biggest non-German floor space, the British put up their traditional pub, Swiss hotels threw lavish parties for travel agents at Berlin's glittering Kempinski.

Underneath the apparent frippery of the ITB's social whirl was an obvious underlying desperate need for delegates to go back with signed contracts as well as

THE INTERNATIONAL SCRAMBLE ... bloodshot eyes. Only part of the exhibition is open to the public, the rest is strictly trade only and with 61,284 square metres of exhibition space in use even the most superficial of tours could be an exhausting business.

One only has to look at Germany's own figures to see why even the most apparently prosperous and industrialised countries have started taking tourism seriously. Between 1970 and 1980 while Germany's GNP roughly doubled, expenditure on foreign travel went up by 367.6 per cent. In 1979 the country only received \$5.7hp in tourists' foreign currency itself, but spent nearly \$18bn

on trips abroad. The German Institute for Economic Research produced a rescarch document recently which expressed such concern about the imbalance as to raise, albeit cautiously, the spectre of carrency controls.

Salvation, however, might be found instead in an improved performance by Germany in the international holiday destinations now receive as many additional visitors as some commentators seem to expect, then we need not fear any restrictions on convertibility," says the

That is a conclusion other countries have reached too, and one that the British may have to-face if the trend towards heavy spending abroad and lowered income from overseas traffic continues into the 1980s. No wonder at Berlin's ITB while one welcoming hand was passing a drink, the other would be offering a pen with which to sign the deal.

Weekend Brief

All aviet

front

Political tension in Poland and cold war sabre-rattling in the Kremlin and the White House make these nail-biting times for defence experts and military planners. So it is comforting to discover that on one stretch at least of Northern Europe's border with the Soviet Union the official policy is: keep cool. Responsibility for lowering the temperature over the 123 miles of Arctic rock and snow

that separate Norway from Russia belongs to two men. On Oppegaard, a large, smiling avancular figure. On the Soviet side. Col Vari Obseshor the Norwegian side, Col. Hiorth side, Col. Yari Obuchov, re-cently arrived from similar good cigar duties on the Chinese border at Alma Ata in central Asia, who is described as more than his older predecessor.

Col. Obuchov and his senior KGB colleagues have just been ower for one of the regular meetings between the two Border Commissioners, followed by a bit of shopping in the small mining town of Kirkenes. "People are more concerned about the weather temperature than the political temperature Colonel Opeegaard told " At the same time they are well aware that the situation could change. When something happens on the border you never know whether it's a provocation or something more serious. But our border relations don't have much connection with what is happening in the rest of the world. We only of the kind now used in Cuban discuss world events informally at dinner after our border meet-

ings."

The border itself is marked out with posts four metres apart -yellow for Norway and red and green for the Soviet Union. But a couple of miles inside Soviet territory is a double barbed wire fence, complete with KGB dogs, sensors, searchlights and a surip of sand to show up footprints in sommer.

Between that fence and Murmansk. 80 miles away, is stationed possibly the biggest concentration of military forces in the world: 100,000 troops, 25 airfields, 600 aircraft, 400 ships and three-quarters of the Soviet nuclear submarine fleet. On the Norwegian side, there is only a small garrison of 500 troops. Their job is to act as a "tripwire" in the event of invasiontheir almost inevitable deaths would signal to the rest of the would that war had broken out the last leaves are now being The nearest NATO forces are gathered-looks like being the hundred miles back from the

The last serious bolder of spreading in St. James next incident was in the summer of spreading in St. James next incident week is "Yes, we have some 1968, a few months before the Soviet invasion of Czecho-The tanks of the Soviet 45th motorised division rumbled right up to the line-a show of strength to coincide directed at their regular cuswith some NATO exercises and rumbled away again after a

Although it is known to be a crossing point for secret agents, (and on one occasion for a Russian soldier seeking asylum) most of the traffic is innocent. People who cross into Russia by mistake are usually returned

in a couple of days—except for a 25-year-old American student who went over in the mid-Sixties and never came back. He was reported to have committed suicide while being transported from Murmansk to

Every year about 1,000 West-

erners, including workers from the big iron ore company in Kirkenes, go across on holiday, usually making for the Black Sea. It costs no more to fly to Odessa than to Oslo.
The locals used to be able to visit a small Russian enclave on

Boris Gleb stands. Their motives were not exactly devotional. The Russians the vodka was wonderfully cheap (whisky was "only for friends," the Russian barfriends," tender told one customer). This was too much for the Puritanical Norwegian authorities, and the enclave was put out of

is a smoke

Expect to see a sharp eyes right from the Bowler Hat Brigade as they proceed up St. James from Pall Mail on Tuesday.

Cigar manufacturers and merchants Davidoff, whose premises occupy the corner of Jermyn Street and St. James, have teamed up with Cubatobaco, the Cuban state tobacco marketing organisation, stage an in-store demonstration with a difference.

From next Tuesday to Saturday Cuba's star hand-roller of finest Havena's will be sitting in the window demonstrating the ancient art of cigar-rolling not, though, on her dusky thigh as her mother used to but on the more conventional table top tobacco factories.

Her name is Emitiana Fernandez, and her intriguing act will be supported by fellow Cuban Avelino Lara, manager of Davidoff's factory in Havana and emissary especial for the Cuban tobacco industry. Lara will not only be telling customers how to select and store a fine Havana, but also reassuring eigar afficionados that Cuba is back in business again.

Last year Cuba lost, through the dreaded Blue Mould leaf disease, almost 95 per cent of total tobacco crop along with it a good international cuslovalty and support. of world shortages and the inevitable accom-panying price hikes, had many buyers looking for alternative sources of supply.

But this year's Cuban crop-Troms county, several most bounteous since the record-breaking harvest of 1927, and the message that last serious border Fernandez and Lara will be Havanas."

According to Davidoff's UK general manager Simon Chase the message will be principally tomers - he estimates there are upwards of 5,000 " regular " Havana buyers who keep at least 25 Havanas at home in the humidor — but he is also hoping that the novel window display may persuade some of ordinary cigar Britain's smokers to move up to a

traditional Havana smoker in this countr vis the older, richer man and because of this we have what could be described as a dving market every time I see a hearse going past I think there goes another customer. So obviously we need to replace those customers from among the younger, poorer end of the market - the chap whocurrently buys the odd ordinary cigar at a restaurant or singly over the counter." However. Chase emphasises

that he does not want to convert too many of these younger, the Norwegian side of the poorer cigar smokers to fine border river where the charm-Havanas. "We certainly do not ing wooden Orthodox church of want everyone rushing in to buy Havanas - even with the bumper crop this year, demand will always exceed supply. We are currently rationing our customers to one 100 cigars apiece per purchase, and we do not expect that position to change."

the grass is greener

There is nothing surprising about QPR's decision to replace their grass pitch at Loftus Road with a synthetic surface. The real surprise is that it has taken quite so long for a League club to make this obvious move: after all, 50 per cent of profes- and this, by the way, is one sional soccer in the U.S. takes area where neighbouring Po:place on synthetic pitches and what America does today, we inevitably follow a decade or so later.

An artificial grass pitch makes economic sense, especially in a period when clubs are struggling to survive. First the maintenance costs are negli-Secondly, Rangers will be able to utilise their stadium for numerous other revenueraising activities, which would not be feasible with a grass pitch, which needs constant care and protection. Thirdly, it provides the ideal surface to coach youngsters and to encourage football in the area by allowing matches on it.

Finally, it will allow the QPR players to do a large percentage of their training and practice on their own pitch. At the moment many players at clubs with topclass training grounds, such as Aston Villa, may only go to Villa Park once a fortnight for a League match.

In addition to these practical and economic advantages as the Civil Guard occupied the another attraction is that, assuming the other League agree. Rangers can scarcely fail to gain promotion next season. This would still apply, even if they did not possess an above average Second Division staff and, in Terry Venables, one of the best, and most imaginative of the young managers.

There is a real difference between football on grass and on a synthetic surface. It tends to alter the character of the game by placing greater emphasis on skill and control and less on physical contact, which must give QPR a considerable advantage over any visiting team. They ought to become virtually unbeatable at home, which will help induce that extra confidence stemming from success and which, when added to the anticipated improvement in skill, should ensure they secure sufficient away points to sustain their promotion drive. What makes the choice of Omniture for their synthetic pitch especially intriguing is that this surface was specifically devised for tennis and the

Canadian manufacturers have as yet never laid a full-size football pitch. In consequence they still have to obtain the approval of the FA, UEFA and FIFA, but everything suggests they have found, by chance, a winner for football. Of course, this was also the case with the Astro-Turf pitch at Islington which was designed for American football, has been down for more than a decade

history of the game. Approval in principle is probable as various other synthetic surfaces have been recognised but it is doubtful whether European and International competition matches would be allowed to be staged on such surfaces in

and must easily be the most

utilised soccer pitch in the

in the public interest

Six years after Franco's death the old laws for the training of journalists in Spain have been relaxed but the Press is still struggling to find its feet in a largely hostile environment. There are no journalistic "superstars" created either by the public or the establishment tugal is more advanced than Spain: at least the Portuguese

Prime Minister is a journalist. Earlier this month, at the height of the most dangerous threat to Spanish democracy since the death of Franco, Juan Luis Cabrian, the editor of El Pais, Spain's leading daily newspaper, sat up all night. Co-ordinating special editions, giving a blow by blow account of the coup attempt by sectors of the armed forces. Cebrian then wrote an editorial comment

At a moment when it was still unclear how the coup would resolve itself. Cebrian's hardhitting editorial against the generals was a piece of singular courage. Had the coup succeeded Cebrian could well be a dead man by now. Cebrian also proved bimself a great deal more courageous than some of his more esteemed fellow Spaniards: in the Basque country and in Catalonia most leading politicians either went underground or fied across the border as soon Spanish parliament.

This week with the first coup aftempt stopped dead in its tracks but with the prospect of another not so unimaginable, Cebrian, in common with the large majority of the Spanish press again put his life on the

Ignoring the view of the Government and many Opposition leaders that the best way to assuage the military was to keep quiet about them, Cebrian agreed to publish a parliamen-tary "leak" detailing the coup attempt. He claimed that if it was not in the general's interest leaking it was certainly in the public interest. Cabrian has not been honoured for his efforts. and he would probably prefer it that way given his staunchly independent spirit. But he has certainly deserved his own journalistic stars.

Contributors:

Christian Tyler Robyn Wilson Trevor Bailey Jimmy Burns

TODAY: Mrs. Margaret Thatcher and Sir Geoffrey Howe speak on final day of Conservative Central Council meeting, City Hall,

MONDAY: Quarterly analysis of bank advances (mid-February). monthly trends (March). Agriculture resume discussions on farm price proposals for 1981-82. Brussels. House of Commons debates unemployment in the Midlands. Mr. Michael Foot, Labour Party leader, launches Party's Greater London Council election campaign, County Hall. Shipbuilding pay talks resume. Mr. Arthur Dunkel, director general GATT, addresses Trade Policy Research Centre dinner, Waldorf Hotel,

Economic Diary

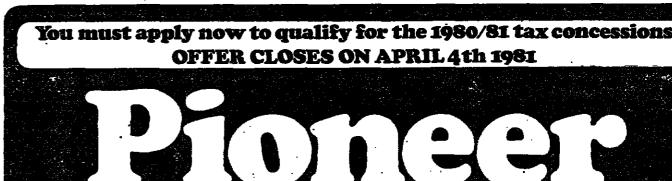
London, Mrs. Shirley Williams Secretary. speaks at Secondary Heads Association conference, Sheffield University. Mr. Charles Haughey, Irish Prime Minister begins twoday visit to West Germany. income and expenditure fourth quarter and year 1980. U.S. officials meet NATO allies to prepare western strategy on disarmament. Mr. Ian Mac-Gregor, British Steel chairman, at Foreign Press Association, 11, David Howell, Energy and dental charges. Advance

addresses Power Engineers ference, York University. Mr. Roy Jenkins at Gladstone Club dinner, National Liberal Club, London, Mr. Ivor Richard, Euro-TUESDAY: Bank of England pean Commissioner for Employ-quarterly bulletin. National ment, visiting London for talks ment, visiting London for talks with British Ministers.

WEDNESDAY: National Economic and Development Council monthly meeting. Telegram charges up by 50 per cent. Domestic gas prices rise by average of 15 per cent. Increase Carlton House Terrace, London. in National Health Service optical

energy statistics (February). Mr. Anthony Wedgwood Benn, MP. at American Chamber of Commerce lunch, Hilton International Hotel, London, Mr. Walter Goldsmith, director general, Institute of Directors, lectures on Industry. St. Lawrence Jewry-next-Guild hall. Gresham Street, London. THURSDAY: UK official reserves (March). Capital issues and redemptions (March). Power workers pay talks. Mr. John Biffen, Trade Secretary, addresses Food Manufacturers Federation meeting, Grosvenor House Hotel, London.

FRIDAY: Mr. William Whitelaw, Home Secretary, visits BL Cowley, Oxford. Housing starts



High Income Bond

Minimum

12.4%

Tax Free p.a.* equal to 17·71% gross Maximum

up to 14.5%

equal to 20.71% gross

Tax Free p.a.*

Plus your original investment returned in full at the end of 4 years

may enjoy the benefit of the tax relief currently allowed on life assurance premiums. The Bond is a combination of five policies. Four single premium combination of five policies. Four single premium pure endowments and one ten year annual premium endowment policy which is a "qualifying" policy for Your investment is divided between these policies to

rour impostment is currous between these privaces or ensure that each year one of the single premium policies matures to provide your high income and the next angual premium on your ten year endowment policy. The endowment policy is automatically termion to the privace and benefit days when you will will ated after four years and twenty days when you will Higher Rate Tax Payers

The structure of the Pioneer High Income Bond also provides advantages for higher rate tax payers. As an example the following table illustrates the high rates of return available to someone aged 65 years Net return 11,16% p.a.

8.57% p.a.

Mr/Mrs/Mis

Occupation.

Date of Birth

Investment £

Christian

Names

Address

In the event of your death whilst the Bond is in force your estate will receive the full amount of your original

Age at entry Income p.a. *Net Gross% 12-4 17-71 Up to 59 12.5 17.85 60-64 12.7 18.14 65-69 12.9 18.42 70 - 74 13.2 18.85 13.7 19.57 85 and over 14.5 20.71 For basic rate taxpayers

The Pioneer Guarantee The safety and guarantee on your investment is provided by Pioneer Mutual Insurance Company imited whose origins go back to 1839. Pioneer is a member of the Life Offices Association and has 44 offices throughout the country servicing over 1-5 million policyholders.

Pioneer Mutual Insurance Company Limited

Life Assurance Premium Reflet
The annual rates of return illustrated in this advertisement assume besic rate tax at the current figure of
30% and Life Assurance Premium Reflet at 17.5% on
the list annual premium and 15% each year thereafter. Any future legislation changing these rates will
in turn affect the net income payments but only marginally. You are entitled to enjoy this tax benefit provided that your total gross annual life assurance
premiums, under this arrangement and any other
qualifying policy, do not exceed \$1,500 or 1/6th of your
income, whichever is the greater. In the case of a
married counter the limit is shared gooully between ed couple the limit is shared equally between

How to havest Simply complete the proposal form and send it with

your chaque and documentary evidence of your age. In the minimum investment is 2500. These high rates on offer are dependent on your investment run-ning the full term and earlier encashment is not available. You should therefore consider very carefully that a four year term meets your requirements. If you are in doubt about any aspect you should consult your financial advisor or telephone Ploneer Mutual direct at the telephone number listed in the application.

This advertisement is based on Pioneer's understand Ing of present law and Inland Revenue practice. The Company reserves the right to adjust the benefits pay-able in respect of any levy under the Policy Holders Protection Act 1975.



Mutual

Pioneer House, 16 Crosby Road North, Waterloo, Liverpool L22 ONY. Telephone: 051-928 6655 Form of proposal for a Pioneer High Income Bond (To be completed by the Proposer and Life to be Assured) Declaration

Declaration

1. Ideclare that all the statements given are true and
complete and that to the best of my knowledge and
helds I am in good health.

2. I consent to the Company seeking medical
information from any Doctor who at any time haz
attended we concerning anything which affects
my physical or mental health to scretting

Information from any insurance office to which a
proposal has been made for maximum on my fife
and I multiple the oliving of such information.

3. I helphy agree that this proposal and declaration
together with the answers to the questions of the
Company's Medical Examine (I any) in relevance
to this proposal and declaration to the suppose that the proposal and declaration
together with the answers to the questions of the
transfer of any in relevance. tegether with use a company to Medical Examiner (a many company's Medical Examiner (a made or to it of it); proposal and any statement made or to it made by me to the Company relating to the proposed saverance shall be the battle of the contract between me and The Planeer Satural focusings Company Limited.

Incurrence Company Limited.

ted by the net an

FT 22038

BIDS AND DEALS

conditional upon consent without

a reference to the Commis

the Commission.

UK COMPANY NEWS

Reed buys local paper group from News Int.

Reed International has agreed to buy Berrow's Organisation, a publisher of local newspapers in the South Midlands, Somerset and Wiltshire, from News Inter-· national.

Reed will pay for Berrow's by issuing 4.7m of its shares to News. At yesterday's closing Reed share price was 226p, this would value the deal at over £10.6m. Berrow's turnover last year was around £11m, with unaudited pretax profits totalling £1.56m. The sale will conditional on consent being received from the Secretary of State for Trade under the Fair Trading Act.

Lyon & Lyon falls

Taxable profits of Lyon and Lyon fell from £779,742 to £613,664 for 1980, on turnover of £9.46m (£9.64m).

The group, which has interests

ranging from road haulage and vehicle repair to shipbuilding, is paying a final dividend of 4.5p, reducing the net total for the year from 7p to 6p. Earnings per 25p share were down from 18.12p

Tax took £71,995 (£190,763), after transferring £241,000 from deferred tax (£328,800 to) and there was an extraordinary credit of £348,846 (debit £15,205), leaving an increased attributable profit of £890,515 (£573,774). On a current cost basis, pre-tax earnings were £305,000 (£264,000).

Assoc. Fisheries

MR. HAUGHTON FITZGERALD. chairman of Associated Fisheries. rold the annual meeting that the group remained in profit in the current year. But he said he could not offer a reliable forecast of the final result.

Despite the cutback in the operations of British United Trawlers the company was still incurring losses in the current year. The chalrman said that in common with the rest of the industry "we are urgently looking to Government for immediate financial aid to alleviate the position.

Mr. Fitzgerald said that the group was in a much stronger fluancial position than a year ago and in the last six months there had been considerable further improvement. Bank debt had been entirely eliminated and the group was currently in overcredit to the extent of over

Wombwell in loss

Depressed trading conditions pushed Wombwell Foundry and Engineering of Barnsley deeper into the red, with losses for the half year to January 1, 1981, increasing from £167,780 to £483,976. Turnover fell from £3.73m to £2.97m The group is not paying an interim dividend. Last year's interim was 0.374p but the final was omitted.

The pre-tax surplus was after .

finance charges of £194.955 (£87,755). After tax credits of £228,045 (£84,262), minorities of £1.866 (nil) and an extraordinary debit of £60,500 (£31,900), the attributable loss was £314,565 (£52,218).

Catalin shows loss

Catalin, Essex-based manufacturer of industrial resins and resin treated papers, plunged to a pre-tax loss of £575,761 including a loss attributable to its Wix subsidiaries of £398,160. The group showed a profit of £424,793 the previous year.

the previous year.

Turnover fell from £9.38m to £7.43m and there was a tax credit of £303,503, against a charge last time of £219,829. The dividend for the year has been omitted. In 1979, the net total payment was 3.8476p.

Firman & Sons

Struck this -time after £35,000 cost of redundancies, pre-tax profits of Firmin and Sons, profits of Firmin and Sons, maker of badges, buttons and military ornaments, fell from £378,000 to £334,000 for 1980, on turnover of £2.21m (£1.95m). CCA taxable profits were down from £249,000 to £132,000.

After tax of £85,000 (£137,000) earnings per 25p share were up 0.3p to 9.6p and a final dividend of 2.5p raises the net total payout to 3.5p (3p).

Gestetner setback First-quarter profits of Gestei-

ner Holdings were lower than for the corresponding period a year ago, Mr. David Gestetner, joint chairman, told shareholders of the office equipment group at its annual meeting.
Although returns for January

showed an improvement, the rise in turnover in the first three months was insufficient to cover increased costs. However, sales of plain paper copiers continued to grow, and placements were 40 per cent up in the quarter.

Mr. Gestetner said the strength or weakness of sterling would play a large part in the group's results for the remainder of the year. Pre-tax profits for the whole of 1979/80 were £16.22m, down from £19.35m.

Midland News ahead Taxable profits of Midland News Association, newspaper publisher, increased to £3.29m for the 53 weeks to the end of 1980, compared with £2.65m the

previous year. The tax charge was reduced from £1.19m to £683,000. The group is paying the following dividends: restricted ordinary shares—8.75 per cent (same); non-voting ordinary shares—37.25 per cent (27.25 per cent); and "A" ordinary shares—23 per cent (18 per cent).

Cope Allman plunges to midway loss

Aliman International nearly film £31,15m and an operating loss into the red for the half year to of £1.9m was suffered, compared December 31, 1980, and the group with a profit last time of £2.84m. to meet foreseeable financing reis omitting its interim dividend. Cosmetic containers were parquirements.

On sales £7.95m lower at ticularly badly hit, say the Consideration will be given £91.65m, plunged from £7,65m to £2.26m, and interest charges of £3.21m against £1.94m left a pre-tax loss

of £0.95m, compared with a profit last time of £5.71m. The directors of the group, whose interests include engineering, packaging and the manufacture and hire of amusement machines, say they do not expect any major improvement until after the end of the current year. Profits for the last full year were

£83,000 (£1.84m) and minorities' profits of £3,000 (£259,000), the attributable loss emerges at £1.04m, against a profit of £3.62m. The stated loss per 5p share is 2.62p (9.16p earnings).

After six months' tax of

The directors say they are expediting the existing programme for reshaping the group and accelerating the planned disposal of those companies unlikely to meet financial criteria.

The workforce was cut by some

13 per cent in the first half. This, and reductions in manufacturing capacity and costs, resulted in a charge of £0.8m against profits.

operating profits directors, with orders down 34

edged ahead to £2.95m (£2.84m) on sales of £22m (£17.85m). The they believe it would be wrong UK amusement machine hire to make an interim payment companies held their own, but unsupported by a first-half profit. uncertainty preceding the recent Last year's total payout was Government announcement of an 4.585p net. increase in permitted levels of stakes and prizes depressed sales per cent-ov by the manufacturing company in the second quarter. The leisure division has, however, experienced an upturn in business since mid-February, when the increased stakes and prizes came

·into effect. Operating profits and sales of the group's other divisions were: engineering £0.31m (£1.24m) and £13.76m (£14.62m); fashion (£1.21m) and £14.32m m); Capseals Group (£13.95m): £0.28m (£0.87m) and £10.42m (£11.62m).

will increase Borrowings during the current year to meet the cost of remedial action and to continue the movement into the higher technology areas of industries in which the group Cope Allman has run into some operates, state the directors. very severe problems. It has

A SIGNIFICINT decline in The fall in turnover was worst This means the target equity/ orders has combined with surgin the packaging division, where debt ratio of 60-40 will be exing interest charges to push Cope sales declined from £41.55m to ceeded at the year end, but they say they are satisfied that cash facilities available are adequate

> to the payment of a dividend for the year in the light of profit In the leisure division, profits and trading in the second half, dged ahead to £2.95m (£2.84m) say the directors, adding that

> > per cent-owned Cope Allman subsidiary, plunged from £857,000 to £89,000 in the first half and Mr. Andrew Chapman, the chairman, says the full year's profits will be well below the £1.9m reported for 1979/80. As stated at the AGM in November, the board intends to maintain the 1980-\$1 dividend at the previous year's level and accordingly, the interim is being kept at 1.5p net—the final last

kept at 1.5p het—the hard time was 1.8p.
During the six months, £1.15m
was spent on fixed assets.
Interest charges leapt from £15,000 to £188,000.

comment

Record at Bernard Matthews

Bernard Matthews from £3.83m to record £4.75m for the year to December 28, 1980.

Turnover climbed from £24.52m to £43.7m, with the turkey meat products division, which makes turkey roasts and sausages, accounting for over 60 per cent of the total.

Earnings per 25p share were raised from 32.48p to 52.22p, and the directors are recommending a net total for the year of 8.75p. (7p) — a 25 per cent increase on 1979. A one-for-one scrip issue is also proposed. Excluding surpluses on the

revaluation of land and building, shareholders' funds more than doubled last year from £9.11m

The chairman says 1980 saw extending capacity in the meat rapid changes in the company's products division.

AN EXPANDING market for a business. The group developed new range of turkey meat pro-ducts raised the pre-tax profits of the Norfolk turkey producer represent over 70 per cent of

total production.

The sale of whole turkeys, the main activity of the group until Bernard Matthews' decision to last year, became a relatively diversify into "turkey products" minor part of trade. The market in face of stiff European comfor them last year was weakened by the recession, the strength of sterling and the bigb value of subsidised imports from France, eithough a pre-Christmas advertising campaign did The taxable surplus was after

increased interest charges of £878,000 (£156,000). Tax took £574.000 (£1.23m), leaving net profits of £4.18m The reduction in tax (£2.6m). arose from a change in accounting for deferred taxation. During the year, the company invested £4.25m, mainly on

Lister deficit increases

£19.49m to £15.27m, Lister and Company, textile manufacturer, slid further into the red in the first half to September 27, 1980 the pre-tax loss increasing from £141,000 to £767,000.

However, the directors expect the second half to show that the the company's drain on resources has been ended.

the last full year there was a increased from £53,412 to loss of £843,000, compared with a profit of £1.14m, and a nominal September. Turnover fell from

Hanger Inv. in the red

3p net per share.

At halfway, taxable profits when the slumped from £1.72m to £107,000. charge.

A highly competitive market had

tax loss was struck after depreciation of £351,000 (£344,000) and interest charges of £1.11m (£0.77m).

The attributable loss, after tax of £18,000 (£10,000), an extraordinary credit of £5,000 (£261,000 debit) and minorities £3,000 (same) was £783,000 (£415.000). Losses in Joseph Hoyle and

O.1p dividend was paid.

Trading profits; including investment income, fell from the first took from the first the f

FOR 1980, major Ford dealer and vehicle leasing specialist, Hanger Investments, has suffered a pre-tax loss of £582,000, against profit of £2.71m previously and as a result, no dividend is being tax provision, however, left a paid. Payments in 1979 totalled 3p net per share.

At halfway, taxable profits when there was a £530,000 tax when there was a £530,000 tax

Pre-tax loss per 10p share is stated as 6.31p (29.34p earn-A highly competitive market high stated as 6.31p (23.32p cattle high interest rates had also been a ings).

An independent revaluation in the group's free-

Interest charges for the year November of the group's free-more than doubled from £747,000 hold and leasehold properties to £1.51m. Turnover improved produced a £604,000 surplus from £72.38m to £79.7m, but which has been added to re-trading surplus tumbled from serves.

Setback at Western Motor

A substantial drop in car deliveries and reduced retail margins forced Western Motor Holdings the Plymouth-based car distributor, into the red for the second year running. Turnover increased to £36.16m (£31.54m). The 1980 pre-tax losses reduced from £366,112 to £316,209 were after depreciation of £1.19m. (£986,273) and

The directors are unable to recommend payment of a divi-dend. Last year's total was 1p. The loss per 25p share was 14.27p (14.6p).

In common with previous years, they say a first half profit of £340,000 was turned into a loss by a poor second half performance. Some of the loss-making activities have now been closed and manning levels reduced.

But the directors report that the group's first venture into the leisure industry, with the acquisition of Derbyshire Holiday Centre at Rhyl, produced a satisfactory result.

After tax charges of £23,176 (£24,912) and an extraordinary debit of £230,849 (credit £4,513), the loss attributable to shareincreased interest charges of holders was £518,881 (£320,667). £1.32m (£741,651).

NO PROBE

The Secretary of State for Trade, in accordance with a recommendation of the Director General of Fair Trading, has decided not to refer the acquisition by Kangra Holdings (Pty) of Reuwick Group to the cided not to refer the acquisition by Kangra Holdings (Pty) of Rewick Group to the Monopolies and Mergers Commission.

The company does not expect however, to equal this result in 1981 but profits and turnover are still expected to be satisfactory.

DIVIDENDS ANNOUNCED

· ·	_	Date	Corre		Total	•
	Current		sponding	for	last	
		payment	div.	year -	year	
Capsealsint.	1.5	May 19	1.5		3.3 .	
Catalin	nil 💮	· — ·	3.0137		3.8476	
Cope Allman Intint.			1.79	_	4.59	
Fairviewint.	1.27	May 11			3,95*	
Firmin and Sons	25	May 22		3.5	3 -	
Luis Gordon	0.5	May 22		0.5	1.5	
Hanger Invests	nîl	·	1.75	nil	3	
Home Counties Nwsps.	4.75	May 18		6.5	6.5	
Howden Groupint.	1.33	May 5	1.33	_ `	3.6	
Charles Hurst	1.65	June 25		2,98	5.96	
Ibstock Johnsen	3	May 22		4.5	4.5	
Lyon and Lyon		May 21		6	7	
Macallan-Glenlivetint.			2.25		6.49	
Bernard Matthews		May 15		8.75	71	
Pifeoint			1.6		4.8	
Standard Industrial int.		April 16			1.85	
Tyzack, Sons Turner int.	all			_ :	2.5±	
Wankie Collieryint.		May 15			10	
Western Motor		- TO	nii	二· ·	7	
Wombwell Foundry int.		_	0.374	Ξ.	0.374	
Dividends shown peace p	et share	net eveen	t where	d harmin	e gtater	1
* Equivalent after	allowing	for seri	n jeens	t Om	Riner	ī
increased by rights and/	or acqui	sition ise	p wolle.	nchodina	special	ì
dividend of 1.5p. § Zim	babwe ce	nts through	ebout		, .,,,	-
		~ 100	Profe"			

posals at an EGM.

redundant. The group has shed 1,300 workers in the six month period and could lose a further 400 in the second half. The key problem is the poor state of retail-linked packaging com-panies. But Cope's woes go Profits of Capseals, a 59.15 beyond this. Its engineering division has seen profits fall away to 25 per cent of its 1980 first half and it is possible that there will be self-offs in the mechanical engineering business. There could also be small disposals in the fashion division. The separate Capseals business saw its margins vanquished and made no pre-tax contribution

featured a £6.6m downturn into

the red. The packaging division

fell through the floor, scoring a

£1.9m loss against a £1.8m profit

in the first half of last year-this is largely because of the troubled

cosmetic container business,

which has just made 400 workers

After current cost adjustments,

petition for whole turkeys paid off last year. Buoyant sales of off last year, budyant sales of products enabled production capacity to be expanded, staff increased by 500 to 1,800 and the balance sheet strengthened, with gearing falling from 44 per cent to 41 per cent. Further expansion of capacity is under way and should result in doubling Matthews' output. Orders for

comment

products are now well up on last year and growth is anticipated from a widening range of new products, backed by a national advertising campaign. At 397p, the shares yield 3 per cent and the p/e, fully-taxed, is nearly 14.

Sharp fall at Standard Industrial

PRE-TAX profits of Standard Industrial Group plunged from £225,000 to £10,000 for the half year to December 31, 1980, on lower sales of £4.13m, against however, is being held at 0.9p net per 25p share last 'year's The stated deficit per 25p facturer whose entire ordinary share is up from 1p to 4.85p. In capital is held by Lister, decline in orders in the textile (broadly the same as in 1979) loss of \$843,000 arms of \$843 and certain electronic com-ponents using industries has forced the closure of certain group textile activities, and the

> Closure, redundancy and related costs will amount to some £204,000 for the year as a whole and this figure has been written off in the interim results as an extraordinary item. Tax charge was £5,000 (£117,000).

Pifco profits maintained

In spite of depressed trading conditions, Pifco Holdings, the electrical appliances group, raised its pre-tax profits from £656,000 to £692,000 for the six

months to October 31, 1980, and is paying an increased interim dividend of 1.78p (1.6p).

Group earnings included investment income of £177,000 (£171,000). Tax took £359,000

(£341,000). The directors anticipate re-duced consumer demand following the Budget and therefore fore view the future with continued caution. In the last full year, profits rose from £1.6m to

CU subsidiary lifts earnings THE DUTCH insurance company

Delta Lloyd, which is fully owned by the British Commercial Union group, achieved a 57 per cent increase in 1980 profit because of improved non-life results and increased investment

Pre-tax profit was FI 126.8m (\$55m). Net profit was 34 per cent higher at Fl 104.3m. Turn-over rose 10 per cent to Fl 1.95bn (\$844m). Costs and fee charges rose 7.5 per cent to Fl 444m.

Way cleared for Reliant hiving-off

The reduction in the share premium account of J. F. Nash Securities, necessary for the hiving off of Reliant Motor, has hiving off of Reliant Motor, has been approved by the Court.

The reduction will take effect from April 3 and application cape Industries (Musselburgh) Bunzl Poly and Paper (Cape Industries Cape Industries in Reliant-shares on the Unlisted Securities Market Dealings should start on April 10. Reliant is expected to make a year to September 30. Shareholders of Nash have already

GLASGOW PICTURE The battle for control of Glasgow Picture House was won by Glasgow Photo Playhouse with an offer of £12 per share, with an offer of £12 per share, which equalled the bid from County Properties and Develop- North British Canadian Investment ...

approved the demerger pro-

worth mentioning. Cope's group gearing level is a very un-pleasant 78 per cent, interest payments are up 66 per cent in the first half and by the end of the current year the group will be lucky to do much more than break even at the pre-tax level. The one bright spot is the leisure division, but one division cannot support the whole group.

Ibstock Johnsen tumbles

PRE-TAX profits of Ibstock to £2.16m for 1980, struck after higher at £3.26m. At halfway, taxable surplus had dropped from £1.31m to £0.85m.

Turnover for the year improved from £53.04m to £57.57m, but trading profits were down to £5.83m (£6.8m). At the pre-interest level, the result was £1.4m lower at £5.42m.

(£1.83m charge) net profits fell by £0.52m to £2.32m. Stated earnings per 25p share were down 4.15p to 8.33p, but the dividend for the year is maintained at 4.5p net, with a final of

comment

Ibstock Johnsen has had a rather better second half than several recent forecasts were expecting; so even though the pre-tax profits of £2.16m fell short of last year's ales of £4.13m, against mark by more than 50 per cent.
The interim dividend, the shares advanced 9p yesterday to 77p. Geographically, the results are very uneven, another (broadly the same as in 1979) being sapped by disappointing results overseas. The Belgian subsidiaries have been either closed or sold, while Ibstock's main strategic investment of remain strategic investment of re-cent years—in two U.S., com-panies which jointly command about 5 per cent of the U.S. market—brought in only £0.26m before financing costs. In a reasonable year, the U.S. companies might make £5m before interest, but for the moment rising prime rates combine with a relapse in housebulding to defer that prospect. Income gear-ing of 60 per cent seems likely to remain a feature of Ibstock's accounts for a while. The yield

to £2.2m

Johnsen fell sharply from £4.68m interest charges 50 per cent

After a tax credit of £156,000

of 8.7 per cent is not exciting, while a fully taxed earnings multiple of 19.8 seems to be

which publishes the Glasgow The Trade Secretary said MUNTON BROTHERS/ yesterday that he is enabled by MONUMENT SECS. The offer by T. C. Coombs and the Fair Trading Act to appoint three to five additional members of the Monopolies and Mergers Commission "from a panel of

Lonrho's bid for

Observer referred

newspaper, has been referred to

the Monopolies and Mergers Com-

mission by Mr. John Biffen, Sec-

Lonrho submitted its applica-

tion for consent by the Trade

group, to George Outram and Company, a Lonrho subsidiary

retary of State for Trade.

Herald.

Co. on behalf of Munton Brothers for the ordinary shares of Monu-ment Securities has now expired. persons maintained for the purpose to take part in the investi-gation of a newspaper merger." As announced on March 10, the offer has been declared uncondi-For the purposes of the tional as to acceptances. The Observer investigation, Mr. ordinary shares of Munion have Alastair Burnett, a journalist now been admitted to the Official with Independent Television List and the offer is now uncon-News, Mr. Ronald Halstead, chairman of Beecham Products, ditional in all respects. Acceptances have been received for 6.62m shares (89.14 per cent) and Mr. J. Clement Jones, former editor of the Wolverhamp of the share capital of Monu-ton Express and Star have been ment.

Rotaprint sells factory and repays £0.6m loan

Rotaprint, maker of printing tion of the acquisition NSD and £620,000 net and has leased back the factory for 30 years at a commencing rental of £84,750 per annum, subject to five-yearly

The funds realised have been

used to repay a short term loan of £600,000 from the Midland Bank. A repayment of £160,000 has also been made of the medium term loan from the Bank, which is now £400,000. Borrowings at February 28, 1981, comprised £1m of secured bank loans, of which £600,000

has since been repaid, as stated: secured bank overdraft of £1.9m and advances guaranteed by £.C.G.D. of £132,000. Hire rrchase commitments amounted to £25,800. The company has guaranteed

jointly and severally with Rota-print GMBH, the bank overdraft of their associate A/S Noroffset up to a maximum of NKr lm (£83,500). A guarantee has also been given of a loan to A/S Noroffset of NKr 53,178 (£4,435). Bank facilities are current until May 31, 1981, and the directors believe the group has sufficient working capital to meet its requirements up until that date. Prior to this, it is anticipated that satisfactory arrangements will have been concluded with the company's hankers, which will ensure continued availability of adequate

DARES EST/ NSD LAND

Dares Estates' Californian subsidiary, Dares Realty Inc, is to acquire the whole of the issued share capital and certain loan notes issued by North San Deigo Land Co. Inc.

NSD is a property development company with two main projects in hand in California, one the balance of a residential development at San Marcos and the other a regional shopping centre on a 6.8 acre site at Oceanside north of San Diego.

Net assets of NSD, after revaluation of its property, are

\$777,137 and the loan notes have a nominal value of \$101,502.
It is intended that on comple-

and duplications equipment, has DRI will be merged, resulting in sold its Queensbury factory for a substantial company able to take advantage of the many opportunities available in California where the chairman of Dares, Mr. Jackson, will supervise the companies.

> The consideration consists of an initial \$878,639 to be satisfied. as to 1,005,808 Dares shares and as to \$400,000 by the issue of convertible Dares loan notes. Together with a further consideration related to the profits of NSD and DRI to be satisfied as to one half in cash and as to the other half by the issue of further Dares shares.

GOOD PROSPECTS FOR HOLLAS

The current trading position of Holias Group continues to be satisfactory and the board considers that prospects for the enlarged group are good, according to the chairman, Mr. A. R.

Mr. Lawson makes his statement in a circular giving further details of the proposed acquisi-tion of Town and County Developments, already announ-

TSB OFFERS Trustee Savings Banks (Holdings) announced that acceptances

of its offers for the 3.15 per cent cumulative preference stocks in United Deminions Trust now amounts to: cumulative preference stock — 472,262 (94.4 per cent); second cumulative preference stock—952,124 (95.2 per tion of the assets of Guernsey would be realise would make money avail assist in the developm Sturila's leasing business.

The company says that cent); and third cumulative preference stock—960,872 (96 per-cent). The offer remains open until further notice.

THF/SAVOY

Trusthouse Forte's summons to call special meetings of the "A" and "B" shareholders of expansion of its leasing and the Savoy Hotel group was lodged with the registrar of the without a commensurate increase lodged with the registrar of the Companies Court yesterday. A in the level of operating overreply to this request which is being opposed by the Savoy board, is expected towards the conditional services activities, without a commensurate increase without a commensurate increase activities, acti end of next week.

NCC in merger talks with U.S. sewing THE BID by Lonrho, the multi-appointed to serve on the national trading group, for The Commission. Observer, Britain's oldest Sunday An earlier application for consent 40 transfer of The Observer to Outram was made company

Mr. Graham Ferguson Lecey The Secretary of State rejected chairman of NCC Energy, said the application because he con-sidered that the transfer should yesterday that his company had entered merger talks with Secretary, to the change of sidered that the transfer should ownership of the paper from he referred. The latest application is unconditional and this Simplicaty Battern, a New York based manufacturer, of home permits the Trade Secretary to sewing products. The talks refer the proposed transfer to follow the purchase yesterday by NCC of 759,100 Simplicity common shares at \$13 per share, a cost of \$9.8m

Simplicity is traded on the New York Stock Exchange and bas a market capitalisation of \$135m Mr. Lacey indicated yesterday that the two companies would work together to merge and "pool our cash resources" for future oil and gas explora-tion. At present Simplicity has no such operations.

Mr. Lacey added last night that the merger talks between NGC and Simplicity would not rule out a possible deal between NCC and United Nuclear Corporation (UNC), the uranium extraction company. He would fly from San Francisco to New York on Monday to hold talks with UNC.

Two weeks ago Mr. Lacey announced he was in talks with UNC which might lead to a take-ever hid for NCC Energy.

Sturla agrees £1.4m bid for First Guernsey

Sturia Holdings, the Liverpool-based finance and leasing group has agreed an offer for First Guernsey Securities Trust which values the offshore closed end investment company at around

Sturia announced yesterday that the offer equal to 120 per cent of net assets of First Guernsey will be in ordinary shares. These will be valued at the middle market price at the latest practicable date before the posting of the offer and will be underwritten for cash at the same price.

The company says that although the precise value of the offer cannot be calculated at present on the basis of net tangible assets as at December 31, 1980, the offer would amount to about 283p per share. First Guernsey—which was set

up in 1963—is invested mostly in the UK, with about 10 per cent of the portfolio in U.S. stocks. Investment advice is provided by Laurence Prust, stockbrokers, whose clients hold the majority of the shares of the trust. Sturla says that in the event of the offer becoming uncondi-tional, it is likely that a proportion of the assets of First Guernsey would be realised. This would make money available to assist in the development of

The company says that funds would also be made available to enable it to make further acquisition in the financial services area, or in other closely related activities. The acquisition will materially

discounting a large-scale upswing Results due next week

The market awaits with trepidation the results of Guardian Royal Exchange, Legal and General, Phoenix Assurance and Sun Alliance, all of which report on Wednesday. After this week's disappointing stories from Eagle Star and Prudential, they expect the worst from insurance companies. The downium in underwriting is now confirming the worst fears of the market, while investment income growth has often not been rapid enough to fill the gap.

GRE, however, could show some slight improvement in underwriting losses in the profits, lacking 1979's special 23,5m payment, are expected to be film lower at £13.5m, leaving net profits in excess of £20m and pre-tax profits of the market, while investment income growth has often not been rapid enough to fill the gap.

GRE, however, could show some slight improvement in underwriting losses from last tyear's £13.6m, even though canada and Australia have been a profits in excess of £20m and pre-tax profits in excess of £20m against £45m. Legal and General to the £1m lower at £13.5m, leaving net profits in excess of £20m and growth with a relurn to the former level of profitability of the maintained than not be a confirmed and limit pre-tax profits to £58m as against £51m between £45m and £45m against £45m. Legal and General is likely to show a £2m lower at £13.5m, leaving net profits in excess of £20m and growth with a column's pre-tax profits in excess of £20m and growth with a relurn to the former level of profits billing in the U.S. and Germany and a weakening of sterling.

GRE, however, could show and liability be shown a £2m lower at £13.5m, leaving net profits in excess of £20m and growth with a fall of the £1m lower at £13.5m, leaving net profits in excess of £20m and growth with a fall of the £2m of the fall of the £2m of 1979.

GRE, however, could show and liability be fall of the £2m of the

FINAL DIVIDENDS

Arcolectric Holdings ..

Babcack Internationa

American Trust
Appleyard Group of Companies
APV Holdings
Arncliffe Holdings

Dividend (p)* ast year This year Last year t. Final Dulay Bitumastic
Early (Charles) and Marriott (Witney)
Federated Land
FC Finance FC Finance Freemans (London SW9) Grampien Holdings Guardian Royal Exchange Assurance ... House of Lerose
Jacks (Wilhem)
Lodbroke Group
Lew Land
Legal and General Group
Low and Bonar Group (The)
Macfarlana Group (Clanaman)
Magnolia Group (Mouldings) 7 0.7 7 8.05† 1.5 0.75 1.6 5.0 1.04 9.5 1.68 1.84 9.5 1.5 1.0 1.0 2.2 5.696 0.7 1.5 1.5 1.5 1.5 1.6 2.75 4.29145.4.6

Canada and Australia have been performing badly and liability the lowest level of profits for average performing badly and liability the lowest level of profits for average business in the UK has been a years. The company is vidner tic about an upturn in the U.S. much about an upturn in the U.S. Investment income growth sterling, particularly on its should enable pre-tax profits to exports of household products. Detroit's production figures made pext week include Booker rise from £75.8m to £55m. But and high interest charges which Phoenix, with its U.S. involve will have taken their toll. Borautumn models before subsiding firence, Freemans (SW2), Ladment through Continental, could rowings will have risen from again. That removed the main broke, and Melins.

Dividend (n)

Company			mailer 1	P/
T-111-1-11	ROUNT .	tast	reat 🖀	This yes
Ty Grana				
ox Group	Tuesday	3.16667	2.5	1.17
Office Brimstettenengemennermerten berteren erent	Thursday	: · · -	3.6	0.2
	Wednesday	0.45	V 45	0.45
Onix Assurance	Wednesday	5.8	7 6	- U-45
enix Assurance	Thursday	0.336		0.7
CE M 485 () CANA				
titt and Colman	Worksandmu	75	20	9.58
d. (Austin) Group	Thursday	(942)	•.U	3.5-
n (L.) Holdinge	Lider	v.ar	Z 46	0.8
kitt and Colman de (Austin) Group n (L.) Holdings mish Television The Wars	Lilean	- Sec.		:
TOO WORK	rriday ;	1.216	3.504	1.4
rna Ware	Friday	1,26 . 2	.0691	14
rex-Serco Engineering	Wednesday	1.66687	2.66667	17
Alliance and London Assurance	Wednesday	18.5	45	16 1
of Leads	Friday		1 3 5	40.0
on (E) and Sons	Friday	0.78		
r Group	Wednesday	1.50.74	٠	.uo :
		382024	 ,	_
NTERIM DIVIDENDS		2010		
Bird Confortionals Saldiana	Manual .	, ,		
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Markall	Insco	0.25		2
Na Lighting Ty Pickering Group e and Elfict Wman-Tonks Group	Monday	25 :	3.5	4.15
n Biologia C	. (nesday	1.0	100	
7 Fresening Group	Monday.	1.0.	.a	
9 870 EINOT	Tuesday		20	
man-ionka Group	Monday	1.65		5-5-74F1
		4.8		
ack (W. A.)	Friday	0.5		
		140	494	
TERIM FIGURES				
igemeted Estates	Andreas .	20 C 19 E		
rigameted Estates	The state of the s		1 %	
ent Television	Tokasta d	15		, , , , ,
* Dividenda abanca - Primary	- seeneall.	346	T	

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Ting a Care Line of the page

M. J. H. P enlarge Sturla's equity base per-mitting a significant increase in

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was restored yesterday.

FELLIN ids Hepe

gasinees news 100

• Record despite • Dividen 1 for 10 • Cash pe

Demand in 1982 Addressing ennounced

manufactu



SUMMARY OF THE WEEK'S COMPANY NEWS

Take-over bids and deals

CC in stellar states with the states with the

The Monopolies Commission is to allow S. and W. Berisford to renew its offer for British Sugar Corporation, provided certain undertakings are given. Berisford must cease trading in any Tate and Lyle products and operate British Sugar as a separate subsidiary without major changes in its activities. Berisford, if it decdes to launch another bid, will have to pay considerably more for BSC. The latter's profits and dividends have increased , sharply and the share price has doubled over the past year.

Grand Metropelitan, which recently made an agreed bid for Warner Holidays, is moving into the biotechnology field through a \$10m (£4.4m) purchase of shares in Biogen NV. GM will join three North American concerns as a corporate investor in Biogen. one of several relatively new companies in the field of genetic

Bowater Corporation, through its Australian subsidiary Bowater Australia, made an £8.5m bid for its Australian affiliate, Escor, a holding company for industrial and commercial interests. Bowater has held a 46 per cent stake in Escer for 10 years and the bid, if successful, will significantly strengthen Bowater's interests in Australia.

British Gas Corporation paid nearly £24m for the head leasehold interest in a group of properties at Marble Arch, London.

The Gas Corporation acquired the properties by making an offer or the equity of Rank Estates, a company jointly-owned by Rank "Organisation and Sir Robert McAlpine (Trade Investments). "McAlpine's parent company, Newarthill, are receiving £12m from the deal, while Rank get £11.4m.

Birmid Qualcast, the loss-making engineering group, sold its Trucast subsidiary to Ross and Catherall, a supplier of special steels and alloys, for £2.97m.

Hollas Group entered into a conditional contract to acquire Town and City Developments (Wembley) for £2.18m, to be satisfied by the issue of 2.71m Hollas shares.

Mr. "Tiny" Rowland, chief executive of Lourho, has dropped his plan to acquire a personal half share of the Observer, Britain's oldest Sunday newspaper. The bid will be made throughless the Manageries. and will now automatically be considered by the Monopolies

Company	A WINE OF	Market	before	value		Final
Company bid for	share**	Price**	bid	of bid £m's**		cc't'ce date
		<u>-</u>				
٠,	Prices In po	unce unios	15 ° '	66	led.	
Avenue Closeff	88158	85	78	10.77	Peachey	
					Property	_
Bond Street	40*	39	34 ††	1.08	Auchinleck	_
Bond Street	2888	39	26	0.55	Grovebell	_
Bristol Evening	1905	193	105	5.92	Associated	
Post-		455		64 sr	Newspaper	s —
Carlton Inds.	278*	280	255	74.65	Hwkr. Siddly	y. —
Central Man.				42.00		
and Trad.ff	57188	54	55		L. K. Inds.	_
Centreway '	13255	120	123	1.63	Centreway	
_					Trust	
Denbyware	808*	89 ·	74	2.41	Crown House	e 2/4
Eva Inds.	405*	40	,37	2.73	Anglo	10
				'	Indonesian	
Hawthorn Leslie	1479*	145	107	2.31	Starwest	2/4
Inveresk	35°	35	35	7.12	Georgia-	
					Pacific	_
Lloyds & Scottish		197	185		Lioyds Bank	
Negretti and	25*	29	304	0.80	Western	
Zambra					Scientific	31/3
Renwick	85*	90	77††	7.64	Kangra	30/3
Robertson Foods	178	174	97	20.74	Ауала	_
Roya) Bank of	14155	142	96††	315.91	Stand. Charl	erea
Scotland	400	455			Bank	
Savoy "A"	183	182	125	50.67	Trusthouse	_
Savoy " B "	£10} 42*	£10	775	14.20	Trusthouse	_
Stroud Riley Drummond	43*	51	50	0.91	Mr. Stefan Simmonds	30/3
Tunnel "B"	41485	384	320	75.55	Ward (T. W.	
UDT	57*	364 56	520 52		TSB	<i>,</i>
Warner Hols.	146	139	52 64††	7,01	Grand Met.	Ξ
Warper Hols. "A"		110	55††	4.11	Grand Met	_
	_		-			
* All cash off	er. † Car	sh altern	ative. 1	Partial	bid. § For c	apital
not already be	ld. ** :	Based (m 27/3	/81.	tt At suspe	
‡‡ Estimated. §§	Shares a	nd cash	. 91 Un	conditio	nal.	-
‡‡ Estimated. §§	Shares a	nd cash	. 91 Un	conditio	nal.	

Offers for sale, placings and introductions

Euroflame Holdings-Coming to the unlisted securities market by way of a placing of 1.1m ordinary shares at 30p per share.

_	Year	Pre-t	ax profit					
Company	to	(3	E000)	per share (p))	
AC Cars	Son+	143I	(118)	 T	<u></u> \		(0.14)	
Armitage (Geo.)	Sept. Dec.	1431 504	(1.252)	11.3	(-)	7 E		
BBA Group	Dec.	304 850	(8.000)		(56.1)	7.5	(7.5)	
Beatson Clark	Dec.	1,250		10.0	(9.3)	1.74	(2.63)	
Bemrose Corp.	Dec.	الانتباد 338	(1,730) (1,150)	19.2 2.2	(34.1)	7.0	(8.4)	
Berkeley Hambro	Dec	4.390	(3.580)		(8.3)	1.5	(4.47)	
Bestobell	Dec.			16.4	(13.0)	6.6	(5.5)	
Brent Chemicals	Dec. Dec.	7,720	(6,420)	34.6	(30.8)	12.25		
British Mohatr	Dec.	2,820	(3,020)	7.7	(8.9)	3.0	(2.56)	
Cartwright (R.)		228 185	(1,520)	33.0	(8.9)	3.77	(3.77)	
Cattle's Hldgs.	Dec.		(1,130)	4.5	(18.1)	3.0	(4.63)	
Church & Co.	Dec.	235†	(974)				(2.1)‡	
Cliffords Dairles	Dec.	1,960	(3,110)	28.6	(50.8)	8.0	(7.5)	
Coates Bros.	Dec.	2,160	(2,280)	21.9	(17.2)	4.0	(3.0)	
Eagle Star	Dec.	7,480	(9,600)	11.6	(13.3)	3.0	(3.0)	
	Dec.	65,900	(64,300)	27.0	(26.1)	10.5	(9.0)	
Equity & Law File Forge	Dec.	2,5359	(2,000)		(10.4)	13.0	(11.0)	
	Dec.	503	(269)	16.4	(13.7)	4.0	(3.3)	
Frdind. Doggart	Dec.	821	(1,480)	18.9	(14.1)	4.72	(4.45)	
Garton Engn.	Dec.	125	(863)	3.2	(23.5)	4.15	(4.65)	
Rarris & Sheldon		3,110	(4,510)	5.1	(7.5)	3.0	(3.0)	
Rorizon Travel	Nov.	7,380	(3,820)	18.8	(10.3)	3.68	(2.45)	
Howden (Alex)	Dec.	.20,010	(20,120)	13.1	(12.8)	7.0	(7.0)	
Johnson Group	Dec.	\$ 4,040	(4,040)	26.4	(27.8)	7.0	(6.2)	
Kleinwort Benson	Dec.		(12,020)i		(22.2)	9.0	(6.5)	
Lambeth Howarth		414	(724)	16.1	(22.1)	4.06	(4.06)	
Lane (Percy)	Dec.	685 47,280	(161) (23,440)	11.0 30.0	(1.8) (12.7)	3.0	(1.75)	
LASMO	Dec.	426	(1,680)	48	(12.7)	1.0	()	
Leyland Paint	Dec.	3.380	(2,850)	13.6	(14.9)	4.8	(3.0) (4.4)	
Manders (Hidgs)	Dec.			16.9				
Metal Closures	Dec. Nov.	5,510 1,600	(5,810) (2,300)	9.3	(20.4) (11.5)	5.4 4.5	(5.4) (4.5)	
Mixconcrete NHW Computers	Dec.	1,500 505	(363)	75.4	(31.7)		()	
Prudential Corp.	Dec.	42,500	(45,600)	14.2	(15.3)	11.0	(9.5)	
Rockware	Dec.	472	(5,180)	0.3	(20.2)	2.1	(6.65)	
	Dec.	2,870	(3,180)	9.8	(81)	2.2	(2.0)	
Rotork Silkolene	Dec.	2,670 868	(1.070)	14.1	(19.5)	5.0	(5.0)	
Slough Estates	Dec.	11,430	(10,070)	7.1	(5.6)	2.78	(2.3)	
Smith & Nephew	Jan.	24.320	(22,150)	9.9	(9.8)	3.9	(3.65)	
Utd. Newspapers	Dec.	4.540	(8,190)	20.8	(30.9)	12.0	(12.0)	
Watmoughs Hidgs		1,720	(1,500)	26.7	(27.5)	5.25	(4.3)	
Wilkes (James)	Dec.	387	(280)	4.6	(7.2)	4.13	(4.13)	
Wilkinson Warbin		720	(879)	44.1	(15.8)	6.29	(6.29)	
Willis Faber	Dec.	19,370	(17,160)	23.9	(20.3)	12.0	(11.0)	
Wistnhime. Rink	Dec.	1.130	(2,070)	15.2	(26.1)	5.75	(5.75)	
Yeates (W.S.)	Oct.	1,270	(1,440)	52.8	(61.4)	9.17	(8.47)	
reales (W.S.)	JUL	01ندر1	(1,220)	و.ن.ن	(01-2)	D.16	(0.71)	

PRELIMINARY RESULTS

Haif-year Pre-tax profit Interim dividends per share (p) Company 4.25 Aberdeen Land (39)L Abwood Anvil Petroleum (4,390) (1,580) 0.55 2.4 1.95 741 1,610 695 Armstrong Equip Beazer (C. H.) Beckman (A.) 9,778 44 Bell (Arthur) 2.33 Berry Trust Boulton (Willim) Dec. Bridport Gundry Jan. 336 1,200 234 (309) (1,120) (0.99) (1.0) Brit. Car Auction

INTERIM STATEMENTS

Dec. Dec.

Stothert & Pitt (Figures in parentheses are for corresponding period.) *Dividends shown net except where otherwise stated. † For nine months. ‡ For previous 12 months. ¶ Shareholders' profit. L Loss. || Profit after tax.

12,230

438

2.310

450 (252) 27,470L (12,320)

(10)

(551)

(1,670)

Scrip Issues

Chmbrs. & Frgus. Dec.

Lada. Shop Prop. Lucas Industries Makin (J. & J.)

Paterson Zochonis

Pyke Holdings

Ricardo Engus.

Saga Holidays

Arthur Bell-One for two Brent Chemicals-One for two. Percy Lane-One for five. Smith and Nephew-One for eight.

Rights Issue

Country and New Town Properties-To raise £8.02m by way of a rights issue on the basis of one for two at 53p per share.

BASE !	LENE	DING RATES
A.B.N. Bank	12 %	■ Hambros Bank 12
Allied Irish Bk	12 6	# Hill Samuel
American Express Bk	19 62	C. Hoare & Co
Amro Bank	12 70	
Henry Ansbacher	19 0	Hongkong & Shanghai 12
AP Bank Ltd.	. 12 70	Keyser Ullmann 12
Arbuthnot Latham	. 12 %	Knowsley & Co. Ltd 14
Associator Can Canada	. 12 %	
Associates Cap. Corp.	- 12 %	
Banco de Bilbao	. 12 %	Mallinhall Limited 12 (
BCCI	. 12%	Edward Manson & Co. 13
Bank of Cyprus	. 12%	Midland Bank 12
Bank of N.S.W.	. 12 %	S Camuel Montage : 19 (
Banque Belge Ltd	. 12 %	Morgan Grenfell 12
Banque du Rhone et de	•	National Westminster 12 (
la Tamise S.A	121 %	Norwich General Trust 12
Barclays Bank	12 6	P. S. Refson & Co 12
Beneficial Trust Ltd	13 %	December
Bremar Holdings Ltd.	12 02	Rossminster 12
Brit. Bank of Mid. East	. 10 70	Ryl. Bk. Canada (Ldn.) 12
Brown Shipley	10100	Slavenburg's Bank 12
Conside Describe Character	- 41 %	E. S. Schwab 13
Canada Perm't Trust	13 %	Standard Chartered 12
Cavzer Lid.	19 02	Manda Dan Bash 40

M. J. H. Nightingale & Co. Limited

Cedar Holdings 12 %
Cedar Holdings 12 %
Charterhouse Japhet 12 %
Choulartons 14 %
C. E. Coates 12 %
Consolidated Credits 14 %
Co-operative Bank 12 %
Corinthian Secs. 12 % Cedar Holdings

Corinthian Secs. The Cyprus Popular Bk. 14 Duncan Lawrie 12 Eagil Trust 12 E. T. Trust Limited 14 First Nat. Fin. Corp. ... 164% First Nat. Secs. Ltd. ... 16 % ■ Guinness Mahon :.

27/28 Lovat Lane London EC3R 8EB

Frederick Parket

Frederick Parker
Gaorge Blair
Jackson Group
James Burrough
Robert Jankins
Scruttons " A "
Torday
Twinlock Ord.
Twinlock 15% ULS
Unilock Holdings
Walter Alexander
W. S. Yastes

High Low

initia Littà Tafa

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Trade Dev. Bank Trustee Savings Bank 12 United Bank of Kuwait 12 Whiteaway Laidlaw ... 1249

Williams & Glyp's ... 12 9 Wintrust Secs. Ltd. ... 12 9 Yorkshire Bank 12 % 7-day deposits 9%, 1-month 914%. Short term £4,000/12 months 13.35% (no change).

Telephone 01-621 1212

3.7 3.7

Price Change Div (p)

Wm. Sinclair loss deeper at midway

LOSSES OF William Sinclair Holdings, agricultural merchant, increased marginally to \$587.000 in the half year to December 31. 1980, compared with £538,000. However, Mr. E. R. Izod. the chairman, expects an improve-ment over the last full year, when there was a profit of £27,000.

Sales in the first half rose from £11.68m to £12.22m. The loss was struck after interest charges of £443,000 (£288,000). There was again no tax charge.
The interim dividend is held

Crosby House back in black

On turnover down from 10.02m to £8.21m, Crosby House Group has turned in a pre-tax profit of £144,000 for 1980. There was a loss of £55,000 in the previous year after charging £138,000 exceptional losses from terminated activities.

There is again no ordinary dividend—the last payment was 9.35p net for 1976 — but the dividend on preference shares, including arrears, was paid during the year.

Tax takes £15,000 (£17,000) and earnings per £1 share are shown as 16p (9.7p loss), or 13.5p (4.9p loss) fully diluted. Current cost adjustments

reduce the pre-tax profit to £123,000 (£77,000 loss). The group's activities include warehousing, freight forwarding and general trading.

CORAL INDEX: Close 517-522 (+1)

Business news that's readable, lively - and short

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demand hit Electrolux

PROFIT FROM the UK opera- £9.8m to £2.7m. Pointing to the tions of Electrolux Group, the Swedish owned consumer goods manufacturer, has been bit by falling demand and cheap import penetration. For 1980, pre-tax Electrolux products were sold profit has nearly halved at £7m against £13.9m on a rise of 8 per cent in sales to £147.8m.

However, after taking credit for capital allowances on new equipment and stock relief, attributable profit amounted to £9.2m against £10.2m. Exports rose by a third to £35.5m but the strong pound reduced margins.

Domestic appliances have been hardest hit. Volume in the refrigerator and freezer market was just about static and Electrolux has apparently held its market share, but the UK vacuum cleaner market shrank by some per cent last year overall and the group's own share fell by some four points to 26 per cept. The upshot was a fall in

domestic appliance profits from 700,000 units last year.

Noble & Lund lifts earnings as sales fall

its track record over

Pre-tax profits of Noble and Land, the Gateshead engineer and machine tool and machine tool maker.
Increased from £68,331 to
£82,020 for the year to December 31, 1980. Turnover was down sharply from £2.24m to £1.51m.

during the year than the group

was now mostly over, but dealers are "living from hand

to mouth," ordering, say, 20,000

The group said that it has prepared an anti-dumping case

against East European manufac-

turers, but it is not optimistic that its case will be heard with

The Flymo lawn mower division, however, produced a

panded by 41 per cent to £31.3m.

Electrolux claims 57 per cent volume growth in this year—to

cent-while turnover ex-

or three years, and delivered

they once

where

cleaners

ordered 100,000.

any obvious effect.

He said the de-stocking phase

The final dividend is increased to 0.6125p (0.245p) making a net total for the year of 0.7875n (0.42p). Earnings per 10n share were raised from 1.19p to 3.06n. The directors say the order ook has improved since the end of the year but unless there is a substantial increase in trading it is unlikely the level of divi-dend will be maintained this

After a tax credit of £92.499. against a charge last time of £321, net profits were £174,519 (£68,010).

Court dismisses plea for costs

AN ATTEMPT by a minority shareholder in South Crofty to finance his opposition to a capital reduction plan by the company

was dismissed in the High Court. Mr. Christopher John Whitmey, a management consultant, asked Mr. Justice Norse in the Companies Court to order that South Crofty, (part of the Saint Piran group) should indemnify him for the legal costs of opposing the company's plan for a reduction in

But the judge said it could not be right that the company's funds should be committed to defraying the legal expenses of someone who was opposing a about the interna affairs of the company on behalf

of a clear minority.

A court application for approva of the company's plan is due for hearing on May 11.

Tvzack Turner

A turnround from profits of £44,000 to losses of £96,000 is reported by W. Tyzack, Sons and Turner, engineer and manufacturer of agricultural tools, for the 27 weeks to January 31,

interim dividend omitted—last year a total of 2.5p was paid, including a special dividend of 1.5p.

divident of 1.5p.		
SPAIN	Price	
March 27	%	+ 67 -
-Banco Bribac	294	+6
Banco Central	340	+8
Banco Exterior	267	+5
Banso Hispano	288	
Banco Ind. Cat.	129	
Banco Sentander	333	
Banco Urquilo	184	+3
Banco Vizcaya	316	÷š
Benco Zaragoza	230	. •
Dragados	140	+5
Espanola Zinc	75	. •
	58	-0.5
Fecsa	31	+1
	-84	
Hidrola	55	+2
lpsidusio	92.5	÷1.5
Petroleos	70	1 100
Spesies	85	
	61	
		÷0.1
Holon Elect.	53.6	+0.1

Cheap imports and falling Fairview down £2m at midway

TAXABLE profits of Fairview leaving a retained surplus of on the prime source of its cash Estates, property developer and investor, sunk to £2.7m in the The chairman says no sales of of property development in investor, sunk to £2.7m in the effects of high stocks within the first half to December 31, 1980, trade pipeline during the year, compared with £4.8m a year Mr. John Redman, the chief-executive, said that 100,000 more earlier. Turnover was also well down at £11.74m, against £15.4m.

> House sales in the period but little was seen in the way of increased prices to help margins. However, there have been definite signs of a quickening pace in the housing market in the past few weeks which could well provide improved

earnings next year, he adds. The interim dividend is effectively increased from 1.10 1.265p net-last year's total adjusted for a scrip issue and consolidation, was 3.9537p, paid from profits of £10.32m.

record £3.3m pre-tax-up by 50 After six months' tax of £255,000 (£360,000), stated earn-50p share are 7.5p against 13.8p. The dividend £411,000 (£355,000). abserbs

land took place during the period —the pre-tax profit for the first half of 1979-80 included £597,000

The group's contracted rent wert according to plan, states roll now stands at £3.37m and Mr. D J. Cope, the chairman, while the letting market has recently been far from buoyant, reviews, which play a major part rental growth, show a dramatic percentage increase, he

Several major residential sites have been acquired within Greater London and while this has necessitated an increase in borrowing, Mr. Cope says the relationship between borrowing and assets is still "extremely comfortable."

comment

from land sales.

Fairview had prepared the ground reasonably well for a profits fall this year arguing that it was reducing its dependence

which income will build up (and fluctuate) far less rapidly. So the sharp interim shortfall was swallowed comfortably enough and the shares lost 1p on balance yesterday to 128p. Yet the extent be tied to NAV of 143p per share, post scrip, is probably about to be loosened by the beginnings of an upturn in residential develop-ment. Initially, Fairview was deliberately chopping its housing volume from 1,200 to about 800 units this year and margins, anyway, were under pressure. Now,

with a little movement on house prices and some big plots being released by the GLC and local authorities, Fairview is going for over 900 units and is gearing up accordingly. The rent roll. which underpins the distribution rate, has grown slightly in a difficult lettings market but reversionary income

Glenlivet improves Despite a sharp downturn in

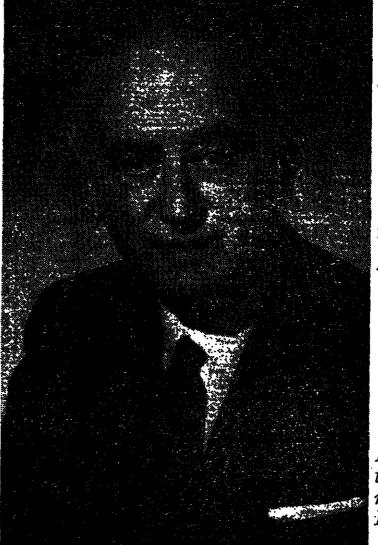
Macallan

trade during the last few weeks of the half-year period ended January 31, 1980, pre-tax profits of Macallan-Gloudivet, malt whisky distiller, showed improvement from £205,000 to \$235,000, on higher turnover of This downturn, however, is expected to continue for the

reflected in lower profits. The decline in new filling orders, taken with the high level of interest paid to support the continuing policy of laying down stocks for the company's buttlings, will combine to squeeze profits markedly in the immediate future, the directors

remainder of 1981 and will be

The net interim dividend is unchanged at 2.25p per 25p share—the 1979-80 total was 6.4949p on pre-tax profit of f432,000.



"1980 was another record year for Nationwide. Mortgages approved exceeded £1,000 million for the first time."

SirHerbert Ashworth, Chairman of Nationwide Building Society, addressed the Annual General Meeting of members of the Society in London on Friday 27 March.

The following are points from Sir Herbert's speech:

 New loans totalled more than £1,000 million in 1980. Over 66,000 loans were made: half of these to first time buyers and over a third on property over 50 years old.

 Record investment receipts of £2,188 million in 1980.

 Nationwide assets increased by a record £719 million to £4,654 million (+18.3%). At the year end reserves had risen to £148 million.

• Over ½ million new investment accounts were opened in 1980 and there are now nearly 3 million Nationwide members.

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Authoritative advice

on money and investment

- Record profit of £1,132,171 for year to 30th September 1980 despite adverse effects of the recession.
- Dividend 10% higher than last year.
- 1 for 10 Scrip Issue.
- Cash position strong-
- Demand currently low but record of progress should be resumed in 1982 given more normal trading conditions.

Addressing the Annual Meeting Mr. Denis Hodgetts, the Chairman, announced the acquisition of Asset Building Components Ltd., manufacturers of steel lintels and industrial roller shutters.

Copies of the Report and Accounts are available from the Secretary, Hill & Smith Limited, P.O. Box No. 4, Brierley Hill, West Midlands, DY5 1JL. **NEW YORK**

AGF Industries 484 AMF 26

Air Prod & Chem

Albertson's....... Alcan Aluminium

Am. Standard 3678 Am. Stores 2534 Am. Tel & Tel 5212 Amfac. 2714

kmstar Amstead Inds... Anchor Hockg... Anheuser-Bh....

Big Thee Inds Black & Decker...

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Campbell Tagg 26te 2654 Canal Randolph. 2774 28 Can. Pacific 41 405s Carlsie Corp. 9214 911s Carnation 281s 281c Carp Tech 451c 451s

Carter Hawley 1912
Caterpillar 6512
Celanese Corp. 6412
Centex 1353
Central & Sw. 1353
Central & Sw. 1353
Central Tel Util. 2614
Certain teed 1518
Cesana Aircraft. 253
Champ Int. 297a
Champ Sp Piug 1054
Champ Sp Piug 1312
Chambai NY 5214
Chemical NY 5214
Chicago Pneum. 2134
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373a | 3714 235g | 241g 45 | 431e 261g | 275g 371 | 371s 401e | 40 123a | 125a 3714 | 3714 95a | 934 1654 | 167g 91g | 958

 Bank America
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 Bankers Tst. N.Y
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 Barry Wright
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 Barry Wright
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 Bausch & Lomb
 55

 Baxt Trav Lab.
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 Beakrica Foods
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 Bell Industries
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Missouri Pec....

Morgan (JP) ...
Motorola ...
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Murphy (GC) ...
Murphy Oil
Nabisco...

Northrop

Nwest Airlines...

Nwest Bancorp

Nwest Inds

Nwestn Mutual

Nwestd Steel W.

PHH Group 43a PPG Inds 5312 Pabst Brewing 1712 Pac. Gas & Elect 2018 Pac. Lighting 2258 Pag. Lumber 3078

nney JR.,

Perkin-Elmer.. Petrie Stores.. Petrolane.....

Pfizer..... Phelps Dodge.

Philips Pert..... Philips Morris ... Philips Pert..... Pillsbury Pioneer Corp... Pitney-Bowes ... Pittston

Pub. Serv. E & G.

Pub. S. Indiana...

Reaves Bros...... Reichhold Chem.

Republic Steel...
Republic Steel...
Rep of Texas...
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Revoo (DS)....
Revion...
Rexnord...
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RoperCorp*....

Roper Corp*
Royal Crown
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Russel Styr
Ryan Homes
Ryder System
SFN Companies
SFS Techno'gies
Safeco
Safaway Stores
St. Joe Minerals
St. Regie Paper
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6214 6314

Utd. Energy Red US Fidelity G....

US Filter...

US Gypsum.. US Home

US Shoe..... US Steel US Surgical . US Tobacco.

Wal-Mart Stores,
Warnaco
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Warner Comms...
Warner-Lambt...
Washington Post
Washington Post
Waste Mangt...
Weis Mits...
Weils Fargo...
W. Point Peppl...
Western Alrlines,
Western Bancorp.,
Western Nth, Amr.
Westinghouse...
Wastvace...
Wastvace...

Wheelabratr F ... 55
Wheeling Piths ... 30
Whirlpool ... 251
White Consoltd.
White Motor... 35
Whithaker ... 151
Williams Co. 36
Winn-Dixle Str., Williams Co. 285
Winnebago... 41s
Wige Elec Power Woolworth ... 265
Wrigey ... 261s
Wrigey ... 361s
Wrigey ... 361s
Yellow Frt Sys ... 1814
Zapata ... 315s
Zanith Rad ... 1712

Sedco....... Sheli Qil......

Shell Trans.....

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Sperry Corp..... Spring Milks Square D......

Stock

Gt. Atl. Pac. Tea. Gt. Basins Pet..... Gt.Nthn.Nekoosa. Gt.West.Inanci.

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Hanna Mining ... Harcourt Brace.

Harnischfeger.... Harris Bancp..... Harris Corp......

lewiett Pkd.....

Hobart Corp.... Holiday Inn.a..... Holly Sugar Homestake.....

Hormel Geo...... Hospital Corp.... Household Fin.... Houston Inds....

int. Rectifier...
int. Tel & Tel...
iowa Beet ...
Irving Bank ...
James (FS)
Jeffn-Pilot...
Jewel Cos ...
Jim Welter ...
Johnson Contr ...
Johnson & Jns...
Johnson & Jns...
Johnson & Joseph ...
Joy Mfg ...

Kaiser Steel ..

Kaufman Brd Kay Corp Kellogg Kennacott Cpr Kennametal Kerr-McGee,

Kerr-Rouse, Kidde Kinberley-Clark, Kingberley-Clark, Kingberley-Clark, Kingberley-Clark, Kingberley-Clark, Kroebler Kroebler

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Loews Lone Star Inds...

Longs Drug Strs. Louislana Land...

Louisiana Pac... Lowenstein..... Lubrizo I.....

Lucky Strs...

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Houston Nt Gas... 494 Houston Oil Min... 491g Hudson Bay Mng 281g Hughes Tool...... 803g

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Cons Foods....

Cons Nat Gas Consumer Power Cont Air Lines....

Conti Corp...... Conti Group..... Conti Illinois.... Conti Telep.....

Control Data

Dana Dart & Kraft...

Data Gen...... Dayton-Hudson .

Deere....... Detta Air

Dorne Mines.....
Donnelley (RR) ...
Dover Corp
Dow Chemical ...
Dow Jones...
Dresser
Dr. Pepper
Duke Power ...
Dun & Brad
Du Pont

Eastern Airlines... Eastern Gas & F. Eastman Kodak...

Eastman Kodak.
Eaton ...
Etchim Mfg.
Eckerd Jack.
Electronic Data.
Elect. Memories.
El Paso...
Elent. Emery Air Fgt.
Emhart.
Engelaard MC...

Ethyl Ethyl Evans Prods... Ex Cell O Excon..... FMC......

Federal-Mogul.... Fed. Nat. Mort.... Fed. Paper Brd... Fed. Resources... Fed. Dep. Stores. Fieldcrest Mi.....

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GK Technologies'
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Gelco
Gen Am Invest
Gen Cinema
Gen Dynamics
Gen Foods
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Gen Instrument
Gen Mills
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Gen Fortland
Gen Portland
Gen Fortland
Gen Bignal
Gen Telep Elec
Gen Telep Elec
Genesco

Genuine Parts...
Georgia Pac....
Geosourca...
Gerber Prod.....
Getter Prod....
Giddings Lewis..
Gilette...
Gilotal Marine..
Goodrich (BF)..
Goodyear Tire..
Gould ...
Grace...
Grainger (WW)...

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Mar. 26

Early Wall St. narrowly lower der d STOCK PRICES were narrowly THE AMERICAN SE Market Tokyo dower in moderate trading on Value Index was off 0.91 at lower in moderate trading on

Schlitz Brow J.,... 1078 Schlumberger.... 10218 icott Paper...... Scudder Duo V... Sea Contrs..... to await political and economic developments. By 1 p.m. the Dow Jones Industrial Average was off 2.07 at 1,003.69, after 1,000.72, reducing its rise on the week to 10.89. The NYSE All Common Index, \$78.35, shed 8 cents, cutting its gain on the week to \$1.26. Declines led advances by a narrow margin, with the trading volume reduced by 1506m shares to 34.14m compared with 191g 197g Sony......Southeast Banka p.m. Thursday Analysts said the tensions in Sth.Cai.Eduson ...
Southern Co....
Sthn. Nat. Res...
Sthn N. Eng. Tel.
Sthn Pacific...
Sth Railway...
Southland Poland and concern about money supply growth made investors cautious, particularly ahead of the weekend. News of a 0.3 per cent drop in the Index of Leading Indicators for February was about in line with expectations.

The decline was modest even though it was the third straight month the Index retreated, sometimes a sign the economy is sliding into a recession.

Oils ied the decline but Blue Marathon Oil \$1 to \$531. Texaco 21 21 501s 5014 22512 23034 321s 5312 6418 6564 275s 27 3312 3314 Avco. declined \$1 to \$27 on lower first quarter net earnings. Active Flexi-Van advanced \$1# to \$30¶ on a \$35 a share takeover bid from a group of British

Superior Oil...... Super Val Stra.... 21218 5478 4808 2712 577 571 571 571 571 571 571 571 5418 5318 4414 4314 6519 4414 6519 Texas Comm.Bk. 371s Texas Eastern... 5614 Texas Gas Trn... 355s Texas Oil & Gas 387s Texas Utilities... 171g Texas Utilities... 551s \$71 to \$54, and Chris-Craft Industries fell \$21 to \$34—Denver oil-man Marvin Davis announced Thursday he dropped plans to buy Fox. Chris-Craft holds 22 per Texasguif..... Textron.... Thermo Electro. Thomas Bet s.... cent of Fox. Tidewater.
Tiger inti.....
Time inc.....
Times Mirror....
Timken..... on sharply lower first quarter profit and a drop in first quarter

order backlog. Closing prices for North Tipperary **CANADA**

241₂ 52 241₄ 261₈ 111₄ 131₂ 59 623₈

374 3158

America were not available for this edition. BELGIUM (continued)

> Mar. 26 Mar 25

Agnico Eagle... Alcan Alumin... Algoma Steel... Asbestos

Bell Canada ... Bow Valley..... BP Canada.....

Brazcan A.

Can Packers
Can Parm Mtg ...
Can Trusco.
Can imp Bank ...
Cdn inds
Cdn Pacific
Cdn Pacific
Cdn Tre
Cdn Tre
Cdn Tre
Cherokee Res ...

Dom bridge......
Dom Foundries A
Dom Stores....
Falcon Nickel...
Genstar...
Gt.-West Life...
Guiff Canada...
Guifstream Res...
Hawk Sid. Can...

Hudson Bay Mng.
Hudson's Eay
do. Oil & Gas ...
Husky Oil
IAC.
Imasco...
Imp Oil A.....
Inco....
Indal....
Indal...
Inter. Pipe

24 | 47 | 235₄ | 345₄ | 112 | 421₈ | 250 | 253₄ | 10 | 251₂ | 48

28 141₈ 443₄ 48 35

334 221₈ 283₈ 313₄ 341₈ 484 261₂ 34

Royale Belge.... Soc Gen Banc. . Soc Gen Belge . Sofine.....

DENMARK

Mar. 27`

FRANCE

Mar. 27

Measurex gave way \$2 to \$241

Twentieth Century-Fox dropped

Wall Street yesterday, when 360.41 reducing its rise on the investors moved to the sidelines week to 8.02.

Dougherty Brothers lost \$1 to 892-it plans a 300,000 share offering Summit Energy eased \$\frac{1}{2}\$ to \$22\frac{1}{6}\$, despite news of a Louisiana

gas well.

Canada . Markets were mixed in moderate trading yesterday morning, when the Toronto Composite Index, off about seven

points earlier, was up 0.9 at 2.342.4. The Gold Share Index rose 22.9 to 4,474.2 and Utilities 0.05 to 266.50, but Oil and Gas lost 14.9 to 4,406.2, Metals and Minerals 3.4 to 2,398.4, Papers 1.92 to 285.42 and Banks 0.06 to

Union Oil Canada climbed \$4 to \$36½ in active trading before a halt, pending a company state-ment. Union said earlier this week it knew no reason for recent activity in the stock. Inter-City Gas improved \$1; to Chips were weak also. Volume \$19; on its higher earnings. leader Mobil lost \$1 to \$67. C. and C. Yachts put on \$4 to 341 on small volume Great Lakes Airlines raised its bid for C. and C. to \$5.25 a share from \$5.

Australia

Mining, Oil and Industrial stocks closed broadly higher to more than recover Thursday's losses in moderate trading, following stronger Gold and Metals prices overseas.

Beach rose 13 cents to A\$2.68,

Weeks Petroleum 10 cents to AS9.50, Reef 15 cents to A\$2.15, Basin 15 cents to A\$2.45 and Moonie 50 cents to A\$15.50. Stocks with Gold interests posted modest rises in line with

the firmer price for the metal Poseidon were up 40 cents at

and Australian Development 20 cents at A\$1.90. Industrials met strong demand. Bell Group opened at A35.20, up 20 cents, but final sales were at

4,830 4,030 2,155 1,116 2,710 2,253 2,090 1,318 754 1,002

+3.6

+1,2

+2.6 +0.6

+0.4

+33

Price + or

HOLLAND

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Ommeren (Van). Pakhoed

Phillips...... Rijn-Schelde

NORWAY

Prices closed higher in active to show a rise. trading under the lead of Large Capital issues.

Although the Nikkei Dow-Jones Index lost 4.23 to 7,303.4. the stock prices went up in real were down. terms making up for an approximately 735 loss caused. by ex-dividend stocks:

became active, with the volume in the first section totaling 900m (500m) shares, the seventh largest volume on record and the largest turnover DM 129.50, after DM 130.20 at this year.

Despite a cautious mood over the rising stock prices, individual as well as foreign investors went aggressively on the buying side on expectations that prices will go up still higher in the near future. Major securities firms and Corporations actively bought stocks because Financial Settlements in March were over.

Hong Kong

Mixed in moderately active trading. Prices firmed initially but came back steadily throughout the day on an ab news to stimulate buying.
Sentiment was depressed towards the end of the day by poor prices and a general lack of interest at a Government

land auction. Hutchison Whampon managed a 10 cent gain to HK\$16.60—a broker said Hutchison is expected to report much better earnings for 1980 next week.

Paris

Price Fis.

74 | -4 76.2 - 1.8 81 | -0.1 291 + 1 92 | -0.3 56.5 + 1.3 204 + 0.8 82 | -0.5 54 | -0.5 140.5 - 1.5 141.5 76.5

62.8 + 0.1 67.3 — 1.7 18.1 — 0.1 11.1 — 13.2

13.2 94.5 —3.3 21.2 +0.6

239.4 + 2.4 125.4 + 0.8 95.6 - 0.7 114.5 + 3.5 224 + 0.2 136.7 + 0.2 150 - 1.5 35 + 1 20.8 - 0.6 173

109.6 -0.5 95 - -1 116 -1 76.5 +1.5 450 457.5 +2.5 164

Price + or Kroner -

+3

Lower in quiet end-week trading, with political events dominating the market. The major factors were unrest in Poland and the latest French Opinion Poll, showing Socialist Francois Mitterrand level with President Valery Giscard d'Estaing in the campaign for next month's Presidential A\$5.40, GMK 10 cents at A\$8.40 election

Mar. 27

Construction was the only sector

Among Foreign stocks, Japanese and Gold Mines firmed, Coppers were mixed while

Americana Germans and Oils

Germany

by ex-dividend stocks.

With the start of actual Leading share prices closed mostly weaker amid uncertainty trading for April, the market about the future of Poland, as became active, with the volume well as the weakness of the mark in Foreign Exchanges. In generally lower Banks, Commerciant fell DM 2.8 to

> sideration of the sharp profit decline. Domestic Bond prices generall, lower, with losses ranging up to DM 0.65. The Bundesbank bought DM 1.8m of stock after selling DM 6.6m on

the opening and DM 132.30 at

Thursday's close in further con-

Thursday. Mark Eurobonds were also easier.

Switzerland

Easier across the board, with investors hesitant in view of the increasing tension in Poland. after three Profit-taking after three straight days of firmer prices. Thursday's easier Wall Street and a firmer dollar also influenced the markets.

Amsterdam :

Prices were mixed, with KLM down F1 3.3 to 94.5, while Unilever, up F1 0.2 at 136.7, was the only higher Dutch International. Rolinco were up FI 2.4 at 229.4

in firmer Banks and Investment

Funds. Insurances were mixed to higher. Turnover on the European Options Exchange, fell slightly to 3,272, comprising 2,621 Calls

and 652 Puts. Johannesburg

Shares held steady to close at. Banks, Portfolios, Engineer or slightly below, the day's ings, Electricals, Metals and highs, with Golds still dictating Chemicals were all down. Foods the market's direction.

TABLE COMME

£	AUSTRALIA			JAPAN (continu	red)	•	
	Mar. 27	Price Aust. 8	+ or	Mar. 27	Price Yan	+ or	
-1	ANZ Group	4,70	+0.06	KubotaKumgaal	352. 368	+1	
Į	ANZ Group	1.15	+0.05 +0.10	Kyoto Ceramic	368 3770	-44 +190	
. [Alistate Expl Ampol Pet	1 1 82			40.5	·11-	
Į	Assoc. Pulp Pan.	J 2.33·	+0.81		611 900	—19. —5	
ł	Audimoo	2.08	-0.02	I BE	TEO I	On.	
ı	Aust Guarant Aust Nat Inda	1.73 3.55	-0.02	Maridal Marui Marui Matsuahita Matsuahita Matsuahita Matsuahita Matsuahita Matsuahita Matsuahita Matsuahita Mitsul Co. Mitsul Rest Mitsul Rosa Mitsul Rosa Mitsul Rosa Mitsul Rosa Mitsul Rosa Mitsul Rosa	700	_4 _11	
ı	Aust Nat Inda	2 25	+0.03	Matsushita	L, LOO	_10	
ł	Bank NSW	3,28	+0.07	M ta Elec Works.	678	+18	
ı	Blue Metzi	1.95	0.02 0.05	I M Dishi Coru	673	-89 -3	
ı	Aust Paper Bank NSW Bine Metai Bond Hidgs Boral	3.80	+0.66	M'Ibishi Elec	26L	+12 -5.	
1	Bi ville Copper Brambles inds	1.66 3.0	TO IS	MOISNI NI ESSE.	410	<i></i> ∂. +10	
i	Bridge Oil	7,30. 14,50cm		Mitsul Co.	324	+4	
ŀ	Bridge OU BHP	14,50xr	+0.10	Mitsul Ri Est	540	_ 5	
I	Brunswick Oil	4.80	+0.82	NGK Insulators	452	+8 -1	
ı	CSR		-0.64	Nippon Denso 1	,050 🛊	+20	•
1	Cartton & Utd	2,30	+0,12	Nippon Gakka 1	460	-20	
I	CSR Cariton & Utd. Castlemaine Tys. Cluff Oil (Aust) Do. Opts Cockburn Cent.	0.54	+0,01	Mitsul Ri Est Mitsukoshi NGK Insulators Nippon Denso Nippon Gakkii Nippon Meat Nippon Ol	,250	140	
ł	Do. Opts	0.52	U.0E	Mippon Olasi	755 1	95 +6	
ı	Coles (G.J.)	2.45	+0.05			_ _ \$	
•	Camelan	5,60		NTV4 Nissan Motor4	410	—10	
.1	Cons Gold Containers	6.90 5.10	+0.10	Misship Flour	73U XQ1	16	1
		5.10 4		Minchin Sharf	156	+1	- 1
ı	Crusader Oil	7.10 1.85	+0.20	Nomura	418	+11	- (
ı	DuniopElder Smith GM.	4.452	+0,01	Olympus1	400	 50	•
1	Endeavour Res	0.57	+0.01	NYK	140	+20	
1	Gen Prop Trust	1.7 2.95		Pioneer	731	- 50 ⋅	
ı	Hamersley Hartogen Energy	8.70	+ U.00	POGOTE INTERNATION IN	<u>665.</u>	45	
-	HOOKET	T-041 I	-0.95 +0.02	Sanye Elect	550 260	-2 -4	1
ľ	Ci Aust Jennings Jimberiana 25 ₅	1.4		. SAKIRIII PTATAN	715 !	+3	4
ŀ	limberiana 26 _{6.}	1.0	+0.06	SharpShiseido	787	+7 —12	
1	Jones (D) Kia Ora Gold	1.60 0.34	+0.01	Sony	,880	-4 0	
Į.	Kia Ora Gold Lennard Oil	0.86	-0.03	Stanley	524	-15	
	MiM Meekatharra Ma	4.55 7.0	+0.06	Stanley Stomo Marine Tainel Dengyo	860	—10 +30	
н	Meridian Oi)	0,40	-0,06	Talesi Corn	27.3	—3 '	4
ш	Monarch Pet'	0.40 i	-0.01	Taisho Pharm Takeda	555 920	57 130	
ľ	Myer Emp Naf Bank	2.07	-0.01	TDK	.140 i	—150	
ш	News	8.85 I		Telkohu Oit	171 995	+7 —25	
l	Nicholas Int North Bkn Hill Dakhridga	1.82 3.18		TBS	529 I	_10 <u></u>	
	JULIUS C	2,0U.	+0.10	TES	639	—6 ^ :	•
H	Otter Expl	1.10	~0,05	Tokyo Gas	112	-16 -1	
ŀ	Pan Pacific	O.22 i	+0:01	Tokyo Sanyo	-	-7	
ľ	Pioneer Conc Queen Marg't G.	2.52 0.43	+0.01 +0.01 +0.92 +0.03	Tokyu Corp Toshi ba	250 S	-11 +4	
77	Reckitt & Coln/	2.50	+0.00	1010	550 ł	<u> </u>	
11	Santos	21 1.90	÷0,03	Toyo Selican	428 837	-2 ~ -3	•
ł	cuthlend M'a'e.	0.83	0.01	Victor	.000	_8 0.	
ŀ	iDargos Expl	0.55			202 I	12	
			-0.05 +0.02		020 576	+25 +1	
ŀ	MAL Cons	5.70	+0.10	Yasuda Fire Yokoga wa Bdge	272	-8 .	•
ŀ	MAL Cons/aliant Consdt/	0.65	+0.02	A CKOSH MY ROBE	200	_20	
ĺ١	Vestern Mining. Voodside Petroi	5.34	+0,08	SINGAPORE	٠.		3
Ľ	Woodside Petroi	2.67	+0.07			•	

is IT as	NEW YORK				i Ion	 	19	81	(Since Cmpil't'n	
	Mar. 26	Mar. 25	Mar. 24	Mar. 23	Mar. 20	Mar. 19	High	Low	High	Low
♠ industris	1005,78	1016,22	996.18	1094,25	982,80	986,58	1015.22 (26 ₁ 3)	931,57 (13/2)	1051.70	
H'me B'nds	i	62,25	1		-		85,78 (15/1)	61,95 (8/8)	-	ı –
Transport	l		424.95 107,80			ł,	488.66 (25/8) 117,81	279.19 (20/2) 166.41	. 456,58 (25/5/81) 165,62	12 <u>.23</u> (8/7/82) 10.5
TendingVol	}						(6/1)	(25/2)	(20/4/69)	
000'st	60,570	56,520	68,400	57,889	61,980	52,440	-	_	-	_
φDay's nigi	1021	.79 lo	w 1000),81						

	Class sufferi	W	M	ar. 30	Ma	r.13	· Mar.	6	Year ago	(approx	
ing. c	liv. yiel		5,58		5,66		5,74		6.30		
TANDARD	AND P	OORS					19				
•	Mar. 26	Mar. 25	Mar. 94	Mar, 23	Mar, 20	Mar. 19	High	 LOV	Since C	Low	
indust'is Composite	154,65 156,27				161,78 184.08		(B/T)	143,7 (2/2 126,5 (20/2	(28/11/90 8 140,52	4.48	
			Ma	. 25	Mar.	18	Mar.	17	ear ago	appro	
nd. div. yie	kż %		4,	44	4.1	54	4,68		5.9	7,	
nd. P/E Rati	9.	68	9.4	15	9.16	- -i-	6,9	4			
ona Gov. B	12,	12.63		91	12.52		12,5	9			

N.Y	se a	LL CC	OMMO		-44	_			Rise Mar. 26	s and F Mar. 20	alis Mar. 24	Si
		B.C	!	1:	181 		uas Tr	aded	1.933	1.989	[1;952	
маг. 26	25	24	Mar.	High	Low	Ri				1,083	651 937	ş
78,43	78,82 I	77,62	78.01	79.14 (8/1)	72.44 (20/2	5 U1	ichang w Hig	hg hg	369 146	343 128 2	364 133 4	G In
MONT	REAL		1	Mar.	Mar.	Mar.	Mar.	<u> </u>	1	981		Si
			i	26	25	24	23	Н	gh:	L L	ow ·	51
		indust Comb		866.65 366,54			382,69 360,56		(25/5) (25/6)		(20/2) (20/2)	2/ -
TOR	ONTO	Com	posite	2841,5	2558.4	2519,8	2309.4	2841,5	(26/8)	2761.4	(20/2)	Š
_			1	KEM ,	_		VE S	rocks	· ·		٠.	W
Thu IBM . Sears K Ma Sony Am. T	Roeb	ncji	Stocks traded 157,000 884,700 848,400 615,800 565,800	0 631 3 181 3 191 3 181 3 181	day - 7 + 4 + 4	Ph Te: W:	xaco imer-Li iyerhae	et ambert weer Mort,	Stocks traded 539, 100 498, 800 487, 300 481, 400 461, 800	3 Closin price 47% 37% 22% 38%	day - 4	50 la la

3534 3458 St. Joe 3458 3538 St. Pau	Minera	13. 53 41			Misc Elec Powe		[-1 - 2 4 1
4534 4459 St. Reg 1234 1134 Sante 3736 3814 Sante 8634 88 Saul in 5814 5714 Scxon		7 95 95 9	7 ₈ 4. 9: 37 ₈ 2: 5 ₄	2.56 5.54 5.59 9.56	Woolworth Wrigley Wrigley Wyly Kerox Fellow Frt Sys Zepata Zenith Rad	265g 2712 361g 3614 1414 14 573g 58 1814 1814 315g 303g 1712 183g	Mac Bloedel	7 10 5.25 72 81 ₂ 231 ₈ 451 ₄ 125 ₆
	, I.,			I	· .		Nthn. Telecom Oakwood Pet Pacific Copper Pan can Petrol atino	394 205 3,40 90
AUSTRALIA	Mar. 27	Mar. 26	Mar. 25	Mar. 84	High	981 Low	Placer Dev Power Corp Quebec Strgn	. 24
All Ord. (1/1/80) Metal & Minris. (1/1/80)	797.4 520.0	791.7 822.5	785.5 682.0	701.6 630.2	727,9 (7/1) 786,2 (7/1)	841,1 (17/2(554.9 (5/5)	Ranger Oil Reed Stenhs A	17ag 116g 387g
AUSTRIA Credit Aktien (2/1/62)	62.47	62.45	82,56	82.58	98.43 (5/1)	62,48 (25(6)	Royal Bank Royal Trustco A. Sceptre Res	2014 1534
BELGIUM Belgian SE (61/12/65) DENMARK	82,24	82,41	82.64	82_71	88.15 (17/2)	82,25 (23/6)	Seagram Snell can Oil Steel of Can A	6368 2518 39
Copenhagen SE (1/1/76)	108,12	107,95	107,21	186,85	108,70 (11/5)	\$5.88 (2/1)	Teck B Texaco Canada	191 ₈ 241 ₄
CAC General (25/12/61) Ind Tendance (31/12/60)	112.0 104.5	111.7 104.9	111.6 104.5	111.5 104.5	112.5 (17/8) 106,8 (13/8)	105.1 (28/1) 95.4 (27/1)	Thomson NewsA Toronto Dom Bk. Transcan Pipe Trans Mntn, Oil A	271 ₈
GERMANY FAZ-Aktien (3 1/12/58) Commerzbank(Dec. 195		225,15 688,0	929_76 686.7	225,07 687,2	228,18 (6/1) 706,0 (6/1)	215,88 (9/2) 656.4 (16/2)	Utd Sisco Mines Walker(Hrm)C.H. Warrior Res Westcoast Trans	. 184 . 27 . 6.75
HOLLAND ANP-CBS General (1870) ANP-CBS Indust, (1979)	88.7 87.7	89.1 88.0	88.0 67.2	88.0 67.4	80,5 (26/2) 88,0 (25/3)	85.7 (2/1) 62.8 (2/1)	Weston (Geo)	364
HONG KONG Hang Seng Bank (61/7/64) [441,66	1450,6 i	1488,50	1448,71	1850,82 (4/2)	1295_44 (11/8)	AUSTRIA	
ITALY Banca Comm. Ital (1972	245.90	244,50	258,60	255,90	245,80 (27/5)	175,36 (6/1)	Mar. 27	Price
JAPAN Dow Average (16/5/48) Tokyo New SE (4/1/68)				78 18. 18 528,02	7825.98 (25/8) 529.18 (25/8)	8858.52 (13/6) 495,79 (5/1)	Creditanstalt Landerbank Perimodser	336 336 251
NORWAY Oslo SE (1/1/72)	120,75	129.44	120_8	119,51	124,18 (8/8)	118,22 (15/2)	Steyr Daimler V eitscherMag	100 220 263
SINGAPORE Straits Times (1569)	816,75	8 15.55	803,96	909.51	825,47 (18/8)	659.62 (2/1)		
SOUTH AFRICA Gold (1958) Industrial (1958)	<u> </u>	656.2 615.6	669,6 610,6	688.4 602.5	797.6 (7/11) 613.6 (26/8)	561.5 (5/5) 567.2 (3/2)	BELGIUM/LUX	EMBOU
SPAIN Madrid SE (30/12/80)	112,58	111,75	111,52	111,66	114,28 (17/2)	100.46 (2/1)	Mar. 27	Price .
SWEDEN Jacobson & P. (1/1/68)	492,78	482.63	485,61	490.38	493.61 (25/8)	404.17 (20/1)	ARBED	Fre.
SWITZERLAND Swiss BankCpn.(61/12/68)	268,7	288.3	286.9	296,9	795,8 (8/1)	287.0 (16/2)	Bang Int A Lux Bokzert B Ciment CBR	1,210 952
WORLD Capital Intl. (1/1/78)	_	160,0	160.5	159,0	162,8 (8/1)	149,8 (17 <i>/2</i>)	EBESElectrobel	168 1,605 3,080 1,830
							Fabrique Nat	1,955

		Pan can
High	981 Low	Placer D Power C Quebec
727.9 (7/1) 785.2 (7/1)	841,1 (17/2(554.9 (6/5)	Ranger (
86.43 (5/1)	62_45 (25)5)	Rio Algo Royal Ba Royal Tr
88.15 (17/2)	82,25 (23/5)	Sceptre Seagram Snell car Steel of
108,70 (11/5)	95.88 (2/1)	Teck B
112.5 (17/8) 106,8 (18/8)	195.1 (29/1) \$5.4 (27/1)	Texaco (Thomson Toronto Transcal Trans Mr
228, 15 (8/1) 706,0 (6/1)	215,88 (9/2) 656.4 (18/2)	Walker(I Warrior Westcoa
80,5 (26/2) 88,0 (26/5)	85.7 (2/1) 62.8 (2/1)	Weston (
850.82 (4/2)	1295,44 (11/8)	AUSTRI
245,88 (27/8)	175,36 (6/1)	Ma
825.98 (25/8) 629.18 (25/8)	8858,52 (13/6) 495,79 (5/1)	Creditan Landerb
124.18 (5/8)	118,22 (15/2)	Semperi Steyr Da V eitsche
825,47 (18/8)	659.62 (2/1)	
797.6 (7/1) 813.6 (26/8)	561.5 (8/8) 587.2 (3/2)	BELGIU
114,28 (17/2)	100.46 (2/1)	Mar.
1988.61 (26/8)	404.17 (20/1)	ARBED
(8/1) 8,581	287,0 (16/2)	Bang int
162.6 (6/1)	149,8 (17/2)	Ciment C Cockeriil EBES Electrobs
All Ordinary 0: and Toror ‡400 Indus Transports.	to—1,000; the	Fabrique G.B. Inno- GBL (Brus Gevaert Hoboken. Intercom

3934 2114 3.35 88 44 2618 24 5.37 Bergens Bank Borregaard Creditbank Elkam 174e 16½ 116e 11½ 387e 38½ 31¼ 32 20¼ 21 15½ 15½ 554 25½ 39 39¼ **SWEDEN** AGA
Alfa-Laval
ASEA
ASEA
Bofors
Cellulosa
Electrolux B GERMANY 189 156.5 940 129.5 58.7 869 235 Price + or 173 -1.6 388.5 -2.4 151 +0.5 154.7 -1 125 +2 181.5 -1.5 69 +0.5 25 -0.1 390 -1 138.5 -1 229.9 -0.6 D'sche Babcock.
Deutsche Bank...
DU Schuit......
Dresdner Bank... +2 -2 +3 -2 M/LUXEMBOURG

Fagersta
Mo cch Dom
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Swedish Match
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Volvo 229.9 -0.6

187 -1

182.5 -1

163.7 -1.3

57. -2.9

72.5 -0.5

164 -3.5

126.2 -1.4

237.2 -1.8

184 -10

137.7 -1.8

146 -10

137.7 -1.8

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187 -1.7

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Interlood 5,475
Jelmoll 1,360
Landis & Gyr 1,420
Nestle 3,100
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Mar. 27

OK Bazara.
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Protea Hidgs...
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+0.02 +0.01 +0.05 -0.81 +0.82

Mar. 27

DBS Fraser & Neave... Haw Par Inchespe Bhd Malay Banking...

Abercom
AE & Ci...
Anglo Am. Cp...
Anglo Am. Gold.
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GNA Invests
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+0.5

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INTERNATIONAL COMPANIES and FINANCE

AMP VOICES CONCERN OVER SOUTH AUSTRALIA BID

Elder defenders urged to extend offer

BY OUR SYDNEY CORRESPONDENT

AUSTRALIAN MUTUAL Provident Society. Australia's biggest financial institution, has entered the growing controversy in the aftermath of Mr. Robert Holmes a'Court's attempted partial takeover of Elder Smith Golds borough Mort.

In an uncharacteristicly firmly worded statement on behalf of AMP, Mr. A. W. Coates, the general manager, said there were reasons to believe that the two groups of friends that defended Elders were acting in concert and should therefore make an offer to all shareholders of the diversified Adelaide-based industrial

This was one of several public criticisms of the way in which the defence of the company was handled by the two

Hong Kong

Trust ahead

By Our Hong Kong Correspondent

HONG KONG Realty and Trust,

a property holding subsidiary

of the Wheelock Marden group,

annualised basis from profits for

the full year to March 31, 1980,

of HK\$113.92m. The company also reported an extraordinary

profit of HK\$270.76m from the

realised profit on the sales of

interests in several buildings and from the sales of quoted shares.

The final dividend was set at

15 cents per A share and 3 cents per B share, making a total for

the period of 27.5 cents per A share and 5.5 cents per B share, up an adjusted 49.3 per cent

from the previous year. In addition, the company declared

a one-for-two bonus issue of

shares and a special cash bonus

of 12.5 cents per A share and 2.5 cents per B share.

Commodity Trusts

Commodity OFFER 27.7

Douglas Isle of Man

Commedity & General Management Co Ltd

Tel: 9624 25915

19-12 St George's Street

The First Viking

Realty and

An Daniel

groups which rallied behind Elder to defend it against the bid by Bell Group, headed by Mr. Robert Holmes a' Court, for 42 per cent of the capital.

The bid sparked defensive action from the Adelaide establishment. But the only company publically to have announced its participation in the defence is Advertiser Newspapers, pub-lisher of the Adelaide Advertiser. It announced yesterday that it had spent about A\$27m (US\$32m) buying 6.21m fully and partly paid shares of Elder over two days.

This gives the company a 9.9 per cent stake in Elder and marks it as a participant in the first half of the rescue mission, when the friends collectively purchased 19.9 per cent of the

holding of shares built up immediately beforehand.

Under national regulations a group must stand in the market once it controls more than 19.9 per cent of the capital.

The last development was followed by the announcement that the Bell Group's holdings had been purchased by another

The two group of friends then had almost 40 per cent of the capital, valuing the cost of their defence at at least A\$70m. The cost of the purchase from Mr. Holmes A'Court has not

been disclosed. However he left the battle with A\$16.5m profit. On Wednesday the confusion surrounding the situation led the South Australian Stock Exchange to suspend trading in rest of the capital."

This matched the Bell Group's Elder shares, a ruling which halted trading nationally and remained in effect yesterday. . The AMP was one of two major shareholders which failed

to sell their shares when they spiralled from A\$3.45 each to A\$5.02, although it is widely believed the Bell Group sold its shares at A\$5.10.

Mr. Coates said the society was deeply concerned that many shareholders had been unable to benefit from the steep price

Mr. Denis Tricks, chairman the Associated Stock Exchanges, also criticised certain aspects of the takeover. He said be believed that the Bell Group had acted correctly but the onus should be on the buyers to show cause why they should not make an offer for the

Ahold cuts prices to lift volume

BY CHARLES BATCHELOR IN AMSTERDAM

AHOLD, the Dutch food retailing group, increased volume sales by more than its target in the first few months of 1981 group turnover. following its decision to cut prices and go for higher turnover. It nevertheless sees no reason to amend its earlier forehas announced after-tax profits for the nine months ended December 31 of HK\$105.97m (US\$20m), up 24 per cent on an cast that profits will fall slightly this year, said Mr. Albert Heijn, the chairman.

Net profit rose 2 per cent to Fl 51.9m (\$22m) last year on sales which were 9 per cent higher at Fl 5.8bn (\$2.48bn) Ahold announced yesterday.

Ahold's foreign activities-in the U.S. and Spain — expanded more rapidly, by 13 and 131 per cent respectively, than those in the Netherlands where the inTotal foreign sales amounted to Fl 1.36bn or 23 per cent of Bi-Lo, Ahold's fully owned

U.S. subsidiary operating in the Carolinas and Georgia, expects to increase both profits and sales in the current year after a very satisfactory performance in 1980. It plans to add another 10 stores to the existing 117 this year. Bi-Lo will expand into Tennessee and other states. In the longer term, Abold would like to acquire a second U.S. food retailing group.

Ahold expanded the number

stores in Spain by 16 to 26 in 1980 and opened a food distribution centre. It also took a half-share in Luis Paez, a sherry were shut down, however.

grouped around Madrid, increased sales to FI 53m. The operations bere are not yet profitable, but Ahold expects them to break even this year. It will open a further 10 stores.

reorganised its loss-making Micro chain of 11 hypermarkets to achieve cost savings. It expects an improved but still unsatisfactory result in 1981.

The company is continuing to expand its roadside restaurant chain, and achieved a 34 per cent rise in its restaurant and catering division turnover to mental city centre restaurants

Niemeyer seeks coffee disposal

By Our Amsterdam Correspondent

TWO DUTCH coffee, tea and tobacco companies, Van Nelle and Th. Niemeyer, have begun talks aimed at Van Nelle acquiring Niemeyer's coffee- and teaprocessing activities. Niemeyer, which is number three in the Dutch coffee market, said it wants to concentrate on tobacco processing and pull out of its other activties, which are loss-

Niemeyer plans to sell the tea- and coffe-processing plant of its Verenigde Levensmiddelen Fabriek (VLF) subsidiary in Bolsward as well as the rights | reported a slight downturn in crease of more than BFr 120m

BELGIUM'S largest food store totalled BFr 774m (\$22.40m) group, Société Delhaize, raised profits by 23 per cent in 1980 to BFr 649m (\$18.78m) and is lifting its dividend by BFr 8 to BFr 83 a share. The company said that sales of the group, partment stores.

The company said that the profit was after allowance for a depreciation of BFr 1.2bn, Net dividend is being raised to BFr 195 from BFr 185.

: TG BL

crease was less than 5 per cent. producer. Appld's food stores.

In the Netherlands Ahold has

Contrasting results from Belgian stores groups

BY OUR FINANCIAL STAFF

which include for the first time Alterman Foods, the U.S. food chain, stood at BFr 67bn (\$1.94bn). Net earnings per share reached BFr 316 com-

pared with BFr 257 in 1979. By contrast, Belgium's other major store group, GB-mno-BM, profits for 1980. Net earnings over 1979.

RUBBER

on turnover which rose 8.2 per cent to BFr 100.6bn overall, with a 10.4 per cent sales increase in supermarkets but a 1.7 per cent reduction in de-

Investment in Belgium last

Saudis buy stake in Club Med

By David White in Paris

A SAUDI Arabian investment group has taken a 5 per cent stake in Club Mediterranée, the French holiday-village operator.

The FFr 65m (\$13m) deal ranks among the largest shareholding acquisitions to be imade by Arab interests in France.

The shares were bought by Mr. Gaith Pharaon, the Saudi financier, through his investment company Interedec Properties, from the Montrealbased Cemp Investments. Cemp is the private invest-ment vehicle of Charles and Bronfman whose family control Seagram's, the world's largest distiller. Cemp had a 7 per cem helding and was one of half a dozen principal shareholders in the tourism group.

It is Mr. Pharaon's second hig corporate investment in France, following his purchase of a similar stake in the food, drink and glass concern BSN-Gervais Danone in 1978, for FFr 70m.

An interesting aspect of the Club Méditerranée deal is that the club has long figured on the blacklist of companies drawn up by the anti-Israel Boycott Office.

The club, whose other main shareholders include Baron Edmend de Rothschild's Compagnie Financiere and whose chairman, M. Gilbert Trigano, is of Jewish origin and was the victim of a triple bomb attack at its Paris headquarters three years ago, carried out by an anti-Semetic organi-

Club Mediterranée operates a holiday village at Eilat in Israel. But it has apparently been little touched by the boycott since it has also continued to run clubs in Morocco, Tunisia and the United Arab Emirates and to organise tours in Jordan. It has long had facilities in Egypt.
M. Trigano said the Saudi

purchase was welcomed because Mr. Pharaon was more closely concerned with the tourism business than industrially-oriented Сетр дтопр. The other main share-

holders, besides Baron Rothsconcern, are the child's Paribas banking group, the Italian Agnelli family's Istituto Finanziario Industriale, and French state-sector interests in the form of Crédit Lyonnais, Union des Dépôts Caisse des et Consignations.

Snia Viscosa to launch further capital increase

BY JAMES BUXTON IN ROME

SNIA VISCOSA, the Italian private sector chemicals group is recovering from several years of heavy losses with the help of a consortium of private companies, is to launch its second capital increase within a few months.

It is to raise a further L15.8bn (\$15.13m) through a rights issue, bringing the capital to L261.8bn after having successfully concluded at the end of last year an operation to raise its capital from L32bn to

The new capital will be convertible savings shares offered to existing shareholders and holders of loan stock. The com-

to approve the conversion of ordinary shares. Snia Viscosa says it broke

credits, and capital gains from other sources. Last year, the company arranged with a consortium of banks the consolidation of medium- and short-term debts amounting to L160bn.

The company, which is involved in fibres, chemicals and other products, including munitions and explosives, has completed the process of transforming itself into a predominantly financial holding company

pany will also ask shareholders controlling a set of subsidiaries. It retains direct control only of 6.4m preference shares into its engineering and mineral research divisions.

The Milan-based concern says even last year, taking into that when the new capital rais-account the writing down of ing operation has been assets in certain holdings and completed it will be offering its shareholders and bondholders shares in some of its subsidiaries, for which it will request official stock quotations.

About 40 per cent of Snia Viscosa's equity is held by the consortium of private companies which came to its rescue last year and by Montedison, the Milan-based chemical group. The other 60 per cent is held

Davis withdraws bid for Fox

BY OUR FINANCIAL STAFF

chairman of Twentieth Century-Fox Film said yesterday that he had no idea why Mr. Martin Davis, the Denver oil millionaire, had dropped his \$700m bid for Fox. The offer had been withdrawn "suddenly and without explanation," in a telegram sent to Fox on Thursday, only one day after Mr. Davis had advised him that "the deal was on," Mr. Stanfill said in Los Angeles. The telegram gave no reasons for the withdrawal.

Mr. Davis had reviewed and examined Fox's operations and Fox was advised that "the examination was completed and management proposed to turn sidiary, and to be made at not satisfactory," Mr. Stanfill added. part of the group into a private more than prevailing market. The directors of Fox had been company and to spin off the prices.

discuss the offer... The management of Fox. which has suffered considerable

turmoil recently, was widely thought to be in favour of the bid from Mr. Davis for most of he assets of the company. Mr. Davis, who made his for-tune as a wildcat oil explorer, last month offered to pay \$60 a share for Fox's common stock,

film industry by surprise. Fox has been the subject of numerous takeover rumours recently and several unsuccessful attempts had been launched. At the end of last year, Fox's

MR. DENNIS STANFILL, scheduled to meet yesterday to rest. The move appeared designed to fend off possible takeover moves but the Fox management was divided on the plan and did not go through with the proposals.

> Chris-Craft, the major shareholder in Fox with a 22 per cent stake and which supported Mr. Davis' bid, yesterday an-nounced that its board had authorsed the purchase "from time to time" of up to 250,000 of its own common stock. The purchases will be in addition to the 300,000 shares which may be bought in under a previously announced agreement with a Reliance Insurance sub-

UK offer for . Flexi-Van

By David Lascelles in New York

AN UNIDENTIFIED group of UK investors has bid just over \$200m for Flexi-Van, a New York-based container and transport equipment leasing company that also provides management leasing services. The bid is to be put to the board for favourable consideration shortly, according to the chair-man and founder, Mr. Leo Ove Mellam.

Worth \$35 a share, the offer represents a considerable premium over the \$20 market price of Flexi-Van shares, but earnings were only \$406,000 last year after extraordinary down sharply on the \$27m earned in 1979.

Sharp rise at Bouygues

BOUYGUES, the French con- company expects this proportion

struction group, boosted its to increase as a result of a uni-consolidated net earnings last versity construction project in year to FFr 151m (\$31m) from Riyadh, Saudi Arabia, details FFr 109m on turnover which of which are still under discusclimbed 37 per cent to sion. The consortium contract is FFr 7.6bn. The company, whose estimated to be worth some forecast a further sharp rise in turnover to FFr 10bn this

I.G. Index. Tel. 01-622 9192.

805, Nov. 819'2 858'z May 871.

1. London Traded commodities, including GOLD.

I.G. Index Limited, 73 The Chase, SW4 0NP.

Telex: 894756

July 54.65-54.65 (52.65). Aug. 53.90, Feb. 66.05, March 65.70.

Solva (216.5-217.0 (216.6), July 224.8-225.0 (224.3), Aug. 278.2 Sept. 230.5-231.0 Oct. 233.5-

228.2. Sept. 230.5-231.0, Oct. 233.5-234.0. Dec. 236.0, Jan. 238.0-238.5,

March 24.2-243.0 Soyabean Off — May 24.55-24.60 (24.53), July 25.30-25.28 (25.31), Aug. 25.60-25.55, Sept. 25.80, Oct. 26.00-26.05, Dec. 26.65-26.70, Jan. 26.80-26.85, March 27.45-27.55, May 28.00-

1Wheat—May 4277, 4281; (427); July 4351, 4341; (4361), Sept. 449, Dac. 469-4681. March 488. Sugar—No. 11: May 22,15-22,20

(22.40), July 22.20-22.25 (22.56), Sept. 21.90, Oct. 21.60-21.65, Jan. 20.45-20.55, March 20.50, May 20.60, July 20.65-20.70. Sales: 6.388,

Copper—April 84.95 (86.50), May 85.80-86.00 (87.50), July 87.80-83.00, Sept. 90.00-90.40, Dec. 92.90-93.40, Jan. 84.15, March 96.10, May 98.10, July 100.10, Sept. 102.10, Dec. 105.10, Jan. 106.10

All cents per pound ex-warehouse unless otherwise stated. *\$ per troy ounce. 1 Cents per troy ounce, tt Cents per 56-lb bushel. † Cents per 60-lb bushel. (| \$ per short ton (2,000 lbs). § \$Can. par metric tot. \$ \$ \$ per 1,000 sq feet. † Cents per dozen. †† \$ per metric ton.

-634.00-643.00 (639.00-644.00).

0925eans—May 765½-767 (761½), 789-791 (784), Aug. 798-799, Sapt. Nov. 819½-819, Jan. 837, Merch

COMMODITIES/REVIEW OF THE WEEK

Base metals advance in wake of gold

Ch'nge

on week

890

BY OUR COMMODITIES STAFF.

this week following the rise in prices. gold and concern over the situa-tion in Poland.

the highest point for four £333 a tonne, in spite of a price months gaining £16.5 to £846.75 cut announced by Asarco in its a tonne, after climbing over U.S. domestic lead selling price. £850 at one stage yesterday. Main impetus behind the up- ters announced it was cutting ward move was some heavy back refined lead production at speculative buying interest en- its Port Pirie plant to 70 per

1225

... 17.22

SEEDS

Base metal prices advanced U.S. interest rates and increases on the London Metal Exchange in U.S. domestic copper selling

Broken Hill Associated Smel-

There was heavy speculative on in Poland.

Copper cash wirebars reached lead ended the week £15.5 up at

1981

Low

High⁻

couraged by the further cuts in cent of total capacity because of

80 70 108

a shortage of lead concentrates resulting from continued industrial unrest at the Broken Hill mines, where workers have only just ended a strike. However, it was reported yesterday that out-put was now improving and further talks are to be held over

Zine was boosted by news that two more U.S. producers are raising their domestic prices. There were rumours that the European producer quotation may be raised from its present level of \$825 a tonne. London tin prices rose despite

the failure of the Geneva conference seeking to negotiate a new International Tin Agree-ment to replace the existing pact that expires in June next year. The conference ended a day early when it became apparent that the U.S. and Bolivia both had serious reservations about joining; negotiations are planned to resume in June but this is far from certain.

In the meantime the tin market is more concerned with the forthcoming Tin Council meeting where producers are expected to press hard for a rise in the buffer stock range. Cash tin ended the week £117.5 higher at £6,220 a tonne, while the three month quotation was £82.5 up at £6,265.

Sugar prices fell vesterday but still ended up on the week. The August position on the London futures market closed yesterday at £236.75 up £3,875 on balance. At this week's EEC export tender export licences covering 36,350 tonnes of white sugar

were issued. Last week the total was 2,500 and the previous week nil but these performances were not typical. Earlier weekly allotments had been running at around 80,000 tonnes a week. As at the two previous tenders a nil minimum export levy was charged. Natural Rubber fell to its lowest level since the end of 1978 when the RSS No 1 spot price on the London market fell to 53p a kilo in mid-week. But it recovered to end unchanged

MARKET REPORTS

BASE METALS COPPER—Firmer on the London Metal Exchange as renewed short covering and heavy speculative demand, reflect-

ing the tense situation in Poland, coupled with a decline in stehling lifted forward metal to £876 before £ 3 2 Cash...... 848.5.9 +14.5 846.5.7 +7.3 months 859.5.70.5.13.2 868.5.9 +6.5. Settlem't: 849 +14.5 Cathodes Cash

840-1 +12 837-5 +4.25 857-9 +12.7 855-6 +6 841 +12 -87-90.5 Amalagated Metal Trading reported that in the morning cash wirebars traded at 1949, 48-5, three months 1973, 74, 75, 75, 76, 76, 76, 73, 73.5, 73, 72.5, 72, 71.5, 71, 70. Kerb: Wirebars, three 7.2, 71.3, 71. W. Kerd: Wirebers, three months £289, 68, 67.5, 67, 66.5, 67, 67.5, 67. Afternoon: Wirebers: cash £2846, three months £268, 67, 68, 68.5, 69, 68.5, 68, 68.5, Kerb: Wirebers: three months £268, 68.5, 69, 68.5,

TIN—Gained ground following the rise at Penang, forecasts of a decline in stocks and the weakness of sterling which saw forward metal move up to £6,280 prior to a close of £6,280 on the

a.m. + or p.m. + or Official - Unofficial -High Grade £ £ £ £ £ Cash 6660-70 + 58 6210-50 +75 3 months 6148-50 +40 6250-70 +27.5 Settlem 2170 +50 Standard
Cash 660 08 +50 6210-30 +75
3 months 6245.70 +40 6260-70 +27.5
Settlem t 6175 +50 -
Straits E \$30,92 +0.27 -

New York Marning: Standard, cash £6,160, three months £6,255, 60, 65, 60, 40, 50. Afternoon: Standard, three months £6,250, 60. Kerb: Standard, three months £6,280, 70<u>.</u>.80.

CEAD—Higher in line with other metals. Three months opened at 2334.5 and mived narrowly during the morning before moving ahead in the ahernoon on heavy speculative interest which litted three months to £340 on the late kerb. Turnover 13,500 tonnes.

Morning: Cash £327, 26.5, 27.5, three months £335, 34, 34.5, 34, 33.5, 33, 32, 32.5, Kerb: Three months £332.5, Afternaon: Three months £332.5, 34, 36, 36, 37, 37.5, 38, 38.5, Kerb: Three months £338, 37.5, 37, 38, 39, 39.5, 40. ZINC-Sharply higher in trading following news that Texasguli and New Jersey Zinc have increased their producer prices by 2 cents. After holding around £352 throughout the morning forward metal advanced holding aroung 1392 throughout the morning lorward mates advanced strongly on heavy speculative and trade buying both prior and after news of the producer price rises. Three months touched a high of 1385 before closing the late kerb at 1364.5. Turnover

ZINC Official - Unoffic'i -Cash 343.54 +3.78 348.9 +6 3 months 358.5 +3.5 358.9 +7 S'ment ... 544 +3 -41.5 Morning: Cash (343.5, 44, three nonths £353, 53.5, 52.5, 53, 53.5. Kerb: Three months £352.5, 52. Afternoon: Three months £353, 53.5, 54, 55, 55.5. 56. 57, 58. 57, 57.5, 58. Karb: Three months £359, 58, 59, 60, 61, 62, 63, 64, 65, 84.5.

ALUMINHUM—Marginally easier in quiet trading with forward metal moving ahead to £555 in early trading—owing to currency considerations before easing to close the late kerb at £550. Turnover 9,575 tonnes. a.m. + or p.m. + or Official - Unofficial -

Spot 639.40 +2.5 640.1 -2.5 months 647.5 +2.5 647.8 -3 Morning: Three months £683, 52, 51, 50, 50.5, 50, 49, 48, 47, 47.5, 47. Kerb: Three months £648. Afternoon: Three months £647, 48, 49, 48. Kerb: Three months £647, 47.5, 48, 49, 50, 52, 54, 53, 51, 50.

NICKEL-Steady with for adging up to £2,825 on the fell in starting before closing the late kerb at £2,822.5. Turnover 510 zonnes. a.m. + or p.m. + or Official - Unofficial -2840-50 +25 2840-5 +80 2820-5 +25 2820-5 +20

* Cents per pound. # MS per kilo. † On previous unofficial close. Morning: Three months £2,825, 20, 15, 20. Kerb: Three months £2,815. Afternoon; Three months £2,825, 20. Kerb: Three months £2,825, 20.

SILVER

Silver was fixed 18p an ounce higher for spot delivery in the London buillon market yesterday at 589.3p. U.S. equivalents of the fixing levels were: spot 513.15. up 28.5c; three-month 513.624, up 27.9c; six-month \$14.103, up 28.4c; and 12-month \$15.117, up 29.6c. This metal opened at 584-603p (513.3-\$13.5) and closed at 584-593p (\$13.0-\$13.2).

SILVER Buillon + or LM.E. + or per fixing - p.m. - troy oz. price Unoffic'i Spot 589,30p +18 586,00p+4 3 months 505,40p +18,9 603,25p+5.75 5 months 623,60p +18,1 12months 561,30p +18,1

LMS—Turnover 113 (68) lots of 10.000 ozs. Morning: Cash £589, three months £609, 08, 07, 05, 04, 05, 05, 5, 06, 07, 06.5. Kerb: Three months £604, 05, 04, Kerb: Three months £604, 05, 04, Kerb: Three months £604, COCOA

Early trade selling depressed the mar-ket and in the absence of physical buying or price fixing from consumers com-mission house stop-loss selling orders were triggered and prices slipped further. Origin sellers, however, chose not to follow the decline, reports Giff and Duffus.

919.20 -18 July 944.45 -19 Sapt 986.67 -16 Dec 988.59 Seles: 3,018 (2,114) lots of 10 tonnes. ICCO Futures—Daily price for March 25: 97.38 (98.80): five-day everage

COFFEE

In line with expectations Robustes opened with marginal losses in thin volume and mixed dealing. Currency considerations attracted some small scale Arbitrage transactions but values

eased on further light commission house selling, reports Drexal, Burnham and Lambert.

close + or £ per tonne 104441 |+1 |1044-39 1050-48 |-2 |1056-46 1050-48 |+3 |1052-45 1053-52 |+6 |1052-45 1053-50 |+6 |1052-43 1055-53 |+8 |1053-45 1055-53 +8 1053-45 1055-50 +12,51050 Sales: 1,717 (1,818) lots of 5 tonnes. Sales: 1,717 (1,918) lots of 5 tonnes.
ICO Indicator prices for March 26:
(U.S. cents per pound): Other Mild
Arabicas 128.83 (129.17); Robustas ICA
1976 115.50 (same); ICA 1968 115.75
(same). Usilwashed Arabicas 218.50
(same). Comp. daily ICA 1968 un-

GRAINS 99.95

Business dona—Wheat: May 113.70-12.85, July 118.90-116.00, Sept. 100.30-100.10, Nov. 103.20 one trade, Jan. 107.60-107.30, Sales: 173 lots of 100 tonnes. Barley: May 98.85-99.80, Sept. 95.80-94.60, Nov. 99.10-98.00, Jan. 102.33-102.00, Sales: 187 lots of 100 tonnes. 102,35-102.00, Sales: 187 lots of 100 tonnas.

LONDON GRAINS—Wheet: U.S. Hard Winter 13¹² per cent March 102.25, April 103.15. May 103.00 trans shipment East Coast sellers. English Feed fob April 118. May 117.50, June 118.50 April 108.00 East Coast sellers. Melze: South African Yellow March/April 87 sellers. Sarley: English Feed fob April 103.50, May 104.00, May/June 104.75, July 105.00 East Coast sellers. Rest unquoted.

quoted. HGCA-Locational ex-larm HGCA--Locational ex-larm spot pness. Other milling wheat: Eastern 112.00, E. Midlands 111.70. Feed barley: Eastern 99.30, E. Midlands 97.00, N. Eastern 98.30, Scotland 98.10. The UK Monetary Coefficient for the week beginning Monday March 30, is expected to remain unchanged.

Old crops opened 25p lower. Wheat where closed standy 55 non May and values closed standy 55 up on May and 65p on July. May barley saw little trade and closed standy 10p on the day. New crops opened 20-30 higher and saw active trading to close 105-140 up on barley. Wheat saw less support but values closed 55-65p higher, Activenced.

RUBBER

The London physical market opened steadier, with little interest throughout the day, closing uncertain. Lewis and Peat reported an fob April price for No. 1 RSS in Kuela Lumpur of 277.75 No. 1 RSS in Kuale Lumpur of 277.75 (279.00) cents a kg and SMR 20 at Yest Tys Previous Business

Sales: 341 (307) at 15 tonnes, nil (9) at five tonnes. Physical closing prices (buyer) were: Spot 56.00p (53.50p); May 58.75p (58.50p); June 59.75

SOYABEAN MEAL The market opened around E1.00 lower on trade selling, reports T. G. Roddick. Prices remained on the defen-

main shareholders are Credit FFr 8bn. Lyonnaise and the Suez group.

The company is maintaining its net dividend at FFr 21 per share, on equity capital increased by a third through a Overseas contracts made up free issue at the beginning of

20 per cent of the total. The last year.

Three Month Silver 602-607 Our clients speculate free of tax, in very small to very large

AMERICAN MARKETS

NEW YORK, March 27.
Precious metals and copper sold off sharply on profit-taking and a rise in interest rates. The cotton market was choppy with some pressure affecting prices on import cancellations by China. Long liquidation depressed sugar prices. Coffee and cocos China. Long liquidation depressed sugar prices. Coffee and cocoe markets were under pressure on trade and origin selling with cocoe backing off also on continued reluctance by the Ivory Coest to join the ICO. The Irvestock markets closed mixed as trading is slowly recovering from the Bullish Pig Crop Report. Grains finished mixed

and soyabeans closed higher as indica-tions mounted that the weekend moisture would be less than originally reported. Heating oil advanced moderately on technical buying, reported Heinold. Potatoes (round whites)—April 144.5-145.0 (144.8). Nov. 82.0-82.5 (82.4). Feb. 93.1. March 99.0, April 113.5-114.0. Sales: 821.

CHICAGO, March 27. CHICAGO, March 27.
Lard—Chicago loose 19.50 (same).
Livè Cattle—April 62.60-62.45 (62.50),
June 66.80-66.65 (66.87), Aug. 68.2068.00, Oct. 68.25-66.42, Dec 67.55-67.57,
Feb. 68.40, April 69.20.
Live Hoge—April 42.30-42.20 (42.75),
June 49.00-49.15 (49.17), July 51.3551.15, Aug. 51.35-51.15, Oct. 51.1051.55, Dec. 54.70, Feb. 56.95, April
54.95, June 57.80.

11Maize—May 361-361½ (382½), July 54.95, June 57.80. 11Maize—May 361-361½ (382½), July 3697-370 (370½), Sept. 373½-373½, Dec. 375½-374, March 385½-385½, May 392. Pork Bellies—May 53.12-53.12 (51.12),

Thursday's closing prices

NEW YORK, March 25, 1981.

1ftCocoa—May 2041 (2048), July 2095
(2100), Sept. 2140, Dec. 2195, March
2245, May 2280, July 2330. Sales: 1,459.
Coffee—"C" Contract: May 127.05127.35 (128.43), July 126.60-125.75
(127.06), Sept. 128.50, Dec. 125.25125.30, March 122.50-123.61, May 123.50-127.00. Sales: 4,750.
125.757, 88.50 (85.05). May 87.55-87.70, July 86.00-89.80, Sapt. 91.75, Dec. 85.00.

Sales: 4,750.

"Gold—March 544.5 (531.0), April 640.546.0 (532.0), May 551.6, June 636.5, Aug. 549.6, Oct. 584.6, June 636.5, Aug. 549.6, Oct. 662.7, Dec. 675.0. Sales: 55,000.

DOW JONES

Spot 423.09424.33 419.24418.55 Fut rs. 431.78433.00 431.01428.98

REUTERS

Dow Mar. Mar. Jones 26 25

Month Year

Mar. 26 Mar. 25 Month ago Year ago 259.94 259.23 259.55 287.37 (Base: July 1, 1952-100). MOODY'S Mar. 28 Mar. 25 Month ago Year ago

FINANCIAL TIMES

INDICES

1147.2 1149.4 1133.4 1119.6 (December 31, 1931=100) sive over concern of the Polish situation with possible embargo exten-sion and closed with losses of around

Yesterdys + or Business Close - Done

Sales; 107 (63) lots of 100 tonnes. SUGAR LONDON DAILY PRICE—Raw sugar 5241.00 (same) a tonne for cit March-April-May shipments. White sugar daily price was \$259.00 (same).

Mar. 27 Mar. 26 M oth agolyear ago 1702.4 1701.0 1742.0 1708.5 (Base: September 18, 1931-100) some 25 were registered later, in the with fluctuations in currences practions metals, before better by lifted prices somewhat. No. 4 Yest'rdy's Previous Close

£ pér tonne — per tonne - 241,25 41,40,247,55 44,05 241,35 44,06 45 - 252,76 - 55,50,245,50 440,55 247,50 45 - 252,76 - 55,50,245,50 45,55 247,50 45,55 - 251,50 - 20,00,22 1,00,22,00 207, pp. 42,55 - 251,00 - 12,50,22 1,00,22

daily price was E209.00 (same).
Early gains were short-fixed and the market settled into a narrow range-eround overnight levels. Losses of

tract

E810/815 - E810/815 E810/815 E760/70 \$1450/1488 -15.5 \$1,930/1,850|\$1500/1500|\$1400/1420 METALS Free Markets C.J.S +16.5 £933 +16 £949 +13.75 £895.5 +16 £923.5 +22 \$485 +15.6 £442.5 Gold per QZ.... Lead Cash 3 months ...

WEEKLY PRICE CHANGES

Nicke L. Free Market c.i.f. ib. £242.70 (+10.35) £236.80 (£245.40) £185.60 atinum per oz...... Free Market per oz... #242.70 | +10.35 | £253.80 | £245.40 | £185.60 | \$420,435 | +7.5 | \$400,415 | \$415,435 | \$255,85 | \$589.30 | +20.5 | \$644.70 | \$671.20 | \$512.05 | \$606.40 | +21.5 | \$528.80 | \$695.70 | \$528.05 | \$25,200 | +117.5 | \$27647.5 | £6,300 | £5,700 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$25 Quicksilver (76(bs.).... ilver per oz...... 3 months per oz. GRAINS £102,80 £98.25 £91,30 £123,50 £119.75 £116 WHEAT
No. 1 Red Spring
Am. Hard Winter
- Eng. Milling (new grop) £112.5 £102.0 +0.05 £102,25 £3,800 \$2,000 \$1,575 £4,300 \$£.025 \$1,650 £4,175 \$2,575 \$1,850 £4,300x \$2,050x £1,450x +65 Pepper, white

\$540 \$565 \$737.5 \$565y conut (Philipines) Coconut (Philipkies) ... Groundhut 5% Linseed, Crude Palm Malayan...... £400 \$595 £464 \$620 \$460 \$645 £408w 5580z ELUS Copra (Philipines) ... Soyabeans (U.S.J.). OTHER COMMODITIES... £1,054 £958,5. £1,063.5 101.15c £1,408.5 £1,642.5 £4,25¢ £700 £218 £1,049 90,850 £690 £214x Coffee Futures May ... Gotton Index...... Des Coconut Jute LJ ABW C grade... 64.5p £209 £885 £200 £207 140p £810 \$780 £315 £210x Tee (quality) kilo 117p 65p 61p 500p kiloj525p kilo,294p kilo (plain,) kilo...... Wooltops, 54s Warp.

Unquoted. (g) Madagescar. (y) April/May. (x) March/April. (w) April. (z) May. Nominal.

83 7 rown Shioley Hidgs. (£1) 380 anadian imperial Bk. of Commerce (C\$2) C\$3 14, (2.3) 31 see: Ryder (£1) 393 see: Ryder (£1) 393 see: Ryder (£1) 393 see: Ryder (£2) 324 5 see 7 ommercial 8k. of Australia (A\$1) (Lon. Reg.) (£2) Agustonium Assoc. (5p) 40. A (5p) 32½
Agustonium Assoc. (5p) 40. A (5p) 32½
Agustonium Assoc. (5p) 18 (24/3). A NY (5p)
3 1. 4
Arous (25/3). Hobbls (50p) 166
Arous (25/3). Hobbls (50p) 168
Arous (25/3). Arous (25 3) Bk. AG (DM50) (Cpn, 36) 604 Nati Discount 310 1 15 BREWERIES (710) 7
Sreweries (Wrecham) 86
(Matthew) 84 Co 160 2
75 Brewery 45
(H.P.) Hidgs. 194
wood Brewery Co (Forsbaws) 275
(London Brew, and Inval. Tst. Dfd. of London Brew, and Inval. Tst. Drd.

't Unathewn and Sons Chidgs.) 136

enports' Brewery 130 71:54

Bigh 24 249 50 224.51

Bigh 250 245

Bigh 250 245

Bigh 250 250

Bigh

shland Distilleries (20p) 96 9 1, 3, 1, 00 0 1; 1 more Brewery 67 8 16 (Joseph) 407 (24/3) ergordon 185 6 3, 25 550 150.71 scallan-Cientifre 6, 70 more fillan-Cientifre 6 COMMERCIAL (15.894)

ABN C F.320 10 AKZO C F.17.50 1 AKZO C F.20 216 AKZO C F.22.50 — AKZO P F.22.50 —

SLUM C

Carriets Int. (SOP) 161; 72 7 Carrigion/Dorrater) 5816 60 ls 12 Carrigion/Dorrater) 5816 60 ls 12 Carrigion Virella 1212 ls 13 12 ls Carron Hildes) 38 9
Carr's MHildes) 38 9
Carr's MHildes Ind. 69 712 Z
Carterright R-Mildes), 1(10p) 2316 ls 60 Castings (10p) 23
Carting (10p) 23
Carting (10p) 23
Carting (10p) 30 ls 20 castings (10p) 23 (10p) 30 ls 20 castings (10p) 23 (20p) 30 ls 20 castings (10p) 23 (20p) 40 Castings (10p) 24 Castings (10p) 25 (20p) 18 Colitic Haven (5p) 81 9 Casting-Roadstone Hildes, 81 ls 2 ls New Ord, 79 ls Cement-Roadstone Hidgs. 81: 2 14: 1: New Ord. 79: 2
Central & Sheerwood (Sp) 24: 1: Central & Sheerwood (Sp) 24: 1: Central & Mig. Trading Grp. (10p) 54
Centreway (Sp) 11: 2 20
Centreway (Sp) 12: 2 24: 31
Chamberlain & Hidgs (24: 3)
Chamberlain & Hidgs (24: 3)
Chamberlain & Hidgs (3p) 41: 2 1354
4 5 225: 3
Chamberlain (Sp) 130
Deemring (Sp) 235
Deemring (Sp) 235 July Oct. Vol. Last Stock Combined English Stores Go. 121:0 37
5 91:2
Combined English Stores Go. 121:0 37
8 91:2
Combined English Stores Sp 150 1 1:2
2 3
Comet Regiovision Services 5p 150 1 1:2
2 3
Comet Regiovision Services 5p 150 1 1:2
2 3
Content Hotels Inter. (10p) 24 1:2 84 5
Concentric 10p 30
Contentric 10p 30
Contentric 10p 30
Contentric 10p 38
Conper Industries 10p 79
Conson (F.1 5p 131;
Conson (F.1 5p 131;
Contentric 10p 33 1:2
Contentric 10p 39
Contentric 10p 351
Contentric 10p 2.60 1.30 0.70 - \$2958

TOTAL VO	LUME IN	CONTR	ACT5		٥	1875			78 16 9 50 21 (24/3)
A=A:	sked	B≃Bi	d	C≔Call	J	P≈Put	:		T8 16 9 21 (24/3) Cronte Go. 21 (24/3) Cropper (J.) 100 Crosby House Group (£1) 167 Crosby Woodfield (100) 8 Crouch (D.) (£50) 210 3 5: Crouch (D.) (£50) 210 3 5: Crown House 60: Crown House 60: Crown House (B): Crown House (B)
					سيبعزد		بمنت		Crosby Woodfield (10p) 8
									Crouch (D.) (209) 210 3 6: T Crouch Group 178 80 14: 4
		-			_				Crown House 601:
L	UND	URL	IKA	WED	U	PTIO	K2		Crystalate (Hidgs.) (5p) 793 1, 80:2
		(Mar.	27 Tota	u contrac	rts 1,0	8 1)	•		Cullen's Stores A NV (20p) 210 2
- :	! 1	Ap	ril	, · .	luly	j Oc	t.	i	Cullen's Stores A NY (20p) 210 2 Culter Guard Bridge Holdings 18': Currys 351 2 3 4 5 6
		i		·				Equity	Date States Intel (18th 71% 7 7 4
Option	Ex'reise price	offer	Val.	Clasing	Vol.	Closing	Vol.	close	Daigety (£1) 310: 4 5 6 7 8
	рисо								Dale Electric Intel 110pt 7114 2 3 4 Dalgety 651 510; 4 5 6 7 8 Daugety 651 510; 4 5 6 7 8 Daugety 651 510; 4 5 6 7 8 Davis Becom A 651 104 651 104 Davis Metcalle (110p) 251; 4. A (10p) 21 (2513) Davis Metcalle (110p) 251; 4. A (10p) 21 (2513) Davis Newman Holdings 170 2 4 5 9 Davis (6.1 1980 1851; 6 60 (2513) Davy Corp. 147 91; 15 0 1 1; 2 7 Davis Metcalle (11724; 3 4 5: 5 6 7 De La Rue 650 2 3 4 5 6; 8 60 3 5 70 De Vere Hotels and Restaurants 250 Decason (Hidgs.; (10p) 310 1;0 (25.3) Debenhams 88 91; 19 90: 901; Delta Grup 5214; 19 90: 901; Delta Grup 5214; 15 14 Deebyware 89 92;
3P	390	10	85	26	. 10	36	 .	378p	Davesport Knitwear (10p) 137 9
3P .	420	2	10	15	· 2	: 22		ļ m '	(100) 21 (25/3)
sp Com. Union	500 150	87	=	42	_	45	22	171p	Davies Newman Holoungs 170 2 4 54 Davis (G.) 1980 1851:0 60 (25:3)
Com. Union	140	27	1	23	_5	36	=		Davy Corp. 147 94 1. 50 1 1: 2 1
Com. Union	160		11	. 17	24	22	5		De La Rue 650 2 3 4 5 6: 8 60 3
Com., Union Coms. Gold	180 420	- 4 - 55	30 3	80	5	' 12 ! 90	4	465p	5 70 De Vere Hotels and Restaurants 230
Cons. Gold	460	27 .	10	55	1	' 70 '	_	100	Desison (Hidgs.: (10p) 310 10 (25.3)
Cons. Gold	489	12		1. <u>–</u> i	<u> </u>	<u> </u>		- 17	Delta Group 524 1 1 31 4
Cons. Gold	500	- :	-	ı 38 ·	4	48	_	į #	Delyn (20p) 14 Denbyware 89 97:
Cons. Gold Cons. Gold	550 588	3		25 13	È	27	2.		Delyn (20p) 14 Denbyware 89 92; Dannis James H. (10p) 21 Denisa James H. (10p) 21 Deritand Stambing (90s) 82 Derritron (10s) 13 42 5 36 52 13 7 Desoutter Bros. (Holdings) 1131-4 (22 Dewhirst U.I. (Holdings) (10p) 701-
Cons. Gold	638	112	4	5 i	_	:	_	! "	Deritent Stamping (50g) 82
curtaulds	50	1219		1412	_	1612	. 2	61p	Descutter Bros. (Holdings) 1134 4 (25
Courtaulde	60	Ծ1ջ 1	60	74	10 2	10	Ξ	**	2 3
Courtaulds	70	•		3,	•		▔	. n.	Dewhurst Partner (10p) 101: 1 Dewhurst Denf Ord. (20p) 12: Dizmond Strius (10p) 13 (25:3) Dewhurst A. 10p) 10:-1 Dickinson Robinson Group 85 7 8 Dintic Heel (5p) 13 (25:3) Diploma (10p) 180 4 Dixon (0p) 180 4 Dixon (0p) 180 4 Dixon (10p) 180 4 Dixon Florographic (10p) 147 2 1; 91 9 50 Dixon-Strand (5p) 151:
GEC .	600	70 1	21	88		105 70	<u></u> .	865p	Diamond Stylus (10p) 13 (25:3)
SEC	650 700	25 6	96 9	50 22	25	45	10	79.	Distriction Poblemen Court SE 7 2
SEC Grand Met.	160	35 i	ē	40	ž	45	.~	194p	Dinke Heel (Sp) 13 (25/3)
irand Met	180	1512	55	2312	38	29	1		Diploma (10p) 150 4
arand Met.	200	6]	41	12	65	17	_	,	21: 3: 4:
CI .	240 260	8 2	_	22 12	1	30 22	1	234p	Dixons Photographic (10p) 147 2
CI .	280	3,	- 2	1 4 !	6	16		i. " i	Dixor-Strand (5p) 15te Dobsee Park Inds. 110p) 97 te 8
či	300	l ₂	<u>.2</u>	210	· <u>-</u>	10	1	! : !	Dobson Park Inds. 170p) 197 lg 8
and Sec.	360	71	2	78		91	-	428p	Dom Hidgs. (10p) 60 (23.3)
and Sec. 🕴	390	43	1 5	54 35	- <u>-</u>]	67 47	2	יי	Douglas (Robert M.) Histor, 87
and Sec.	420 110	16 16	4	21	3	28	_	125p	Dowding, Mills (10p) 22 (1 (25/3)
darks & Sp. darks & Sp.	120	77	15	134	4	17		i . 1	Downing (G. H.) (Son) 122 4 (25.3)
Marks & Sp.	130	2	- 5	77	_ !	1212	3 -	,,	Downs Surgical (10p) 24
heli	420	a	5	13	_ j	22		, ,	1 50 MY Group (500) 273 4 4 3 5 6 1 5 8 9 80: 80 1: 1 2 3 4 5 .
heli	460	إية	518	. 6	215	12	_1.		Dobson Park less. 110p) 97 t ₂ 8 g 1; Dom Hidgs. 110p) 60 (23.37 Dorsely Hidgs. 110p) 60 (23.37 Douglas Hidgs. 30 t ₂ 2 Douglas (Robert M.) Hidgs. 27 Downing (Mils (10p) 22 t ₂ 125/3) Downing (G. H.) (50p) 122 4 (25/3) Downing (G. H.) (50p) 122 4 (25/3) Downs Surgical (10p) 24 (25/3) Gosty Group (50p) 273 4 t ₂ 5 6 5: 8 9 80: 80 1: 1 2 3 4 5 Drake, Scatl Hidgs. 11p) 30; the
otals :	ا ا	· .'				·	55	' ;	Dreamland Electrical Appliances (10p) 1
i	i i	M:	ay i	Aug	ust	Novem	nber	!	2:2014-12 let 1:21 Appliances (10p) 3 2014-12 let 1:23:33 Dubilier (5p) 52:1, 3:1, A Ducille Steels 51:1, 2:3 5 Duray Bitzmassic (10p) 30:1 2 Duncan (Water). Goodricke (£1: 500 Dundonian (20p) 66:1, 7:1:1, 12:8 Dunlii (Alired) (10p) 135:5 90:0 Dundonian (50p) 57:3:3:9:3:4:3:5:5 1:1, 3:5:3:1 1:4:2 3:4:3:5:5:3:5:5:3:5:5:3:5:5:5:5:5:5:5:5:
	400	3	7	- 10		23 :		tor	Ductile Steels 51 1 2 3 5
sarciays B'ki mperiai Gp⊍	420 70			: 18 ; 81 ₂ :	1	10 1	1	i383p ∤70p	Dufay Bitumastic (10p) 30 1 2
asmo :	600	24	5	47		75	_ = :	679p	Dundonian (20p) 66 L 7 l 1 1 1 8
asmo	. 700		:	17	. 1 :	- 30		· · · · · · · · · · · · · · · · · · ·	Dunhill (Altred) (10p) 183 5 90
asmo .	800	1	- 64	5 :	· :		i		9 14 4 70; 70 1 1 4; 2 44
อกกับอ	90	10 5	10 21	16	_ i	19	10	940	Duble international 58 9
onrho .	100	2	1		1	121g	2]	Durapipe Int. 30 Dwek Group (10p) 11
anrho . & O	120	2212	ī	25	<u>.</u>	30	_ :	141p	Direk Group (10p) 11 Prson (J., J.) 33. A 28:3 94 -2
ROSI Elec. :	330	55 -	Ĭ	68	- '	91	– ,	377p	
acal Elec.	360 '	35	89 3	48	- :	61 46	– ·	- 1	. E-F.
acai Elec.	390 390	14 95		100	_ :	46 115	:	476p"	E.R.F. Hildes. 42 No.
77	414	70	ī		_ '	-10	_ :		[ERPLY (Charles) Manager (Microsoft (10)
12	454	38 '	· į	- :	- :	!	<i>-</i> ∹ .		20 (23,3) East Lancs. Paper Group 62 (25(3) East Midland Allind Bross 01 (23(3))
TZ :	494	18	2		:	<u> ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; </u>		,	East Midland Allfed Press 91 (23/3).
77	500	_ '	i	30 :	36 i	50	!	· ::	Freiner Braders (Uta 146-1 == 4

Stock Exchange dealings

Forge 51 2 5
av Hardware Grp. 24 (25/3)
Art Develomms. (39) 65/: 6 ½
n (1) (100) 129 30 2½
y (1) 1032 ½ 5 6 7 8 9
y Packaging (59) 20½ (24/3)
Castile Elecs. (109) 105/2 ½

Bouten AWA: Group (10p) 7 %: % % 84 %: %

Bowater Corp. (£1) 225% 6 8 9: 9 30

1 1 2: 2 35 3 4 62 5 %: % 6 7: 7 8

9 40: 40 1: 1 2 3 4: % 62 7: 7 8

Bowthorce Hidgs. (10p) 156. % 7 8

Braby Lesile (10p) 32% 1, 42 5.6 7

Brady Industries 56. 4 48

Braham Millar Group (10p), 12%

Braid Group (5p) 25

Braid Group (5p) 25

Braid Group (5p) 25

Braid Group (5p) 25

Braimer (7 F. and J. 41) (Hidgs.) 49 (25.3)

Brammer (7 F. and J. 42 4 6 8: 8

Brannon (£10 80 74(3)

Brassway (10p) 37%.

8 Cine. Theatres (121₂pt 45 Dredging Co. 20 lec. Traction Did. 138 ¹2 9 40 1

First Lowell (20p) 681s 1, 9 70 1
First Lowell (20p) 681s 1, 9 70 1
First Low 49 50 1
Food 1 1 1 1
Food 1 1 1 1
Food 1 1 1 1
Food 1 1
Foo C.H. (ndustrials (10g) 31 Cadoury Schwegons 65 k ½ 6: 6 ½ Calvus (50p) 131 2 4 Calros A.) 651) 132 Calro Dundee) 8 9 (23:31 Calrob Dundee) 8 9 (23:31) A (10g)

1anover Invs. (1097 20. 49 4 60 1 2 12)

APPOINTMENTS the beginning of February, is

Dr. J. V. Butcher, who joined takes over the post left vacant ORKSHIRE CHEMICALS at when Mr. Alex Bell became chairman of Derek Crouch (Sales).

July 1. Mr. Stanley Fowler, the present managing director, and Mr. Harry J. Clarke will retire from their executive duties and from the Board at the end of VICES. He is chairman follows. June. Mr. A. G. Fontany, group marketing director, relinquishes his executive positions and retires from the Board on April

Kennedy (Engineers) Holdings and David Kennedy (Engineers) Sales and is a director of Alenco.

Mr. Malcolm Taylor has been Mr. D. C. Mair. a director of HOUSE OF FRASER, takes up a new appointment as operations director based in London He will hold a number of central responsibilities all infended to promote operating efficiency. Mr. D. J. Bowyer, managing director of the Army and Navy Stores Division will cease to be a director of the company and its subsidiaries on March 31, to establish an actuarial consultancy Peirson Earle and Co.

and Navy Stores Division, will succeed Mr. Mair as managing succeed Mr. Mair as managing director of the Midlands Stores Division.

The Army and Navy Stores Division has been amalgamated with the Chiesmans Stores Division under the managing directorship of Mr. G. R. De Castro.

Lyon and Lyon 46 t. 7

MDW Hidgs. 89 90 1: 2 3: 4: —

MR Farmfure (109) 55% 6 t. 7 t.

MR Electric 1991 200 1 1: 2 3: 4 5 7

3 10 2: 3

M. Hidgs. 315 6: 3

MY Oart (109) 35 9 401; (25/3). Off. (109) 160

Macorthys Pharmaceuticals (209) 161; 3

4 5

MCGarmodale (509) 120 2 (20:3)

MCGargoodale (509) 120 2 (20:3)

MCGargoodale (509) 120 2 (20:3)

McGargoodale (509) 120 2 (20:3)

McCarlais Pros. 106 10 2: McCarlais Bros. 106 10 2: MscLellai (P. W.) (200) 16

Marpherson (Donald) 57 1: Magnets (109) 152 (23:3)

Makin (I. J.) Paper Mills 930

Massgerment Agency Music (10p) 193

7 8

Manganese Bronze Hidgs. 25

Mandar 151 3 6 60. Motora (209) 10 1: 4 Henriques (Arthur) (10p) 19
Hepworth Ceramic 1217a, b 16 2 5 3
Hepworth (L) Son 116 82 8 8 20 1 22 4;
Herman Smith (10p) 16 5
Herman Smith (10p) 18 5
Herman Smith (10p) 25 5
Herman School (10p) 45 4 5 6 8
Herman State (10p) 45 4 5 6 8
Herman State (10p) 45 6 6 7
Hickano Welch (50p) 18 6 85 9 70
Hickano Welch (50p) 18 60
Hickano Welch (50p) 18 60
Hidd Bros. (5p) 10 4
Hisps and Hill 10d 15 5 6 7: 82
High Goslorth Park (£1) 660 (23/3)
High Goslorth Park (£1) 660 (23/3)
High Goslorth Park (£1) 660 (23/3)
High Goslorth Park (£1) 650
High Goslorth Park (£1) 650
High Goslorth Park (£1) 67 83
High Goslorth Park (£1) 680
High Goslorth Park (£1) 680
Highard Optical Ind (10p) 22 (25/3)
Highland Electrosics (20p) 32 3 4 45 5
Hill and Smith 53
Hill (Charles) of Bristol (£1)
Hillards (10p) 224 5 1 7 8
Hillons Foothwear (20p) 77 8
Hiltons Foothwear (20p) 77 8 2 Martin-Black 11 4 2 3 Martin The Newsgant 208 90 Marting Inth. Copi 235 8 40 Massey-Ferguson NPV 180 Matthews (8.) 360 2 3 May Hassell 85 65 7 Maynards P.LC. 182 4 6 Meet Trade Suppliers 90 (23/3) Megminster (100 65 kg. Massell Hides. (50) 13 Medminster (10p) 65 ½ Meggitt Hidgs. (50) 13 Meggitt Sp) 72 82 (2533) Mellody Mills 27 Merzies (1) 6Hidgs.) 317 Metal Box (E1) 176 ½ 7 ½ 8 Holt Llovd Intral. (10p) 84 5 7 Home Charm (10p) 115½ 7 8 20 12 Home Counties Newspapers 636 Home Farm Products (10p) 81 Home Farm Products (10p) 81 Homera 110 31, 5½ 20 A 113 4 -3 Hopkinson Hildes (50p) 77 Hopkinson Travel 2284 9 30 4 1.2 3 4 5 Hoskins and Horton (20p) 48 50 (24)3 Hoskins and Horton (20p) 48 50 (24)3 House of Lerose 746 Hoveringham Group 78 Rst V 74-8 Howeringham Group 78 Rst V 74-8 Howeringham Group 78 Rst V 74-8 Howard and Wyndham (20p) 4½ A (20p) 5½ (25)3 House of Lerose 740
Howeringham Group 75 Rat V 74-5
Howard and Wyndham (20p) 4-6. A (20p)
5-1; (257)
Howard Machinery 30 1: 1 ½: 1, 2
14, 1-2 3-14, 1-4
14, 1-3 3-14, 1-4
14, 1-3 3-14, 1-4
14, 1-3 3-14, 1-4
15, 1-4
16, 1-4
16, 1-4
16, 1-4
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16, 1-4
16, 1-4
16, 1-4 NCC Energy (10p) 140: 40 1: 1 1: 1: 2: 2: 1: 1: 1: 2: 1: 5: 1: 2: | Dostock Johnson 67 (25)3 | 14\2 5\4 6. Do. A \$\frac{1}{2}\8 2 | 13 \text{ \lambda 1} \text{ \lambda OK Bazzars (1929) (R0.50) 713 Oakwood Grp. 92 3 4 6 (293) Ocean Wilsons (Mides.) (20p) 46 7 Oceans Comsolidated 38 (213) Office Ejectronic Machines 335 Office Ejectronic Machines 335 Office Ejectronic Machines 335 Old Swan Hotel (Machines 335) Old Swan Hotel (Machines 315) Old Swan Hotel (Machines 100) Oliver (George) (Footwear) 100. viz. 95 (25.3) Olives Paper Mill 25 Owten Owen 145½ 7 Oxloy Prioring Grp. 17 ½ 8 ½

Queens Most Houses (5c) 45kg to 6 4st 1-7: 7 5 Quick (H. J.) Grp. (10p) 3312

Reliance Keitweer Group (20p) 1642 712 (25-3)
Reliance Keitweer Group (20p) 1642 712 (25-3)
Reliance Keitweer Group (20p) 1642 712 (25-3)
Reliance Keitweer (10p) 153 4 5 6
Remoid (51) 56 1: 7 4 5 9
Renoid (51) 56 1: 7 4 5 9
Renoid (51) 56 1: 7 4 5 9
Renoid (51) 56 1: 7 4 5 6
Remoid Group 87
Resmore 17 8 42
Richards Consulting Empineers 485 70 5 80 5 90
Richards Waltington Industries 234 4 5 162
Richards Waltington Industries 234 4 5 162
Richards Waltington Industries 234 4 5 162
Richards (10p) 16 74
Richards (10p) 16 74
Richards (10p) 18 70 11 4
Robertson Foods 158 70 11 4
Robertson (10p) 12 3 1
Robertson Foods 158 70 11 4
Robertson (10p) 12 3 1 1 8
Rossolli Hildes (59) 261; 7 (20)3)
Rotaprint (20p) 13 4 5 6
Rotaprint (20p) 13 4 5 8
Rowlinson General Foods (10p) 354 7
Rotaprint (20p) 13 4 5 8
Royal Wortcarter 261 1; 2 70 2 1;
Roston Hotels 1331; 7 8
Royal Wortcarter 261 1; 2 70 2 1;
Robertson Foods 13 6 1 8 6 (25/3)
Ryan (1.) Hidgs. (5p) 15 14 6
Sand U Stores (12) 15 14 6
Sand U Stores (12) 17 13 15
REGR Group 186 1 8 60

\$ and U Storey (12-1s) 73 1; \$GB Group 186 1, 8 50 \$estal and Saathi (10p) 357 8 9 61 3 5 \$alevory Stores (41 664) \$2534 (2415) \$398 Helidays (20p) 287 8 90 35 3 42

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UBM Group 59 12 1, 70 1, 1 1, 20 1, 1 1, 20 1, 1 1, 20

Utico (RT) 125 (24(3))
Valor 48 t 52 2 4 1/2 5 1/2 1/2 6
Vantora (20)) 107 81/2 9
Vector Stone (10) 321/2 (24/3)
Vibrobalat 2432
Victora (ST) 161 2 3 4 5 6; 6 1/2
Victora (ST) 161 2 3 4 5 6; 6 1/2
Victora Carnet 161/2 (24/3)
Viners (10): 17 5/6
Viners (10): 17 5/6
Viners (10): 17 5/6
Viners (20)) 230
Viners (20) 230

Western Board Mills 210pt 705 6
Western Aircraft 136 7 6 2 9 40
Western TV C Non-rts. (100) 18-s
2
Western Brds. 70
Whatflass 21
Whatflass 21
Wheeler's Restaurants. (100) 3100
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Wheeler's Restaurants. (100) 511 6
Whitspor 83 4 6
Wheeler's Watson (Hidgs.) (100) 511 6
Whitsport 58 9

Britanna

561 16 6. Wes. sub. 17 (25/5)
Charterhouse Group 823 is 1: 1. 3 4:
412 5
Chy Group 823 is 1: 1. 3 4:
412 5
City Aberdsen Land Assoc. (50p) 323
City Aberdsen Land Assoc. (50p) 323
Daily Mail Geograf (50p) 493 5. A
(50p) 490 8. Indicated from 16 (24/5)
Dawes (G. R.) Holdings (10p) 220
Electra Inv. 15. 564 1: 72
Eliobardo Gen. Inc. (10p) 220
Electra Inv. 15. 564 1: 72
English Assn. Group 440; 712
English Tassn. Holdings (10p) 221; (24/5)
France (10p) 37
English (10p) 37
English (10p) 37
English (10p) 37
English (10p) 38
English (10p) 39
English (10

INSURANCE (653)

24.5 5.6.7 8.50 270 1 2 1 2 3 3 5 5 6 7 8.50 270 1 2 1 2 3 3 5 5 6 7 8 5 6 7 8 5 6 7 8 5 6 7 8 6 INVESTMENT TRUSTS (866)

Thursday's Active Stocks

Five-Day Active Stocks

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100	
Financial Times Sa	turday March 28 1981
Porcisis Col. Impst. Trust 1324 34: 4	5 Westpool Invest. Tst. 724. Did. (30e)
Foreigh, Cof. Invest. Trust 1324, 34-4 Fulcrum, lavest. Tet. 49-20. Cep. (24- 51-51). Later 1997. Cep. 11- Fundament inc. 53 14 (24/3). Cep. 11-	5 Westpool Invest. Tst. 724. Did. (20p) 731, (23%) Winterpottoon Engray 346 7 (25/39) Witan 159 5 40 6 7
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General Investors, Trustees 180	UNIT TRUSTS (39)
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Group Dwester State Co 250 5 60	Accum Units 171 5 61 (24/3) M G Conversion Tst. Growth Units 1205
Hambros Inv. Tst. Co. 105 614 12	CZ433. inc. Units 73 (25)33 M G Dividosd inc. Units 134 40 6 M G Extra Yeak inc Units 844 M G Far Eastern General inc Units 118 M
Industrial and General Trust 77 1, 12 8	M G Fat Eastern General Inc Units 116 12
to sub. for Ord. 66 8	M G Fond inv. Tst. inc Units 85'2 (20/3) Accum. Units 129 (24/3) M G General Tst. inc Units 230 (24/3)
p2000 20 Cost	M G General Tst. Inc Units 230 (24)3) M G High Income Inc Units 113's 89, 9 M G Japan Gegeral Inc Units 173's (24)3). Accum Units 122's (24)3) M G Middland General Inc, Units, 156 73 3 M G Recovery Inc, Units 137 5 1, Accum. Units 155's (25)3 M G Second General Inc Units 254's 58's 1253') M G Second General Inc Units 254's 58's 1253') M G Second General Inc Units 254's 58's
Lersey General Investment Torres of the	d Actual Dine 100 (5010)
Jos Hides, 66 to (25/5) Jose Investment Trust (10p) 61 to 2 to 125/53. (2p) (2p) 54 6 to 125/53. (2p) 125/54 6 to 125/53. (2p) 125/54 6 to 125/54 6 t	M. G. Recovery Inc. Units 137 6 %. Accom. Units 155 2 (25/2)
125/3). Cap. (20) 51/6 15	2 M. G. Second General the Units 2545, 552 (2573) M. G. Smaller Companies Inc. Units 2753:
Lake View Invest. Trust 148 Loncashire and London Invest. Trust 771 (42w Debotters Core 150	MINES Miscellaneous (580)
talaw Deboutier Corp. 154 ½ 5 Le Valvinnet Co. 40 Lada Investment, Trust (20p) 40, Cap. 650	
taga investment Trust (20b) 40. Cap. (5p	Afer (1539) 32.4 Amale, Tin Niceria (105) 10 is 1 Acares New 134 Aver Micros 175 Designs (Maria 205
London and Gartmore Invest, Trest 1/16 London and Holyrood Trest 1/456	Aver Hitam Tig Dredging (Ma\$1) 265 Berait Tin Weltram 60 Bishchi Tig (10p) 1350 40
London and James House 43 h	Ruma 1100 14
	: Charter Coos. (20) 2354 5 4 7 8 9 40
London and Provincial Trust 139 London and St. Lawrence Invest. Co. 16 London Strathelyde 70 1 London (av. 7st. (5p) 211 2 ip to 1. p. 1	Cons. Bolttomela (R2) 44 Cons. Gold Fleids 455 6 1/2 8 1/2 9 60
London lav. Tet. (Sp) 21 h 2 h h h h 2 London Merchant Sets 830 83 h 44 5	Converted to Many 1
Landon Trudential 104 (25/3) Landon Trust 63	El Con Minima Englandia
London Merchant Sers \$30 83 3 445 5 Did. 65 3 7 104 (2513) London Frest 83 5 Lowland inv 7416 815 M. and G. Dual Trust lac Shs. (100) 23742 (250) Cap. Shs. (100) 2304 2	Geever Tin Mines 1250
M. and G. Dual Trust lec Sis. (10p) 23742 (2550). Cap. Shs. (10p) 2304 2 (10p) 100 to. Cap. Shs. (10p) 440 Mainchester and Metro. 84 Metronin 75.	
Maintnester and Metro. 84 Meldrum 75 Mercantile 586 9	1 30
Metantile 88; 9 Mercantile 88; 9 Merchants Trust 96 Midland Trust 90	Jantar (121sp) 14 5 Kamunishing The Developing 649 Bernad (NeVSO.50) 85 (20/3) M.T.D. (Aleangul) 67 Mishystam Tot (50) 65 Mineystam (50) 65 Mineysta, Resources Con., 68:651.40) 675
Midland Trust 900 Mooks Inv. 15t 86 12 Mooks Inv. 15t 86 12 Mookagu Boston (10p) 5412 5. Wrts. to sub for Ord 16t 15t (2013) Moorsate Inv 155 (2013) M	Mislaystem (An (So) 65 Minerals, Resources Cpn, (Bd\$1.40) 675 90 700 5
Moorside Tst. 146 Moorside Tst. 146	Notanga Consolidated Copper Mines Spc Pr. 40 (23(3)
Murray Calestonian 704, 1 ½ 2 ½ 3 ½ 8 65 869 Marray Chydesdale 57 ½ 8 8 63 Murray Genderon 127 8 124 (20/3) Murray Northern 77½ 8 74 (20/3) Murray Northern 77½ 8 74 (20/3) Murray Northern 80½ 1½ 2 8 79 New Darien Oil 1st. 94 5 Wrs to seb. New Thromorton 2014 ½ 14 Cap Ln (51) 194 5 %; 6 181 8 2 200 2 New Darien Oil 1st. 94 5 Wrs to seb. New Thromorton 2014 ½ 14 Cap Ln (51) 194 5 %; 6 183 8 2 200 2 New Seb. 185 6 18 8 2 200 2 New Seb. 185 6 18 18 2 200 2 New Seb. 185 6 18 18 2 2 ½ North British Can Inv 1044 1 2 ½ Northern American Text 121 1 ½ Northern American Text 121 1 ½ Northern American Text 122 1 ½ Northern American Text 122 1 ½ Northern Securities 2A2 2011 and Associated 98 (25/3) Pensiand Invest, 1441; 5½ 12 2 Rabum Invest, 1491; 50 1 2 Rabum Invest, 175101 42½ 3 1 5 Sub.	Nchanga ConsoRdated Copper Mines Spc Pt. 40 (23/3) North Kalguril Mines (A30.30) 87 8 9 36 1-1 70 44 1. New (A50.30) 36 8 1-1 70 44 1. New (A50.30) 36 8 1-1 70 14 (25/3) Parloga Mining. Exploration (Spc 63 4 42 Peopicalen (10p) 94 (25/3) Renong Tin Dredslag (10p) 120 (24/3) Rid Tinto-Zinc Cpa. 463 2 4 5 6 1-2 7 1-1 70 1 2 3 4 5 6 1-2 7 1-1 70 1 2 5 4 5 6 1-2 7 7 7 8 70 1 2 5 4 5 6 1-2 7 7 8 70 1 2 5 Accum. 460 2 3 5 70 Roam Consolidated Mines B 105 Shiggings (1/50.02/2) 124 5 4 7
Murray Western 201 1 2 2 2 20	Parings Mining. Exploration (Sp) 63 4 42 Pengkalen (10p) 94 (25:3)
New Darlen Oil Tst. 94 5 Wris to sub-	Renong Tin Dredsing (10e) 120 (24/3) Rio Tinto-Zinc Cpa. 463 2 4 5 6 12 7 5
New Throgmorton 204 1: 4. Cap Ln (£1)	470 2 5. Accum. 460 2 3 5 70 Roan Consolidated Mines B 105
"New Tokyo (50p) 127 8 9 Writs, to sub. for Ord. 86 8 12	Silvermines (IrSO.021) 124 5 14 7 Social Croity (10p) 20 1 2 1 Sungel Besl Mines Maleysia (MyS1) 200
North Atlantic Secs. 1219 2 12 North British Can Inv 1042	(24/3) Taniong Tim Dredoing (15e) 115 (23/3)
Northern American Tet. 121 12 Northern Securities 242 Oil and Associated Ba (2512)	Taming Tin Dredging (15p) 115 (22-3) Taming Tin Dredging (15p) 115 (22-3) Tamins Consolidated Investments (5op) 3301 30 2 3 5 5 5 7 7 7 8 91 9 40 22 2 57 Tronch Mitnes Majaysia (MySI) 3740 Wankle Colliery (50p) 46 8 9 Western Miniog Con. Hidgs. (ASD.50) 274 5 6 8 92
Pentland Inv. 1441 51. Bortland Invest, 1441 512	Wankle Colliery (SOP) 46 8 9 Western Minley Con, Hidgs. (ASD,50) 274
Rit (300) 3779 B 95 20 2 Ramburn Invest, 1491 ₂ 50 1 2 Blyer and Mercantile 245 8 8	5 6 8 82 Zambia Copper Inv. (8d\$0.24) 29 30 1
SAS. (PAT. Prov.) (FIS) 425 8 30 2	MINES—South African (251)
Sub. (Nat. Pro.) (FIS) 427 8 30 Sub Romney Trust 1-15	Angio American Con. of South Africa (RD.10) 879-0 875.15 \$15.2 \$15.2 \$15.4 \$15.455 \$75.0 \$75.15 \$15.2 \$15.2 \$15.4 \$15.455 \$15.0 \$656 71-75 8.80 \$5 Angio American Cold Inv. (R1) 42 Angio American Cold Inv. (R1) 44 Buffelshorteh Cold Alleria (R1) 545 \$5 Buffelshorteh Cold Alleria (R1) 55 \$5 Coronation Swedicate (R0.10) 250 \$63 \$5 Coronation Swedicate (R0.25) \$150.4 \$5 Dealbraal Gold Mining (R0.20) 210 2 4 223 - 2 4
Rosedimond PLC 65. Cap. 128 (24/3) Safeguard Industrial 104 (25/3) Stranson 1461	Angla American Gold Inv. (R1) 43 Bracken Mises (R0.90a 178 Bracken Mises (R0.90a 178
St. Appliew 1461; Say 1461; Say 1462; Say 1461; Say 1461	Consolidated Murchison (R0.10) 250 60 31 Coronation Syndicate (R0.25) 1604 5
Scottish American (SUp) 14312 4 412 5	Declicasi Gold Mining (R0.20) 210 2 4 227-2 5 Decretontein Gold Mining (R1) 9.056
5 63 6 Scottish Mercantile A NV 198 (24/3) Scottish Cities 259, A 255 (25/3) Scottish European 40	Durban Roodepoort Deep (R1) 10.5 (25/3)
Scottish European 40 Scottish Invest, 1343 1 5 612 7 8 Scottish Mortpage 1 5 4 5	2287
Scottish Invest, 1344 12 5 612 7 8 Scottish Mortange 153 4 5 6 5 7 8 Scottish Mortange 153 4 5 6 5 6 6 6 7 6 6 6 6 7 6 6 6 6 7 6 6 6 6	Series Rand Cons. (10p) 25 12 6 7 East Rand Gold and Uradium (RO.50) 437 Elendershed Gold Mining (RO.20) 500 30 Eleberg Gold Mining (R1) 190 2 5 6
Scottish United Invest 74 Scottish United Investors 86 12 7 12	
Securities Trust Scotland 102 h Shires Invest. (50p): 143	(24/3) Free State Geduld Mines (R0.50) \$544e C E224 \$507 \$51 U Free State Sasiplass Gold Mining (R1) 320
Sphere Invest. Tst. 150 Sterling Tst. 205 (24/3) Stockholders Invest. Tst. 152 iz 3	
Stockholders Invest. Tst. 152 is 3 Technology Invest. Tst. 147 2is Jempie Bar Invest. Tst. 179 is 20 is Throamarton Secured Growth Tst. 26is Cystyl	Gen. Mining Union Cpn. (R0.40) \$191; E
	Gold Fields Property (R0.025) 89 92; E. Grigualand Exploration, Finance (R0.05)
Throgmorton Tat. 110 is 1 2 is	Grootiel Proprietary Mines (RD.25) 400 (E
Trans_Oceanic Tst. 237 8	
Tor invest; 7st. 101 2 3 4. Cap. 169 76 -4 Trans Oceanic Tst. 237 8 Transationtic Gen. Invests. (51) 1290 Tribune Invest, 15t. 96 Triblevest (500) 505 1. Cap. (51) 348 R Trust of Property Stares (50) 164. (25%)	129.2 Impala Platinum Hidgs. (RO.20) 385 90 5 G
Trust Union 76 7 h 2	Johannesburg Cons. Inv. (R2) 31 (24/3) G Kinross Mines (R1) 545 60 77 80 G
Trustees Corp. 734 United British Secs. Tst. 1584 9 United States Gen. Trust 251 4 United States Debenture 1084 Updown Invest. 87 Vantage Secs. (10p) 27 (23(3)	Kioof Gold Mining (R1) 15.150 533-514.6 H. Lettle Gold Mines (R0.65) 141 3 6 74 56 H.
United States Debenture 1004 United States Debenture 1004	Loraine Gold Mines (R1) 319120 H
	Marievale Consolidated Mines (20.2%) 166 La
:Werryss invest (£1) 374 (23/3)	6h

	New Kleinfontein Properties (RO.25) 50	Regional Prop. 158 (25/3). A 156 9: Reliable Prop. 90 (20/5). Reliable Prop. 90 (20/5). Research 16 pp. 310 1 2 47 4 62 Rush Tompkins Group 245 6 Samuel Prop. 1271 8 301.2 Scottish Met. Prop. (20p. 123 4 5 Second City Prop. (100) 711. Slough Estates 1501: 1 11. 1 Slock Conversion 346 8 9 555 5 77 8 9 Town City Prop. (10p. 264 307 14. Wts. 340 15 15 pp. 264 307 14. Wts.	
	New Witwaterstand Gold Explor, (pg.50)	Rosensumb (100) 700(3)	٠,
	1540 790	Rush Tompkins Group 245 6	ı
	Lienteur Burne Cold William (60.20)	Samuel Prop. 12712 8 30141	1
1	President Stevn Gold Mining (NO.50) \$424.	Second City Prop. (20p) 123 4 5	ł
Į	Rand London Coal (RQ.50) 59 102 3:	Slough Estates 1501	٠1
ł	Rand London Cpn. (RD-15) 246 8 50	Stock Conversion 346 8 9 55 5 71 8 0	1
ł	Rand Mines Properties (R1) 275	Sub 35 Prop. (10p) 264 303 Ja. With	. 1
1	Randfontein Ests. Gld. Mg. (R2) 554 (24:3) Rustenburg Platinum Nidgs. (R0.10) 230	Towa Centre Spcs. 55 7	1
1	12689	Trafford Park Estates 158 60 United Real Property Tra. 460 Warner Estate Midgs, 361 1, 5 7 76 Warnford Inv. (200) 448 55 (257).	ı
1	St. Helena Gold Mines (R1) \$431; (25/3) Sentrust Begerk (R0.10) 340 (24/3)	United Roal Property Tat 480	ł
ı	Sentrust Beperk (RO.10) 340 (24/3)	Warniord Inv. (20p) 448 55 (25/3) Westmiaster & County State 74 6 12	ı
ı	Simmer, Jack Mines (R0.02) 188 90 1, 1 1, 8 200;	4 Winds (learnes) (E	ı
1	South African Land, Exploration (R0.35)	Westminster & Country Props, 71 2 (25)3) Westminster Property Grp. (20p) 35 1, 12 4 6 1; 12 14 7; 7 7 4; 12 Wiston Peck 23 Wiston Peck 23 Wiston Peck 23	Į
ı	795 31A	Wostminster Property Grp. (20e) 18	. I
ı	Southvasi Hides. (RO.50) \$291a	1 with 12 12 14 14 72 7 14 15 15 16 16	١,
Į	Southwall Hidgs. (R0.50) \$29 to U.C. Inv. (R1) \$15 20 3 7 30 Umsel Gold Mines 345 to 58	Winton Estates 75 6	ł
ı	United Gold Mines 3454, 56	1	1
١	United Gold Mines 3434 35 Vall Rests Exploration, Mining (RO.50) S71 1 3713 S724 5724 531 12 6 85 Ventersoot Gold Mining (RT) 5134 Valettaritein Gold Mining (RT) 5134 Valettaritein Marzi Midos, (RO.025)	PLANTATIONS (98)	1
Į	Venterment Gold Mining (R1) \$135	Aberiovic Pitns. (8p) 7/3 Angle-Indotesran Corp. 118 120	ł
ı	Visitostela Gold Mining (R0.70) 122 9	Anglo-Indonesian Core, 118 126	ı
ì		I PRODUCE TOURS OF A MINUS. IS IN THE COLUMN	١
ļ	. 931 ₉ S		J
ì	931 ₉ S West Driefontein Gold Mining (RT) \$750 \$78	Beradin Rubber Ests. (5p) 45	ì
ł	\$76 West Rang Consolidated Mines (RT) 160	Bertam Cons. Rubber (10p) 7540 Blantyro Tea Hidgs. 53 (25/3) Camelilla Inv. (10p) 430 3 5	1
J	Wastern Areas Gold Mining #813, 287).	Camelita Inv. (100) 430 3 5	j
i	Western Areas Gold Mining et 1), 287 12 8 90 7 300	V400JEUNIN LAJANY KUDDEL ESISTA 110a) 44A	1
ı	Western Deep Leels (R2)_S51 4 S51 4		1
J	Option to Sub. \$155 (24/3)	1915-10 300, 123	J
ĺ	8 90 7 300 Western Deep Leels (R2) \$51 4 \$51 4 Option to Sub. \$155 (24/3) Western Hidgs. (R0.50) \$74 Western Hidgs. (R0.50) \$74	DOCARAGONO Pubber Sets (40n) 187 81.	ĺ
ł	Wickelhaak Mines (R1) 154. Witwatersrand (R0.25) 95 Zandoen Gold Mining (R1) 490 3 5	Wiss, to Sub, 125 Dhami Hidgs, 108 10 Dorahalcane Rubber Ests. (10p) 157 81 ₂ Grand Central Inv. Hidgs. (10p) 5 6 (24(3) Gesteric Corp. 51 775 87) 90 5	ı
ì	Zandoen Gold Mining (R1) 490 3 5	Gothrie Corp. £1 775 87 5 90 5	ı
ĺ			f
ı	OIL (1,631)	Hidong Est. (10p) 69 Highlands Lowlands Berhad (My30.50) 52	ı
Ī	Anvil Petroleum (200) 245 7 8 British-Borngo Petroleum Syndicate (100)	1 1 3 12 Deliver Community Deliver (MA30:20) 22	1
ĺ	Strick-Borneo Petroleum Syndicate (100)	Holyrood Rubber (£1) 28 (25/3)	ĺ
t	Retter Between TANL 1 to 24 7 to 4 3		ł
l	5 6 7 8 8 80 17 1 2 31 4 5 96 400.	Jatel (51) 134 Jitra Rubber Pitns. (10p) 57 (25/3) Killinghall (Rubber) Dev. Syndic (10p) 560	ı
ſ	Ord. (R.T.) 380	Litta Rubber Pittis. (10p) 57 (25/3)	ſ
۱	376134-301740 Petroleum Syddeme #100) 1 294 6 8 3011: British Petroleum 3701, 1 2 24 3 14 4 3 5 6 7 6 8 50 11 1 2 3: 4 5 95 400. Ord. (R.T.) 369 Sympan Off C:13 164 12 12 12 15 15 15		۱
۱	6 7 81 8 21 91 Century Oils Group (10p) 75 4 12 4 6 4	Kuala Lumpur Kepong Berhad (MyS1: 1.14	1
ſ		5	Ĺ
ı	Contraction (50) 69 70 1 4 5 41 4 2 1	Lawrie Pinto. Hidgs. (£1) 383 5 (24/3)	L
t	Chargestonics Providents 78 3- 3- 20 1	Lawrie Pintn. Hidgs. (£1) 383 5 (24/3) Lendu Rubber Estates (501 90 (24/3) London Sumatra Pinths. (10p) 355 7	П
Í	Compagnie Francaise de Petroles B	McLeod Russel (£1) 310 25	()
ı	(frs.50) Frs.225.350	Majedie (nv. (10p) 114	i
۱	Charges rouse Patroleum 79 ½ 4 80 1 Compagnia Francaise de Petroles B (Fra.50) Fr. 225. 550 Dome Petroleum 566 ½ CZOKS) Engry Caolsal (122na) 108 9 11/23 Giobal Naturel Resources (30.01) 500	McLend Russel (£1) 310 25 Majedle (nv. (10p) 114 Majedle Berhad (MyS1) 150 (20(3) Narborough (F.M.S.) Rubber Est. (10p) 48	ı
ĺ	Global Natural Resources (50.01) 500		Ĺ
ĺ		Padang Senang Rubber (10p) 68 (25/3)	1
ĺ	Hunding Patroleum Services 223 4 KCA International 187 4 8 9 3 90 4 22 2 3 4 5; 5 6; 6 7; 7 8; 8 9; 200;	Padang Senang Rubber (10p) 68 (25/3) Rembia Rubber Co. (5p) 97140 Rightwise (10p) 185 (24/3) Rightwise (10p) 185 (24/3) Rightwise Rubber Est. Berhad (MyS1) 58	Г
ľ	21 2 3 4 52 5 61 6 71 7 81 6 41 2001	Rightwise (10p) 155 (24/3)	1
ŀ	New 184 7 8 0 90 4 2 31	(23/3) KNOOEF EST. BEHRAG (MYS1) 58	ı.
ı	New 184 7 8 9 90 1 2 32 Leadan and Scottish Marine Oll Co. 586 8 9 90 1 12 2 3 42 5 5 6 7 8 6002 600 5. Oil Prod. Units (10p) 124. 4.45	(23/3) Romb Tea Hidgs. (£1) 445 50 (24/3) Singspore Para Robber Ests. (5p) 85 Sogomata Grp. (10s) 395 400	1
ĺ	8 9 90 1 12 2 3 41 1 5 6 7 8 600:	Singapore Para Rubber Esta (Sp) 65	1
1		Sogomana Grp. (10p) 395 400 Suppel Bahru Rubber Estates (10p) 172 7	ı
ı	Mobil Corp. (\$3.75) \$68 (24/3)		ı
ı	Mobil Corp. (53.75) \$68 (24/3) Oil and Gas Prod. (50.02) \$9 (24/3). New (\$0.02) 37 9 (25/3). Ord. (\$0.01 Pd.) (\$0.02) 9. New (\$0.02) 9 1;	Surman Valley Tes Co. 100 (24/3) Warren Plantation Hidgs, 220 2	ı
ı	THOW (30.02) 37 9 (25/3). Crd. (\$0.01)	Watten Plantation Hidgs, 220 2 Western Dogars Tea Hidgs, (61) 145	i
ı	Pd.) (50.02) 9. New (50.02) 9 1 Penazol) Co. \$40% (23/3)	Western Dooars Tea Hidgs. (£1) 145	ı
1	Premier Consd. Officies (Sa) 95 42 7 4 3		ı
	10 L H2 R Jo L h2 10 L 92 9 L2 Jo h1 ds 1	RAILWAYS (15)	,

RAILWAYS (15) RANGE OUR PETONERS NO (PP10) 18.050 ROYAL DUE PETONERS RO SHIPPING (187) bills on offer attracted bids of £381.52m, and all bills offered were allotted. Next week a further £100m will be on offer, London Properties (10e) 100340 London Properties 238 mated Estates (5p) 24 4 12 Metropolitan Hidgs 101 4 2 13 3

PROPERTY (835)

DO, New 3-10-1-0 Estates Geni. Inv. 154 Estates Prop. Inv. 154 Evans Leeds 1888 9 (2443) Federated Land 107 B 9 121 Five Oaks Inv. 25 24 CL_Pertland Ests. (50p) 251

UL Pertland Ests. (50p) 251 3 4 5 6
7 8 (reen (R.) (10p) 86 ½2 7½
Greencoat (5p) 15½ ¾ 61 6
Greycoat (5t) (10p) 202 3 6
Golidhall 175 (20/3)
Hales 115 6½ 20
Hammerson 656. De. A 633 5 40 3 5
Haleserre Ests (10p) 414 5 6 7 8
House Prop. Lond. (50p) 205
Imry 830 (25/3)
Jermyn law. 90¢
Laganyale Est. (10p) 33 ¼ ½ ¾ 4¼ ¼
½ 13
Laing 194. De. A 192 4 5

78 9 20 1 2 3 4 5t
Law Land (20m 85 5 5t 7 5 8t 8
Law Land (20m 85 5 5t 7 5 8t 8
Landon Provi. Shop (10p) 443 5
London Shop Property 131 3
Lynton Holdings (20p) 302 3 4
MEPC 240k 1 2 3k 2 4
MERC 240k 1 2 3k 5 4
MERC 240k 1 2 3k 5 6
MERC 240k 1 2 3k 5 6
MERC 240k 1 2 3k 5 6
MERC 240k 1 2 3k 5 7
Merc Estates 82 (253)
Mariborough Property Holdings (5 53k 4 7 6 8 8 6 8 9 190 2
Mucklow (A. J.) Group 122k 5 7
Municinal Properties 150n 825
Now Cavendish Estates (5p) 375 80
Nolton 84 7 (23/3)
North Shitsh Properties 194 5 6

North British Properties 194 5 6
Peachey Property Carp. 150 1 2 3 4.
New 154
New 154
Phoenix Mining Finance 61: 142 22 25;
Property Reversionary Corb. 1741; 6
Property Holding. 155 6 (2513)
Property Partnerships 255 6
Property Partnerships 255 6
Property Security (50p) 204
Ragian Property (19) 141; 7; 5; 5; 5
182 14

market were distorted by the Day's March 27 spread

Elect. Supply Corp. (India) (Rs10) UNLISTED SECURITIES

Caneda 2,6410-2,651 Nathind. 5.20-5.30 Belgium 77.00-78.50. Denmark 14.79-15.04 Ireland 1.290-1.313 W. Ger. 4.70-4.79 Portugal 125.00-127.5 Spain 190.90-193.5 Irafy 2,362-2,384 Norway 12.09-12.26 France 11.10-11.29 Sweden 10.31-10.40 Japan 468-478 Austrie 33.55-34.05 Switz. 4.28-4.35 UNLISTED SECURITIES

Air Call 160 2 ½

Aliced Intnl. Designers (100) 27 8 ½
(25/3)

CCP North See Assocs. 272 3 ¼ 4 5 6

Cluff Oul (£11 351 5 60 5 8t

Clufde Pet. (£11 803 5 10 3 4 52 5 20t

Cramphorn (£1) 678

Crest Intnl. Secs. (1001 17½ ¼ 8t 8 ¼t ¼

New (1001 17¼¢ ¼¢

Dunbar Gp. (£1) 390 413 5 (25/3)

Dunbon Gp. (£7) 390 413 5 (25/3)

Dunbon Gp. (£7) 390 413 5 (25/3)

Enerby Finance Gen. 75t. Hidgs. (100) 46¼

(24/3)

Fuller Smith Turner A (£11 310 €25/3)

Gas Oil Acrange (200) 500

hadiand U.1 Hidgs. 240 (25/5)

heelamet Hidgs. (100) 108 9

hesketh Motorcycles (50p) 533 4 5 9

(24/3)

irvey 70 (25/3) lpe 31 3 (25/3) ; Gp. 77 80 Go. 531; (25/3) 7 6 7 Sovereign Oil Gas 380 4 3 5 85 Thampes Invest, Secs. (£1) 190 21 2 31 41 4 61 Trust Secs. Hidgs. (40p) 834 12 71 7 8 40 11 21 31 United Electronic Hidgs. (20p) 577:2 50

RULE 163 (1) (e) Bargains marked in securities which are quoted or listed on an Overseas Stock Exchange.

AOG 17 19 (24/3) Abrolhos OH and Invs. 8½ (25/3) Acmex 35 8 (25/3) Alkane Expl. (Terigal) 35½0 (25/3) Alkance Oil Devpt. Australia 50 ½ (25/3) (25/3) Alletake Exp. 595 70 (24/3) Amber Gold 21 (24/3) American Alrines 640 (24/3) American Telep. and Teleg. 521 4 2 (25/3) American Telep. and Teleg. 521 4 2 (25/3) American Telep. 52

American Alrimes 640 (24/3)

American Telep. and Teleg. £21¼ 2 ¾ 3 (25/3)

Exp. 228

Ammol Petroleum 92

Amgol Utst. Development 57 50¼ 1½ Apex 01 (4x0.25 Pd.) 16¼6 18 ¼ 4 Apex 01 (4x0.25 Pd.) 12 31 2 25 6 Atlantic Richfeld £23¾0 ⅓ ½ ¼ 4 USS54 Astrollan Cons. Minerals 15 ⅓ 16 17 18 Australian Cons. Minerals 15 ⅓ 16 17 18 Australian Cons. Minerals 15 ⅓ 16 17 18 Australian Shale and Coal 173 € (25/3) Sagulo Gold Mining ¼ (25/3) Sagulo Gold Mining ¼ (25/3) Sagulo Gold Mining ¼ (25/3) Sasic Resources 1ntl. 379 € 9 90 5 410 Sasin 0fl 117 (24/3) Search Fets. 1280 30 (25/3) Search Fets. 1280 30 (25/3) Search Expl. 210 ¼ 20 Berjuntai Tin Dredging (Berhad) 2400 35 40 (23/3) Sond .Corp. 152½ 5 8 Sond Corp. Dets. 1/183 5 (25/3) Sond .Corp. 152½ 5 8 Sond Corp. Dets. 1/183 5 (25/3) Sond .Corp. 152½ 5 8 Sond Corp. Dets. 1/183 5 (25/3) Songalnelie Copper 89 Sow Valvey 645 50 5 Sridse 011 372 4 32 5 5 7 5 Cors. 500 24 6 Canada North West Aust. Off 20½ (24/3) Corr. Boyd Minerals 19 Central Pacific Minerals 239½6 4440 35 ½ 7 Song 260 40 20 5 9 (24/3) Corr. Boyd Minerals 19 (25/3) Conc. Modderlonteins 110 (25/3) Cons. Modderlonteins 110 (25/3) Cons. Modderlonteins 110 (25/3) Cons. Modderlonteins 110 (25/3) Cons. Modderlonteins 110 (25/3) Cons.

71. 3c Findervour Res. 33 ½ 41: 5
Energy Res. of Aust. 98 100
Esperance Minerals 950 90 3c (24/3)
Eurocan Ventures 150 11: 3 5
Exoson Corp. £313-6 14 15
Faber Merlin Milaysia 50
Federal Volksbeleggins 180 5 (24/3)
Forsyth Oil and Gas 8 12: 101: 11
Gen Ext. 14 12
Genoa Oil 148: Good 14 12
Genoa Oil 148: Gold Mines Kelgoorile (Aust.) 415-6
Grest Lastern Mines 14 17
Greenbushes Tin 737 1: 800
Greenvale Milaing (ASO.05 pd) 35 40
Guit Oil 5163-18 16.40
Guit Oil 5163-18 16.40
Guit Canada 950 5 (23/3) 50 1 2 32 5 70
Hamsa Dets. 381. 15.40
Guit Mines Kelgoorile (Aust.) 415-6
Guit Mines Colline Solo 1 2 32 5 70
Hamsa Dets. 381. 15.40
Hamsa Dets. 381. 15.50
Hartogen Energy 4356 20 2 (25/3)
Haona Gold 92 4.5
Hamsa Dets. 381. 15
Hamsa Dets. 185 40
Hogs Kong Land 941. 5 1; 71
Hodsons Bay Oil and Gas 823 9 30 50
60 (24/3)
Hartchison Whampon 136 9
HD 55 (25/3)
Intercity Gas 5000 70 (23/3)
int. Harvester 825 70 5
int. Mining 55 7
int. Petroleum 205 Eix; 10 15
Lardine Matheson 194 5 6 7 9 2001
Jardine Sect. 174 15 (25/3)
Kepuel Shifyard 1310 (25/3)
Kepuel Shifyard 1310 (25/3)
Lend Lease 244
Lenard Oil 429 (24/3)
Lend Lease 244
Lenard Oil 429 (24/3)
Macke Resources 1481, 50 5 12

MiM Hidgs. 230-2 3
Macke Resources 1451, 50 5 1
Macke Resources 1451, 50 5 1
Magnet Metals 216 19 10 10
Magnum Expl. 2500 50 (24(3)
Malayslan Pintatse, 71 (25(3)
Marsthon Oil 523,40 234 23,80 (25(5) Mainysian Pintzins, 71 (2513)
Mainysian Pintzins, 71 (2513)
Marsthon Oil \$23.40 231, 23.80 (2515)
Meekathara Minerais 350 ½ 1½ 70 80
Merkilan Oil 23
Metals and Energy Mins. 13 15
Metals Explic. 571g 8 80 1
Metals Explic. 571g 8 80 1
Metals Amins. 530 80 4 8 (24/3)
Metals Explic. 571g 8 80 1
Metals Mins. 530 80 4 8 (24/3)
Metals Mins. 104
Moonla Oil 515 10 10 30 20
Moonla Oil 725 52 4 51c 75 80
Moonla Oil New 375 401 (23/3)
Mount Carrington 45 ½
Murphy Oil \$155 3
Myre Emportan 90 (23/3)
Negri River 50 1 4
North West Mining 138 9
North West Mining 156 2 4 5 ½
North West Mining 66:0 2 4 5 ½
North West Mining 68:3 2 4 5 ½
North West Mining 68:3 31/12/82 540
50 4½ Oakwood int. Peta. 16% 5 % 17% 18 (24(3))
Cean Resources 10 % (24(3))
Desirer Oil (450.05 pd.) 18% 19%
Ohio Res. 203 44 52 7;
Oil Co. of Australia 23 5 %
Oil Min. 1550 % (24(3))
Oil Search 13 % 16
Oriental Peta. 8 % 10 % (24(3))
Otter Expin. 55% 70 % 6 % % 77 % 9 %;
Pacific Copper 163 % 5%
Patiliser Res. 2750 00 5 8 86 5 7; 83
Patiliser Res. Warrants 80% %

Parcontinental mining
Parcontinental Petroleum 32 3
Parcontinental Petroleum 32 3
Parcontinental Petroleum Opts. 30(6)85
Parcontinental Petroleum Opts. 30(6)85
Parcolleum 32 25 (25/3)
Petroleum 32 450 2 7
Petroleum 32 450 (25/3)
Petroleum 32 450 (25/3)
Petroleum 32 450 (25/3)
Petroleum 32 450 (25/3) 865
Premier Portland Cement 85 93 (25/3)
Queen Margaret Mines 20 14 (24/3)
Raytheon (4374 (25/3)
Resource Service 325 30 40 2 (24/3)
Rowan 795 800 5 (25/3)
Roytex Sturgez Mining 3050 290 5 302 (25/3)

Resonar 795 800 Royers 795 800 Royers Sturgez Mining \$050 250 (2513) S and K Petroleum 180 4 8 901 SASOL 1535 65 5 65 SASINA 3640 80 7 (2313) Samonta Expl., 48 50 1 1 Samon Expl., 42 (25/3) Santos £10.80 (25/3) Santos £10.80 (25/3)

UK MONEY MARKET

Bank of England Minimum

Lending Rate 12 per cent

(from March 10, 1981)

0.0516 per cent at yesterday's

tender to 11.5305 per cent, and

the minimum accepted bid rose

to £97.125 from £97.11. Bids at

that level were met as to about

81 per cent against 61 per centthe previous week. The £100m

replacing maturities of £200m.

2,2175-2,2435 2,6410-2,6610 5,20-5,30 77,00-78,50

14.79-15.04 1.2900-1.3130 4.70-4.79 125.00-127.50

120.90-193.50 2,362-2,384 12.09-12.26 11.10-11.29 10.31-10.40

Conditions in the money

The Treasury bill rate fell by

Southern Goldheides 70 (25/3)
Southern Goldheides 70 (25/3)
Southern Packs: 93/40 40 90/2 1 2 3 4 5
Spargo 28 9 1/4
Stendard Oil of Indiana 530/40 11/40 30
70 3111/5 (25/3)
Standard Oil of Ohio 523/4 1/5 4 4
Sterling Pets. 10/4 (25/3)

Tra-Cominestal 970¢ 55 (25(3)
Unilever 110 (25(3)
Unilever 110 (25(3)
Unilever NV (FI 20) £26,20¢ 25,95 (25(3)
Unilever NV (FI 20) £26,20¢ 25,95 (25(3)
Unilever NV (FI 20) £26,20¢ 25,95 (25(3))
Valiant Consd. 30(2) \$ 2
Vullata Mins. 1281; (24(3))
Waltons S4 5ty
Waltons S4 5ty
Wartier Castly Gold Mines 24 (25(3))
West Coast Midds. 10 14
West Coast Midds. 10 14
West Coast Midds. 10 (25(3))
Westfort Pet. 335
Westfort Pet. 335 RULE 163 (2) (a)

Applications granted in specific bargains in securities not listed bergains in securities not listed on any Stock Exchange.

Alrebo Inds. 85 C25(3)
All England Lawn Tends Gnd. £50Dbs. 1981-85 £5.200 C20(3)
American Oil Field Systems 84½ by 5
Ann. Stroet Brawny 273 (24(3)
Easter Electronics 29½ 32 6 (25(3))
Edited Bectronics 29½ 32 6 (25(3))
Edited Bectronics 29½ 32 6 (25(3))
Brintlints. 440 5 (25(3))
Brintlents. 450 5 (25(3))
Brintlents. 450 5 (25(3))
Brintlents. 450 5 (25(3))
Caledonian Officer 270
Caledonian Officer 27

agreement, involving a large number of bills, unwinding at a fixed future date. The help appeared to be more than

Treasury 2 per cent 1996 hand, which accounted for successful applications of £350m. There

-2.31 1.40-1.50dis -2.31 1.40-1.50ds
-4.99 2.70-2.85dis
2.30 37-27, pm
-2.33 40-50 dis
-0.71 37-57, dis
-1.90 0.51-0.66dis

0.74 2-14 pm 1.08 1 pm-par -2.83 73-8-1 dis 4.84 5.80-5.10 pm 1.61 1572-572 pm 4.89 574-44 pm

Carition Real Ests. (80) 28 % (2\$/5)
Carition Real Ests. (10p) 27 8 % (2\$/5)
Carition Real Ests. (10pc) 27 8 % (2\$/5)
Carition Real Ests. (10pc) 27 8 % (2\$/5)
Carition Real Ests. (10pc) 1293-85
Tag (23/5) Oil Estel. 135 % (24/5)
Carition Real Indian Planters 220 (24/5)
Channel Hotels and Props. 15 % (24/5)
Claimace 9 Edinidge Pope A 275 (2513)
Edinidge Pope A 275 (2513)
Esthem 95 100 1 3
Extrem 95 100 1 3
Gelik oil 220 30 40 5 (2513)
Gelik oil 220 30 40 5 (2513)
Gelik oil 220 30 40 5 (2513)
Grand Hotel Co. Bristol 4pc2ndhitg. £30½
Grand Hotel Co. Bristol 4pc2ndhitg. £30½
GRA Prop. 7st. 12½ 13½
Harrison Cawley 80 (2513)
Harrison Baird 3½ (2313)
Heavitree Brewery 860 70 (2523)
Heavitree Brewery 860 70 (2523)
Heavitree Brewery 860 70 (2523)
Heavitree Brewery 860 (1816s.) Prof. 45
intervision Video (1816s.)
Intervision Video (1816s.) Prof. 45
intervision Video (1816s.)
In Kennedy Brookes 110 4 (25/3) Le Riches Stores 230 Mainline Elect. 21, 4 34 1; (25/3) Mainline Elect. 12pcCnv.Pt.Ptd.Rd. (24/3) Manchester Utd. FC 165 (25/3)
Manchester Utd. FC 165 (25/3)
Manchester Utd. FC 165 (25/3)
Manchester 40 (24/3)
Mapelagama Rusber 20 2 (25/3)
Medens Tst. 22/3; (25/3)
Nationwide Leisure 10
Nimsio European 53 (25/3)
Nimsio European 14pcAUms Ln. 285 (24/5)
Nimsio European 14pcAUms Ln. 255.30
Nimsio European 14pcAUms Ln. 255.30
(25/3)

ORE 161
Oil and Gas Expl. 40 (25|3)
Oil and Gas Expl. 40 (25|3)
Oil and Gas Expl. 40 (25|3)
Oil and Fiss. 147 50 (25|3)
Padam Free St. 147 50 (25|3)
Padam Jawa Rubber 12 (24|3)
PMPA Insce. 57 (25|3)
Plantation and Gen. Invs. 12pccnv. 1387
1988 6130
Ouest Automation 171½ 5 (23|3)
Ricardo 1972 5pcRed.Cum.Pf. 28 (25|3)
Ricardo 1972 5pcRed.Cum.Pf. 28 (25|3)
Ricardo 10pcCum.2ndff. 60 (25|3)
St. Austell Brewery 34½ 5½ (20|3)
St. Austell Brewery 34½ 5½ (20|3)
Saver Mydro 613
Sheraton Sec. Intsl. 19¼ ½ ½ 5 34 20
(25|3)
Southern Newspapers 155¼ 60 1 (25|3)
SPD Minerals 139 40
Star Officer Services 64 5
Stead and Simpson 4!pcPcrp.Mts. 1989
652 (23|3)
Tom Hill 9 (25|3)
Tom Hill 9 (25|3)
Towalock 15pcLo. 1976-99 5/2
Vickers Da Costa 98 (25|3)
Webber Electro Comps. 109 15 (25|3)
Webber Inv. 42 (23|3)
Wohrefranton Wand. FC 5:114 5 (24|3)
Wohrefranton Inv. 42 (23|3)
Velverton Inv. 44; 5 6 (25|3) RULE 163 (3)

Bargains marked for approved companies engaged solely mineral exploration. Berkreicy Exploration and Produ-Paid 292 3 5 7 8 300 1 Candecas Resources 216 17 18 Flord Oil Participations 125 7 Marinex Petroleum 150 4 14 Sun Oil (UK) Oil Royalty Stack (By permission of the Stock Exchange Council)

EXCHANGES AND BULLION

ber of eligible bank bills, all direct from discount houses. In addition the Bank entered into Trading was dominated by the Swiss franc it finished situation in Poland, in currency SwFr 1.9300 markets yesterday. The level of SwFr 1.9200. markets yesterday. The level of business was on the thin side The dollar's trade weighted index rose from 99.7 to 100.7. for most of the day, giving rise to erratic movements and wide spreads Most operators were unwilling to commit themselves ahead of the weekend, and did adequate, with houses paying as little as 5 per cent for secured call money towards the close. The market was faced with full applications for the index linked the control of the control as little trading as possible in view of the current instability in Poland. The dollar benefited from this, since the D-mark reflected Germany's proximity applications of £350m. There to Poland by losing ground was also a moderate amount of against other currencies. The commercial bills maturing in dollar finished towards the official hands, and a moderate lower end of the day's range, increase in the note circulation. reflecting profit taking and to close at \$2.270-2.2290, a fall On the other hand Government possibly central bank intervenor of 2.25c from Thursday.

of England figures fell to 100.4 from 100.9, having stood at 101.2 in the morning and 100.7 at noon. Against the dollar it opened at \$2.2375 and touched a best level of \$2.2435 before easing during the afternoon to a low of \$2.2175. It recovered

Sterling was weaker overal

after showing a firmer ten-dency earlier in the day. Its trade weighted index on Bank

authorities gave an extremely disbursements exceeded revenue tion. Against the D-mark it Gold finished unchanged from the same transfers to the Exchequer by a closed at DM 2.1150 after a high comprised small purchases of very large amount, while banks of DM 2.1430 and Thursday's market yesterday at \$538-541, 2 authority bills, and a large num-

CURRENCY MOVEMENTS

Guilder____ French franc__

England Index

Morgan Guaranty Changes?

100.4 -26.4 100.7 -3.6 86.1 -17.5 125.9 +22.9 107.9 +9.1 89.5 -10.4 121.0 +40.7 135.3 +75.9 112.4 +15.8 86.9 -9.2 122.4 +15.8 124.4 +15.8 124.5 124.5 +15.8 124.5

		Ma	r. 27	<u> </u>	lar, 26
•		Gol	d Buillon (fine o	unce)	
Close Opening Morning Afternoo		38-54 I 48-551 47,25 38,75	(£24134-24314) (£24434-24614) (£244.199) (241,430)	\$538-541 \$533-536 \$534 \$539,50	(£238-240) (£235\4-237\4) (£236,283) (£238,664)
	:	•	Gold Coins		
Krugern 1/2 Kugei 1/4 Kruge 1/10 Kruge Mapiles New Sov King Sov Victoria French 2 50 pesos 100 Cor. \$20 Eagl	rrand	556 ½ 558 287-289 146-148 61-63 552-553 ½ 1351½-1361½ 152-154 152-154 170-173 573-678 530-535 543-648	(2249 12.250) (£12614-1294) (£5514-6614) (£2714-2814) (£2714-2814) (£5614-6914) (£5614-6914) (£7614-7719) (£30134-304) (£23712-23914) (£23814-3904)	(\$558\sigma-560 \$293-294 \$147-148 \$62-63 \$555\sigma-555 \$138-159 \$148-150 \$148-150 \$168-171 \$658-663 \$517-521 \$635-640	(£24814-24634) (£13014-13034) (£5514-6534) (£28712-287) (£246-24614) (£6514-6514) (£6512-6614) (£7412-76) (£7412-76) (£22934-28414) (£22934-28414)

			francs, 3.05c dís.	Financial 12-mon	iranç th 5.3	79.45-79 90-5.50c	9.55. dis.
 	_	 	 				

12.12-12.14 11.10-11.11 10.33-10.35

2.2270-2.2290 2.6430-2.6450 5.22-5.23 77.20-77.30

THE POUND SPOT AND FORWARD

0.30-0.48c dis 1.05-1.15c dis 1½-½c pm 10-20c dis par-1½ora dis 9.14-0.27p dis ½pf pm-½ dis par-70c dis 45-85c dis 122-15t, tim di

13%-15% line di

1¹-ore pm-par 1¹-1¹-e pm 2-2⁷-ore dis 2-20-1,60y pm

EXCHANGE C	ROSS RAT	TES									
Mar. 27	PoundStarling	U.S. Dollar	Deutschem'k	Japan'se Yen	FrenchFranc	Swiss Franc	Dutch Gulld	Italian Lira	Canada Dollar	Belgian Franc	
Pound Sterling U.S. Dollar	0,449	2,228	4.710 2.114	470.5 211.2	11,105 4,984	4,295 1,928	5,225 2,345	2364. 1061,	2,664 1,187	77.25 34.67	
Deutschemark	0.212	0,473	10.01	99,89	2,358	0.912	1,109	501,9	0,561	16.40	
Japanese Yen 1,000	2.125	4,735		1000,	23,60	9.129	11,11	5024,	5,620	164.2	
French Franc 10	0.900	2,006	4,241	423.7	10.	5,868	4,705	2129.	2,381	59.56	
Swiss Franc	0.233	0,519	1,097	109.5	2.586	T	1,217	550,4	0,615	17.99	
Dutch Gullder	0.191	0,426	0.901	90.05	2.125	0.822	1.	452,4	0,506	14.78	
Italian Lira. 1,000	0.423	0,942	1,992	199.0	4.698	1.817	2,210	1000.	1,118	32.68-	
Canadian Dollar	0.378	0,843	1.781	178,0	4,200	1,624	1,976	894,1	1.	29_22	
Belgian Franc 100	1,294	2,884	6.097	609,1	14,38	5.560	6,764	· 3060.	3,423	100	

FT LONDON INTERRANK FIXING (11:00 am MARCH 27)

1 20110			1. 1100	amin Min						٠ - د
3 months	U.S. dollars	6 months	D.S. dollara					neans, rounded to the nearest one-si quoted by the market to five reference		
bid 15 8/8	offer 15 1/2	bid 15 3/8	offer 15 1/2	_	at 11.am sach	h working day	y. The banks ar	e National Westr de Paris and Mo	oinster Bank, B	lank of

LONDON MONEY RATES

Mar. 27 1981	Sterling Certificate of deposit	interbank		Local Auth. negotiable bonds	Finance House Deposits	Сотралу	Discount Market Deposits		Eligible Bank Bills &	Fine Trade Bills &
Overnight 2 days notice 7 days or	!	5-13 ~ ~	1112-1212 1256-1278	[1]		11.124	5·12 —	. =		=
7 days notice One month Two months	1211 1219	123: 127: 123: 124 123: 123:	125g-13 125g-127g	14-133 ₁ 133 ₄ -131 ₂	13 13 13	127g 127g-13 127g	12 12 117a	11 1166	115-112 115-113 111-113	13 1878
Three months. Six months Nine months	12 %-12 %	12 ¹ 2 12 ¹ 4 12 ¹ 4-12 ¹ 6 12 ¹ 4-12 ¹ 6	125g-125g 126g-121g	. 13-125 ₈ 127 ₈ -121 ₂ 123 ₁₋ 125 ₈	13 125 125a	127 ₈₋ 13 125 ₄ 125 ₄	1158-1134	118	11½ 11¾	125g 12
One year Two years	12 ₁₆ -12	124-124	121 ₂ 125 ₄ -13	121g-121g	18 8	123	= 1	<i>=</i>	=	\tilde{z}

Local authorities and finance houses seven days' notice, others seven days' fixed. Long-term local authority mortgage rates nominally three years 12'-13 per cent; four years 13-13's per cent; five years 13'-13's per cent. •Rank bill rates in table are buying rates for prime paper. Buying rates for four-month bank bills 11's-11", per cent; tour-months trade bills 12's per cent. Besed on trade weighted changes from Washington agreement December, 1978 Bank of England Index (bese averag 1975—100). Approximate selling rate for one-month Treesury bills 11½-11½ per cent; two-months 11½-11½ per cent; three-months 11½ per cent; Approximate selling rate for one-month bank bills 11½ per cent; two-months 11½-11½ per cent; three-months 11½-11½ per cent; one-month trade bills 13 per cent; two-months 12½ per cent and three-months 12½ per

Finance Houses Base Rates (published by the Finance Houses Association) 14 per cent from March 1, 1981. Clearing Bank Deposit Rates for sums at seven days' notice 9 per cent. Clearing Bank Rates for lending 12 per cent. Treasury Bills: Average tonder rates of discount 11.5305 per cent.

EURO-CURRENCY INTEREST RATES (Market closing Rates)

U.K. CONVERTIBLE STOCKS 28/3/81

Mar. 27	Starling	U.S. Dollar	Ganadian Dollar	Dutch Guilder	Swiss Franc	West German Mark	French Franc	italian Lira	Seigian Franc Convertible	Јаралеве Ұ
Short term 7 days' notice. Month Three months Six months One Year	125-125 125-125 126-125 126-125 127-128	147g-161g . 16:1514 147g-151g 161g-155g 151g-151g 15.1614	16-17 16-17 174-1758 17-1746 1578-164 1588-164	816-9 914-934 1014-1032 1014-1038 1058-1034 1016-1016	19-1 13:131 ₂ 8 1: 81: 814-836 8-81 ₅ -716-8	1154-1178 1214-1212 1216-1214 1255-1234 1216-1236 1155-1134	1156-1156 94-954 1156-1176 124-1212 125-12-8 13-134	18-80 18-80 191 ₂ -201 ₂ 20-21 20-21 20-21	912-1012 12-13 16-1514 1514-1512 15-1514 1434-15	8-814 826-858 734-8 778-818 778-818 754-8

SDR linked deposits: one-month 12%-13% per cent; three-months 13%-13% per cent; six-months 13%-13% per cent; one-year 12%-13% per cent.

ECU linked deposits: one-month 12%-13% per cent; three-months 13%-13% per cent; six-months 12%-13% per cent; one-year 12%-13% per cent.

Asian S (closing rates in Singapore): one-month 15%-15% per cent; three months 15%-15% per cent; six-months 15%-15% per cent; one-year 15%-15% per cent; one-year 15%-15% per cent; four years 14%-15% per cent; inve-years 14%-15% per cent; four years 14%-15% per cent; inve-years 14%-15% per cent; four years 14%-15% per cent; inve-years 14%-15% per cent; four years 14%-15% per cent; inve-years 14%-15% per cent; four years 14%-15% per cent; inve-years 14%-15% per cen

OTHER CURRENCIES

EMS EUR	OPEA	N CURF	RENCY	UNIT	RATES	Mar. \$7	£) -	Note Rates
	ECU central rates	Currency amounts against ECU March 27	% change from central rate	% change adjusted for divergence	Divergence limit %	Argentina Peso Australia Dollar Brazil Cruzeiro Finland Markka	1,9145-1,9165 169,35-170,35	0.8610-0.8615 76.15-76.53	Austria Belgium Denmark France	28.35-38.75 79.50-80.30
Belgian Franc Danish Krone German D-Merk Franch Franc Dutch Guilder Irish Punt Italian Ure Change	40.7985 7.97917 2.54502 5.99526 2.81318 0.685145 1262-92 8 are for E	41.6740 7.98653 2.54179 5.99333 2.81400 0.697366 1267.61 CU, therefore dipatment calc	+2.15 +0.85 -0.13 -0.03 +0.03 +1.78 +0.37	+1.94 +0.64 -0.34 -0.24 -0.18 +1.57 +0.37	±1.5381 ±1.6413 ±1.1386 ±1.3633 ±1.5159 ±1.6688 ±4.1116	Greek Drachma. Hong Kong Dollar Iran Rial	115.861.118,586 11.788-11,808 168.50* 0.511-0.517 77.20-77,30 5.0840-5.1050 2.4845-2.4295 7.47-7.53 4.6505-4,6625	5.2885 5.2925 74.30° 0.2739-0.2742 34.67-34.69 2.2865-2.2895 1.0905-1.0915 3.3500-3.3520 2.0865-2.0905 0.8005-0.8035	Germany Italy Japan Netherlands Norway Portugal Spain Sweden Swetzerland	4,78-4,773 2320-2430 477-479 5.24-5,89 12.10-18.29 183-187 187-1986 10.31-10.41 4,31-4,355

THE BALL DI	I I KEN I I I I I	4 0,13-01	O'12-0'52 D'OLIVIA'S LA L'AZANDANCANICA							
	·Re	te given fo	r Argentins	is fr ee rate.	*Selling rate.	and marking				
		:		-	Sared i HE WAS	provided by				
Flat	Red	Pren	rium†		_	Cheap(牛) Dear(一)今				
yield		Current	Rangé‡	Equ.§	Conv.¶ Div.©	Current				
95	Λο	0.0	E to	100	05.0					

	Size	Current		Con- version	Flat	at Red	Pren	janj		Income		Cheap (+)	
Name and description	(£m)	price	Terms*	dates=	yield		Current	Rangé‡	Equ.§	Conv.¶	Div.®	Current	
British Land 12pc Cv. 2002	9,71	341.00	833.3	80-97	3.5	0.3	- 2.6	—5 to 0	18.2	85,2	19.1		
Hanson Trust 61pc Cv. 88-93	3.02	141.00	57.1	76-82	4.6	0.8	- 5.5	—9 to —0	7.1	3.1	- 2.7	+ 2.8	
Slough Estates 10pc Cv. 87-90	5.44	274.00	187.5	78-85	3.7		- 32	-5 to 1	32.9			+ 2.9	
Slough Estates Spc Cv. 91-94	24.88	134.00	78.0	80-91	6.1	4.1	13,8	7 to 16	30.0	47.8			
 Number of ordinary shares into which 	£100 non	ninal of conv	artible stock	is conven	ible. † Ti	he extra	cost of inv	estment in co	nvertible			1.4.	

coat of the equity in the convertible expected as per cost of the equity in the convertible expected as per cost of the equity in the convertible stock. I Three-month range. I income on number of ordinary shares into which \$100 nominal of convertible stock is convertible. This income, expressed in pence, is summed from present time until income on ordinary shares is greater than income on \$100 nominal of convertible. This income of \$100 nominal of convertible is convertible. Income is summed to grow at 10 per cent per annum and is present valued at 12 per cent per annum. If This is income of the convertible less income of the underlying equity. On the difference between the premium and income difference expressed as per cent of the value of the underlying equity. On the difference between the premium and income difference expressed as per cent of the value of underlying equity. It is an indication of relative chaspnass; — is an indication of relative dearness. One second data is assumed data of conversion. This is necessarily the last data of conversion.

BUILDING SOCIETY RATES

Appual Interest

gross pay. Minimum of

1 year 1 000

200

sum bond

£ Year

1.2

∵6

LOCAL AUTHORITY BOND TABLE

interest able

Authority

. :

(telephone number in

Knowsley (051-548 6555) 12}

Redbridge (01-478 3020) 131 1-year

POILDI	YU	SU	VЦ	711	NAILS
	Depos	it Shar	e Sub'p	ц	
	rate	accour	nts shares	5	Term shares
		%	%		%
		-	4	11.25 5	yrs., 10.75 4 yrs., 10.25 3 yrs.
				11 95 5	yrs., 10.75 4 yrs., 10.25 3 yrs.,
Amance	<i>8.00</i>	رمدو	10,00		75 2 yrs., 9.50 1 yr.
Anglia	9.00	9.25	10.50		yrs., 10.75 4 yrs., 10.25 3 yrs.
	9.00	9.25	10.50		e month's notice deposit
Bridgwater	9.00	9.25	10.75		yrs., 10.35 3 yrs.
Bristol Economic	9.00	9.25	10.50		months. Escalator shares 9.75-
					.25 (1-5 years)
		-			yrs., 10.25 3 months' notice yrs., 10.75 4 yrs., 10.25 3 yrs.
	_				yrs., 10.75 4 yrs., 10.25 5 yrs.
			. —	Sb	are a/cs 9.70 over £5,000
	9.00	9.25	10.50		yrs. 10.65 1 yr., 10.30 6 mths.
Cheltenham and Gloucester	9.00	9.25	10.50		rs., 10.75 4 yrs., 10.25 3 yrs.
Cheltenham and Gloucter	. -	10.25			emium shares including 1.00
			·		nus p.a. (£15,000 or £20,000)
Citizens Regency			•		rs., 10.55 3 yrs., 10.05 1 yr.
City of London (The)					778., 10.25 3 yrs., 10.00 3 mths.
Covenity Economic					5 yrs., 10.75 4 yrs., 10 3 mths.
Covenity Provident		9.25			10.00 3 months
Esting and Acton	9.00				rs., £2,000 minimum
•	9.00	9.25	10.50		nths. rising to 11.25 5 yrs.
Greenwich		9.50	10.75		rs., 11.00 4 yrs., 10.50 3 yrs.
Guardian				-	nth., 10.50 3 mth., min. £1,000
Halifax					rs., 10.75 4 yrs., 10.25 3 yrs. oths. notice 10.00, 5 yrs. 11.25
Heart of England					rs., 10.50 3 yrs., 10.25 2 yrs.
Hearts of Oak and Enfield			77.00		oths. minimum £2.000
Hendon	-		10.00		rs., 10.75 4 yrs., 10.25 3 yrs.,
Huddersheid and braufuta					5 2 yrs.
Tambath	9.00	9.50	11.25	11.25 5 y	rs., 11.00 6 months' notice
	9.10	9.35	12.45	10.85 1 y	ear .
Looks Permanent	9.00	9.25	10.50		rs., Opins. fm. 9.50 (6 mths.)
	9.00	9.25	10.50		rs., 10.75 4 yrs., 10.25 3 yrs.
Liverpool	9.00	9.25			rs. minimum £1,000
London Grosvenor		•			
Melton Mowbray		•		11.85 6 y	rs., 10.85 4 yrs., 10.10 2 yrs.
Mornington				— 	durant matica, 10 ME anim dan
National Counties			10.55		days' notice 10.25 min. dep. 0, 6 mths. 10.65
			10 E0		o, 6 miles. 10.00 6s., 10.75 4 yrs., 9.75 1 yr.
Nationwide			•		share accs. depending on
New Cross	9.75	TOTOD	ומיחד		balance over 6 mths.
_			1050		s., 10.75 4 yrs., 10.25 3 yrs.
					s., 10.00 2 yrs., min. £500
Norwich	•	_			ths., 10.25 3 mths.
Paddington		-		10.00	
				11 25 5 V	s., 10.30 6 mths.
Portman					s., 11.00 6 mths.
Orisinoutu		_			s., 11 6 mths., 10.50 3 mths.
Toperty Owners			10.50		3 yrs., 9.75 2 yrs.
-		•	10.50		s., 10.35 wdl. 1 mth. loss int.
		9.50	11.30	11.30 5 yr	rs., 10.90 4 yrs., 10.50 3 yrs.
		9.80	11.25	10.00 11.2	5 all with special options
		9.25	10.50	11.25 5 yr	s., 10.75 4 yrs., 10.25 3 yrs.
		9.50	10.50	10.50 6 m	onths' notice, min. £1,000
		9.25	· ÷ - ·	10.25 min.	3 yrs., 6 mth. notice of wdl.
	8.25	8.50	9.75	8.75 (6 n	oths.) rising to 10.50
	Abbey National Aid to Thrift Alliance Anglia Bradford and Bingley Bridgwater Bristol Economic Britannia Burnley Cardiff Catholic Chelsea Cheltenham and Gloucester Coventry Provident Derbyshire Ealing and Acton Gateway Greenwich Guardian Halifax Heart of England Hearts of Oak and Enfield Hendon Huddersfield and Bradford.: Lambeth Leamington Spa Leeds Permanent Leicester Liverpool London Grosvenor Melton Mowbray	Abbey National 9.00 Aid to Thrift 9.65 Alliance 9.00 Bradford and Bingley 9.00 Bridgwater 9.00 Bristol Economic 9.00 Britanuia 9.00 Britanuia 9.00 Britanuia 9.00 Cardiff 9.00 Catholic 9.00 Chelsea 9.00 Chelsea 9.00 Cheltenham and Gloucester 9.00 Coventry Economic 9.00 Coventry Provident 9.00 Britanuia 9.00 Britanuia 9.00 Catholic 9.00 Catholic 9.00 Chelsea 9.00 Chelsea 9.00 Cheltenham and Gloucester 9.00 Coventry Provident 9.00 Greenwich 9.00 Greenwich 9.00 Greenwich 9.00 Halifax 9.00 Heart of England 9.00 Heart of England 9.00 Heart of Oak and Enfield 9.00 Huddersfield and Bradford 9.00 Lembeth 9.00 Lembeth 9.00 Lembeth 9.00 Lembeth 9.00 Leicester 9.00 Liverpool 9.00 Liverpool 9.00 Liverpool 9.00 London Grosvenor 8.75 Melton Mowbray 9.10 Mornington 9.75 National Counties 9.25 Northern Rock 9.00 Portsmouth 9.00 Vessex 8.50 Vessex Mutual 9.25 Droyncial 9.00 Vessex 9.00 Vessex 8.50	Abbey National 9.00 9.25 Aid to Thrift 9.65 10.15 Alliance 9.00 9.25 Anglia 9.00 9.25 Bradford and Bingley 9.00 9.25 Bridgwater 9.00 9.25 Bristol Economic 9.00 9.25 Britannia 9.00 9.25 Britannia 9.00 9.25 Britannia 9.00 9.25 Carholic 9.00 9.25 Catholic 9.00 9.25 Catholic 9.00 9.25 Catholic 9.00 9.25 Cheltenham and Gloucester 9.00 9.25 Cheltenham and Gloucester 9.00 9.25 City of London (The) 9.25 9.50 Coventry Economic 9.00 9.25 Coventry Economic 9.00 9.25 Greenwich 9.00 9.25 Gateway 9.00 9.25 Gateway 9.00 9.25 Gateway 9.00 9.25 Baling and Acton 9.00 9.25 Guardian 9.00 9.25 Heart of England 9.00 9.25 Heart of England 9.00 9.25 Heart of England 9.00 9.25 Heart of Salaman 9.00 9.25 Lecaster 9.00 9.25 Lecaster 9.00 9.25 Lecaster 9.00 9.25 Liverpool 9.00 9.25 Lectester 9.00 9.25 Mornington 9.00 9.25 Mornington 9.00 9.25 National Counties 9.00 9.25 National Counties 9.00 9.25 Proyect 9.0	Abbey National 9.00 9.25 10.50 Aid to Thrift 9.65 10.15 Alliance 9.00 9.25 10.50 Bradford and Bingley 9.00 9.25 10.50 Bridgwater 9.00 9.25 10.50 Britannia 9.00 9.25 10.50 Britannia 9.00 9.25 10.50 Britannia 9.00 9.25 10.50 Britannia 9.00 9.25 10.50 Cardiff 9.00 10.25 11.25 Catholic 9.00 9.25 10.50 Chelsea 9.00 9.25 10.50 Cheltenham and Gloucester 9.00 9.25 10.50 Coventry Economic 9.00 9.25 10.50 Coventry Provident 9.00 9.25 10.50 Coventry Provident 9.00 9.25 10.50 Coventry Provident 9.00 9.25 10.50 Greenwich 9.00 9.25 10.50 Greenwich 9.00 9.25 10.50 Greenwich 9.00 9.25 10.50 Heart of England 9.00 9.25 10.50 Lembeth 9.00 9.25 10.00 Huddersfield and Bradford 9.00 9.25 10.50 Lembeth 9.00 9.25 10.50 Lembeth 9.00 9.25 10.50 Leicester 9.00 9.25 10.50 London Grosvenar 9.75 10.00 Northern Rock 9.00 9.25 10.50 National Counties 9.05 9.55 10.55 Portsman 9.00 9.25 10.50 Norwich 9.00 9.25 10.50 Norw	Deposit Share Sub'pm rate accounts shares % % % % % % % % %

* Rates normally variable in line with changes in ordinary share rates. All these rates are after basic rate tax liability has been settled on behalf of the investor. **Account Dealing Dates**

*First Declara- Last Account Dealings tions Dealings Day Mar. 16 Mar. 26 Mar. 27 Apr. 6 Mar. 30 Apr. 8 Apr. 9 Apr. 21 again for selected stocks and Apr. 10 Apr. 29 Apr. 30 May 11 company trading statements also

One of the best trading Accounts for over two years in London stock markets measured by a sharp rise of 44.1 in the FT Industrial Ordinary Share index-ended on a firm note with most sectors poised for further improvement in the Account starting on Monday. Sentiment initially was affected by the mounting political

tension in Poland and by the overnight reaction on Wall Street, factors which prompted some early profit-taking in the leaders. The selling, however, was short-lived and most quotawas short-ived and most quota-tions began to edge better, par-ticularly after the 3.30 official close when business is allowed without penalty for the new Account. The day's pattern was well illustrated by the per-formance of the FT 30-share index which recorded a fall of 3 points at the 11 am calculation before improving to close 2.4 full details of the tender were higher on balance at 521.3, its awaited. highest level since May 1979.

were generally much quieter yesterday, many secondary issues recorded further useful gains. In £10-paid form, the stock Movements in the drinks omission Speculative interest was evident opened at $10\frac{1}{16}$ and traded sector were usually restricted to while Speculative interest was evident encouraged the occasional feature. Of the sectors, a reappraisal of Property net asset values following Berkeley Hambro's sharp increase gave this area a sharp boost and gains

Expectations of Government funding at the short-end of the Gilt-edged market were fulfilled at 3.30 pm by the announcement of a new short tap stock. film of Treasury 11½ per cent 1985 is to be issued at 96½ with £15 payable on tender. Quotations were 15 easier ahead of the news and late in the day settled with losses extending to

extended to 8.

Encouraged by the absence of any new long funding, quotations in this area of the market ex-tended rises of \(\frac{1}{2}\) at the official close to \(\frac{1}{2}\) in the after-hours' trade. As widely anticipated, the new index-linked stock, in which dealings are expected to start on

Dealings in the first 25-year

13,61 13,49 13,76 13,76 20,86

S.E. ACTIVITY

Equities.... Bargains. Value

4ar, 26 Mar. 25

FT-ACTUARIES SHARE INDICES

These indices are the joint compilation of the Financial Times, the Institute of Actuaries and the Faculty of Actuaries

Ties. March 24

49 INDUSTRIAL ERROUP (489) 281.13 +0.2 13.18 5.65 9.29 280.60 276.96 277.59 273.68 215.89 281.13 (273) 241.24 (15/1) 281.13 (273) 15.00 (13/12/14) 15.00 (13/12

FIXED INTEREST

British Govt. Av. Gross Red.

25 years.

Year ago (approx

Wed. March 25

index No.

181,7

72,00 72,01 64.81

FINANCIAL TIMES STOCK INDICES

72.00 71.88

521.5 518.9 507.4 511.7

Total Bargains......... 29,621 29,260 28,884 28,334 24,268 25,287 22,402

Equity bargainstotal — 28,478 25,533 27,902 22,095 21,054 18,364

10 am 518.0. 11 am 515.9. Noon 517.0. 1 pm 517.8.

2 pm 517.7. 3 pm 518.1.

Basis 100 Govt, Sacs, 15/10/25. Fixed Int. 1928. Industrial Ord. 1/7/35. Gold Mines 12/9/65. SE Activity 1874.

High | Low

446.0 558.6 49.4 6day Avrge. (14/1) (4/6/79) (28/6/49) Edged Bargains... (28/1) (22/9/80) (28/10/71) Bargains... Bargains...

Fri., March 27, 1981

Day's Change (Max.) (ACT at 30%)

त्रां स्व]. today

125

109.61

112.65

117.85

130.16

112.94

28.38

68.48

제 제. 1981

24

2.97

277

1.78

269

2.49

287.41 238.14

261.77

100.00 153.84

31/12/80 31/12/80

30/12/77 31/12/74

31/12/74 31/12/71

FEXED INTEREST PRICE INDICES

-0.03

+0,12

+0.30

+0.70

+0.14

+0.03

108.97

112.50

117.75

130.30

112.85

a 88.40

68.48

Equity section or group

† Flat yield. A list of the constituents is ava

- Industriai Materiais.

Engineering Contractors

Other Groups

5-15 years

Over 15 years ...

Est. P/E Ratio (Net)

Index No.

*Nif = 9.26.

13,35

361.1 364,7 365,2

71.94

10,00 9,27 9,10 9,17 8,99 9,00 6,05

206.76 166,24 167,85 137.55 168.32 169.49

71.94

370.1

HIGHS AND LOWS

High | Low

421,1

EQUITY GROUPS

& SUB-SECTIONS

of stocks per section

Fixed Interest.

Industrial Ord...

Earnings, Yid.%(full)

P/E Ratio (net) (*).....

Equity turnover £m.

Gold Mines... Ord. Div. Yield...

Gold Mines

at £103.

Grand Metropolitan continued

to attract a good Traded options the substantial drop in full-year business and contributed 206 profits. deals to a total of 1,021. Also in demand were GEC, with 161, and BP, with 110. The week's daily average amounted to 1,124. Among recently-issued equities, British Aerospace rose 4 to the best level yet of 195p on demand encouraged by Press comment. Eglinton Oil attracted Irish buying and gained 8 to 160p.

Eagle Star down again Eagle Star's disappointing annual results continued to weigh on Composite Insurances which ended the Account on a dull note. Eagle shed 5 more for a decline on the week of 25 to 233p. Ahead of respective preliminary statements, due on Wednesday, Sun Alliance shed 10 to 776p, while GRE, 340p, and Phoenix, 274p, lost 4 apiece. Elsewhere, Alexander Howden gained 5 to 123p following comment on the results. Stewart Wrightson added 5 at 225p as did Hogg Robinson, at 113p.

throughout the week on talk of a counter-bid, possibly from Hong Kong and Shainghai, Royal Bank of Scotland encountered profit taking and closed 5 off at 142p, after 140p; current bidde Standard Chartered, slipped 3 to 655p. The major clearers moved forward despite the prevailing internal wages dispute, Lloyds rose 6 to 328p and Midland added 5 at 325p. Elsewhere, Kleinwort Benson, at 276p, gave up 8 of

FT-Actuaries

Indices changes A number of changes in the

constituents of the FT-Actuaries indices will be made with effect from next Tuesday, March 31. Five constituents are to be deleted: Bifurcated Engineering (Mechanical Engineering), Camrex Holdings (Building Materials), Christopher Moran (Insurance Brokers), Smith Bros. (Miscellaneous Financial), and Transparent Paper (Packaging and Paper). They will be replaced by Fairview Estates and Wilson (Connolly) Holdings (both Contracting and Construction). Greycoat Estates and M. P. Kent (both Property) and Huntleigh (Other Industrial Materials). One re-classification will also be made, W. Canning moving from Miscellaneous to Other Indus-

briskly up to £11 before settling a penny or two either way, but £10.

Luis Gordon provided a late dull reasons.

Grand Metropolitan continued to £11 before settling a penny or two either way, but cheapened 11 to 81p for similar reasons.

Luis Gordon provided a late dull reasons.

Foods featured Bernard and MEPC 5 to 24Sp. Stock Constituted to attract a good Treated and Great Portland

Building issues, particularly firm of late on lower interest rate hopes, opened a touch easier, but picked up again to close firmer for choice. Among the leaders, Ready Mixed Concrete slipped to 190p before renewed support left a close of 5 up on balance at 196p, while Blue Circle, 4 cheaper at one stage, subsequently reverted to the overnight level of 420p. Selected secondary issues made further progress, Ibstock Johnsen gaining 9 to 77p in response to better-than-expected preliminary results and the main-tained dividend. 115 on small buying in a thin market, while Comben improved 4 to 59p, the latter following favourable Press comment Milbury put on 5 at 72p, but Brown and Jackson continued to move against the trend, shedding

due early next month.

Among Chemicals, Catalin shed
2 to 48p following the annual loss and dividend omission.

Owen Owen buoyant Leading Stores closed with

small mixed movements after a in demand, adding 2 at 133p, but British Home came on offer at 3. Secondary down counters were featured by Owen Owen, 11 up at 161p, and Dixous Photographic, a like amount higher at 159p, both on renewed speculative support. Church continued to benefit from the pleasing preliminary results and rose 5 more to 182p, while Press comment lifted Bakers House-

hold 3 to 130p.

Plessey, 4 better at 317p, remained popular in Electricals, but other leaders trended lower end-Account Philips' Lamps shed 10 to 365p and GEC softened 2 to 665p. Elsewhere, MK found support at 209p, up 6, but Pifco issues closed well below the day's best following consideration of the Board's cautious statement which sults: the Ordinary slipped from 168p to close only 4 dearer on balance at 160p and the A closed 3 up at 158p. after 165p.

Wolseley Hughes rose 11 more to 268p in response to Press comment. Elsewhere in Engincerings, A. Cohen revived with a gain of 20 at 260p. Howard Pegler Hattersley and United Engineering rose 4 to the com-mon level of 164p. Banro

Highs and Lows Index

374,44 (20/1) 162,47 (15/1)

127.24 (14/1) 84.67 (23/1)

95.13 (27/3) 350.43 (26/3) 263.37 (27/3) 288.82 (27/3)

245.50 (26/3) 513.68 (26/3)

397.20 (27/3)

397.20 (21/3)
482.83 (21/3)
138.44 (21/3)
265.91 (26/3)
146.41 (26/3)
229.47 (21/2)
249.83 (26/3)
229.58 (2/1)
299.29 (2/1)
115.34 (21/3)

607.30 (27/3) 286.14 (26/3)

March 27

11.55 12.63

1143

13.11

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11.39

14.00

14.25 14.25

Insurance Brokers _

Mining Finance ..

Debs. & Loans

March 26

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Equity section or group

13.04

13.94

14.66 14.46

15.19

12.50

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1511

12.54 (16/1)

12.66 (6/3) 13.65 (16/1)

14.13 (16/1) 13.89 (16/1)

13,71 (15/1)

11.89 (6/3)

14.81 (16/1)

1A.67 (16/1) 1A.57 (6/3)

14.64 (2/1)

31/12/70 29/12/67

29/12/67

29/12/67 10/4/62 31/12/75

11.86 (20/3) 11.88 (6/1)

13,03 (20/3)

11.35 (20/3)

13.88 (12/3)

14.16 (29/3) 14.17 (23/3)

14.28 (24/3)

114.13 96.67 100.00

100.00

272.28 (15/1) | 334.32 (27/3/81) | 50.71 (13/12/74) 236.82 (13/1) | 304.78 (27/3/81) | 44.27 (11/12/74)

211.08 (8/5/79)

394.78 (27/3/81) 44.27 (11/12/14) 564.31 (27/3/81) 71.48 (2/12/74) 1057.39 (24/3/81) 84.71 (25/6/62)

170.59 (15/1/69) | 19.91 (6/1/75)

45.43 (6/1/75)

Although trading conditions Corporation stock for 14 years, the previous day's rise of 12 Consolidated improved 5 to 61p. 348p. vere generally much quieter City of Leeds 131 per cent 2006, which greeted better-than W. Tyzack Sons and Turner shed A sesterably mathematically formula to 30p on the interim dividend in Standard formula to 3 to 30p on the interim divide Movements in the drinks omission and first-half deficit, Wombweil Foundry

> Matthews which jumped to 420p before reacting on profit-taking to close just 10 dearer at 397p following the good preliminary results and proposed scrip issue.

Rank Org. good

A report suggesting that the group could be on the verge of selling its hotel and cinema interests attracted a fair amount of support for Rank Organisation, which improved steadily to close 8 up at 194p. Revived bid hopes continued to assist Bestobell, 22 higher at 430p, while Amalgamated Metal rose 19 further to 283p on renewed buying ahead of the preliminary results, due next month. Still reflecting the (Halifax) moved up another 7 to poor interim results, Ricardo were initially lower at 460p, but buyers later showed interest and the close was 14 better on the day at 492p, still 82 down on the week. Norcros were wanted at 98p, up 5, and James Wilkes closed a similar amount better at 4 for a two-day fall of 16 to 66p; the preliminary results are 85p. SharnaWare put on 5 at 144p ahead of Friday's annual figures, 80p on news of the sharp con-traction in annual earnings. Cope Aliman shed a couple of pence to 45p reflecting the interim dividend omission and half-yearly loss, while Booker McConnell eased a penny to 59p; the annual

> Leisure sector, Leisure encountered profit-taking and shed 5 to 130p. Comment on the interim state-

results are due on Tuesday.

ment put Lucas down initially to 172p, but good support developed and the shares railied strongly to close a net 7 better at 182p. Distributors were selectively firm. Associated

attracted fresh institutional support and rose 7 more to 290 after 293p. Home Counties dropped to 60p immediately following the sharply reduced annual profits, but rallied strongly to close 5 up on balance at 70p. Elsewhere, further consideration of the preliminary results lifted Bemrose 2 more to 41p, but profit-taking clipped 10 from Saatchi and Saatchi, at 5 to 220o.

A re-rating of net asset values in the wake of Berkeley Hambro's upward revision stimulated Properties. Quality stocks version, 364p, and Great Portland

Estates, 262p, improved 6 apiece, while Haslemere Estates rose 8 to 424p. Capital and Counties put on 5 at 124p and Peachey 6 at 158p. Leading Oils, easier at first on lack of follow-through support, picked up with the general trend and closed little changed on balance. Tricentrol, however, un-

ment, eased 6 to 288p, while Yasmo became a nervous market and dipped to 575p before settling at 580p for a net loss of 15. Boustead continued to attract speculative interest and in an active trade rose 9 to 187p.

settled by cautious Press com

Golds below best

South African Golds ended the week showing good gains but closed well below the day's best levels. The market got off to a strong start as continuing uneas over the situation in Poland saw the bullion price move up to around the \$550 level. Share prices rose accordingly in the vake of good Johannesburg and London interest.

Thereafter both bullion and golds came under persistent profit-taking and the share-market drifted for the rest of the day before steadying at the close on light U.S. buying. esults are due on Tuesday.

In the recently buoyant 9.0 to 370.1—up 25.0 on the week eisure sector, Associated while the bullion price ended un-

changed on the day at \$539.50 for a week's gain of \$22. South African Financials were generally firmer in line with Golds. New higher for 1981 were registered by Angle American

Corp., 10 up at 690p and UC Investments, 15 higher at 550p. The London Financials made rogress buoyed by the continu ing strength of precious and base-metal prices. Charter rose 5 to a 1981 high of 248p, Gold Fields put on 4 to 467p and Tanks hardened 2 more to 340p. In Australians Paringa added a penny to 64p-up 7 on the week -still reflecting news that the company is engaged in talks regarding a possible bid from Hampton Areas; the latter eased

NEW HIGHS AND LOWS FOR 1981

The following shares quoted in the Share Information Service vesterday attained new Highs and Lows for 1981,

NEW HIGHS (245)

WEALTH & AFRICAN LOAN
LOANS (1)
AMERICANS (6)
CANADIANS (4)
BANKS (4)
BEERS (2)
BUILDINGS (19)
CHEMICALS (6)
DRAPERY & STORES (10)
ELECTRICALS (8)
ENG-VESRING (13)
HOTELS (5)
INDISTRIALS (2)

NEW LOWS (17) ENGINEERING (2) INDUSTRIALS (4)

Leichardt Expirts.

RISES AND FALLS

Yesterday On the week Rises 133 24 1,717, 745 113 11 306 309 Same 94 283 4,166 1,320 130 130 91 329 206 19

OPTIONS

Last Deal- Declara- Settleings ings tion ment Apr. 6 Apr. 17 July 9 July 20 Tilbury Contracting, Chloride, Apr. 21 May 1 July 23 Aug. 3 Fitzwilton, Automotive Products For rate indications see end of Share Information Service hall, Associated Biscuits, ICI, and William Press.

KCA, William Press, Booker McConnell, Premier Oil, ICL, Carless Capel, Burmah, FNFC, done in Brown and Jackson, Boots, Lucas, Tate and Lyle and Calls were taken out in BSR. Tubes, while doubles were Keith Collins Petroleum, Charter arranged in Marks and Spencer

RECENT ISSUES

EQUITIES

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			"]	RIG	HTS" OFFERS		

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Renunciation date usually last day for dealing free of stamp duty. b Figures based on prospectus estimate. g Assumed dividend and yield. a Forecast dividend: cover based on previous year's earnings. F Dividend and yield based on prospectus or other official estimate for 1879. Q Gross. T Figures assumed. 2 Cover allows for conversion of shares not now ranking for dividend or ranking only for restricted dividends. § Placing price to public, pt Pence unless otherwise indicated. I issued by tender. I Officed to holders of ordinary shares as a "rights." ** issued by way of capitalisation. §§ Raintroduced. It issued in connection with reorganisation, merger or takeover. If introduction. I issued to former preference holders. If Allotment letters (or fully-peid). • Provisional or partity-paid allotment letters. * With warrants. It Dealings under special Ruis. ** Unlisted Securities Market. It London Listing. * Resulting from data settlement scheme. It Units communication 128 A Ord. & 6 12-% Cum. Pref.

UNIT TRUST SERVICE

OFFSHORE & OVERSEAS—contd.
Craigmount Fixed Int. Magrs. (Jersey)
P.O.-Box 195, St. Heller, Jensy. 0534 27562.
Gik Fund (Joy.) 196.8 96.9 13.75
Valued weekly Westernhadings.

BWS Deutsche Ges. F. Wertpapiersp. Deutscher Investment Trust
Postach 265 Bickeruss 4-10 6000 Flandin
Concept 2 005/19 6130-029
Int. Revientunds 005/19 6130-029

F & C Mgmt. Ltd. lav. Advisers

1 Lineance Pountage Hill, ECA. 01-623-4660
Costenary Fd. (18511-75 119
F. & C. O'restal Fd. (18511-75 119
Fries March 18. Weeldy dualings.

G.T. Management Ltd.

Park Hee, 16 Fleebery Circus, London EC2
Tel: 01-628 8133. 1114: 8861.00
London Agents for:
Anchor IS Units. USSIS 190 114
Anchor III Lift Edge 1974. 933+039 133
Anchor III Lift Edge 1974. 933-1039 133
Anchor III Lift Edge 1974.

Cartmerre Fund Massagers (1981) (a):
P.O. Box 32 Douglas, Isle of Mass. Tel. 0624 22971
Gartmore 1rdl. Inc. 123.6
Gartmore Incl. 1134.2
142.01 1.009 Assicuracioni GENERALI S.B.A.
P.O. Box 132, St. Peter Port, Garnsey, C.I.
Sterling Managed Fd. | £107.75 |+250 |

P.O. Box 132, St. Peter Port, Guerracy, G.I. Sterling Managed Fd. 1007.5 | 1+250 |
Granville Mahagesment Limited P.O. Box 73, St. Heller, Jersey, G534 73933.
Granville Int. Tst. __16.8.1 | 7.16 ____ | 5.24 |
Mext dealing day April 15.
Guerracey)
PO Box 188, St. Peter Port, Guerracey)
PO Box 188, St. Peter Port, Guerracey)
Pol Box 188, St. Peter Political March 188, December 1 Hambre Pacific Fund Ngmt. Ltd.

Hambres Fd. Highs. (C.L.) Ltd.
P.O. Box 86, Goerney.
Capital Reserve Fd. E12.99 12.95
C.F. Fund 271.4
Special Sits. Fund 271.6
Special Sits. Special Special Sits. Special Sp

| Expensión (Iss. Price) | DFL67.49 |+U.51| 2.67 |
| Infernational Pacific Inv. Mgmt. Ltd. |
| P.O. Box R257, 56, Pir St. Sponey, Aust. |
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| Askall P.O. Box R257, Pir St. Poeming & O. Tat. (I.-223 2400) |
| Leopold Jescph & Sens (Emernsey)

L.I. Sterling Fund | [12.95 | 12.96 | ... |
Kemp-Gee Management, Jersey Ltd. |
I Charing Cross, St. Heler, Jersey | 0534 75741 |
SKG Copital Fund | 168.9 | 153.4 | |
KG Incore Fund | 527 | 54.4 | |
KG Bacone Fund | 527 | 54.4 | |
Gik Board | 57.130 | 7.190 | | 01-506 7070

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AS La Mette St., St. Heller, Jersey G524 36241
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G.artmore Invest. Ltd. Ltd., Agrks.

G.S. Mary Axe, London, EC3. 01-283 3531

Eartmore Fund Managers (C.t.) Ltd. (a) (b)

41, Broad St., St. Heifer, Jorsey. (534-7374).

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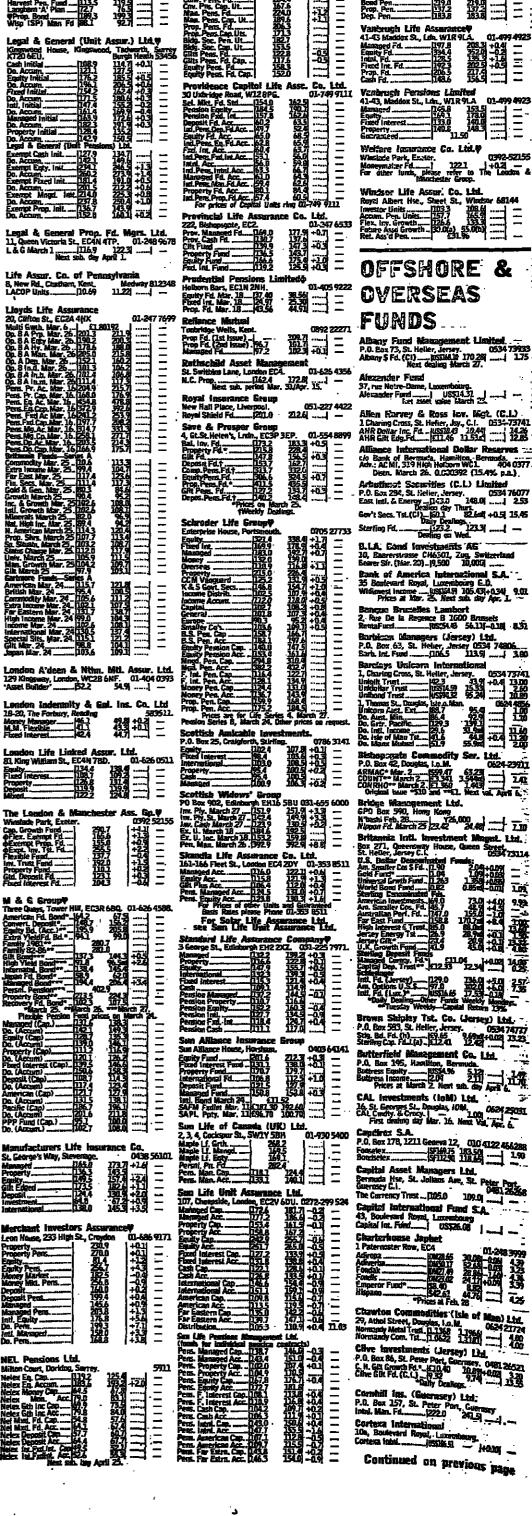
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Financial Times Saturday March 28 1981 01-6234200 lew Zealand ins. Co. (UK) Ltd.W TRUSTS | Tell Ltd. | Henperson Augministration | Henperson | Henperson Augministration | Henperson Augministration | Henperson Augministration | Henperson | Henperson | Henperson Augministration | Henperson | Henperson Augministration | Henperson Augministratio Local Authorities' Mutual Invest. Tst.* +0.5 Affed Hambro LTd. (a) (g) Transinternational Life Ins. Co. Ltd. ligh Yield Fd.... Scottish Equitable Fod. Mars. Ltd.9 Lannes Finlary Unit Trust Mngt, 1td. 20-14, West Nils Street, Glasgow. 041-204 1321 1. Finlary Internet 1 38.8 417 1173 Accum, Units 481 517 1173 Accum, Units 191 125 125 179 Accum, Units 542 513 179 Accum, Units 550 5577 486 Accum, Units 550 5577 486 Accum, Units 750 5577 486 Premium Life Assurance Co. Ltd. Eastchester Hac., Haywards Heath,0444 Bletchley, 0908 641272 624 +03 417 7784 +63 396 1523 +63 438 744 +04 511 752 +61 491 Accum, Units).... 11 New Street, ECZM 4TP. Managed Growth ... 195.33 205.62+1.65 ... Managed income ... 196.33 91.64+0.51 ... Managed income ... 97.64 94.16+0.51 ... Managed income ... 97.84 97.52+0.65 ... Migh income & Growth ... 92.84 97.52+0.67 ... Machine & Growth ... 92.84 97.84 97.52+0.67 ... Machine & Growth ... 92.84 97.84 97.84 97.84 97.84 97.84 97.84 97.84 97.84 97.84 Prop. Equity & Life Ass. Co.9 42 Houndshirth, London EC3A 7AY 01 R Silk Prop. Sond 277.5 De. Equity Bond 169.4 115 9 +1.4 — 108.0 +0.8 rart Unit Tst. Managers Ltd.(a) 031-226 3271 朔二二 Target Tst. Mingrs. Ltd.9(a)(g) 145.2 4.8 Mercusy Funti Managers Ltd. 313 11.07 30, Grestan St., EC2P 2EB. 110.7 10, Gen. Act. March 25 173.9 78.6 ml. 10.7 10.6 ml. 10.8 March 25 173.9 78.6 ml. 10.8 March 25 173.9 78.6 ml. 10.8 March 25 186.6 183.4 4.35 186.6 4.42 189.8 189.2 189.8 1 Gilt Income 93 Investment Trist 48 Special Situations 35, American Eagle 39, Pacific Income 39, Pacific Accum. 45 +0.2 61.6 +0.2 62.1 +0.3 61.6 KT20 AFT Gilts Pees. Fo. Lap. — Equity Pees. Fd. Cap. Equity Pees. Fd. Cap. Archway Unit Tst. bigs. Ltd. (a)(c) 317, High Holborn, WCIV7NL 01-831 6233 Exempt Cash Init. __ Do. Accum Exempt Exty, Init.__ Do. Accum. __ Barclays Unicorn Ltd. 9 (a)(c)(g) Unicom Ho. 252, Rondord Rd., E7. 01-534 5544 Minster Fund Managers Ltd. Minster Rsc., Arthur St., ECAR 98H Prudential Pensions Limitedo 11.22 Baring Brothers & Co., Ltd.\(\psi\) (a)(x) 88, Leadenhell St., EC3. 01-588 2830 Tyndali Managers Ltd.(a)(b)(c) 17th Floor, Stock Exchange, London EC2N IH13. 01-588 6290 HSURANCE BONDS PROPERTY BONDS A 1 TO THE PROPERTY BONDS A 2 TO THE PROPERTY BONDS A 3 TO THE PROPERTY BONDS A 4 TO THE PROP Bridge Fund Managers (2)(c) Regis Hse., King William SL, EC4. 135.11 +0.11 8.50 127.01 ---- --- ---107.41 ---- 7.50 135.71 -0.31 12.10

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ELECTRICALS—Continued

ENGINEERING MACHINE TOOLS

CHEMICALS, PLASTICS

DRAPERY AND STORES

Amber Day 20p
Aquestinum 5p.
Do. 'A' 5p.
Box 'S 5p.
Batter's Strs. 10p.
Beattle (J) 'A'
Bentalls 10p.
Boardman KO 5p.
Boardman KO 5p.
Boardman KO 5p.
Boardman KO 5p.
Brown (N) 20p.
Barton Grp. 50p.
Cantors 'A' 20p
Casket (S.) 10p
Church
Coesb. Erg. 12/pp
Coest R. Ser. 5p.
Cope Sports 5p.
Cornell Dress 5p.
Courts' A'
Currys.

Peters Stores SopPolly Peck SopPresdy (Alfred)
Pullwan R. & J. 5p
Patwan T. & J. 5p
Ratners 10p
Readicut 5p
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ELECTRICALS

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Brasway 10p. 10p
Brusse Dud. 10p
Brusse Dud. 10p
Bristof Chammel.
Brit. Assistant 50p.
British Northrop
British Northrop
Brock Stean. 20p
Brock Cast 10p.
Brock Tool ...
Brother (In) ...
Carrior Eng ...
Capper Meil 10p.
Cartings 10p.
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Chamberla & Hill.
Chemring 5p.
Chylor Son 50p.
Chylor Son 50p.
Chylor (Ch.) £1.
Cohen (A) 20p.
Concentric 10p.
Concentric 10p.
Cook W. Snef. 20p
Cooper Ints. 10p.
Contile Group.

Crown House
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Over Fiftee:

Treasury 154.pc %ctt...

Exchanger 13a.pc %ctt...

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Redemption 3pc 1985-%c

Treasury 13a.pc 77tt...

Exchequer 10a.pc 1997.

Treasury 8a.pc 1997.

Treasury 8a.pc 1997.

Exch. 12pc 1999.

Do. A.

Treasury 9a.pc 1999.

Exch. 12pc 1999.

Do. 8'

Treasury 10a.pc 1999.

Treasury 11a.pc 30.00.

Treasury 11a.pc 30.07.

Do. 'A'

Treasury 5a.pc 30.12tt.

Treasury 7a.pc 12a.15tt.

Treasury 7a.pc 12a.15tt. Undated INTERNATIONAL BANK 90½ | 87 | 5pc Stock 77-82 | 90½ | +4, | 5.52 | 12.62 **CORPORATION LOANS**

13.10 19.35 19.37 19.37 19.37 19.37 19.37 19.32

COMMONWEALTH AND AFRICAN LOANS 934 5.89 87 7.85 67 7.85 109 81/2 +12 9.46 952 +1 9.90 139 +1 6.2 36 12.68 12.68 13.25 13.82 16.79 18.20 18.70 19.57

1-1 51.68 51.50 10.0 7050 6424 11184 9559 9500 9500 8950 1950 1950 1174 2344 1184

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BANKS AND HIRE PURCHASE | 1901 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 1902 | 64 - 7.95 | 12.26 801₂ - 15.96 | 16.29 291₂ - 10.24 | 12.37 108 +2 8.73 - 9.66 | 14.80 13.87 13.58 6.10 12.84 7.77 13.20 11.42 13.05 11.34 14.00 11.72 13.90 11.72 13.90 12.76 13.90 12.76 13.90 FOREIGN BONDS & RAILS

STORE | Price | + ar | Sin % | And |
I Law | Stock | F | - | Gross | Table F3.10

LOANS

Public Board and Ind.

Financial

AMERICANS

Rockstell Intl. S1. Saul (B. F.) S1. Shell Oil S1. Sperry Corp. \$0.50 Sun Co. Inc. TRW Inc. \$134

CANADIANS

5.22 (3.20 5.22 (3.20 111.61 9.45 33₂ 3.90

Price |+ and Div. | Y'M

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FFI 14c 73.
Do. 64aPCb. 70.2
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Do. 7apCADcb. 79.24
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BEERS, WINES AND SPIRITS

BUILDING INDUSTRY, TIMBER AND ROADS

A.B. Electronic. 116

AAir Call 128

Aristrad 128

Audiotronic 100

Do. 12r. Pg. Pet. 3

Audiotrol Sco. 1225

BSR 10p 40

1810: 50p 122

BSR 10p 40

1818: 120

Berec 10p 128

Brocks 10p 128

Brocks 10p 128

Brocks 10p 128

Brocks 10p 129

Concord Rotal 10 31

Cryst Fronic 10p 124

Cryst Fronic 10p 124

Crystalate Sp. 133

Concord Rotal 10 102

Dording & I. 10p 122

Dording & I. 10p 122

Dording & I. 10p 123

Decritron 10p 14

Crystalate Sp. 129

Decritron 10p 14

Crystalate Sp. 133

Electromps 10p 122

Dording & I. 10p 122

Dording & I. 10p 123

Fervanti 50p 143

Front Castle 10p 1532

Fervanti 50p 143

Friedly Rotal 10p 159

Friedly Rotal 10p 129

Friedly Rotal 10p 129

Friedly Rotal 10p 129

Hitch Corp. II 18

Motorola S3

Huthroad 120p 14

Mich Corp. II 18

Motorola S3

Huthroad 120p 14

Mich Corp. II 18

By 14

Philos Le F10 159

Rotal 120

Philos Le F10 159

Scholes (Gril 1 198

Scorib Centres 164

Teles Rendals 10p 129

Saler Electrical 177

Rediffusion 29

Philos Le F10 195

Scholes (Gril 1 198

Scorib Centres 299

Teles Rendals 198

Scorib Centres 198

Scorib Centres 299

Teles Rendals 200

Philos Process 199

Rotal Balanac 200

Rotal 110

Philos Process 199

Philos Proce

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Linread
Lioyd (F.H.)
Locker (T) 5p.
Do. 'A' 5p.
M.L. Holdings.
Mangam Beroze
Martonar 20p.
McKechnie Brus.
Meggitt 5p.
Midand Inds. 5p.
Midand FOOD, GROCERIES,

ETC.

Fisher (A-) Sp.
Fitch Losed Sp.
Glass Glover Sp.
Hazhwood 20p
Hillards 10p
Honor (A-) Fig.
Honor Faym 10p
Lenning Gn. 30p
Machinery (B)
Machinery (B)
Machinery (B)
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Ph. 10p
Parter Son (B.)
Phres Son (B.)
River Histor, 10p
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R. H. M. | Hackwood 20p | Hack 34 55 6.0 18 7.000 18 7.000 19 7.000 19 7.000 10 9. Supporter M. 20p
Safeway Stores
Sainstoury (1.)
Single 10p
Souportex
Squirel H'n 12pp
Take & Lyde £1.
Taveger Rut. 20p
Tesco Sp
Ulnicate

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Brammer (H.) 20p
Breaspreen 10p.
Breaspreen 10p.
Bridgent Prec. 5p.
Bridgent Prec. 5p.
Bridgent G 20p.
BB & EA.
Bridgent G 20p.
BB & EA.
Bridgent G 20p.
BB & EA.
Bridgent G 20p.
Bridsh Vita.
Bridgent G 20p.
Bridsh Vita.
Bridgent G 20p.
Brown Bov. Kent
Brown Bov. Kent
Brown Bov. Kent
Brown Bov.
Br Dendyware
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Dendyware
Dendyware
Dendymare
Diploma 10a
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lex Agric, 10p ner (J. H.) gusop ind....



FINANCIAL TIMES

Saturday March 28 1981



MAN OF THE WEEK

Letter to the Kremlin

BY DAVID TONGE

Dear Comrade General.

Mr. Chapman Pincher's "revelations" have fared us well. Public respect for our competitors has been reduced to a new low. Class hostility has been reinforced by another suggestion that the Establishment is covering its own. Mrs. Thatcher says Britain's twilight forces are "clean" now, but which of those warmongers in Washington will believe her? The chances of close co-operation between two of our most dangerous enemies have been cut back. The British are off again on their new bloodsport, hunting witches and "moles"—a curious choice of word since our men are never blind and do not leave lumps on the lawn in their trail.

Most important, the British have been cunningly diverted from watching the global and accounting advice on Co., a subsidiary of Pearson, progress of our forces. "The whether to make any claims was accordingly reduced by threat from subversion is over Fairey Holdings, the enprobably greater than that from gineering company it bought direct attack." Pincher writes. for £22m and which failed to But that claim and the events | meet its profits forecast last of this glorious week leave a year.
question in my mind.

Pincher's career has been the Woolwich arsenal working rockets and explosives



Chapman Pincher: author of 'Their Trade is Treachery'

during the Great Patriotic War laid the foundation for a network of informers. Through the next three decades he used these and his scientific abilities | deficit of DM 5.1bn in January, mercilessly. For long I saw him as a cold warrior, undermining formance helped reduce the our efforts to bring peace to the world, a man used by those with vicious axes to grind. But the way he seems unwittingly to have just achieved such advances for socialism caused me to look afresh at the past.

His indiscretions on the makeup of the atomic bomb and British nuclear tests at Christmas Island woke up a sleepy Britain to what was going on. In 1953 he revealed how Britain's secret service and the infamous CIA had set up a committee to exchange information on our research into atoms for peace. This exchange was a breach of a U.S. law. His report appeared the day the committee was to meet the first time, though our hopes that it

ing were not realised. Then in 1967, in that D-Notice affair, he was to pour scorp on the methods censors use here to stop newspapers printing the secrets we learn so easily in America. But what he calls his biggest scoop was in 1964 when he had photographers record the exchange in Berlin of the heroic Gordon Lonsdale for Greville Wynne, the man they called a businessman. The shame of the British at being caught doing what their public had been misled to believe was our speciality, spying!

He was able to get leaks from people we could never approach. Other journalists, when suspected of receiving secret information, found them selves in the Old Bailey. But even the Labour government resisted pressure to investigate if the Official Secrets Act had been broached in Pincher's case. For a man about to be 67 it was a robust performance he gave before the cameras on Thursday. He was and is a citizen above suspicion.

tracting group, and Vepica of to upgrad Venezuela, to supervise the light synt development of the Orinoco oil constructibelt. This is a \$7bn project, the Of course he has now retired and lives a life impeccably divided between shooting animals in the countryside and eating them in places like the Savoy. But his contacts remain. largest in Venezuela's history. Savoy. But his contacts remain. The award yesterday by You have always said that we Lagoven, a company in the state should look on the capitalist oil monopoly. Petroleos de snow to the capitalist of monopoly. Petroleos de newspapers as a target only Venezuela, came after a year of slightly less important than the sharp competition among 18 secret services. Might it be U.S., European and Japanese time to allow him the visa for groups, among which was Davy Moscow we have always McKee of the UK.

Lummus-Vepica will co-approach him personally. I am ordinate a development religious to entert to entert him myself ordinate a development scheduled to produce 125,000 reluctant to contact him myself. barrels per day of upgraded heavy oil by 1988 from a site on The English disease of paranoia

Yours from London station. the Ormoco River, in the north-

Tories acknowledge SDP threat

BY ELINOR GOODMAN, LOBBY CORRESPONDENT

THE STRAINS within the Con- launch on Thursday. servative Party came out into the full public glare yesterday when senior Tories were forced onto the defensive at an annual

ing enough to cut public expen-diture, and delivered a public rebuke to those arguing for a change of strategy.

The Chancellor's words came After a week of such gains on the same day that Mr. James for our ever-vigilant services Prior, Employment Secretary, may I break protocol and write to you directly?

Mr. Chapman Pincher's "reveloam on the same day that Mr. James Prior, Employment Secretary, speaking in Edinburgh, admitted that—contrary to recent dismissive comments from senior Ministers-the Conservatives viewed the emergent Social Democratic Party as a considerable " electoral threat. We take them very seriously,"

> The SDP said there had been an enthusiastic public response to their nationwide recruiting drive following the party's

In his first major speech to the party since his controversial Budget, Sir Geoffrey said: "We hear some of our colleagues sayineeting of the party's Central ing that the policies on which the Government was elected had been 'tried and failed.' But his impatience with criticisms of the Government for not dodemanded, "that we are undertaking the restructuring of the economy?" Far from having been tried and failed, he claimed, these policies were still at an early stage of

> But the Tories, he insisted, had always promised a "long hard This had been underway for the past two years " and we of the party, intend to keep it up with the Despite the help of the party and the people of this country. We are going to stick at it, we are going to see

He then turned on those-

public sector borrowing require-ment. To have borrowed more money would have been to put at risk "with our eyes open" all the Government's economic achievements so far.

The criticism yesterday of the Government was not that it was trying to be too rigid about public borrowing but that it was not cutting spend-ing enough. The Conservative Central Council, which is attended by local party chair men and their agents, always The country was beginning to tends to be more open in its see the first signs of success. criticism of the Government than the main annual party conference. The criticism voiced is almost always from the right

Despite the Budget morale among the about 500 delegates at the first day of the council meeting yesterday seemed relatively high. Mrs. Thatcher is likely to get an enthusiastic including some of his Cabinet reception when she addresses colleagues—who argued for a the conference today though

more flexible approach to the Mr. Jim Prior, the Employment Secretary, may again face some hostility from Conservatives who see him as an obstacle in

Ray Perman, Scottish correspondent writes: In his Edinburgh speech on the threat posed to the Tories by the Social Democrats Mr. Prior recommended two counter measures The Tories must continue to fight for economic policies which would get Britain out of its present mess, he said.

"If we are successful in doing

that we will win the next elec-

Margaret Van Hattem writes: The SDP continued its nationwide recruiting drive yesterday with press conferences in Glasgow, Newcastle, Bristol, Oxford and Liverpool, amid indications of an enthusiastic public of an

Party organisers refused to disclose the number of inquiries and are expected to announce the number of firm applications next Wednesday.

S. Pearson to seek legal advice over loss at Fairey Holdings

Far from achieving the predicted pre-tax profit of £4m, striking. Years as a scientist at Fairey made a loss in 1980. Final figures have yet to be re-

Pearson bought Fairey from the National Enterprise Board last summer as an addition to its industrial, banking and financial activities. Its quoted subsidiary, Pearson Longman, publishes the Financial Times.

The deal was delayed because Fairey's estimated profits were reduced from £5.5m to £4m.

BY KEVIN DONE IN FRANKFURT

Under heavy seasonal factors

the current account of the

balance of payments showed a

hat with the better trading per-

current account deficit for last

month to DM 1.6bn compared

with the deficit of DM 2.2bn in February 1980. For the first two months of

the year the trade account is

year ago, while the current

DM 924m.

ruary with a surplus of DM 900m the present deficit unrou

since 1950 with a deficit of policy which is forcing up in-

virtually in balance compared however, that its primary aim is with a surplus of DM 743m a to maintain the value of the

was accordingly reduced by £2m to £22m.

Pearson said yesterday it had instructed Deloitte Haskins and Sells, its accountants, and D. J. Freeman and Co., solicitors, to advise the group over any claims which may arise from the acquisition of Fairey.

Mr. Alan Whitaker, Pearson's finance director, declined yesterday to comment on the Fairey figures which will be released with those of the rest of the group early in May.

But he did say: "Unless the

forecast had gone markedly awry, we wouldn't have put out this statement." The report this statement." The report what sort of action might be from Deloitte and D. J. Freeman should be ready in a few weeks.

When Fairey was put up for were justified.

Upturn in West German trade

WEST GERMANY's trading last year of more than DM 28bu, March of 5.5 per cent compared

performance improved in Feb- with the need to try to finance with the same month a year ago.

(£138m), according to figures markets, is the major factor increases in February of 5.5 per published yesterday. forcing the Bundesbank, the cent and of 5.8 per cent

terest rates in West Germany.

under increasing criticism from

the trade unions, some of the

country's economics institutes,

and from the Left wing of the

ruling Social Democratic Party

over its tight monetary policies

which are seen as deepening the recession and threatening

The Bundesbank stresses.

D-mark and to hold down infla-

The Bundesbank is coming

In January, it reported its West German central hank, to in January, worst monthly trade figures maintain its tight monetary. There is

account deficit has increased to tion. The latest figures for rises of about DM 6.6bn against DM 4.3bn. retail price inflation released The employ yesterday show an increase in 4.1 per cent.

S. PEARSON is to take legal. The price paid by Doulton and sale by the NEB there were several approaches. with Hambros Bank initially making firm institution-backed offer of

£19.5m. Fairey made clear that it preferred to be taken over by the Hambros consortium which had committed itself to maintaining Fairey as an independent group, Pearson topped the Hambros offer with one of £24m, later scaled down after the revised profit forecast.

Fairey has interests in uclear engineering and nuclear hydraulic Tornado aircraft and other military equipment.

Mr. Whitaker would not say

There is still a long way to

The inflation rate is playing

an important role in the round

of national wage bargaining

which is becoming increasingly

IG Metall, the giant metal

workers' union which is often

the pace-setter in West German

wage rounds, has turned down

suggestions from the employers

for centralised wage nego-

tiations and is pressing ahead

with its regional claims for

The employers have offered

rises of about 8 per cent.

go before inflation comes down to the 4 to 4.5 per cent range at which the Government is

Harvester By David Lascelles in New York

time.

Harvester said it would stop paying principal on its notes. and hoped to replace them as part of a new short-term debt agreement with its bank creditors.

hopeful that the plan would be approved,

in 1980.

Weather

showers later. Windy. London, S.E., E. England

Wales, S.W. England, Channel Is., Midlands, N.W. England

rather cold.

UK TODAY

UK TODAY

Rain at first, brighter with

Showers developing, perhaps heavy later. Max. 11C (52F).

Sunny intervals and showers. Max. 12C (54F). Scotland, N. Ireland, I. of Man

Cloudy, perhaps long out-breaks of rain, rather cold. Max. SC (46F).

Sunny intervals and showers,

WORLDWIDE

Banks block Internatnl.

INTERNATIONAL Harvester.

the large Chicago-based heavy transport and farm equipment maker which has run into financial trouble, has encountered fresh problems venegotiating its \$3.4bn (£L5bn) debts.

It has filed documents with the Securities and Exchange Commission saying some of its creditor banks have declined to roll over maturing notes, and have placed them on a demand hasis, which means they could be called in at any

On March 8, International

It also disclosed to the com mission that at the end of January it had only \$8m cash in hand against \$137m at the end of October.

The company is trying to get the approval of more than 200 creditor banks to restructure \$3.4bn of short-term worth a total of \$4.7hn, in which the \$1.3hn worth of new money would be used to strengthen the company's financial base.

Following a meeting with the hanks last week, Inter-national Harvester said it was Harvester lost nearly \$400m

THE LEX COLUMN

March goes out like a lion

The London equity market is enjoying a real touch of spring, and the account which ended yesterday brought a rise of just over 44 points in the Financial Times Industrial Index. Company news remains dire. But the bulls have decided that the economy is now at its lowest point-a time when demand for credit is weak, interest rates are heading lower, and trading conditions can only get better. Share prices are often strong at such a stage in the economic

Even Lucas Industries, a prime victim of the recession, gives some support to this view. Its interim results this week were dreadful—but at least its own period of destocking now seems to be over, and output is likely to start rising from its present much reduced base.

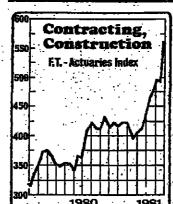
New highs

The strongest sectors this year have included quite a number of the industrial groups most exposed to interest rates and the level of industrial output. One obvious example is the building industry, where the contracting and building material indices are reaching new high points practically every day even though the levels of activity in the industry remain desperately depressed.

Meanwhile, the supply of equities has not yet risen to meet demand, as it surely will sooner or later. The company reporting season is well under way, but there have been surprisingly few rights issues to drain off institutional cash.

However it would not do to go overboard on such a rally. Some of the arguments being used to support the bulls' case are distinctly doubled-edged-such as the talk of a reflationary package in the autumn to put life back into the industrial sector. Given the present financial framework, that could in reality be a very unsettling proposition. And then the coming of spring does sometimes seem to have an odd impact on stockbrokers. Isn't there some doggerel about what to do in May? Another support for the UK has been the strength of stock

Index rose 2.4 to 521.3



Dow Jones barrier, which has now been breached four times this year-twice last week. The U.S. market is still nervous about interest rates, and the steady declines since the New Year seem to have been halted -temporarily at least-with prime rates still at an uncomfortably high level.

Foreign interest is also boosting Japan, where rumours of Saudi buying plans last week helped push the Tokyo New Stock Exchange index to a new 1980/81 peak, and the 1 point cut in the official discount rate a week ago has not undermined the yen. South Africa is also forging ahead, helped by a recovery in the gold price, while the wooing of resource com-panies by the U.S. oil majors has been a potent factor in the Australian markets. In Europe the odd man out is Germany, overshadowed by the Polish crisis. But France registered new highs for the year last week, helped by the final scramble to invest the 1980 Monory Law money and the improving position of President Giscard d'Estaing in the opinion polls.

Some two-and-a-half weeks of deliberation by City fund managers on the right price for the Government's new inflation-proofed bond, Index-Linked Treasury 2 per cent, have ended real return on equities should coming up with the number it cent, and in fact it has been first thought of. The stock has more like 8 per cent in practice been allotted at par. where the over the past five years. But

dealings begin in the market will have collected more than they bargained for. One fund manager, for instance, tendered at 18 different prices down to 100, and will have been sur-prised to be successful at every level.

Indexed gilt

However, it is also true that the stock is a more attractive and safe investment at par than it would have been at, say, 115 to yield only about 1 per cent in real terms. The risk was that scarcity value would lead to excessive bidding for this first index-linked issue and leave the market vulnerable to increased supply when later offers came along. Now the Government should be able to tap a steady demand at inter-vals at around the 2 per cent real return level and it has scope to vary the diet by offering bonds of a rather longer term than this 15-year example. There will certainly be a very big potential demand should the return creep up to nearer the 3 per cent level.

The latter return is what actuaries would really like to see in order to secure the funding of typical company pension schemes for which an investment return of at least 3 per cent over retail price inflation is normally assumed. Not surprisingly the outcome is a compromise between this and the lower returns which are prob-ably acceptable elsewhere, notably in self-employed pension plans promoted by insurance companies. Small investors are content with hardly more than nil real return on granny bonds, but then individuals are liable to tax on income so their alternative opportunities are lower yielding than for tax exempt pension funds.

Is the new bond a serious rival for equities? Not so, say the equity fans, pointing out that Ordinary shares currently provide a gross yield of 6 per cent-while in the long run dividends have kept pace with inflation. On that basis, the Bank of England also be of the order of 6 per markets round the world, and there have been stories about. U.S. pension funds taking a renewed interest in UK equities in recent weeks. In the U.S. itself, the market has pulled itself back close to the levels of January, although it has still announced in the Budget. It but only for the investor who could lead to a rather weak over the past nve years. Dut the equity market can also wobble nastily for extended periods, and the first half-decade of the 1970s stands out decade of the 1970s tands out the past nve years. Dut the equity market can also wobble nastily for extended periods, and the first half-decade of the 1970s stands out the past nve years. Dut the equity market can also wobble nastily for extended periods, and the first half-decade of the 1970s stands out the past nve years. Dut the equity market can also wobble nastily for extended periods, and the first half-decade of the 1970s stands out the past nve years. Dut the equity market can also wobble nastily for extended periods, and the first half-decade of the 1970s tands out the past nve years. Dut the equity market can also wobble nastily for extended periods, and the first half-decade of the 1970s tands out the past nve years. Dut the equity market can also wobble nastily for extended periods, and the first half-decade of the 1970s tands out the past nve years. not managed to push decisively could lead to a rather weak can afford to take on board the clear of the psychological 1,000 reception for the stock when extra risk.

Ford to detail UK survival plan

BY NICK GARNETT, LABOUR STAFF

FORD UK told union leaders yesterday that it will provide them in the next month with more specific details of the changes it wants in work practices. These will be in three main areas as part of a scheme for improved efficiency and a reduction of manpower in its British operation.

The company will provide further information to the unions before a statutory meeting of the joint negotiating committee on April 24.

This information will include a specific list of problems which the company says involves the failure of the unions at some plants to meet the requirements of existing agreements. This will cover, for example, job mobility and preventative maintenance.

BY KIM FUAD IN CARACAS

CONTRACTS WORTH \$700m

(£314.7m) have been awarded to C. E. Lummus, a U.S. con-

The company will also provide general outlines of proposals for substantial changes and manning reductions among its 55,000 manual workforce over the next few years.

Apart from job mobility this will include demarcation, the ease with which unions are prepared to accept change and greater use of robots. The meeting yesterday of

the company's full joint nego-tiating committee followed a meeting between the unions and senior management last mouth. At that meeting, after union questioning, Mr. Bill Hayden, Ford Europe's vice president for manufacturing, said the

company could be seeking man-ning reductions of about 10 per

The project involves drilling

1,000 wells, the building of plant

to upgrade the heavy oil into

light synthetic crude, and the construction of a pipeline and

Construction, beginning in 1983, will be supervised by Lummus-Vepica, which will

co-ordinate the design, purchase

and inspection of the equipment. At its peak 18,000 workers will be employed.

local companies in the develop-ment work. But when they

cannot meet the necessary

requirements. Lummus-Vepica

will undertake the tasks and

gain extra income from them

The key to the success of

Preference will be given to

eastern Monagas state.

cent a year over the four years Mr. Hayden told the unions

then that such reductions, linked to improved labour practices and new equipment were necessary to make the UK operation competitive and ensure its survival.
Mr. Ron Tood, Transport and

General Workers Union national organiser and senior Ford union negotiator, said yesterday the unions had stressed that manning questions must be handled at national level and not within the plants.
The unions recognised the

economic facts of life and were prepared to examine in detail anything the company wished to put before them, he said. They would be putting forward their own proposals however.

7 day midday | °C °F | 14 57 L. Ang.† F | 21 70 Luxmbg. C | 14 57 Luxmbg. C | 19 66 Madrid S | 20 68 Majgrea S | 20 68 Majgrea S | 20 68 Majgrea F | 17 63 Meite F Venezuela oil contracts awarded

Lummus, said to rank fourth among U.S. construction groups, appears to have been its asso-ciation with Vepica, which is part of the locally powerful Vollmer group, Both Government and industry had insisted that Venezuelans play a major part in Orinoco development. The field of bidders had been narrowed down to five by last October. In addition to Lummus, there were Bechtel and Fluor of the U.S., Technip of In the final round, only the U.S. groups remained. But Bechtel had become the target of sharp criticism by Venezuelan

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France and Davy McKee.

political parties and Fluor had

already won a major refinery